

Danville Boyle County Economic Development Partnership Inc
Profit & Loss Budget Performance
June 2018

	Jul '17 - Jun 18	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense					
Income					
Community Investments					
Chairman's Circle					
Platinum Partners	68,750.00	75,000.00	-6,250.00	91.67%	75,000.00
Silver Partner	17,500.00	17,500.00	0.00	100.0%	17,500.00
Total Chairman's Circle	86,250.00	92,500.00	-6,250.00	93.24%	92,500.00
Prospective Investments	45,500.00	30,000.00	15,500.00	151.67%	30,000.00
Total Community Investments	131,750.00	122,500.00	9,250.00	107.55%	122,500.00
Local Government Appropriations	292,002.00	295,000.00	-2,998.00	98.98%	295,000.00
Other Revenues	3,558.16	750.00	2,808.16	474.42%	750.00
Partner Disbursements/Revenues	333,771.67	369,224.00	-35,452.33	90.4%	369,224.00
Total Income	761,081.83	787,474.00	-26,392.17	96.65%	787,474.00
Gross Profit	761,081.83	787,474.00	-26,392.17	96.65%	787,474.00
Expense					
Administration					
500 - Audit & Accounting	21,280.00	18,000.00	3,280.00	118.22%	18,000.00
510 - CSQ Office Lease	19,800.00	19,800.00	0.00	100.0%	19,800.00
520 - D&O/Liability Insurance	2,747.40	2,500.00	247.40	109.9%	2,500.00
530 - Fees	1,392.45	515.00	877.45	270.38%	515.00
Office Support	6,466.65	6,877.00	-410.35	94.03%	6,877.00
575 - Repairs & Maintenance	267.50		267.50	100.0%	
580 - Board/Executive Activities	480.64	0.00	480.64	100.0%	0.00
581 - Community Engagement Activities	3,729.34	1,743.00	1,986.34	213.96%	1,743.00
Administration - Other	2.94		2.94	100.0%	
Total Administration	56,166.92	49,435.00	6,731.92	113.62%	49,435.00
EDP Partner/Affiliate Support	345,543.41	367,880.00	-22,336.59	93.93%	367,880.00
700 - Marketing					
Business Development					
705 - Research/Subscriptions	1,092.40	1,500.00	-407.60	72.83%	1,500.00
710 - Kentucky United	3,600.00	2,778.00	822.00	129.59%	2,778.00
715 - Business Recruitment	33,981.04	35,000.00	-1,018.96	97.09%	35,000.00
716 - Consultant/Client Familiarizati	2,302.00	1,500.00	802.00	153.47%	1,500.00
Business Development - Other	671.56		671.56	100.0%	
Total Business Development	41,647.00	40,778.00	869.00	102.13%	40,778.00
Communications/ Promotion					
721 - Branding Study Implementation	23,737.03	15,000.00	8,737.03	158.25%	15,000.00
723 - Advertising/Design	2,350.00	7,250.00	-4,900.00	32.41%	7,250.00
726 - Service Subscriptions	1,498.50	1,500.00	-1.50	99.9%	1,500.00
Total Communications/ Promotion	27,585.53	23,750.00	3,835.53	116.15%	23,750.00
Media					
731 - Website					
735 - Domain Names Registration	224.38	150.00	74.38	149.59%	150.00
738 - Maintenance of Website	5,104.00	2,328.00	2,776.00	219.24%	2,328.00

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Total 731 - Website	5,328.38	2,478.00	2,850.38	215.03%	2,478.00
740 - Social Media Subscriptions	143.37	0.00	143.37	100.0%	0.00
Total Media	5,471.75	2,478.00	2,993.75	220.81%	2,478.00
Total 700 - Marketing	74,704.28	67,006.00	7,698.28	111.49%	67,006.00
800 - Personnel					
Salaries & Wages	199,637.92	219,690.00	-20,052.08	90.87%	219,690.00
Payroll Taxes	15,616.23	17,923.00	-2,306.77	87.13%	17,923.00
Benefits	17,446.83	18,326.00	-879.17	95.2%	18,326.00
Group Health Insurance	30,376.12	42,214.00	-11,837.88	71.96%	42,214.00
800 - Personnel - Other	607.25	0.00	607.25	100.0%	0.00
Total 800 - Personnel	263,684.35	298,153.00	-34,468.65	88.44%	298,153.00
888 - Professional Development	1,577.82	5,000.00	-3,422.18	31.56%	5,000.00
Total Expense	741,676.78	787,474.00	-45,797.22	94.18%	787,474.00
Net Ordinary Income	19,405.05	0.00	19,405.05	100.0%	0.00
Net Income	19,405.05	0.00	19,405.05	100.0%	0.00