



Retail and Service Sector Businesses: Use the point system below to determine membership investment by number of full-time employees, floor space, and gross annual sales.

<u>employee range: (FTE)</u>	<u>points:</u>	<u>annual gross sales:</u>	<u>points:</u>
1-2	1	\$0-\$100,000	1
3-5	2	\$100,000-\$250,000	2
6-10	3	\$250,000-\$500,000	3
11-15	4	\$500,000-\$1M	4
16-20	5	\$1M – \$1.5M	5
21-30	6	\$1.5M - \$2M	6
31-40	7	\$2M - \$2.5M	7
41-50	8	\$2.5M - \$5M	8
51-75	9	\$5M – \$7.5M	9
76-100	10	\$7.5 - \$10M	10
101-200	11	\$10M - \$12.5M	11
201-300	12	\$12.5 - \$15M	12
301-400	13	\$15M-\$20M	13
401-500	14	\$20M-\$25M	14
501+	15	\$25M-\$30M	15
		\$30M-\$40M	16
		\$40M-\$50M	17
		\$50M- \$75M	18
		\$75-\$100M	19
		Over \$100M	20
<u>floor space range</u>	<u>points:</u>	<u>total points:</u>	<u>investment:</u>
1-1,000	1	1-4	\$375
1-2,500	2	5-8	\$480
2,500 - 5,000	3	9-12	\$690
5,000 - 7,500	4	13-16	\$910
7,500 - 10,000	5	17-20	\$1270
10,000 - 12,500	6	21-24	\$1635
12,500 - 15,000	7	25-29	\$2060
15,000 - 20,000	8	30+	Board Determination
20,000 – 30,000	9		
30,000 – 40,000	11		
Over 40,000	12		

Other Businesses/Organizations:

Financial Institutions: Million Dollars of Deposits _____ X \$55.00

Hotels, Motels, Apartments or Assisted Living Facilities:

- No Convention Facilities: \$375.00 (includes 10 rooms) + number of additional rooms _____ X \$15
- With Convention Facilities: \$375.00 (includes 10 rooms) + number of additional rooms _____ X \$25

Professional Sector:

- Attorney, Architect, Engineer, Funeral Home, Healthcare Professionals: \$375.00 + # of Additional Licensed Individuals _____ X \$50
- Insurance, Realtor, CPA, Stylists: \$375.00 + # of Additional Licensed Individuals _____ X \$25

Manufacturers, Construction or Industrial Businesses: \$480.00 + Number of Employees _____ X \$10

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