

Danville Boyle County Economic Development Partnership Inc Profit & Loss Budget Performance

September 2018

	Sep 18	Budget	Jul - Sep 18	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
Community Investments					
Industrial Foundation	22,500.00	7,500.00	22,500.00	22,500.00	90,000.00
Chairman's Circle					
Platinum Partners	0.00	6,250.00	6,250.00	18,750.00	75,000.00
Gold Partner	0.00	1,250.00	0.00	3,750.00	15,000.00
Silver Partner	0.00	1,875.00	0.00	5,625.00	22,500.00
Bronze Partners	0.00	2,125.00	0.00	6,375.00	25,500.00
Total Chairman's Circle	0.00	11,500.00	6,250.00	34,500.00	138,000.00
Total Community Investments	22,500.00	19,000.00	28,750.00	57,000.00	228,000.00
Local Government Appropriations	0.00	0.00	37,626.47	37,625.00	144,500.00
Other Revenues	2.26	0.00	81.95	0.00	0.00
Partner Disbursements/Revenues	1,591.02	1,734.17	3,653.41	5,202.47	20,810.00
Total Income	24,093.28	20,734.17	70,111.83	99,827.47	393,310.00
Gross Profit	24,093.28	20,734.17	70,111.83	99,827.47	393,310.00
Expense					
Administration					
500 - Audit & Accounting	1,200.00	1,500.00	3,900.00	4,500.00	18,000.00
510 - CSQ Office Lease	1,666.67	1,666.67	5,000.01	4,999.97	20,000.00
611 - Visitor Center Rec/Support Svcs	1,000.00	1,000.00	3,000.00	3,000.00	12,000.00
Vehicle Use Reimbursements	156.74	700.00	473.60	2,100.00	8,400.00
520 - D&O/Liability Insurance	0.00	208.33	29.90	625.03	2,500.00
530 - Fees	0.00	50.00	37.18	150.00	600.00
Office Support	867.38	983.33	2,177.95	2,950.03	11,800.00
581 - Community Engagement Activities	0.00	0.00	162.04	0.00	0.00
Total Administration	4,890.79	6,108.33	14,780.68	18,325.03	73,300.00
EDP Partner/Affiliate Support					
Reimbursements	0.00	1,791.66	10,250.00	5,375.06	21,500.00
Total EDP Partner/Affiliate Support	0.00	1,791.66	10,250.00	5,375.06	21,500.00
700 - Marketing					
Business Development					
705 - Research/Subscriptions	0.00	83.33	112.78	250.03	1,000.00
706 - Kentucky Crossroads	400.00	416.67	-4,596.82	1,249.97	5,000.00
707 - State Incentive Application Fee	0.00	416.67	0.00	1,249.97	5,000.00
708 - Site Selector Event/Hosting	0.00	83.33	0.00	250.03	1,000.00
710 - Kentucky United	0.00	500.00	0.00	1,500.00	6,000.00
715 - Business Recruitment	2,000.00	2,005.00	4,289.63	6,015.00	24,060.00
Total Business Development	2,400.00	3,505.00	-194.41	10,515.00	42,060.00
Communications/ Promotion					
723 - Marketing Materials/Design	2,500.00	416.67	2,540.60	1,249.97	5,000.00
726 - Service Subscriptions	0.00	83.33	298.78	250.03	1,000.00
720 - Website Upgrades/Maintenance	0.00	325.00	0.00	975.00	3,900.00
724 - Site Redesign	0.00	416.67	2,015.00	1,249.97	5,000.00

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Total Communications/ Promotion	2,500.00	1,241.67	4,854.38	3,724.97	14,900.00
Media					
731 - Website					
735 - Domain Names Registration	0.00	41.67	45.51	124.97	500.00
Total 731 - Website	0.00	41.67	45.51	124.97	500.00
Total Media	0.00	41.67	45.51	124.97	500.00
Community/Board/Investor Engage					
727 - Access EDP Events	0.00	166.67	0.00	499.97	2,000.00
728 - Outreach Events	0.00	83.33	208.53	250.03	1,000.00
Total Community/Board/Investor Engage	0.00	250.00	208.53	750.00	3,000.00
Total 700 - Marketing	4,900.00	5,038.34	4,914.01	15,114.94	60,460.00
800 - Personnel					
Salaries & Wages	10,654.16	15,383.34	37,282.50	46,149.94	184,600.00
Payroll Taxes	670.48	1,254.16	2,674.37	3,762.56	15,050.00
Benefits	189.62	466.67	1,618.86	1,399.97	5,600.00
Group Health Insurance	2,079.06	2,316.66	5,842.10	6,950.06	27,800.00
800 - Personnel - Other	40.25		129.50		
Total 800 - Personnel	13,633.57	19,420.83	47,547.33	58,262.53	233,050.00
888 - Professional Development	0.00	416.67	250.00	1,249.97	5,000.00
Total Expense	23,424.36	32,775.83	77,742.02	98,327.53	393,310.00
Net Ordinary Income	668.92	-12,041.66	-7,630.19	1,499.94	0.00
Net Income	668.92	-12,041.66	-7,630.19	1,499.94	0.00