COMCAST BUSINESS
Partnership that begins here at home… Pleasanton California !!

November 13, 2019
Prepared by John Lengyel, Sr Enterprise Account Executive
Introductions: Your Local Comcast Business Team

John Lengyel, Sr Enterprise Senior Account Executive - (925) 200-1059 / (925) 895-4938 – john_lengyel@comcast.com
Partnering with local Business Leaders and IT Executives on Digital Transformation. 30 years of delivering business and technology solutions that meet the evolving needs of businesses. Enabling organizations to be more profitable, agile and competitive. Our Comcast team delivers an end to end, single provider partnership, focused on you, your people and your customers.

Debbie Albee, Enterprise Account Executive – (925) 596-0301 - debbie_albee@comcast.com
Veteran Enterprise Business Solutions Specialist – Fiber Ethernet, SD WAN, Advanced Voice, Cloud and Data Center and Threat Mitigation

Howard Wilner, Enterprise Solutions Engineer - (925) 337-5014 – howard_wilner@comcast.com
Technical Sales Professional with 17+ years in sales and telecommunication design. Experience developing effective solutions to address systematic business challenges related to Connectivity, Voice, Security and Cloud services in both direct and channel sales environments.

Joe Celentano, Enterprise Sales Director - (925) 424-0908 – joe_celentano@cable.comcast.com
Over 18 years of experience contributing extensive sales and technical acumen to grow revenue for prominent technology organizations.

Rosa Estevez - Spencer, Business Account Executive– (925) 519-2188 - rosa_estevezspencer@comcast.com
SMB Specialist - Business Class Internet, Voice, TV, Surveillance and Security

Jeff Castle, SMB Manager Direct Sales - (925) 785-7514 - eff_castle@cable.comcast.com
19 years of Leadership Experience, an environment I direct will be filled with great culture, accountability, positive attitude, solid customer satisfaction, fun, financial results, policy acumen, and a strong team mentality.
Comcast Business and Pleasanton 2020: A Shared Community Vision for Business and Growth
Creating and promoting economic opportunity, strengthening and educating our community

Comcast is deeply committed to California, where our nearly 5,000 employees serve more than 3 million customers throughout the state. Our California Headquarters is right here in our amazing Tri Valley in neighboring Livermore. Since 2011, Comcast has invested $8 billion in California to build, enhance and maintain our systems, networks and infrastructure.

We leverage our media and technology assets across Comcast NBCUniversal to benefit the communities where our employees, customers and partners live, work, play and serve. Since 2011, we have invested more than $381 million in cash and in-kind contributions to local organizations that share our commitment to improving communities.

We are also committed to making the Internet accessible to as many families in California as possible. In fact, California is the #1 state in the nation to help close the digital divide with Comcast’s Internet Essentials program. Nearly 200,000 households, or nearly 800,000 Californians, have signed up for Internet Essentials as of late 2018. [https://california.comcast.com](https://california.comcast.com)
Comcast Business and Pleasanton 2020: A Shared Community Vision for Business and Growth
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Comcast is California’s leading provider of XFINITY® video, high-speed Internet, “smart home” and phone services. Our X1 entertainment platform — with its innovative voice remote and Netflix and Amazon integration — is changing the way our customers experience TV.

Xfinity Mobile uses America’s largest 4G LTE network combined with the most WiFi hotspots nationwide to give customers a better wireless experience.

Xfinity Internet gives customers unprecedented access and control over one of the most important technologies in their lives. We are delivering gigabit speeds, have built the largest network of WiFi hotspots in the U.S. and created a new, fully personalized home WiFi experience.
Comcast Business and Pleasanton 2020: A Shared Community Vision for Business and Growth
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Comcast and NBCUniversal have long recognized that members of the military bring exceptional strengths to the workplace and we actively recruit veterans. Comcast has a commitment to hire 11,000 reservists, veterans and their spouses or domestic partners, bringing our total to 21,000 military hires by the end of 2021.

Former members of the military are just one of the diverse talent pools we draw from and we have employee resource groups (ERGs) dedicated to Veterans as well as Women, Hispanics, LGBTQ, African American and Asian Pacific Islanders. These ERGs offer mentoring programs and networking opportunities to help employees grow professionally and personally.
We are Comcast

Uniquely Positioned at the Intersection Of Media And Technology.

<table>
<thead>
<tr>
<th>COMCAST</th>
<th>NBCUniversal</th>
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<tbody>
<tr>
<td>Comcast Cable</td>
<td>Cable Networks</td>
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<tr>
<td>xfinity</td>
<td>USA</td>
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<td>xfinity mobile</td>
<td>Syfy</td>
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<td>Comcast Spectator</td>
<td>Golf</td>
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<td>chiller</td>
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<td>Oxygen</td>
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<td>Sports Bay Area</td>
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<td>Comcast Ventures</td>
<td>Digital &amp; Other</td>
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Platforms and Partnerships.....going beyond !!

<table>
<thead>
<tr>
<th>X1 Platform</th>
<th>Netflix</th>
<th>Samsung</th>
<th>Roku</th>
<th>IFTTT</th>
<th>sling</th>
<th>Twitter</th>
<th>YouTube</th>
<th>Prime Video</th>
</tr>
</thead>
<tbody>
<tr>
<td>Home Automation</td>
<td>August</td>
<td>Philips</td>
<td>hue</td>
<td>Chamberlain</td>
<td>GE</td>
<td>Icontrol</td>
<td>Lutron</td>
<td>nest</td>
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<td>Ventures</td>
<td>Nextdoor</td>
<td>cheddar</td>
<td>Tastemade</td>
<td>houzz</td>
<td>instacart</td>
<td>slack</td>
<td>Hired</td>
<td>Zola</td>
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<tr>
<td>Symphony</td>
<td>NBC</td>
<td>Rio</td>
<td>Telemundo</td>
<td>Focus</td>
<td>Features</td>
<td>Universal</td>
<td>DreamWorks</td>
<td>Fandango</td>
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<tr>
<td>Venue Services</td>
<td>Spectra</td>
<td>Learfield</td>
<td>Cisco</td>
<td>Imagine</td>
<td>Communications</td>
<td>ANC</td>
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</table>
Welcome to Comcast Business

Comcast Business provides best in class network solutions designed to deliver reliable, innovative and cost-effective communication services.

Serving organizations big and small, Comcast Business is a leading provider of data and voice solutions, offering flexibility, capacity, reliability and an exceptional value.

Comcast has the resources, products and support needed to keep your applications and network optimized for improved operational efficiency while reducing legacy telco spend.

Comcast Business Enterprise Solutions

• **Reliable, resilient design** – High network availability

• **Fully scalable solutions** – Ability to Increase the bandwidth as your applications change

• **Broad and diverse network** – Information travels across our advanced network

• **Resilient core architecture** – Helps optimize the quality of our network performance

• **Enterprise Class support** – 24/7/365 network monitoring and support through our Business Network Operations Center (BNOC)
Comcast Business Core Values

Comcast is the nation’s largest Internet provider
- Unencumbered by legacy technology
- Strategically committed to wireline

Culture & Innovation
- A software-defined network platform for continued innovation
- Help businesses adapt to the changes and velocity their operations need

Cable-First Approach
- Fiber-rich, fiber-deep network
- Fully managed nationwide branch network solutions
Where We Are

**$7.1B+**
Run-Rate

**$256M**

2006

**$1.5B**
In Annual Capital Investment

10.75%
'17 - '18 Growth Rate

2.3M
Business Customers

10.4K+
Employees Dedicated to Business Services

*All figures are accurate as of Q4 2018 unless otherwise noted.*
Comcast Business – By the Numbers

- **40K+** Monthly Client Installations
- **150K+** Managed Enterprise Sites
- **5M** Devices Monitored
- **2,500** Ethernet sites connected per month

A New Internet Customer Every 16 Seconds

An Ethernet Location Installed Every 5 Minutes

*All figures are accurate as of Q4 2018 unless otherwise noted.*
Diverse Network

- **Physically diverse network** from telcos (routes, access points, building access, etc.)
- **Largest converged IP network in the country**
- Comcast continues to **double its network capacity** every 18 – 24 months
- **Far-reaching fiber and HFC infrastructure**
- **Network monitoring and management** 24x7x365
- **Customer monitoring** from redundant NOCs
- **Voice SLA; 99.9% availability**

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**Over 1 million Ethernet-enabled buildings**

**Capacity that scales up to 100 Gbps**

**172k fiber route miles**

**700+ connected data centers**

**One of the largest Voice over IP provider in the nation**
Best Last Mile Data Products In The World

Best = Fast, Cost-effective, Reliable, Ubiquitous

Gigabit Era has Arrived
with DOCSIS 3.1/PON

Metro-Ethernet:
Next-generation QoS underlay
• Fiber
• EoHFC

LTE Backup:

Cable-First:

Product requirements
Drive off-net
Why Comcast Business

Comcast Business offers advanced technology services built for today’s distributed enterprise

- **Comcast Corporation is a Fortune 50 Company**
  with financial strength and staying power

- **Comcast owns the largest converged IP network in the United States**

- **Comcast Business will manage sites**
  not on our network through our deep relationships with other providers

- **Comcast Business is committed to business services**
  and has invested billions of dollars

- **Local Team-Local Presence**
  you will be supported by local: sales, account management, support and leadership
Key Business Initiatives

Customer Experience
Enhance the customer experience, both in-person and online
Deliver high-quality products and services, while optimizing all available resources

Employee Engagement
Improve employee productivity, engagement and satisfaction

Expand/Grow Business
Optimize technology to drive revenue, profitability and brand loyalty

Optimize Operations
Enhance the customer experience, both in-person and online
Deliver high-quality products and services, while optimizing all available resources
Business Trends – The Digital Transformation

The digital world is re-shaping how business works

• Enable mobility for customers, employees, partners
• Realign operations to create exceptional customer experiences
• Embrace “Cloud First” and business-critical applications

Widely distributed enterprises are expected to perform as one cohesive entity

• Provide a consistent customer experience anywhere, anytime, and on any device
• Enable employees to provide same exact services regardless of location

Companies with the top economic performance set, execute and adjust their digital strategies at a faster frequency than everyone else.

McKinsey Quarterly – January 2019
Technology Trends

Bandwidth and Speed Enable Today’s Business Imperatives

- Cloud, mobility, remote facilities, and IoT are driving skyrocketing bandwidth demands
- Most IT budgets can’t support adequate bandwidth growth
- Traffic patterns between branches, data centers, and the internet are shifting
- Today’s applications demand stability and reliable uptime
- Legacy WAN technology can be expensive, inflexible and incapable of keeping up with bandwidth demand and apps built for the internet
- Customers want a digital experience that supports dynamic interaction
Business Depends on Enabling…

<table>
<thead>
<tr>
<th>More Devices</th>
<th>More Content</th>
<th>More Applications</th>
<th>More On-Demand Access</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image1.png" alt="Image" /></td>
<td><img src="image2.png" alt="Image" /></td>
<td><img src="image3.png" alt="Image" /></td>
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<td><img src="image5.png" alt="Image" /></td>
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<td><img src="image9.png" alt="Image" /></td>
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## Network Solutions

<table>
<thead>
<tr>
<th>Broadband</th>
<th>Metro Ethernet</th>
<th>Managed On/Off-Net</th>
<th>SDN</th>
<th>Managed Router</th>
<th>DDoS Mitigation Service</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Internet Ethernet Dedicated Internet</td>
<td>Ethernet – 1Mbps up to 100Gbps Managed Waves</td>
<td>Aggregated Fiber and Broadband via Off-Net Partners</td>
<td>Multi-VNF Design SD-WAN Orchestrated Roadmap</td>
<td>Full Lifecycle Router Management</td>
<td>Single Incident or Unlimited Subscription</td>
</tr>
<tr>
<td>• All business segments</td>
<td>• Mid-large business</td>
<td>• Fully managed, E2E</td>
<td>• Equipment</td>
<td>• Proactively detect DDoS attack traffic</td>
<td></td>
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<tr>
<td>• National reach</td>
<td>• Retail and Carrier</td>
<td>• Single Bill</td>
<td>• Advanced firewall</td>
<td>• Drop and rate limit traffic</td>
<td></td>
</tr>
<tr>
<td>• Critical access of choice for SD-WAN</td>
<td>• Private cloud access</td>
<td>• Both HFC and Fiber</td>
<td>• Carrier-based, fully orchestrated</td>
<td>• Divert traffic to scrubbing center</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Delivered over HFC (EoHFC) or Fiber</td>
<td></td>
<td>• API driven Digital Experience. (Portal)</td>
<td>• Help desk support</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• EPL, ENS, EVPL private network</td>
<td></td>
<td>• First of its kind Mobile App</td>
<td></td>
<td>• Delivered clean traffic to network</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>• Scaled economics (Universal Comcast Premise Equipment)</td>
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</table>
Comcast Business Cloud Connect

For businesses not physically located in the same premises as CSP Comcast enables businesses to directly connect into a cloud Extends private networks to public, private or hybrid cloud solutions Connects remote sites and users to one or more cloud platforms Includes Physical and Virtual Cross-Connect options Today Comcast Supports AWS and Microsoft Azure

- Other providers to be added in the future
# Comcast Business EoHFC

## Ethernet delivered over Hybrid Fiber Coax

Comcast Business Ethernet over Hybrid Fiber Coax lets businesses take advantage of Ethernet technology over Comcast’s far-reaching Hybrid Fiber Coax (HFC) network – An ideal solution for the more than 50% of buildings in the U.S. without Fiber.

<table>
<thead>
<tr>
<th>EoHFC gives businesses:</th>
<th>Service Speeds:</th>
<th>Service Types:</th>
</tr>
</thead>
<tbody>
<tr>
<td>• The ability to leverage Comcast’s existing infrastructure, which means faster installs with low or no construction costs</td>
<td>✓ 2 Mbps</td>
<td>✓ Ethernet Dedicated Internet (EDI)</td>
</tr>
<tr>
<td>• Service Level Agreement – 99.9% uptime</td>
<td>✓ 4 Mbps</td>
<td>✓ Ethernet Private Line (EPL)</td>
</tr>
<tr>
<td>• Opportunity to link smaller remote offices to bigger corporate locations because EoHFC easily integrates with fiber-based Ethernet end points</td>
<td>✓ 5 Mbps</td>
<td>✓ E-Access EPL</td>
</tr>
<tr>
<td>• An alternative technology at a competitive price compared to Time Division Multiplexing (TDM)</td>
<td>✓ 6 Mbps</td>
<td>✓ Ethernet Virtual Private Line (EVPL)</td>
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<tr>
<td></td>
<td>✓ 10 Mbps</td>
<td>✓ Ethernet Network Service (ENS)</td>
</tr>
<tr>
<td></td>
<td>✓ 20 Mbps</td>
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</table>
Comcast Business – ActiveCore SDN Platform

ActiveCore Software Defined Network Platform

Improve application and traffic management throughout the enterprise. ActiveCore’s Unique SDN Orchestration Layer enables multiple virtualized services, reducing hardware, managing costs and delivering great scalability — All The Way To The Edge.

- **Configure and deploy** services on demand
- **Virtualize and orchestrate** network services
- **Simplify provisioning** through centralized policy management
- **View and manage** service components at a single site or across multiple sites easily
- **Unique digital experience and single pane of glass** provides ability to see, decide and act from one integrated portal
- **“Point, click and deploy”** replaces truck rolls and costly on-site configurations
- **Prioritization and traffic steering** are performed at the application level
- **Network management** can be performed over any device
- **Optimized mobile app** delivers insights anytime, anywhere
Comcast Business – SD-WAN

Software Defined – Wide Area Network (SD-WAN)

With SD-WAN from Comcast Business, you will be able to cost-effectively update your existing networks across all business locations, making branch offices as capable as HQ.

SD-WAN Highlights

• Establish smarter network connections that deliver reliable performance, strong economics and an ability to support your evolving business

• Eliminate “vendor lock,” with our open systems architecture that support SDN offerings from numerous technology providers

• Optimize IT budgets with Comcast Business SD-WAN pricing allows you to scale your bandwidth consumption

• Centrally push, manage and update policies across your business with “application-aware” capabilities that select intelligent network routes

• Update existing networks and cost-effectively create new ones, giving your branch offices enterprise-grade efficiency and agility, while reducing dependence on complex MPLS technology
Comcast Business – 4G LTE Wireless Backup

ActiveCore and Connection Pro Wireless Backup

Cellular 4G LTE Wireless Backup provides continuity as needed for those unplanned disruptions to primary internet connections.

Wireless Backup Highlights
- Keeps your business connected
- Ensures continuous, accurate view of your entire network
Comcast Business – Managed Router

Managed Router

As today’s distributed enterprise network becomes more complex, routers have evolved to carry out a number of important tasks that keep information moving.

Managed Router Highlights

Professional Design
• Optimized network efficiency and application performance
• Network design that scales to meet customers’ needs
• Professional support to ensure network design and installation go smoothly

Ongoing support as your business grows
• Support for configurations changes as customers’ network needs change and grow in terms of new applications and changing performance requirements

Monitoring and Management
• 24X7X365 monitoring
• Proactive alarming and notification of potential issues
• Security updates and patches
• Firmware updates

Cost and resource efficiencies
• Equipment rental model manages costs
• Single source for connectivity and router means you won’t get caught in the middle between your connectivity provider and your router provider
• Support is provided for US locations, in and out of Comcast territories
• Comcast Business is responsible for installation, maintenance and repairs of the router
# Voice Solutions

<table>
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<tr>
<th>Lines</th>
<th>Trunks</th>
<th>Cloud</th>
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<tbody>
<tr>
<td><strong>Business Voice</strong></td>
<td><strong>PRI/SIP</strong></td>
<td><strong>Business Voice Edge (BVE) and Voice Edge Select</strong></td>
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<tr>
<td><strong>Managed Voice</strong></td>
<td>• Mid-large business</td>
<td>• Small to large business</td>
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<tr>
<td></td>
<td>• Up to 8 PRI / Site</td>
<td>• End-to-end solution</td>
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<td>• Up to 800 concurrent calls</td>
<td>• Admin and User Portals</td>
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<td></td>
<td>• 100+ supported PBXs</td>
<td>• Mobile app &amp; integration</td>
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<tr>
<td></td>
<td>• DID-Level CFNR</td>
<td>• Wired phones / DECT phones</td>
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<tr>
<td></td>
<td>• HFC or Fiber</td>
<td>• Softphone</td>
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<td></td>
<td></td>
<td>• Conferencing Bridge (Internal+External)</td>
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<tr>
<td><strong>• Small business / small site</strong></td>
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<tr>
<td><strong>• “POTS” line replacement</strong></td>
<td></td>
<td></td>
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<tr>
<td><strong>• Mobile app / integration</strong></td>
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<td><strong>• New portal</strong></td>
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<td><strong>• Readable voicemail</strong></td>
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<tr>
<td><strong>• U.S. footprint</strong></td>
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100% IP/No TDM
Comcast Business Voice Solutions

Business VoiceEdge™
An ideal solution for replacing a PBX or changing your current system, allowing you to focus on your business, not your business communications

With VoiceEdge you get:
- A hosted VOIP/Unified Communications solution
- Business voice continuity features—so you don’t have to miss a call even if disaster strikes
- Unlimited inbound, local and domestic long distance
- Voicemail anywhere
- Integrated business communications
- Easy call management and feature editing
- Fully managed by Comcast Business
Comcast Business Voice Solutions

PRI Trunks

An ideal solution for use with existing PBX equipment, PRI Trunks allow you to maximize your phone capabilities. You won’t require a separate line to handle each call since PRI allows multiple people to share up to 23 channels, or call paths, per PRI to communicate simultaneously.

**PRI Trunks provide:**

- Direct inward dial (DID) and direct outward dial (DOD), eliminating the need for extensions or a receptionist to route calls
- Call detail records
- Destination unreachable so you can automatically re-route incoming calls in case of power outage or disaster
- Easy management. Add channels simply by placing a quick phone call.
Comcast Business Voice Solutions

SIP Trunks

An ideal solution to maximize voice services on existing PBX equipment. SIP Trunks are virtual voice channels, or paths, which deliver voice over an IP network to a designated end point.

**SIP Trunks:**

- Use SIP connectivity between your IP PBX and network, routing calls between them
- Easily manage your network and telecommunications through one provider, with one solution
- Purchase only the number of Concurrent Call Sessions needed and share them across multiple sites
- Increase by single increments as demand warrants
## Security Solutions

<table>
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<tr>
<th>Comcast Business SmartOffice™</th>
<th>DDoS Mitigation</th>
<th>Comcast Business SecurityEdge™</th>
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</thead>
<tbody>
<tr>
<td>• Keep an eye on you business remotely</td>
<td>• Real-time detection of DDoS and application-layer attacks</td>
<td>• Cloud-based blocking of internet threats</td>
</tr>
<tr>
<td>• Crystal-clear, wide-angle images</td>
<td>• Single-incident or Unlimited-service plans</td>
<td>• Web content filtering blocks access to unwanted sites</td>
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<tr>
<td>• Access and retrieve footage via cloud</td>
<td>• No additional premise equipment required</td>
<td>• No set up or equipment required</td>
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<tr>
<td>• Motion insights dashboard</td>
<td>• Peace of mind and business continuity</td>
<td>• Visibility anytime, anywhere</td>
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<tr>
<td>• Digital pan, tilt and zoom from cloud</td>
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Comcast Business – Managed Security Services

DDoS (Distributed Denial of Service) Treat Mitigation Service

Protection against DDoS and application-layer attacks, providing peace of mind and reinforcing business continuity

### DDoS Highlights

- **Peace of Mind** – Size, scale, and strength of Comcast detects and mitigates attacks before disrupting business operations, providing business continuity
- **Experience in Security** – Constantly monitors and helps protect vital network infrastructure
- **High Performance at Scale** – Scalable solution for any attack size with little impact on network performance
- **Cloud Based** – Requires no equipment to install or manage on premise
- **Customer Support** – Highly responsive customer support available 24 X 7 X 365
- **Flexible** – Flexible solution with subscription plans to meet your business needs

**Detect** an attack  
**Drop** and rate limit traffic  
**Divert** traffic to a scrubbing center  
**Deliver** clean traffic to your network
Comcast Business SmartOffice™

Keep an eye on your business from any location

- Record, store and share footage
- Advanced IP platform includes secure cloud storage and mobile access
- Crystal-clear, wide angle images with 1080p HD cameras
- Motion Insights dashboard
- Advanced features from the cloud: digital pan, tilt and zoom
## Video Solutions

<table>
<thead>
<tr>
<th>X1 for Business</th>
<th>X1 for Hospitality</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Public View for bars, restaurants, gyms, retail stores</td>
<td>• Lets employees focus on serving guests instead of searching for programming</td>
</tr>
<tr>
<td>• Private View for offices, lobbies, waiting rooms, break rooms</td>
<td>• Voice remote and on-screen guide</td>
</tr>
<tr>
<td>- Xfinity Stream for Business – live TV on up to 5 devices at your business</td>
<td>• On Demand programming</td>
</tr>
<tr>
<td>• Voice remote and intuitive on-screen guide</td>
<td>• 80+ HD channels</td>
</tr>
<tr>
<td></td>
<td>• Weather, traffic, sports apps</td>
</tr>
</tbody>
</table>
Video Solutions

X1 for Hospitality

Brings the unique features and personalization of the award-winning X1 entertainment platform to hotel guests with high-quality HD and voice-activated remote that create a guest experience of being connected to the comforts of home.

**X1 for Hospitality:**

- IP delivered service with IPTV set boxes included
- Voice-activated remote
- Pause and rewind live TV
- Free on-demand programming and Kids Zone
- 80+ HD channels
- Access to weather, traffic and sports apps
Video Solutions

X1 for Business

Brings the unique features and personalization of the award-winning X1 entertainment platform to businesses, to keep customers entertained and employees informed.

**X1 for Business:**

- Voice remote, on-screen Guide and search make channel navigation easier than ever
- Quality HD programming and on-screen apps
- Last 9 channels function makes it easy to access popular content

**X1 for Business Public View: for bars, restaurants, gyms, retail stores**

- Employees can focus on serving guests instead of searching for programming

**X1 Business Private View: for offices, lobbies, waiting and break rooms**

- Xfinity Stream for Business brings live TV to up to 5 devices – mobile, tablet or computer – for employees and customers while at your business or in your waiting room.
An Agile and Responsive Support Team for You and Your Business

**Support**
- Experienced team with thousands of dedicated professionals
- Carrier-class network engineering support experts on staff
- Dedicated project manager
- Site survey and fiber map
- Service design review

**Local Presence**
- Strong local presence with customer service, customer support available 24/7/365
- Installation at your convenience from local, certified techs

**Network Management**
- Ongoing multilayer, proactive monitoring and troubleshooting
- Business Network Operations Centers (BNOCs) provide redundancy and operate 24x7x365
- Tier II and III enterprise repair groups collocated in NOCs
- Proactive Customer Monitoring Center (CMC)
- Multiple service classes backed by SLAs
- Staffed 24x7x365 certified engineers
Enterprise Support

Serving Enterprise

U.S.-based Enterprise CARE team
- Intuitive portal for instant network assessment
- Proactive monitoring

Orchestrated Service Delivery
- Dedicated program manager and project managers
- Detailed service and operation design review
- Installations scheduled on customer schedule
- Installation and testing of both infrastructure and network appliances

Excellent Customer Service

4 Fully Redundant Care Centers
- Naperville, IL
- Cincinnati, OH
- Denver, CO
- Tampa, FL

Dedicated to Enterprise customers

Regional Network Operations Centers
- Experienced technicians and engineers

24/7/365 Customer Service
Enterprise Awards Program

- Most Innovative Company of the Year (Comcast Business)
- IT Service Management Solution (ActiveCore)
- Integration Solution (ActiveCore)
- Telecommunications Service (Business VoiceEdge)

- Cloud Platform (ActiveCore)
- Business Services Innovation of the Year (ActiveCore)
- Most Innovative Tech Company (Comcast Business)

- Innovation of the Year – Business Services Industry (ActiveCore)
- Most Innovative Tech Company (Comcast Business)
## Customer Success Stories

<table>
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<tr>
<th>Comcast Business provides Managed Broadband and Managed WiFi for all 700+ Wawa sites.</th>
<th>Comcast Business selected as provider of Managed Services to Dine Brands at over 2,800+ Applebee’s and IHOP Locations.</th>
<th>Comcast Business provides Managed Broadband for all 6,000+ Taco Bell sites, in addition to providing:</th>
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| “We’re excited to team up with Comcast to now offer WiFi in all of our stores. Customers will now enjoy the optimal environment for doing everything from utilizing their Wawa app to enjoy rewards and purchase products to connecting with their friends and neighbors.” — Carol Jensen, Chief Marketing Officer | “Our partnership with Comcast Business Enterprise Services to provide the robust infrastructure needed, allows us to service our brands so they can remain focused on serving our guests and providing added value for our franchisees.” — Adrian Butler, Chief Information Officer | • Managed Security  
• Managed Router  
• Managed VPN  
• Business Continuity  
• Proactive monitoring and Management  
• IT Deployment Services |

Press Release  
Press Release  
Press Release
Thank You !!
Pleasanton 2020: A Community Vision
Representing Business & Strengthening the Local Economy

Pleasanton is widely recognized as a premier community in which to live, work and do business. The business climate is a key driver of the community’s success. Pleasanton businesses generate roughly 60% of the local tax base and collectively act as the community’s economic engine.

The Chamber relies on Pleasanton 2020: A Community Vision as its local public policy agenda, committing volunteer and staff time to work toward its fulfillment as a catalyst, convener and champion for all things Pleasanton!

"In short, Our strong local economy and extraordinary quality of life happen by design, not by accident. Working together, we cause great things to happen."

https://www.pleasanton.org/2020-a-community-vision