

Danville Boyle County Economic Development Partnership Inc
Profit & Loss Budget Performance
December 2017

	Jul - Dec 17	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense					
Income					
Community Investments					
Chairman's Circle					
Platinum Partners	12,500.00	37,500.06	-62,500.00	16.67%	75,000.00
Silver Partner	13,750.00	8,750.02	-3,750.00	78.57%	17,500.00
Total Chairman's Circle	26,250.00	46,250.08	-66,250.00	28.38%	92,500.00
Prospective Investments	0.00	15,000.00	-30,000.00	0.0%	30,000.00
Total Community Investments	26,250.00	61,250.08	-96,250.00	21.43%	122,500.00
Local Government Appropriations	145,500.00	147,500.00	-149,500.00	49.32%	295,000.00
Other Revenues	646.35	375.00	-103.65	86.18%	750.00
Partner Disbursements/Revenues	171,453.81	184,611.98	-197,770.19	46.44%	369,224.00
Total Income	343,850.16	393,737.06	-443,623.84	43.67%	787,474.00
Gross Profit	343,850.16	393,737.06	-443,623.84	43.67%	787,474.00
Expense					
Administration					
500 - Audit & Accounting	7,460.00	9,000.00	-10,540.00	41.44%	18,000.00
510 - CSQ Office Lease	9,900.00	9,900.00	-9,900.00	50.0%	19,800.00
520 - D&O/Liability Insurance	2,642.75	1,250.02	142.75	105.71%	2,500.00
530 - Fees	437.53	264.98	-77.47	84.96%	515.00
Office Support	3,640.41	3,438.46	-3,236.59	52.94%	6,877.00
575 - Repairs & Maintenance	125.00	0.00	125.00	100.0%	0.00
580 - Board/Executive Activities	380.64	0.00	380.64	100.0%	0.00
581 - Community Engagement Activities	413.31	871.50	-1,329.69	23.71%	1,743.00
Total Administration	24,999.64	24,724.96	-24,435.36	50.57%	49,435.00
EDP Partner/Affiliate Support	176,820.88	183,939.98	-191,059.12	48.07%	367,880.00
700 - Marketing					
Business Development					
705 - Research/Subscriptions	638.00	750.00	-862.00	42.53%	1,500.00
710 - Kentucky United	0.00	1,389.00	-2,778.00	0.0%	2,778.00
715 - Business Recruitment	16,708.31	17,499.98	-18,291.69	47.74%	35,000.00
716 - Consultant/Client Familiarizati	0.00	750.00	-1,500.00	0.0%	1,500.00
Total Business Development	17,346.31	20,388.98	-23,431.69	42.54%	40,778.00
Communications/ Promotion					
721 - Branding Study Implementation	7,379.20	7,500.00	-7,620.80	49.2%	15,000.00
723 - Advertising/Design	2,350.00	3,624.98	-4,900.00	32.41%	7,250.00
726 - Service Subscriptions	578.72	750.00	-921.28	38.58%	1,500.00
Total Communications/ Promotion	10,307.92	11,874.98	-13,442.08	43.4%	23,750.00
Media					
731 - Website					
735 - Domain Names Registration	72.85	75.00	-77.15	48.57%	150.00
738 - Maintenance of Website	2,134.00	1,164.00	-194.00	91.67%	2,328.00
Total 731 - Website	2,206.85	1,239.00	-271.15	89.06%	2,478.00
740 - Social Media Subscriptions	143.37	0.00	143.37	100.0%	0.00

Danville Boyle County Economic Development Partnership Inc
Profit & Loss Budget Performance
 December 2017

	Jul - Dec 17	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Total Media	2,350.22	1,239.00	-127.78	94.84%	2,478.00
Total 700 - Marketing	30,004.45	33,502.96	-37,001.55	44.78%	67,006.00
800 - Personnel					
Salaries & Wages	97,345.00	109,845.00	-122,345.00	44.31%	219,690.00
Payroll Taxes	18,709.27	8,961.52	786.27	104.39%	17,923.00
Benefits	8,097.72	9,162.98	-10,228.28	44.19%	18,326.00
Group Health Insurance	15,191.36	21,107.02	-27,022.64	35.99%	42,214.00
800 - Personnel - Other	311.50	0.00	311.50	100.0%	0.00
Total 800 - Personnel	139,654.85	149,076.52	-158,498.15	46.84%	298,153.00
888 - Professional Development	1,007.85	2,499.98	-3,992.15	20.16%	5,000.00
Total Expense	372,487.67	393,744.40	-414,986.33	47.3%	787,474.00
Net Ordinary Income	-28,637.51	-7.34	-28,637.51	100.0%	0.00
Net Income	-28,637.51	-7.34	-28,637.51	100.0%	0.00