

Danville Boyle County Economic Development Partnership Inc
Profit & Loss Budget Performance
July 2018

	Jul 18	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense					
Income					
Community Investments					
Industrial Foundation	0.00	7,500.00	-90,000.00	0.0%	90,000.00
Chairman's Circle					
Platinum Partners	6,250.00	6,250.00	-68,750.00	8.33%	75,000.00
Gold Partner	0.00	1,250.00	-15,000.00	0.0%	15,000.00
Silver Partner	0.00	1,875.00	-22,500.00	0.0%	22,500.00
Bronze Partners	0.00	2,125.00	-25,500.00	0.0%	25,500.00
Total Chairman's Circle	6,250.00	11,500.00	-131,750.00	4.53%	138,000.00
Total Community Investments	6,250.00	19,000.00	-221,750.00	2.74%	228,000.00
Local Government Appropriations	17,500.00	37,625.00	-127,000.00	12.11%	144,500.00
Other Revenues	67.76	0.00	67.76	100.0%	0.00
Partner Disbursements/Revenues	471.29	1,734.13	-20,338.71	2.27%	20,810.00
Total Income	24,289.05	58,359.13	-369,020.95	6.18%	393,310.00
Gross Profit	24,289.05	58,359.13	-369,020.95	6.18%	393,310.00
Expense					
Administration					
500 - Audit & Accounting	1,450.00	1,500.00	-16,550.00	8.06%	18,000.00
510 - CSQ Office Lease	1,650.00	1,666.63	-18,350.00	8.25%	20,000.00
611 - Visitor Center Rec/Support Svcs	1,000.00	1,000.00	-11,000.00	8.33%	12,000.00
Vehicle Use Reimbursements	0.00	700.00	-8,400.00	0.0%	8,400.00
520 - D&O/Liability Insurance	14.95	208.37	-2,485.05	0.6%	2,500.00
530 - Fees	37.18	50.00	-562.82	6.2%	600.00
Office Support	793.01	983.37	-11,006.99	6.72%	11,800.00
581 - Community Engagement Activities	162.04	0.00	162.04	100.0%	0.00
Total Administration	5,107.18	6,108.37	-68,192.82	6.97%	73,300.00
EDP Partner/Affiliate Support	9,750.00	1,791.74	-11,750.00	45.35%	21,500.00
700 - Marketing					
Business Development					
705 - Research/Subscriptions	99.00	83.37	-901.00	9.9%	1,000.00
706 - Kentucky Crossroads	-3,819.72	416.63	-8,819.72	-76.39%	5,000.00
707 - State Incentive Application Fee	0.00	416.63	-5,000.00	0.0%	5,000.00
708 - Site Selector Event/Hosting	0.00	83.37	-1,000.00	0.0%	1,000.00
710 - Kentucky United	0.00	500.00	-6,000.00	0.0%	6,000.00
715 - Business Recruitment	2,279.79	2,005.00	-21,780.21	9.48%	24,060.00
Total Business Development	-1,440.93	3,505.00	-43,500.93	-3.43%	42,060.00
Communications/ Promotion					
723 - Marketing Materials/Design	0.00	416.63	-5,000.00	0.0%	5,000.00
726 - Service Subscriptions	203.78	83.37	-796.22	20.38%	1,000.00
720 - Website Upgrades/Maintenance	0.00	325.00	-3,900.00	0.0%	3,900.00
724 - Site Redesign	2,015.00	416.63	-2,985.00	40.3%	5,000.00
Total Communications/ Promotion	2,218.78	1,241.63	-12,681.22	14.89%	14,900.00
Media					

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731 - Website					
735 - Domain Names Registration	30.34	41.63	-469.66	6.07%	500.00
Total 731 - Website	30.34	41.63	-469.66	6.07%	500.00
Total Media	30.34	41.63	-469.66	6.07%	500.00
Community/Board/Investor Engage					
727 - Access EDP Events	0.00	166.63	-2,000.00	0.0%	2,000.00
728 - Outreach Events	165.62	83.37	-834.38	16.56%	1,000.00
Total Community/Board/Investor Engage	165.62	250.00	-2,834.38	5.52%	3,000.00
Total 700 - Marketing	973.81	5,038.26	-59,486.19	1.61%	60,460.00
800 - Personnel					
Salaries & Wages	17,974.18	15,383.26	-166,625.82	9.74%	184,600.00
Payroll Taxes	1,333.36	1,254.24	-13,716.64	8.86%	15,050.00
Benefits	1,139.62	466.63	-4,460.38	20.35%	5,600.00
Group Health Insurance	2,989.09	2,316.74	-24,810.91	10.75%	27,800.00
800 - Personnel - Other	43.75		43.75	100.0%	
Total 800 - Personnel	23,480.00	19,420.87	-209,570.00	10.08%	233,050.00
888 - Professional Development	0.00	416.63	-5,000.00	0.0%	5,000.00
Total Expense	39,310.99	32,775.87	-353,999.01	10.0%	393,310.00
Net Ordinary Income	-15,021.94	25,583.26	-15,021.94	100.0%	0.00
Net Income	-15,021.94	25,583.26	-15,021.94	100.0%	0.00