

Virginia Department of Small Business and Supplier Diversity (SBSD)

Entrepreneur Express

State Resources

www.sbsd.virginia.gov



Virginia Department of Small Business and Supplier Diversity (SBSD)

Our mission

To promote access to the Commonwealth of Virginia's contracting opportunities and ensure fairness in the procurement process.

Virginia Department of Small Business and Supplier Diversity (SBSD)

Our Services

- *Certifications*
- *Financing*
- *Business Development and Outreach*
- *Advocacy*

Virginia Department of Small Business and Supplier Diversity (SBSD)

Certification

- ***SWaM - Small, Women-owned and Minority-owned (SWaM) Certification***
- ***Micro***
- ***DBE***
- ***ESO***
- ***Service Disabled Veteran-Owned Businesses***

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Finance

Virginia Small Business Financing Authority (VSBFA)

- *SWaM Business Micro-Loan*
- *Economic Development Loan*
- *Child Care Loan*
- *Cash Collateral*
- *Loan Guaranty*
- *Small Business Investment Grant Fund*

Virginia Department of Small Business and Supplier Diversity (SBSD)

VSBFA Contact:

Nathalia Artus

Regional Lending Manager, NOVA

(804) 371-8208

nathalia.artus@sbsd.virginia.gov

www.vabankers.org/VSBFA

www.sbsd.virginia.gov



Virginia Department of Small Business and Supplier Diversity (SBSD)

Business Development and Outreach

- ***Virginia Business Information Center (VBIC)***
 - ❖ ***(804) 371-0438 or (866) 248-8814***
 - ❖ ***vbic@sbsd.virginia.gov***
- ***One-on-one Business Counseling Sessions***
- ***Regional Connects***
- ***Workshops and Training: eVA, SWaM certification
Entrepreneur Express...***

Virginia Department of Small Business and Supplier Diversity (SBSD)

Advocacy for Small Business and State Agencies

- ***Contacts/Relationships with state agency buyers***
- ***Issues with awards/contracts/payment***
- ***Matchmaking***
- ***Legislation and Policy***
- ***Assistance in finding SWaM certified vendors for a particular procurement***

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Other State Resources

- **Virginia Department of Taxation - www.tax.virginia.gov**
- **Virginia Department of Professional and Occupational Regulation - www.dpor.virginia.gov**
- **Virginia Employment Commission - www.vec.virginia.gov**

Virginia Department of Small Business and Supplier Diversity (SBSD)

SBSD Contact for Northern Virginia

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