



Q1 BUSINESS & ECONOMIC DATA ANALYSIS SUMMARY

**SOUTH DAKOTA
SECRETARY OF STATE
SHANTEL KREBS**

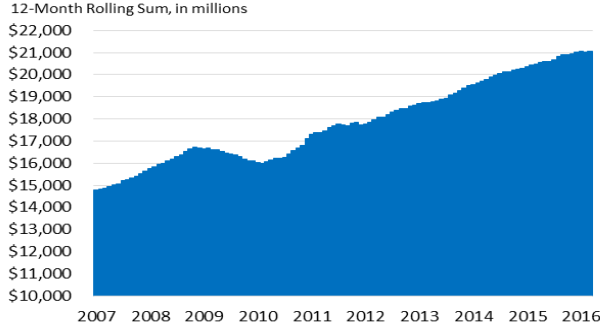
In partnership with



First Quarter 2016

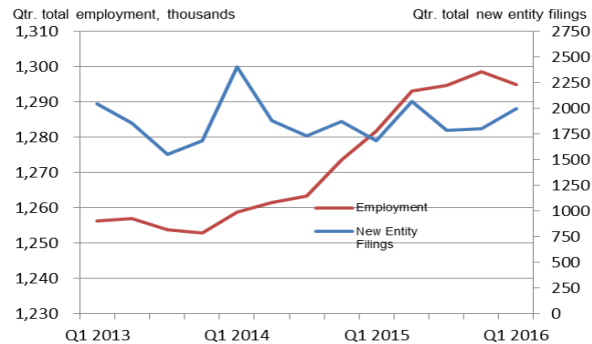
Secretary's Minute: Today's business climate moves rapidly, which is why we are taking customer service in the Secretary of State's Business Services Division to the next level. Starting in October 2016, our new software upgrade will bring the technology of the division into the 21st century and allow a business to be organized online within 24-48 hours rather than only by mail. The number of business filings processed by the office has increased from 54,000 in 2008 to 154,000 in 2015. The Secretary of State's office is most likely the first government agency that a new business will come in contact with, which is why it is crucial that the experience of creating a business entity in South Dakota be as straightforward, efficient, and responsive as possible.

South Dakota Taxable Sales



Source: South Dakota Department of Revenue

Employment and New Business Filings



Note: Red line displays actual seasonally adjusted employment numbers. Source: Seasonally adjusted South Dakota total nonfarm employees from the Bureau of Labor Statistics and the Labor Market Information Center, SD Department of Labor.

First Quarter 2016 Economic Highlights

- SD has the lowest unemployment rate in the U.S. at 2.5%.
- Fictitious Business Name increased in Q1.
- New business filings increased in Q1.
- Total taxable sales grew slightly in the Q1.
- Employment growth has continued in Q1.
- Initial jobless claims decreased by 60% in Q1. Continued jobless claims also decreased in Q1.
- Most national economic indicators improved in Q1.

SOUTH DAKOTA	Current Period	3 Months Prior	Percent Change over Prior Period	Annual Percent Change	5 Year CAGR*
Wealth					
Personal Income (millions of dollars)	38,095	38,845	-1.9%	-2.3%	2.6%
Total Sales, 12 mo. trailing (millions of dollars)	67,692	68,314	-0.9%	-2.0%	3.3%
Taxable Sales, 12 mo. trailing (millions of dollars)	21,057	21,020	0.2%	2.7%	3.9%
Business Outlays					
Annual Wages per Employee	9,828	9,620	2.2%	3.1%	2.8%
Retail Gasoline Price (dollars per gallon)	2.07	1.96	5.6%	-15.2%	-6.1%
Economic Overview					
Employment	432,300	431,200	0.3%	1.0%	1.3%
Unemployment Rate	2.5%	2.9%	-13.8%	-21.9%	-12.9%
Initial Jobless Claims	166	415	-60.0%	-16.2%	-13.0%
Continuing Jobless Claims	2,770	2,893	-4.3%	-5.6%	-12.7%
Building Permits, Number of Units, 12 mo. trailing	4,582	4,501	1.8%	-7.3%	8.9%
Valuation (thousands of dollars), 12 mo. trailing	690,223	673,333	2.5%	-6.2%	9.7%
FHFA Purchase-Only Home Price Index	262	258	1.6%	4.0%	3.9%
Total Business Bankruptcy Filings	10	13	-23.1%	-23.1%	-12.9%
Chapter 7	8	3	166.7%	-27.3%	-14.0%
Chapter 11	-	5	-	-	0.0%
Chapter 13	2	3	-33.3%	0.0%	-7.8%

Sources: Bureau of Economic Analysis, Quarterly Personal Income (SA) (Q4/15); South Dakota Department of Revenue (NSA) (3/16); South Dakota Department of Labor and Regulation (SA) (Q3/15); US Energy Information Administration, Weekly Retail Gasoline and Diesel Prices, Midwest (4/4/16); Bureau of Labor Statistics, CES (SA) (3/16); US Department of Labor, Employment and Training Administration (NSA) (3/26/16); Census Bureau, New Privately Owned Housing Units Authorized (NSA) (2/16); FHFA Purchase-Only Home Price Index (SA) (Q4/15); Administrative Office of the US Courts (Q4/15). *Compound Annual Growth Rate.

For full report, please visit <https://sdsos.gov/general-information/publications/default.aspx>