



Discover the Unexpected

PROUDLY SERVING THE MADISON AREA SINCE 1930

2018 Membership Prices

Churches	\$125	+ \$6.00/FTE
Home Direct Sales	\$135	
Non-Profit Organization	\$125	+ \$6.00/FTE Office/Service
Accommodations	\$285	+ \$4.00/Room or \$2.00/Campsite
General Business	\$285	+ \$10.00/FTE (3-50), \$8.00/FTE (51-150) or \$6.00/FTE (151+)
Educational Facility	\$285	+ \$.87/FT Employee
Financial Institution	\$540	+ \$16.00/Million \$ of Deposits & \$4.00/FTE (includes non-profit)
Insurance	\$285	+ \$50/Agent (base includes 1 licensed agent) & \$10.00/FTE
Professional	\$285	+ \$65/Partner/Associate/Licensed Professional (base includes 1) \$10.00/FTE (3-50), \$8.00/FTE (51-150) or \$6.00/FTE (151+)
Utilities/ Telecommunications	\$285	+ \$.35/Meter or \$.45/Phone Line or Customer (figure all Lake County customers)
Introductory Membership	\$220 - for first time members only - complete member information	
Miscellaneous Organization	\$195 + \$10.00/FTE	
Retired Individual/Couple	\$ 80	
Individual/Couple	\$105	