

# Danville Boyle County Economic Development Partnership Inc Profit & Loss Budget Performance

December 2018

	Dec 18	Budget	Jul - Dec 18	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Community Investments</b>					
Industrial Foundation	22,500.00	7,500.00	45,000.00	45,000.00	90,000.00
Chairman's Circle					
Platinum Partners	0.00	6,250.00	12,500.00	37,500.00	75,000.00
Gold Partner	0.00	1,250.00	0.00	7,500.00	15,000.00
Silver Partner	0.00	1,875.00	3,750.00	11,250.00	22,500.00
Bronze Partners	0.00	2,125.00	0.00	12,750.00	25,500.00
<b>Total Chairman's Circle</b>	<b>0.00</b>	<b>11,500.00</b>	<b>16,250.00</b>	<b>69,000.00</b>	<b>138,000.00</b>
<b>Total Community Investments</b>	<b>22,500.00</b>	<b>19,000.00</b>	<b>61,250.00</b>	<b>114,000.00</b>	<b>228,000.00</b>
Local Government Appropriations	0.00	0.00	73,251.47	73,250.00	144,500.00
Other Revenues	0.96	0.00	136.63	0.00	0.00
Partner Disbursements/Revenues	508.01	1,734.17	4,711.92	10,404.98	20,810.00
<b>Total Income</b>	<b>23,008.97</b>	<b>20,734.17</b>	<b>139,350.02</b>	<b>197,654.98</b>	<b>393,310.00</b>
<b>Gross Profit</b>	<b>23,008.97</b>	<b>20,734.17</b>	<b>139,350.02</b>	<b>197,654.98</b>	<b>393,310.00</b>
<b>Expense</b>					
<b>Administration</b>					
500 - Audit & Accounting	0.00	1,500.00	6,125.00	9,000.00	18,000.00
510 - CSQ Office Lease	1,666.67	1,666.67	10,000.02	9,999.98	20,000.00
611 - Visitor Center Rec/Support Svcs	1,000.00	1,000.00	6,000.00	6,000.00	12,000.00
Vehicle Use Reimbursements	0.00	700.00	893.85	4,200.00	8,400.00
520 - D&O/Liability Insurance	0.00	208.33	2,642.75	1,250.02	2,500.00
530 - Fees	0.00	50.00	1,578.09	300.00	600.00
Office Support	679.63	983.33	4,829.50	5,900.02	11,800.00
581 - Community Engagement Activities	384.46	0.00	546.50	0.00	0.00
<b>Total Administration</b>	<b>3,730.76</b>	<b>6,108.33</b>	<b>32,615.71</b>	<b>36,650.02</b>	<b>73,300.00</b>
<b>EDP Partner/Affiliate Support</b>					
Reimbursements	0.00	1,791.66	10,250.00	10,750.04	21,500.00
<b>Total EDP Partner/Affiliate Support</b>	<b>0.00</b>	<b>1,791.66</b>	<b>10,250.00</b>	<b>10,750.04</b>	<b>21,500.00</b>
<b>700 - Marketing</b>					
<b>Business Development</b>					
705 - Research/Subscriptions	0.00	83.33	257.87	500.02	1,000.00
706 - Kentucky Crossroads	350.00	416.67	13,163.17	2,499.98	5,000.00
707 - State Incentive Application Fee	0.00	416.67	0.00	2,499.98	5,000.00
708 - Site Selector Event/Hosting	0.00	83.33	0.00	500.02	1,000.00
710 - Kentucky United	0.00	500.00	120.53	3,000.00	6,000.00
715 - Business Recruitment	0.00	2,005.00	12,879.89	12,030.00	24,060.00
<b>Total Business Development</b>	<b>350.00</b>	<b>3,505.00</b>	<b>26,421.46</b>	<b>21,030.00</b>	<b>42,060.00</b>
<b>Communications/ Promotion</b>					
723 - Marketing Materials/Design	0.00	416.67	2,540.60	2,499.98	5,000.00
726 - Service Subscriptions	0.00	83.33	717.34	500.02	1,000.00
720 - Website Upgrades/Maintenance	0.00	325.00	2,134.00	1,950.00	3,900.00
724 - Site Redesign	0.00	416.67	2,015.00	2,499.98	5,000.00

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<b>Total Communications/ Promotion</b>	0.00	1,241.67	7,406.94	7,449.98	14,900.00
<b>Media</b>					
<b>731 - Website</b>					
<b>735 - Domain Names Registration</b>	0.00	41.67	75.85	249.98	500.00
<b>Total 731 - Website</b>	0.00	41.67	75.85	249.98	500.00
<b>Total Media</b>	0.00	41.67	75.85	249.98	500.00
<b>Community/Board/Investor Engage</b>					
<b>727 - Access EDP Events</b>	0.00	166.67	0.00	999.98	2,000.00
<b>728 - Outreach Events</b>	0.00	83.33	335.83	500.02	1,000.00
<b>739 - BCTC Investment</b>	0.00		10,000.00		
<b>Total Community/Board/Investor Engage</b>	0.00	250.00	10,335.83	1,500.00	3,000.00
<b>Total 700 - Marketing</b>	350.00	5,038.34	44,240.08	30,229.96	60,460.00
<b>800 - Personnel</b>					
<b>Salaries &amp; Wages</b>	9,654.16	15,383.34	72,161.66	92,299.96	184,600.00
<b>Payroll Taxes</b>	670.49	1,254.16	5,157.53	7,525.04	15,050.00
<b>Benefits</b>	424.62	466.67	3,262.72	2,799.98	5,600.00
<b>Group Health Insurance</b>	1,761.65	2,316.66	11,120.21	13,900.04	27,800.00
<b>800 - Personnel - Other</b>	36.75		248.50		
<b>Total 800 - Personnel</b>	12,547.67	19,420.83	91,950.62	116,525.02	233,050.00
<b>888 - Professional Development</b>	0.00	416.67	769.72	2,499.98	5,000.00
<b>Total Expense</b>	16,628.43	32,775.83	179,826.13	196,655.02	393,310.00
<b>Net Ordinary Income</b>	6,380.54	-12,041.66	-40,476.11	999.96	0.00
<b>Net Income</b>	<b>6,380.54</b>	<b>-12,041.66</b>	<b>-40,476.11</b>	<b>999.96</b>	<b>0.00</b>