

# 2017 BOOKING INCENTIVE



## Save up to \$2,000 on your next meeting!

<b>\$2,000</b> for 701 plus room nights	<b>\$1,000</b> for 301 – 400 actualized rooms
<b>\$1,750</b> for 601 – 700 actualized rooms	<b>\$750</b> for 201 – 300 actualized rooms
<b>\$1,500</b> for 501 – 600 actualized rooms	<b>\$500</b> for 50 – 200 actualized rooms
<b>\$1,250</b> for 401 – 500 actualized rooms	<b>\$250</b> for 25 – 49 actualized rooms

### To Qualify:

- RFPs must be sourced through MdR CVB
- Room nights must be booked at one of Marina del Rey's 6 hotels
- For new bookings not held in the past year in MdR
- Rooms already booked or contracted are ineligible
- Room nights must actualize by 12.31.19
- Contract must be signed by 12.31.17
- A copy of the signed contract is required
- Incentive program may end at any time without prior notice

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For more information or to submit your RFP, please contact: Lawrence Stafford,  
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