

Kaho'okele means to steer, maneuver and lead a canoe. To work in harmony as a team, through calm or choppy waters. Join us in the Kaho'okele Circle; working together we all prosper.

WHAT IS THE CHAMBER OF COMMERCE? The Kaua'i Chamber of Commerce is an organization that represents all elements of Kaua'i's business and industry, both large and small. The membership includes more than 750 business and professional men and women representing over 450 Kaua'i firms who give freely of their time and talents to advance the commercial, financial, industrial, civic and social well being of the County of Kaua'i and the State of Hawai'i.

It is a primary source of information and assistance to members and others interested in our island. The Kaua'i Chamber of Commerce makes presentations on business and community issues to legislative bodies at the County, State, and Federal levels of government. The Kaua'i Chamber of Commerce is a member of the Chamber of Commerce of Hawai'i and the U.S. Chamber of Commerce.

HOW IS THE CHAMBER FUNDED? The Chamber has a dues schedule based on the number of employees represented by each of its member organizations. This dues schedule makes up about 50% of the Chamber's funding. The other 50% is funded through an Annual Silent Auction Fund-raiser and various programs, events, and educational activities sponsored by the Chamber.

WHAT ARE SOME OF ITS ACTIVITIES? Each year the Chamber addresses a number of concerns affecting the business community. Issues that have been explored include privatization, zoning by initiative, the high cost of workers compensation and unemployment insurance, revisions to the Kaua'i sign ordinance, priorities for the improvement of our highways, harbors and parks, and the Lihu'e Airport Master Plan Improvements.

A major activity of the Chamber is its advocacy role represented through the Government Affairs Committee (GAC) which reviews legislation and provides testimony on behalf of the membership. Another GAC activity is the monthly meeting that rotates between the Mayor and the County Council which provides a direct link between the business community and County officials to discuss items of benefit to members. The monthly and quarterly events provide members numerous opportunities to network and strengthen business relationships and newcomers the opportunity to learn more about the Chamber.

The Chamber staff answers hundreds of letters, telephone calls and inquiries on a variety of subjects concerning Kaua'i. The Chamber helps law enforcement through its Crime Stoppers Program that provides cash incentives for information leading to the arrest of criminals.

The Chamber provides every Kaua'i business person with an opportunity to voice their opinion concerning legislation, taxes, civic affairs and other important economic matters.



KAUAI
Chamber
of
Commerce

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MEMBER TESTIMONIALS



"We signed up as a Kaho'okele sponsor because it is a win win situation. It supports the Kaua'i Chamber of Commerce plus we get a huge value for our money. We get to attend the after hours networking events, the quarterly meetings; we get ad space in directory and online. A lot of bang for your buck and it saves us so much money. If we paid all these things separate, we would spend twice as much money. I recommend it to everyone!"

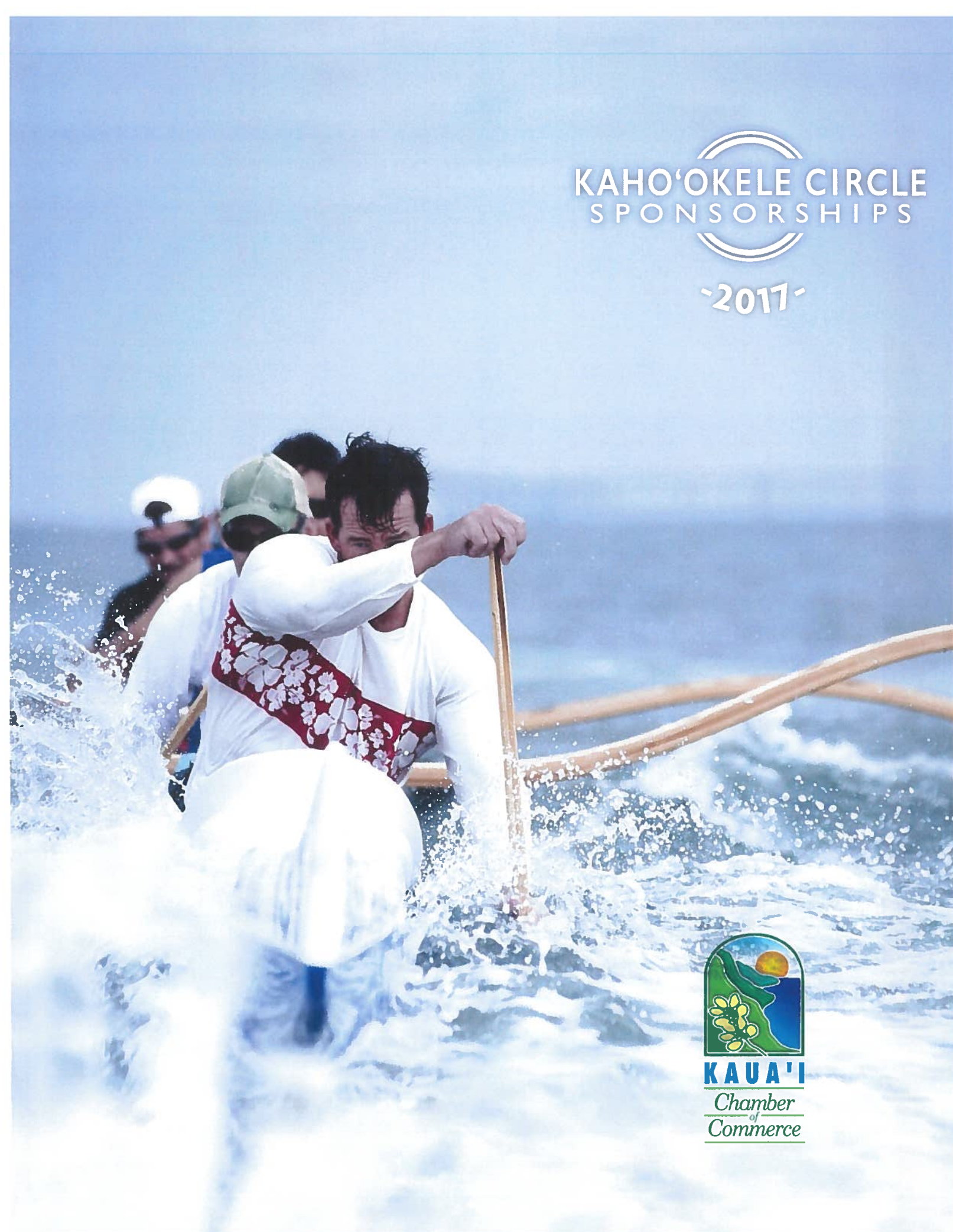
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As a long time chamber member the Kaho'okele Circle Sponsorship Program gave us even more tools to use to engage in all the chamber has to offer. More exposure, more networking, more workshops and presentations to participate in. There is no excuse to miss any of the events since you have passes that you have to use, a sort of "use it or lose it" and who wants to lose any value in business! And it's not just for owners or managers but any company associate is welcome. A great way to learn about the Kauai business landscape and beyond and share information for the betterment of all our island's economy and the success of its residents. If you want to do business on Kauai, the chamber is a must!

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KAHO'OKELE CIRCLE
SPONSORSHIPS
2017



KAHO'OKELE SPONSORSHIP AGREEMENT

KAHO'OKELE CIRCLE	WAI'ALE'ALE	NA MOLOKAMA	KAHILI	KILOHANA
Package Benefit Summary	Platinum Partner - \$10,000	Gold Partner - \$7,500	Silver Partner - \$5,000	Bronze Partner - \$1,500
Annual Chamber Membership Dues	Membership Dues Included	Membership Dues Included	Membership Dues Included	*\$275 Membership Dues Credit
4 Quarterly Meetings	Two (2) premium tables of 10 @ each meeting (Total: 80 passes)	One (1) premium table of 10 @ each meeting (Total: 40 passes)	Five (5) dinner passes at each meeting (Total: 20 passes)	Two (2) dinner passes at each meeting (Total: 8 passes)
Annual Governor Luncheon	Premium Table of 10, plus one seat at the head table	Premium Table of 10	Lunch for five (5)	Lunch for two (2)
Annual Mayor Luncheon	Premium Table of 10, plus one seat at the head table	Premium Table of 10	Lunch for five (5)	Lunch for two (2)
Business After/Before Hours	Eight (8) passes to each Business After/Before Hours	Six (6) passes to each Business After/Before Hours	Four (4) passes to each Business After/Before Hours	Two (2) passes to each Business After/Before Hours
Special Kaho'okele Event	Eight (8) passes to Special Kaho'okele Event	Six (6) passes to Special Kaho'okele Event	Four (4) passes to Special Kaho'okele Event	Two (2) passes to Special Kaho'okele Event
Exclusive I.D. Name Tags	Receive twenty (20) Exclusive I.D. Name Tags	Receive ten (10) Exclusive I.D. Name Tags	Receive five (5) Exclusive I.D. Name Tags	Receive two (2) Exclusive I.D. Name Tags
Prominent Sponsor Recognition signage at Quarterly Meetings	All Exclusive Banner with company logo placed on stage	Large company logo presence on banner	Medium company logo presence on banner	Small company logo presence on banner
Vendor Table at the Quarterly Meetings	Vendor table at four (4) Qtr Meetings	Vendor table at three (3) Qtr Meetings	Vendor table at two (2) Qtr Meetings	Vendor table at one (1) Qtr Meeting
Logo on any print & online promotions <i>(i.e., Quarterly Dinner program)</i>	✓	✓	✓	✓
Recognition in all promotions <i>(i.e., mentions in program timeline at the quarterly dinners)</i>	✓	✓	✓	✓
Membership Directory Advertisement	Full Page Ad	Half Page Ad	1/4 Page Ad	Directory Ad
Company Spotlight on the Chamber's Website	X-Large logo presence on homepage with link to company website	Large logo presence on homepage with link to company website	Medium logo presence on homepage with link to company website	Small logo presence on homepage with link to company website
Stand Alone E-Blast Distribution to Membership (700+ distribution)	Four (4) E-Blasts	Three (3) E-Blasts	Two (2) E-Blasts	One (1) E-Blast
Membership Roster of Chamber Membership on a CD	✓	✓	✓	✓
Mentions on Social Media <i>(Facebook, Instagram)</i>	✓	✓	✓	✓
Recognition of Sponsors on Ho'ike Community Television of Chamber Events	✓	✓	✓	✓
Invitation to Quarterly Meetings Board Receptions	✓	✓	✓	✓
Package Value	\$33,635	\$28,280	\$18,265	\$11,955
Sponsor Investment	\$10,000 (\$23,635 savings)	\$7,500 (\$20,780 savings)	\$5,000 (\$13,265 savings)	\$1,500 (\$10,455 savings)

SPONSORSHIP LEVELS	Sponsorship Level Amount <i>(Please check ✓ appropriate box)</i>	Business Directory Full Page Ad	Business Directory Half Page Ad	Business Directory 1/4 Page Ad	Business Directory Directory Ad
Wai'ale'ale Platinum	<input type="checkbox"/> \$10,000	Included	Get locked in with 2016 early bird rates!		
Na Molokama Gold	<input type="checkbox"/> \$7,500	Upgrade to Full Page Ad <input type="checkbox"/> \$288			
Kahili Silver	<input type="checkbox"/> \$5,000	Upgrade to Full Page Ad <input type="checkbox"/> \$578	Upgrade to Half Page Ad <input type="checkbox"/> \$318	Included	
Kilohana Bronze <i>Additional Membership Dues not included in sponsorship level (\$275 Credit)*</i>	<input type="checkbox"/> \$1,500	Upgrade to Full Page Ad <input type="checkbox"/> \$738	Upgrade to Half Page Ad <input type="checkbox"/> \$478	Upgrade to 1/4 Page Ad <input type="checkbox"/> \$175	Included
					Total Due
Sponsorship Total	\$	\$	\$	\$	\$

Company Name: _____

Company Primary Contact: _____

Company Contact Email Address: _____

Contact Phone _____

We would like to make Full payment now or, Two (2) payments to be paid in full by May 2017.

1st Payment on: ____/____/2017

2nd Payment on: ____/____/2017

Pay by check (enclosed)

Please charge my credit card: _____ VISA or _____ MasterCard

Credit Card Number: _____

Expiration Date: ____ / ____

Cardholder's Name: _____

Signature: _____

SPONSORSHIP TERMS:

Membership Dues: Based on the number of employees for your company. Each company will vary.

*Kilohana sponsors will need to pay the difference for annual dues that is over the amount of \$275. This is additional to your sponsorship level amount.

Quarterly Meeting Passes: Must be used at each of the meetings. Any changes from the "Table of 10" per meeting will need to be approved by the Chamber staff.

Upgrading Your Directory Ad: Additional amount due is calculated by using the amount of the ad you are upgrading to minus the amount of the ad included in your sponsorship level; this amount is in addition to your sponsorship level amount - please check box of upgrade and add to sponsorship level amount.

DEADLINE: Signed Sponsorship agreement must be received by December 31, 2016 in order to be included in all sponsorship benefits.

Please email agreement to Kaha'i Chamber of Commerce: Attention: Carol Teixeira

By email to carol@kauaichamber.org, or FAX to (808) 245-8815, or at the Chamber office at 4268-H Rice Street, Lihu'e