

## Danville Boyle County Economic Development Partnership Inc Profit & Loss Budget Performance

October 2018

	Oct 18	Budget	Jul - Oct 18	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Community Investments</b>					
Industrial Foundation	0.00	7,500.00	22,500.00	30,000.00	90,000.00
<b>Chairman's Circle</b>					
Platinum Partners	6,250.00	6,250.00	12,500.00	25,000.00	75,000.00
Gold Partner	0.00	1,250.00	0.00	5,000.00	15,000.00
Silver Partner	0.00	1,875.00	0.00	7,500.00	22,500.00
Bronze Partners	0.00	2,125.00	0.00	8,500.00	25,500.00
<b>Total Chairman's Circle</b>	<b>6,250.00</b>	<b>11,500.00</b>	<b>12,500.00</b>	<b>46,000.00</b>	<b>138,000.00</b>
<b>Total Community Investments</b>	<b>6,250.00</b>	<b>19,000.00</b>	<b>35,000.00</b>	<b>76,000.00</b>	<b>228,000.00</b>
Local Government Appropriations	35,625.00	35,625.00	73,251.47	73,250.00	144,500.00
Other Revenues	27.45	0.00	109.40	0.00	0.00
Partner Disbursements/Revenues	-373.82	1,734.17	3,279.59	6,936.64	20,810.00
<b>Total Income</b>	<b>41,528.63</b>	<b>56,359.17</b>	<b>111,640.46</b>	<b>156,186.64</b>	<b>393,310.00</b>
<b>Gross Profit</b>	<b>41,528.63</b>	<b>56,359.17</b>	<b>111,640.46</b>	<b>156,186.64</b>	<b>393,310.00</b>
<b>Expense</b>					
<b>Administration</b>					
500 - Audit & Accounting	1,100.00	1,500.00	5,000.00	6,000.00	18,000.00
510 - CSQ Office Lease	1,666.67	1,666.67	6,666.68	6,666.64	20,000.00
611 - Visitor Center Rec/Support Svcs	1,000.00	1,000.00	4,000.00	4,000.00	12,000.00
Vehicle Use Reimbursements	163.72	700.00	637.32	2,800.00	8,400.00
520 - D&O/Liability Insurance	2,597.90	208.33	2,627.80	833.36	2,500.00
530 - Fees	1,540.91	50.00	1,578.09	200.00	600.00
Office Support	1,121.61	983.33	3,299.56	3,933.36	11,800.00
581 - Community Engagement Activities	0.00	0.00	162.04	0.00	0.00
<b>Total Administration</b>	<b>9,190.81</b>	<b>6,108.33</b>	<b>23,971.49</b>	<b>24,433.36</b>	<b>73,300.00</b>
<b>EDP Partner/Affiliate Support</b>					
Reimbursements	0.00	1,791.66	10,250.00	7,166.72	21,500.00
<b>Total EDP Partner/Affiliate Support</b>	<b>0.00</b>	<b>1,791.66</b>	<b>10,250.00</b>	<b>7,166.72</b>	<b>21,500.00</b>
<b>700 - Marketing</b>					
<b>Business Development</b>					
705 - Research/Subscriptions	13.78	83.33	126.56	333.36	1,000.00
706 - Kentucky Crossroads	5,488.37	416.67	891.55	1,666.64	5,000.00
707 - State Incentive Application Fee	0.00	416.67	0.00	1,666.64	5,000.00
708 - Site Selector Event/Hosting	0.00	83.33	0.00	333.36	1,000.00
710 - Kentucky United	120.53	500.00	120.53	2,000.00	6,000.00
715 - Business Recruitment	5,210.51	2,005.00	9,500.14	8,020.00	24,060.00
<b>Total Business Development</b>	<b>10,833.19</b>	<b>3,505.00</b>	<b>10,638.78</b>	<b>14,020.00</b>	<b>42,060.00</b>
<b>Communications/ Promotion</b>					
723 - Marketing Materials/Design	0.00	416.67	2,540.60	1,666.64	5,000.00
726 - Service Subscriptions	95.00	83.33	393.78	333.36	1,000.00
720 - Website Upgrades/Maintenance	0.00	325.00	0.00	1,300.00	3,900.00
724 - Site Redesign	0.00	416.67	2,015.00	1,666.64	5,000.00

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<b>Total Communications/ Promotion</b>	95.00	1,241.67	4,949.38	4,966.64	14,900.00
<b>Media</b>					
<b>731 - Website</b>					
<b>735 - Domain Names Registration</b>	30.34	41.67	75.85	166.64	500.00
<b>Total 731 - Website</b>	30.34	41.67	75.85	166.64	500.00
<b>Total Media</b>	30.34	41.67	75.85	166.64	500.00
<b>Community/Board/Investor Engage</b>					
<b>727 - Access EDP Events</b>	0.00	166.67	0.00	666.64	2,000.00
<b>728 - Outreach Events</b>	23.83	83.33	232.36	333.36	1,000.00
<b>739 - BCTC Investment</b>	10,000.00		10,000.00		
<b>Total Community/Board/Investor Engage</b>	10,023.83	250.00	10,232.36	1,000.00	3,000.00
<b>Total 700 - Marketing</b>	20,982.36	5,038.34	25,896.37	20,153.28	60,460.00
<b>800 - Personnel</b>					
<b>Salaries &amp; Wages</b>	15,570.84	15,383.34	52,853.34	61,533.28	184,600.00
<b>Payroll Taxes</b>	1,142.10	1,254.16	3,816.47	5,016.72	15,050.00
<b>Benefits</b>	829.62	466.67	2,448.48	1,866.64	5,600.00
<b>Group Health Insurance</b>	1,754.69	2,316.66	7,596.79	9,266.72	27,800.00
<b>800 - Personnel - Other</b>	43.75		173.25		
<b>Total 800 - Personnel</b>	19,341.00	19,420.83	66,888.33	77,683.36	233,050.00
<b>888 - Professional Development</b>	0.00	416.67	250.00	1,666.64	5,000.00
<b>Total Expense</b>	49,514.17	32,775.83	127,256.19	131,103.36	393,310.00
<b>Net Ordinary Income</b>	-7,985.54	23,583.34	-15,615.73	25,083.28	0.00
<b>Net Income</b>	<b>-7,985.54</b>	<b>23,583.34</b>	<b>-15,615.73</b>	<b>25,083.28</b>	<b>0.00</b>