

# Danville Boyle County Economic Development Partnership Inc

## Profit & Loss Budget Performance

November 2018

	Nov 18	Budget	Jul - Nov 18	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Community Investments</b>					
Industrial Foundation	0.00	7,500.00	22,500.00	37,500.00	90,000.00
<b>Chairman's Circle</b>					
Platinum Partners	0.00	6,250.00	12,500.00	31,250.00	75,000.00
Gold Partner	0.00	1,250.00	0.00	6,250.00	15,000.00
Silver Partner	3,750.00	1,875.00	3,750.00	9,375.00	22,500.00
Bronze Partners	0.00	2,125.00	0.00	10,625.00	25,500.00
<b>Total Chairman's Circle</b>	<b>3,750.00</b>	<b>11,500.00</b>	<b>16,250.00</b>	<b>57,500.00</b>	<b>138,000.00</b>
<b>Total Community Investments</b>	<b>3,750.00</b>	<b>19,000.00</b>	<b>38,750.00</b>	<b>95,000.00</b>	<b>228,000.00</b>
Local Government Appropriations	0.00	0.00	73,251.47	73,250.00	144,500.00
Other Revenues	26.27	0.00	135.67	0.00	0.00
Partner Disbursements/Revenues	924.32	1,734.17	4,203.91	8,670.81	20,810.00
<b>Total Income</b>	<b>4,700.59</b>	<b>20,734.17</b>	<b>116,341.05</b>	<b>176,920.81</b>	<b>393,310.00</b>
<b>Gross Profit</b>	<b>4,700.59</b>	<b>20,734.17</b>	<b>116,341.05</b>	<b>176,920.81</b>	<b>393,310.00</b>
<b>Expense</b>					
<b>Administration</b>					
500 - Audit & Accounting	1,125.00	1,500.00	6,125.00	7,500.00	18,000.00
510 - CSQ Office Lease	1,666.67	1,666.67	8,333.35	8,333.31	20,000.00
611 - Visitor Center Rec/Support Svcs	1,000.00	1,000.00	5,000.00	5,000.00	12,000.00
Vehicle Use Reimbursements	256.53	700.00	893.85	3,500.00	8,400.00
520 - D&O/Liability Insurance	14.95	208.33	2,642.75	1,041.69	2,500.00
530 - Fees	0.00	50.00	1,578.09	250.00	600.00
Office Support	850.31	983.33	4,149.87	4,916.69	11,800.00
581 - Community Engagement Activities	0.00	0.00	162.04	0.00	0.00
<b>Total Administration</b>	<b>4,913.46</b>	<b>6,108.33</b>	<b>28,884.95</b>	<b>30,541.69</b>	<b>73,300.00</b>
<b>EDP Partner/Affiliate Support</b>					
Reimbursements	0.00	1,791.66	10,250.00	8,958.38	21,500.00
<b>Total EDP Partner/Affiliate Support</b>	<b>0.00</b>	<b>1,791.66</b>	<b>10,250.00</b>	<b>8,958.38</b>	<b>21,500.00</b>
<b>700 - Marketing</b>					
<b>Business Development</b>					
705 - Research/Subscriptions	131.31	83.33	257.87	416.69	1,000.00
706 - Kentucky Crossroads	11,921.62	416.67	12,813.17	2,083.31	5,000.00
707 - State Incentive Application Fee	0.00	416.67	0.00	2,083.31	5,000.00
708 - Site Selector Event/Hosting	0.00	83.33	0.00	416.69	1,000.00
710 - Kentucky United	0.00	500.00	120.53	2,500.00	6,000.00
715 - Business Recruitment	3,379.75	2,005.00	12,879.89	10,025.00	24,060.00
<b>Total Business Development</b>	<b>15,432.68</b>	<b>3,505.00</b>	<b>26,071.46</b>	<b>17,525.00</b>	<b>42,060.00</b>
<b>Communications/ Promotion</b>					
723 - Marketing Materials/Design	0.00	416.67	2,540.60	2,083.31	5,000.00
726 - Service Subscriptions	323.56	83.33	717.34	416.69	1,000.00
720 - Website Upgrades/Maintenance	0.00	325.00	0.00	1,625.00	3,900.00
724 - Site Redesign	0.00	416.67	2,015.00	2,083.31	5,000.00

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<b>Total Communications/ Promotion</b>	323.56	1,241.67	5,272.94	6,208.31	14,900.00
<b>Media</b>					
<b>731 - Website</b>					
<b>735 - Domain Names Registration</b>	0.00	41.67	75.85	208.31	500.00
<b>738 - Maintenance of Website</b>	2,134.00	0.00	2,134.00	0.00	0.00
<b>Total 731 - Website</b>	2,134.00	41.67	2,209.85	208.31	500.00
<b>Total Media</b>	2,134.00	41.67	2,209.85	208.31	500.00
<b>Community/Board/Investor Engage</b>					
<b>727 - Access EDP Events</b>	0.00	166.67	0.00	833.31	2,000.00
<b>728 - Outreach Events</b>	103.47	83.33	335.83	416.69	1,000.00
<b>739 - BCTC Investment</b>	0.00		10,000.00		
<b>Total Community/Board/Investor Engage</b>	103.47	250.00	10,335.83	1,250.00	3,000.00
<b>Total 700 - Marketing</b>	17,993.71	5,038.34	43,890.08	25,191.62	60,460.00
<b>800 - Personnel</b>					
<b>Salaries &amp; Wages</b>	9,654.16	15,383.34	62,507.50	76,916.62	184,600.00
<b>Payroll Taxes</b>	670.57	1,254.16	4,487.04	6,270.88	15,050.00
<b>Benefits</b>	289.62	466.67	2,838.10	2,333.31	5,600.00
<b>Group Health Insurance</b>	1,761.77	2,316.66	9,358.56	11,583.38	27,800.00
<b>800 - Personnel - Other</b>	38.50		211.75		
<b>Total 800 - Personnel</b>	12,414.62	19,420.83	79,402.95	97,104.19	233,050.00
<b>888 - Professional Development</b>	519.72	416.67	769.72	2,083.31	5,000.00
<b>Total Expense</b>	35,841.51	32,775.83	163,197.70	163,879.19	393,310.00
<b>Net Ordinary Income</b>	-31,140.92	-12,041.66	-46,856.65	13,041.62	0.00
<b>Net Income</b>	<b>-31,140.92</b>	<b>-12,041.66</b>	<b>-46,856.65</b>	<b>13,041.62</b>	<b>0.00</b>