



Discover the Unexpected

PROUDLY SERVING THE MADISON AREA SINCE 1930

2019 Membership Prices

Churches	\$130 + \$6.00/FTE
Home Direct Sales	\$140
Non-Profit Organization	\$130 + \$6.00/FTE Office/Service
Accommodations	\$295 + \$4.00/Room or \$2.00/Campsite
General Business	\$295 + \$10.00/FTE (3-50), \$8.00/FTE (51-150) or \$6.00/FTE (151+)
Educational Facility	\$295 + \$.87/FT Employee
Financial Institution	\$555 + \$16.00/Million \$ of Deposits & \$4.00/FTE (includes non-profit)
Insurance	\$295 + \$50/Agent (base includes 1 licensed agent) & \$10.00/FTE
Professional	\$295 + \$65/Partner/Associate/Licensed Professional (base includes 1) \$10.00/FTE (3-50), \$8.00/FTE (51-150) or \$6.00/FTE (151+)
Utilities/Telecommunications	\$295 + \$.35/Meter or \$.45/Phone Line or Customer (figure all Lake County customers)
Introductory Membership	\$225 - for first time members only - complete member information
Miscellaneous Organization	\$200 + \$10.00/FTE
Retired Individual/Couple	\$ 80
Individual/Couple	\$110

**Rates will be reviewed annually and are subject to change.*