



TEMPORARY CHARTER DURING COVID S.I.P.

Mission

RNG helps its members grow their businesses by facilitating the building of strong relationships with one another. It creates a strong presence in the San Rafael community through open networking and help each other grow as professionals by learning from one another, ultimately resulting in strong relationships and referrals between its members.

Benefits

Members of RNG:

- Are local professionals who support each other's businesses
- Learn from other local professional
- Polish their public speaking skills
- Practice their professional presentations
- Develop their leadership skills
- Develop valuable contact spheres
- Become more engaged with the greater San Rafael business community
- Establish lasting business relationships
- Give and receive leads and referrals

Agreement

RNG is open to Chamber members in good standing.

Chamber member businesses may designate only one representative to each RNG circle. Categories may be split to accommodate different specialties (such as residential and commercial realtor) with the approval of the current category member and the leadership team. Exceptions will be taken on a case by case basis and approved by both the RNG leadership and the Chamber CEO

RNG members pay a \$150 annual participation fee in addition to their Chamber membership. A full one-year payment is typically required at each renewal period. However, during COVID S.I.P., participation fees will be paid on a semi-annual basis. Therefore, half of the annual participation fee (i.e. \$75) are currently due for those whose memberships have expired for the period July 1 – December 31, 2020 (i.e. 6 months). For member who's dues will expire before the end of 2020, participation fees will be due upon expiration and will cover the following 6 month period from the renewal date. Chamber leadership will re-evaluate the participation fee schedule at the beginning of 2021.

Names of members whose membership dues or RNG dues are overdue more than 30 days will be eliminated from the RNG roster.

Each RNG circle meets on a regular schedule and members are expected to meet outside of regular meetings to become better acquainted with each other's businesses. Consistent meeting participation is highly valued and when unavoidable absences occur, substitutes are encouraged.

Guests, substitutes, and potential members

Any Chamber member or prospective Chamber member may participate as a guest at an RNG meeting or as a substitute for an RNG member. A guest who is a Chamber member can attend an RNG meeting up to two times before being asked to join the RNG. A non-Chamber member can attend only once.

Applications for membership are reviewed by the RNG leadership team, which will evaluate and approve new members.

Meeting participation

At each RNG meeting, each member will have 1-2 minutes at the end of the meeting to make announcements, industry or community news, or discuss lessons learned as related to their businesses. This is not required but is encouraged. In the event that a new member or guest is present, each member will provide a short 30- to 60-second introduction which should include information about that member's business and any other information that the other members would find useful. For example, this can include a description of the member's ideal client, announcements, industry news or lessons learned.

The remainder of the meeting will either focus on various relevant topics (e.g. city issues, local business issues, challenges we face in our respective practices and how others may have solved them, building meaningful relationships, etc.), or will be allotted for a member presentation. At least once a year, members are expected to provide 15-minute presentations about a topic in some way related to their businesses and which educates the other members in some way. It could be about their industry, or their area of expertise. Meetings will last 1 hour.

It is encouraged to think of RNG members first and foremost when providing business referrals.

Leadership team

Each RNG circle will establish its own leadership team, with a moderator (or president) and other officers as the group determines is appropriate. The leadership team will run meetings, evaluate, and approve applications, and remove members from the group when necessary