



Innovation Grants

AgrInnovation Program - Enabling Commercialization and Adoption Stream

Overview:

Enabling Commercialization and Adoption Stream facilitates the commercial demonstration, commercialization and adoption of innovative agri-based products, technologies, processes or services.

This stream is designed to support and reduce the financial risk associated with late-stage activities on the innovation continuum.

<http://www.agr.gc.ca/eng/programs-and-services/list-of-programs-and-services/agriinnovation-program/enabling-commercialization-and-adoption-stream/?id=1460125732146>

Eligible activities are of the following nature and type:

- Commercialization of innovative agricultural products, technologies, processes or services where the innovations will be introduced to the market at the successful completion of the project;
- Adoption of innovative agricultural products, technologies, processes or services where recent innovations are adopted and adapted to existing operations;
- Commercial demonstration of innovative agricultural products, technologies, processes or services, where all necessary testing and piloting has been completed and the innovation is ready for commercial launch, and which involve one or more of the following:
 - demonstration to a targeted user in order to secure a key customer necessary to penetrate the market
 - creation of a reference or showcase site for commercial demonstration

The above activities may include:

- Construction, expansion or modernization of a facility or site;
- Purchase and installation of equipment;
- Training and development of staff necessary for the successful completion of the project;
- Marketing activities where they form a minor component of a project. Projects solely involving the development or implementation of marketing plans are not eligible.

Note: Priority will be given to funding the innovative components of projects.

3.8 Eligible Costs

Eligible costs are the costs directly related to the project that fall within the recognized cost categories and respect all conditions and limitations set out in this guide and the Contribution Agreement (CA) if the project is approved.

Eligible costs are categorized under standard cost categories for all funding projects. Eligible cost categories under the Enabling Commercialization and Adoption stream include:

- Salaries/Benefits
 - Labour including wages/salaries
- Contracted services
 - Professional or specialized services needed to undertake eligible project activities and for which contracts are entered into
- Capital assets
 - Building purchase, renovation, site improvement, leasehold improvements and construction costs
 - Machinery, equipment, and software purchase and installation costs;
- Other direct project costs
 - Rental, lease of facilities, equipment or machinery
 - Goods and services and all related shipping and transportation costs
 - Construction or operating licenses and permits required to carry out the project
 - Start-up costs, such as, insurance during construction, fees and charges for operation of equipment for adjustment and calibration, and training
 - Production of materials required to fulfill obligations under the agreement, including translation and production of materials in the second official language
 - Marketing costs, such as hiring of marketing expertise and other related activities as may be deemed necessary to the success of the project. Note: Marketing costs should not exceed 20% of the total eligible project costs.
 - Materials/consumables needed to undertake the project
 - Other reasonable costs directly related to the project, at the discretion of AAFC

Canadian Industry Program for Energy Conservation (CIPEC)

CIPEC and Natural Resources Canada can help your organization cut costs, improve energy efficiency and reduce industrial greenhouse gases.

CIPEC Leaders have access to:

- cost-shared assistance to perform ISO 50001 implementation pilots, energy management projects, process integration studies and/or computational fluid dynamics studies
- industry networking opportunities with CIPEC sector task forces

- customized energy management workshops and toolkits
- technical information and calculators
- newsletters
- other Leader services

<http://www.nrcan.gc.ca/energy/efficiency/industry/cipec/5153>

Eligibility: see link

Industrial Research Assistance Program

NRC Industrial Research Assistance Program (IRAP) provides financial support to qualified small and medium-sized enterprises in Canada to help them undertake technology innovation.

http://www.nrc-cnrc.gc.ca/eng/irap/services/financial_assistance.html

Eligibility:

In order to be considered for possible IRAP funding, the basic eligibility criteria are:

- be a small and medium-sized enterprise in Canada, incorporated and profit-oriented;
- have 500 or fewer full-time equivalent employees; and
- have the objective to grow and generate profits through development and commercialization of innovative, technology-driven new or improved products, services, or processes in Canada.

Western Diversification Program (NPOs)

Not-for-profit organizations could receive funding for initiatives revolving around innovation, trade and investment, skills development and training, and the like.

<http://www.canadabusiness.ca/eng/program/4126/sgc-48/>

Eligibility:

Funding is provided to not-for-profit organizations such as:

- Industry associations, economic development organizations, cultural organizations, and societies;
- Post-secondary institutions;
- Co-operatives;
- Hospitals and regional health care centers;
- First Nations as represented by their Chief and Council, Tribal Councils and Aboriginal-led not-for-profit associations and organizations;
- Municipal Governments and organizations created by them;

- Federal Crown Corporations (Treasury Board Secretariat will be consulted prior to any funding decisions for Federal Crown Corporations); and,
- Provincial Government Departments, agencies and Crown Corporations (although eligible within the WDP Terms and Conditions, WD would require an Order in Council to contract with these organizations. As such, any projects would be considered on an exceptional basis).

Contributions will be made to projects that support the development and diversification of the western Canadian economy, and activities where economic and/or employment benefits accrue primarily within Western Canada.

Applications received under the WDP-CFP process must directly support one (or more) of the following WD Strategic Priorities:

- Innovation
- Skills Development and Training
- Trade and Investment
- Building Capacity for Defence Procurement Opportunities; and,
- Economic Growth Acceleration Opportunities for Aboriginal Peoples (First Nations, Inuit and Métis)

Preference may be given to projects that focus on or include one or more of the following elements:

- Economic benefits to one or more western Canadian province or all of Western Canada (Alberta, British Columbia, Manitoba, and Saskatchewan);
- Include industry participation and/or support (can be in the form of written support or confirmed funding from industry sources); and
- Support priority initiatives identified by industry sectors that will position them for success over the longer term.

Western Innovation Initiative (For Profit)

WINN is a \$100 million five-year federal initiative that offers repayable contributions for small and medium-sized enterprises (SMEs) with operations in Western Canada, in order to help move their new and innovative technologies from the later stages of research and development to the marketplace.

<http://www.wd-deo.gc.ca/eng/14857.asp>

Eligibility:

- SMEs (less than 500 employees) that are incorporated to do business in Canada, have been in business for at least one-year and have operating facilities in Western Canada (defined as British Columbia, Alberta, Saskatchewan, or Manitoba);

- Have a viable plan to commercialize (i.e., generate revenues from sales) an innovative, technology-driven, new or improved product, process or service within three years of project commencement;
- Have sufficient intellectual property rights to carry out the proposed project and to commercially exploit the results of the project;
- Have provided a current business plan that details the investment opportunity and recent financial statements;
- Have confirmed, at the time of application, funding from all other sources, including government and non-government (non-government funding must represent at least 50 percent of the proposed project costs).