Think Local – Buy Local Campaign Underway
Logo Introduced – Point of Purchase Materials Created

In continuation of the Think Local-Buy Local initiative launched last December, your Chamber has developed a comprehensive campaign to create a regional brand awareness of the importance of buying local. A new, recognizable logo has been designed that will be prominently placed throughout the communities in Southern Saratoga County. Point of purchase materials such as window decals, posters and brochures have been created and will be provided to members at no cost to display in your place of business. Additionally, a website URL – ThinkandBuyLocal.com - linking to a special landing page on the Chamber’s website is now in place that will direct people to local member companies for a variety of goods and services. Other promotional and marketing ideas for this campaign are currently in process and will continue to be rolled out over the next several months.

We need your help to insure this vital program becomes a tremendous success! It is imperative that we create a broad, regional awareness of the importance of buying local and this can be accomplished by members like you through your adoption of this program. We’re asking you, whether a retailer, a large manufacturing company or a service-focused company to display the Think Local-Buy Local logo at your place of business, on your website, on your car or anywhere else you feel it will be seen by the thousands of people in our region. With this integrated strategy, we believe you will realize significant growth that will insure continued employment for residents, strong municipal revenues for our towns and a continued high quality of life. Call the Chamber today to learn more about this initiative and to request your free materials for display!

A team of Curtis Lumber employees proudly embrace the new Think Local-Buy Local initiative and will be posting the new logo prominently throughout their store. (inset) Bob Eakin, Store Manager, places the door decal on their entrance door.

DON’T FORGET!

The Bottom Line Newsletter is now emailed directly to your inbox each month! If you prefer to receive a hard copy mailed to your office, no problem! Simply go to www.southernsaratoga.org and click on “Get the newsletter by mail” on the top of the homepage and fill out the form or call The Chamber at 371-7748.
Chamber Spring Golf Classic

Friday, June 11th
11:30 am Registration/Lunch
12:30 pm Shotgun Start

Let the Chamber put you in a foursome to meet great new people and potential customers/clients while playing on one of the finest courses in the Capital Region!

Tournament features:
- Round of golf with cart at semi-private Ballston Spa Country Club
- Delicious Luncheon and Dinner Buffet
- Beverages on the course
- Prizes, Raffles, Give Aways, and Contests including two Chances to Win $500 in the Putting Contest and much anticipated Ball Drop Contest
- Top three low gross foursomes will go on to represent The Chamber at the 2nd Annual Chamber Cup Tournament on September 9 at Edison Club.

Not a golfer?
Join us for the 19th Hole Awards Reception after the tournament and enjoy a delicious dinner buffet, cash bar, raffle drawings, and great networking.

Cost per golfer: $175.
Register online at www.southernsaratoga.org or call 371-7748

Would you like your business to receive great visibility at this annual event?
Secure a sponsorship today – contact Loretta at loretta@southernsaratoga.org or by calling 371-7748.

BALL DROP CONTEST SPONSOR:

TIME WARNER CABLE
Business Class

PUTTING CONTEST SPONSOR:
Tech Valley
Office Interiors

LUNCH SPONSORS:
Bouchey & Clarke Benefits, Inc.
NBT Bank

CONTEST SPONSORS:
Capital Communications
Federal Credit Union
Together. We can.™

Saratoga Gaming and Raceway

Turner
Albany • Buffalo • Syracuse

HOLE IN ONE SPONSORS:
KeyBank
Achieve anything.

Golf Headquarters

MOHAWK HONDA

If you are interested in hosting a mixer to highlight your business, call Denise at The Chamber office at 371-7748 for details.
Alpin Haus, one of the Northeast’s largest family-owned outdoor recreation retailers, celebrated the grand opening of their new Alpin Haus Pools & Ski Shop at Clifton Park Center. Representatives from Alpin Haus and local business were on hand for a special ceremony to welcome the arrival of the new 6,000 square foot store, which will serve as the Capital District hub for the outdoor recreation retailer. For more information, visit their website at www.alpinhaus.com.

Berkshire Bank announced today that it has selected 19 high school seniors to receive a total of $38,000 in scholarships through its Berkshire Bank Foundation Scholarship Program. Each of the recipients will receive $2,000. For further information visit www.berkshirebank.com

CAPTAIN Youth and Family Services is pleased to announce that the second annual Unbridled Affair will be held on July 21st at the National Museum of Racing and Hall of Fame in Saratoga Springs. Those who wish to participate as an Honorary Committee member; to receive an invitation or to make an early reservation for tickets may contact CAPTAIN at 518-371-1185 or visit www.captainysf.org

Conley Associates, the Capital Region’s only exclusive Tenant / Buyer Representative, who also provides Advisory Services, Design Services, and Construction Supervision to commercial real estate clients, is set to release its 4th Edition of their Annual Market Report. The report annually predicts how the coming year’s costs will trend for commercial office base rent, real estate taxes, utilities, operating expenses and insurance rates. For more information or to view this report online, go to www.conleyassociates.biz.

Ellis Medicine and the Clifton Park Halfmoon Ambulance Corps announce the donation of three automated external defibrillators to the Town of Clifton Park. The lifesaving AEDs will be placed for emergency use on and around the busy baseball and softball fields at Clifton Common where more than 2,000 youth on more than 100 teams play throughout the season. “Ellis is proud to partner with the Ambulance Corps and the Town of Clifton Park to ensure that residents receive the full benefits of this lifesaving technology,” said Cece Lynch, Vice President of Nursing at Ellis Medicine.

GTM Payroll Services Inc., the fast-growing Clifton Park-based leader of payroll and human resource management for businesses and household employers - is pleased to recognize their newest Certified Payroll Professionals (CPP) & Fundamental Professional Certification (FPC) professionals. Claudia Fitzgerald, Scott Caldwell and Kate Wolfe each achieved their CPP designation. Additionally, Dan Schuth, Michael Maddalone, Ed Courcelle, Jonita Rodriguez and Lushawn Murphy have each achieved their FPC designation as awarded by the American Payroll Association. For further information visit www.gtm.com

KeyBank will be hosting the Ninth Annual Key4Women Forum, “Customer of the Future” on Friday, June 11 at 7:30 AM at Glen Sanders Mansion in Scotia. The event will teach women the secrets to creating true customer loyalty and how to differentiate themselves from their competition. Cost is $30, payable toYWCA NorthEastern New York. Contact Francine Yanulavich at 518-257-8838, or register online at www.key.com/womensforum

Pinnacle Realty Saratoga, LLC recently celebrated it’s 5th year in business. Located on Rt. 9 in Malta, the center of the Global Foundries expansion, Pinacle is one of the leading independent realtors in Saratoga County. Their team is comprised of 7 full time associate brokers and over 40 full and part time licensed sales agents. For further information visit www.thepinnaclepost.com

Velocity Print Solutions is streamlining Color Management on Press with the new state-of-the-art X-Rite EasyTrax Color Scanning System. This system provides consistent color throughout the press run, quicker color balance to proof on start up, and a guaranteed match on repeat runs. Velocity Print Solutions provides a complete range of services which include digital and offset printing, promotional products, mailing, distribution and fulfillment. Visit www.velocityprint.com.

Capital Communications Federal Credit Union is rolling out a special gift package and two great prizes for all new Youth Accounts from now through June 30. Once you open a new Youth Account, you’ll receive a special gift package including a Youth Account Gift Certificate and book of Youth Account Deposit slips, as well as a backpack and piggy bank, or for older children, a drawstring bag and T-shirt. In addition, open a Youth Account between May 1 and June 30 and you could win an overnight trip for four to the American Museum of Natural History in NYC. Visit www.capcomfcu.org.

Dominic Damiano has joined Citizens Bank as a Mortgage Loan Officer. Damiano originates a wide range of residential mortgages, including conventional and government loans. He has been in the mortgage business for 18 years. For further information visit www.citizensbank.com

The 2nd Annual Domestic Violence Rape Crisis Services of Saratoga (DVRC) Golf Tournament and BBQ is scheduled for Friday, July 9th, 7:30am at the beautiful Saratoga Spa State Park Championship Golf Course. For further information call 518-583-0280.

Hannaford Supermarkets announced that the ninth annual Hannaford Helps Schools program raised nearly $645,000 in 2009 for more than 2,700 schools in five states. In-store collections totaled $452,474 and Hannaford donated an additional $1,000 to the top-earning school aligned with each store. All told, Hannaford Helps Schools has raised more than $6.2 million since 2001. For more information, visit www.hannaford.com


United Way of the Greater Capital Region announced at its recent annual Community Campaign Celebration that donors and supporters raised $8.5 million through last year’s campaign. United Way Board Chair Robert Doyle of the Golub Corporation/Price Chopper Supermarkets announced the results and presented awards to top corporate supporters. A complete list of award winners can be found at www.unitedwaygrc.org.

Local pta’s, chambers of commerce, athletic boosters, libraries and other registered nonprofit organizations in New York now have an easy way to earn money for their organizations. Verizon’s Velocity program offers nonprofits the chance to earn money for their cause by buying a variety of online products. Visit www.velocityprint.com for more information.

Cont’d on page 6
Cutting the ribbon at the new Alpin Haus store in Clifton Park Center are from left: Alpin Haus founder Bud Heck, VP Greg Heck, President Andy Heck, Marketing Director Katie Osborn and Chamber President Peter Aust. The beautiful, new 6,000 square foot showroom features in-ground and above ground pools, hot tubs and pool accessories. In the fall, the store will make the switch to skis, snowboards and winter apparel for the entire family. For further information visit www.alphinhaus.com or call 518-371-2211.

Cutting the ribbon at the new Malta Fitness Center are from left: Chamber Ambassador Committee Chair Stacie Peugh, Olga Parella, Chamber Director of Marketing Loretta Rankin, Malta Fitness head personal trainer Richie Daggs and daughter, staff member Markus, Fred Parella, Manager Erin Bosford-Daggs, Chamber Ambassador Patti Montgomery, fitness instructor Stacey, Chamber Ambassadors Jenny Crawford and Dan Glaser. The new fitness center is the premiere upstate health & fitness facility, centrally located in the Shops of Malta at 19 Kendall Way. Featuring a state-of-the-art cardio room, daily group fitness and fitness classes, free consultation with a certified personal trainer and more! Visit www.globalfitnessny.com or call 518-899-9199.

Cutting the ribbon on the new Best Cleaners location at 18 Congress Street in Saratoga Springs are from left Chamber Ambassadors Justin Spraker, Patti Montgomery, Best Cleaners Director of Sales Susan Vellano, Chamber Ambassadors Dan Glaser, Ken Herkert, Best Cleaners Owners Tim and Catherine McCann, Saratoga Manager Marianne Lynett, Chamber Ambassadors Brandon Kot, Dee Pangburn and Best Cleaners General Manager Jon Eastman. The Cleaners was voted #1 Best of Times Union and selected as one of top 30 dry cleaners in the nation for 4 years running! Best Cleaners offers couture care, gown and bridal care, rug care, tailoring and more! Visit www.lookyourbest.com or call 518-682-2760 for further information.

Chamber President Peter Aust (right) presents Parson’s Child and Family Center Chief Executive Officer Raymond Schimmer with his membership plaque at the ribbon cutting celebration of their newest office location in the Malta Commons Business Park, 100 Saratoga Village Blvd., Suite 26 in Malta. Parson’s Child and Family Center, which began in 1829, is the largest multi-services agency in New York’s Capital Region dedicated to helping families and their children. The agency provides counseling services, parenting education, child abuse/neglect prevention and treatment, family strengthening programs, early childhood family support, special education, youth development programs, and mental health services. For further information visit their website at www.parsonscenter.org or call 518-426-2600.

Please note a correction to last month’s ribbon cuttings: The website address of the Law Office of Daniel S. Glaser is www.dglaserlaw.com
Getting involved in the Chamber’s Spring Classic on June 11th at Ballston Spa Country Club is a great way to market your company to business leaders in the area - and you don’t need to be a golfer!

**TIP #1 -**
*Participate in the Popular Ball Drop Contest!* One lucky golf ball could win you $500 cash! Purchase one or more golf balls for $5 each. All balls will be dropped from a bucket truck at the tournament. If your ball(s) land in the hole — you win $500! Balls can be purchased at the June 10th Mixer at The Lodge at Saratoga Gaming & Raceway, at the Chamber Offices, or at the tournament. Need not be present to win. Contest sponsored by Time Warner Cable Business Class.

**TIP #2 -**
*Sponsor something!* $150 gets your company logo on a tee sign set out on the course. $300 gets your company logo on the beverage carts (which golfers eagerly look for on a warm day on the course!) $400 lets you sponsor a contest for the golfers — But your sponsorship doesn’t stop there! Get maximum value by putting a promotional item or literature about your products or services in each golfer goodie bag and attend the cocktail reception after the tournament to network with the golfers and reinforce your message as a sponsor of the tournament. For a list of available sponsorships visit www.southernsaratoga.org/golf

**TIP #3 -**
*Donate a raffle item!* Golfers especially appreciate golf related gift baskets, umbrellas, boxes of balls, a new putter, or restaurant gift certificates. Donate one of these items on behalf of your company and make a lucky golfer’s day! Call the Chamber at 371-7748 or respond to this email for raffle item ideas and fellow members who can supply them. Be at the cocktail reception yourself to personally congratulate the winner and hand them your business card.

**TIP #4 -**
*Network!* You can attend the 19th Hole Award Reception for some great networking and a delicious dinner buffet. Cost is $25 per person. Register by calling the Chamber office or emailing info@southernsaratoga.org.

If you do play golf or want to start there are still spots available to play! Register online, by phone at 371-7748 or email info@southernsaratoga.org

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**Great Opportunities for Non-Golfers!**

Visit Magnificent Eastern and Central Europe this Fall

DEADLINE TO REGISTER is JUNE 25!!

*Join with family, friends and other Chamber leaders for a once in lifetime trip to Eastern & Central Europe including a VIP visit to GLOBALFOUNDRIES Semiconductor Manufacturing Facility in Dresden, Germany!*

“GLOBALFOUNDRIES is pleased to be able to welcome the participants of this trip as ‘Distinguished Visitors’ to Fab 1 in Dresden, Germany,” said Travis Bullard of GLOBALFOUNDRIES. In addition to this exclusive stop explore…

**Berlin, Germany**—See what remains of the Berlin Wall in addition to other famous landmarks in a comprehensive tour.

**Prague, Czech Republic**—a fairy tale city with amazing castles and cathedrals!

**Vienna, Austria**—The “musical city”. During this vibrant and colorful stop, you will tour architectural marvels including Schoenbrunn Palace and enjoy dinner in one of Vienna’s famous restaurants.

**Budapest, Hungary**—Often referred to as the “Paris of Eastern Europe” this historic city is divided by the Danube River with historic Buda on one side and cosmopolitan Pest on the other. A local expert provides an informative tour of all the highlights.

“This will be a memory making adventure for all who attend”, said Peter Aust, President & CEO.

**June 25th is the deadline to register.** The Chamber of Southern Saratoga County, AAA Northway, Collette Vacations and GLOBALFOUNDRIES is sponsoring this once in a lifetime opportunity. This trip is not limited to Chamber members, tell your friends and family!

SEE THE FULL COLOR 4 PAGE INSERT IN THE CENTER OF THIS NEWSLETTER
More than 65 exhibitors, great media coverage, and plenty of walk-in traffic made the Business is Blooming Spring Showcase a big success!

Thanks to all our valued sponsors and exhibitors:

**EVENT SPONSORS:**

Additional thanks to Stacie Peugh and all the staff at the YMCA, Nancy Bardin and the staff at Clifton Park Rental Center, Todd O’Brien and the Staff at Technical Video, Justin Galchin, JIG Voice Talent, Rebecca Dubois, Coffee News of the Capital Region, and all the Chamber volunteers that helped to make the show a success.

Be sure to be part of the action at the Fall Business Showcase scheduled for Thursday, November 4th, again at the Southern Saratoga YMCA. This dynamic event allows you to showcase your products and services in a friendly environment surrounded by fellow Chamber and community members - just in time for the start of the holiday shopping season!

Reserve a prime booth space by registering online at www.southernsaratoga.org or by calling 371-7748.

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M [Members IN THE News](Cont’d)

from pg 3

Upstate Priority Insurance Agency is hosting a series of complimentary Business Excellence Seminars in The Chamber of Southern Saratoga County’s Executive Education Center. The seminars run from June 9 through November 11. The June 9 seminar topic is “Hiring the Right People”. See the insert in center of this newsletter for full details. To make a reservation, contact floria@upstatepriority.com or call 688-3010 ext 110.

The Town of Clifton Park will host the annual Family Bike Ride on Sunday, June 6 at 1 p.m. as part of National Trails Day. The 16 mile casual bike ride is sponsored by the town’s Trails Subcommittee and will start and end at the Jonesville Fire Station #1 on Main Street. Visit www.cliftonpark.org for more information.

in the state the ability to earn donations when their members or supporters purchase certain Verizon products including FiOS TV, FiOS Internet and High Speed Internet. Interested nonprofits can enroll in, or get more information about Verizon’s Velocity fundraising program at www.verizon.com/velocity

Roca Clinic is hosting a free seminar on Wednesday, June 9 at 6 PM at their 100 Sitterly Road location in Clifton Park. Bring a friend and learn about a nutritional program that is effective for weight loss, increasing energy, living with diabetes, maintaining muscle mass, lowering high cholesterol and blood pressure. Seating is limited, RSVP today at 518-932-6329.

A luncheon will be held at Outback Steakhouse, Clifton Park to benefit Care Links on Wed., June 9th. Seatings are at 11:30am and 1:00pm. Tickets are available through the Shenendehowa Adult Community Center by calling 383-1343.
Multi-Chamber Networking Cruise on July 8

There are 12 confirmed chambers for the 2010 cruise! The Chamber of Southern Saratoga County, Albany-Colonie, Bethlehem, Colonie, Columbia, Fulton, Guilderland, Mechanicville, Montgomery, Rensselaer, Saratoga & Schenectady.

Set sail with a great group of Chamber members on the historic Hudson River while enjoying fantastic summertime networking, lavish hors d’oeuvres and drink specials!

Cost: $36 per person
Location: Captain JP Cruise Line, 278 River Street in Troy
Boarding Time: 5:30pm
Sailing Time: 6:30 - 8pm

Once again, the policy will be “A registration paid is a registration made!” Register through the Rensselaer Chamber by calling 518.274.7474 or via email, kollier@renscochamber.com.

Francis E. Almstead Memorial Scholarship Awarded

The Francis E. Almstead Memorial Scholarship, an annual Chamber award given to a deserving Saratoga County high school senior who is pursuing a career in business, was recently awarded to Eric Brenner from Shenendehowa High School.

Francis Almstead, the first full-time executive of the Chamber, was committed to post high school education as a former educator. His belief in providing opportunities to young people to enter a career in business was central to the creation of this memorial scholarship.

The Chamber congratulates Eric on his hard work to-date, and wishes him the best in his pursuit of a college degree.

Get Your Message out to Chamber Members with a Bottom Line Newsletter Insert

Many of our members have taken advantage of advertising with an insert in the Chamber’s monthly publication, The Bottom Line newsletter, and have received great results. Your insert will be emailed directly to over 1,800 members and many more will view it online! To take advantage of this valuable Members Only benefit, simply email or call Liz @ 371-7748 or liz@southernsaratoga.org to reserve the issue you want your insert to appear in. Provide us with a PDF of the flyer (and an additional 250 copies for the hard copy mailing) and we will do the rest! Investment is only $175 per insert.

Chamber Seeks Participants for 2010 Saratoga County Executive Institute

You have already heard of The Chamber’s program of distinction—Saratoga County Executive Institute—that began in September 2007.

Institute provides existing and newly relocated executives, senior level manager’s and their spouses a unique and up-close look at some of the jewels of Saratoga County and Tech Valley. The program provides an opportunity to meet key business, civic and cultural leaders from throughout the Capital Region.

Venues on the agenda for the 2010 session include: Saratoga National Golf Course, Saratoga Gaming and Raceway, Albany International Airport and Ellis Medicine, among others.

Each session of the Saratoga County Executive Institute program will include a fantastic meal and feature prominent business, political and community leaders from throughout the Capital Region. In nine informative sessions total, participants will quickly learn about the area and build relationships with those individuals at the forefront of progress in our region.

Participation in the exciting 2010 session of Saratoga County Executive Institute is limited to 20 individuals and spots are filling fast! Please contact the Chamber at 371-7748 or denise@southernsaratoga.org for cost and further information.

Special thanks to 2010 Executive Institute Sponsors:

LOG ON TO www.southernsaratoga.org TO REGISTER ONLINE FOR ALL EVENTS or CALL THE CHAMBER OFFICE at 371-7748
June

Featured MEMBER

Stewart’s Shops
Gary Dake, President

When and how did your company begin? We were founded in 1945 when the Dake family purchased a dairy and ice cream shop from Donald Stewart of Ballston Spa.

What are the products and/or services your company offers? Fresh and local milk and homemade ice cream, hot and iced coffee, freshly made food to go and a complete line of convenience groceries and services. Plus many Stewart’s locations also sell gasoline.

Who is your ideal customer and why? Everyone from the people who live around their neighborhood Stewart’s to the commuter, the tourist and especially our coworkers.

What is one thing that other Chamber members might not know about your company? We just opened up our 328th shop on Route 9 in Queensbury.

Looking into your crystal ball, what does your company look like in 2012? We will keep creating new Stewart’s products and improving our customer service. We will also continue growing our sales, our people and our employee stock ownership plan while building new shops and updating older ones.

INTERVIEW CONDUCTED BY CHAMBER MEMBER,
JOHN PIEKARSKI, EDITOR AND PUBLISHER, SoSARA
http://sosara.com

SAVE THE DATE
Luncheon with Congressman Murphy

Have the opportunity to dialogue with the Congressman on Wednesday, July 7th at the Gideon Putnam Resort in Saratoga Springs
12 Noon- 1:30pm
Register at www.southernsaratoga.org or by calling 371-7748

Hosted by:
The Chamber of Southern Saratoga County
The Adirondack Regional Chamber
Saratoga County Chamber

Join Us for...
Two Great Summertime Networking Events...
...because sometimes working women just want to have fun!!

Monday, June 21
WIB Spa Networking Mixer
Amotional Rescue Salon, 429 Route 146, Halfmoon
5:30pm-7:30pm
The 4th annual WIB “spa retreat” for Chamber women!
• Enjoy complimentary chair massages, hair & makeup consultations, goodie bags, lots of door prizes, complimentary beverages and delicious appetizers as well as fabulous networking!
$10 Chamber Members, $20 General Admission

Monday, July 19
WIB Networking Mixer
The Mill on Round Lake, Route 9
5:30pm-7:30pm
• Visit with friends and make new ones at the Tiki Bar or under the tent to enjoy drink specials, complimentary appetizers and great prize giveaways!
$10 Chamber Members, $20 General Admission

Visit www.southernsaratoga.org to register for both events

SETON HEALTH
St. Mary’s Hospital
Special thanks to our 2010 Women in Business/Baskets of Hope Sponsor

Women in Business committee members request all attendees bring a donation of a woman’s essential care item or a school supply to support the Baskets of Hope and Backpacks of Hope programs to benefit women and children seeking assistance from Domestic Violence and Rape Crisis Services of Saratoga (DVRC)
Baskets of Hope—
“Backpack Program”

The Women in Business Committee is extending their reach on the Baskets of Hope Program that benefits the women and children staying at the Saratoga County Domestic Violence Shelter. This August will mark the third year the committee will be assembling backpacks filled with school supplies for the children who are staying at the shelter or needing the services of DVRC at the start of the school year.

Donations of all school supplies and/or backpacks are needed as well personal care items for the women. Items may be dropped off at the Chamber office during regular business hours.

The members of the Women in Business Committee extend a sincere thank you to all the members who have been so supportive of this important program. For further information, please contact Liz at 371-7748 or liz@southernsaratoga.org.

Save the Date!
Chamber Day at the Races
Saratoga Race Course
Thursday, August 12

Watch for full details coming soon.
Or call the Chamber at 371-7748.

Weekend MBA Program
Information Sessions

The School of Business, University at Albany, is hosting several information sessions this summer, providing insight on the value of a business education, the benefits of a University at Albany education and an overview of their weekend MBA program. Dates for the sessions are June 10, 16, 22, 7/6 and 8/5. For more information or to reserve your seat, please call 518-442-4960.

Chamber Member of the Month

The Chamber loves to highlight our members and put them “front and center”. Take advantage of this new opportunity to market your products and services to fellow members and the Southern Saratoga County community.

Chamber Member of the Month
Standard Package includes:

- Customized display in the Chamber lobby highlighting your company’s products and services during the month of your choice (based on availability)
- PDF “insert” in the Bottom Line online newsletter and printed version during your month ($175 value-you provide PDF and insert)
- One ChamberTip email broadcast sponsorship during your month ($75 value)
- Recognition of your Member of the Month status on the Chamber’s homepage
- Facebook Fan page, and Linkedin group including a hyperlink to your site.

Investment: $500

Chamber Member of the Month
Premier Package includes in addition to the standard package:

- Electronic Chamber membership mailing list ($250 value)
- Opportunity to visit the Chamber Offices during the month to network with and/or address selected Chamber committees or Board of Directors as arranged with the Chamber staff.
- Two complimentary tickets to the 2nd Thursday networking mixer held during your month.
- Company logo on the Chamber’s homepage with a hyperlink to your website.

Investment: $1000

For more details or to reserve the month of your choice (based on availability) please contact Loretta @ 371-7748 or loretta@southernsaratoga.org.

LOG ON TO www.southernsaratoga.org TO REGISTER ONLINE FOR ALL EVENTS or CALL THE CHAMBER OFFICE at 371-7748
Thanks

Chamber members, business professionals and educators from throughout Tech Valley gathered at TEC-SMART in Malta on May 20th for CLICK On! 5/20. A program of The Chamber’s Education & Business Partnership, the event focused on career opportunities in renewable energy. Thank you to our panelists Adele Ferranti, Dan Lance, Michael Stangl and event moderator Marvin LeRoy, Jr. Thank you to Supporter Sponsor Adecco Group, North America. The event also featured tours of the brand new TEC-SMART facility and the neighboring NYSERDA building, both NYS LEED certified.

Special thanks to:

Event Sponsor Host Sponsor – TEC-SMART

Whiteman Osterman & Hanna LLP, a law firm based in Albany, New York, with a second office located in Plattsburgh, has a diverse practice that goes beyond the conventional—fostering new ideas and approaches. Whether a client has a legal challenge that is a case without precedent, a regulatory roadblock or a topic of public controversy, their goal is to achieve result-focused solutions—in whatever forum the situation demands.

Their broad range of services includes a special emphasis on matters relating to the intersection of the public and private sectors. Much of the Firm’s work involves the representation of entities that are regulated or otherwise affected by public policy and public bodies.

Visit www.woh.com or call 518-487-7600 for more information.

If you accept and store credit card payments - TAKE NOTICE

The credit card brands have joined forces to form the PCI Data Security Standards Council (PCI DSS), establishing security requirements and standards for all businesses that accept and store credit card payments. All businesses are required to be PCI Compliant by July 2010. In the event of a data security breach after July 2010, those businesses not meeting the PCI requirements will be subject to large fines from the credit card brands as well as the possibility of losing the ability to accept credit cards altogether.

Please contact The Chamber at 371-7748 if you have questions on steps you can take to be sure to be in compliance.

Effective Google Searches - Use Exact Phrases

When looking for an exact phrase, keep in mind that Google is not only searching for the phrase in the search box, but also the individual words. To limit the search to the exact phrase alone, enclose the phrase in quotation marks. Review the examples below:

- “bye bye miss American pie” returns 49,100 web documents. In this example, the search returned a site for horse racing, a math challenge site and various political and news sites.
- “bye bye miss American pie” returns 169,000 web documents. In this example, the search returned a site for horse racing, a math challenge site and various political and news sites.
Chamber Members Represented in Washington DC

Peter Aust, Chamber President and John Scharf, Americas Communications Leader at Momentive Performance Materials traveled to the nation’s capital on May 18-19 as participants in NY Day in Washington, a state-wide initiative of the Chamber Alliance of NYS. They joined the delegation of 100 other business and chamber leaders from throughout the state to hear comments and ask questions from Senators Gillibrand and Schumer about critical issues affecting business. In addition, individual meetings with the Senators and our region’s congressional representatives allowed for specific lobbying efforts and relationship building. Some of the issues discussed with these elected leaders included:

- Health Reform Legislation
- High Speed Rail, specifically the dual track connection between Rensselaer and Schenectady
- Legislation to extend and expand accelerated depreciation on capital investment
- Employee Free Choice Act – ‘Card Check’
- NYS Unemployment Insurance Trust Fund loan repayments
- NYRA
- Other specific issues related to projects and companies throughout the region

If you would like additional information regarding our visits or discuss other issues you would like addressed at the federal level, please contact Peter Aust at the Chamber.

New York State Unemployment Insurance Trust Fund Insolvency

All employers in NY will be impacted by the insolvency of the state’s unemployment insurance trust fund. To pay back the federal loans with interest, all NY employers will be surcharged for those costs, in addition to the state-level increases necessary to bring the trust fund back into a solvent status. We realize that most states’ funds are insolvent and have asked our congressional leaders to consider extending the waiver of interest due beyond the end of 2010 and examine other solutions which may waive the repayment of these federal loans. Employers across the country will be hit with the costs of bringing their state funds back into solvency. NY Department of Labor estimates the surcharges to New York’s employers will be imposed for five years to repay the loans. These added costs can be sizeable, and the larger the employer the greater the cost, regardless of whether that employer is a stable-based employer. As a “Jobs on Main Street” issue, this is real for all or our member businesses. If Congress continues to provide extension of unemployment benefits, it needs to consider providing relief to the employer community, particularly those which were stable employers through this economic downturn and retained their workforce – and now will be made to shoulder a disproportionate burden of repaying these federal loans.
### June

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<tr>
<th>Date</th>
<th>Day</th>
<th>Time</th>
<th>Event Description</th>
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<tr>
<td>10 Thursday</td>
<td>5:30 pm</td>
<td>Second Thursday Networking Mixer – The Lodge at Saratoga Gaming &amp; Raceway. Chamber Members: $10 General Admission: $20</td>
<td>Sponsored by: Capital Bank</td>
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<tr>
<td>11 Friday</td>
<td>11:30 am Registration, 12:30 Shot Gun Start</td>
<td>Chamber Spring Golf Classic – Ballston Spa Country Club $175 per golfer, $25 Award Reception Only</td>
<td>Sponsored by: Time Warner Cable Business Class, Tech Valley Office Interiors</td>
</tr>
<tr>
<td>21 Monday</td>
<td>5:30 pm</td>
<td>Women In Business Spa Mixer – Amotional Rescue Salon, Halfmoon. Chamber Members: $10 General Admission $20</td>
<td>Sponsored by: Seton Health/St. Mary’s Hospital, Amotional Rescue</td>
</tr>
</tbody>
</table>

### July

<table>
<thead>
<tr>
<th>Date</th>
<th>Day</th>
<th>Time</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>7 Wednesday</td>
<td>12 noon - 1:30 pm</td>
<td>Luncheon with Congressman Murphy Gideon Putnam Resort</td>
<td></td>
</tr>
<tr>
<td>8 Thursday</td>
<td>5:30 pm</td>
<td>Celebration Cruise—12 Chambers—One Big Networking Event! Captain JP Morgan Cruise Ship – Chamber Members: $36 General Admission: $36</td>
<td>Sponsored by: CDPHP</td>
</tr>
<tr>
<td>19 Monday</td>
<td>5:30 pm</td>
<td>Women In Business Networking Mixer — The Mill on Round Lake. Chamber Members: $10, General Admission: $20</td>
<td>Sponsored by: Seton Health/St. Mary’s Hospital, The Mill on Round Lake</td>
</tr>
<tr>
<td>21 Wednesday</td>
<td>7:30 am - 9:30 am</td>
<td>Marketing 201 — Unraveling the Mysteries of Market Research — Chamber Exec. Ed Center. Chamber Members: $10, General Admission: $20</td>
<td>Sponsored by: Padgett Business Services and Via Panera Catering</td>
</tr>
</tbody>
</table>

Log on to www.southernsaratoga.org to register for all events
Presents....

Magnificent Cities of Central & Eastern Europe

October 24 - November 2, 2010

Featuring a visit to

10 Days ● 12 Meals: 8 Breakfasts ● 4 Dinners

AAA Travel
AAA Member Choice Vacations
Magnificent Cities of Central & Eastern Europe

Explore... Germany ● Potsdam ● Sans Souci Palace ● Global Foundries ● Czech Republic ● Hradcany Castle ● Austria ● Schoenbrunn Palace ● Hungary ● Mathias Church

| Per Person Rates: **Double $2,979**; Single $3,379; Triple $2,949 *(see terms)* | **Included in Price:** Air Taxes and Fees/Surcharges of $150 (subject to increase until paid in full), Hotel Transfers, Round Trip Air from New York | **Not included in price:** Cancellation Waiver and Insurance of $200 per person |

---

**Day 1:** Sunday, October 24, 2010  
**Overnight Flight**  
Your journey to Central and Eastern Europe begins with an overnight flight to Germany.

**Day 2:** Monday, October 25, 2010  
**Arrive Berlin, Germany**  
Your tour begins today in Berlin. Tonight, join your fellow passengers for a welcome dinner. **Today dinner will be included.**

**Day 3:** Tuesday, October 26, 2010  
**Berlin - Potsdam - Berlin**  
Begin the day with a trip to Potsdam to see the impressive Sans Souci Palace*.  
★ **Return to Berlin for a comprehensive tour featuring Brandenburg Gate, Charlottenburg Palace, Kaiser Wilhelm Memorial Church, Schoenberg City Hall, Kurfuerstendam and the Reichstag Building.**  
★ Then pass through the area which was once “Check Point Charlie,” and see what remains of the Berlin Wall. **Today breakfast will be included.**

**Day 4:** Wednesday, October 27, 2010  
**Berlin - Dresden - Prague, Czech Republic**  
Depart Berlin and travel to Dresden. Visit the “Global Foundries” chip fab plant** and enjoy time to explore. Later, arrive in the “Golden City” of Prague. **Today breakfast and dinner will be included.**

**Day 5:** Thursday, October 28, 2010  
**Prague**  
Your introduction to this fairy tale city begins with a visit to the amazing Hradcany Castle and St. Vitus Cathedral. Continue with a leisurely walking tour through the old town, showcasing the unique astronomical clock and the statue-lined Charles Bridge. The afternoon is at leisure to independently explore the city. **Today breakfast will be included.**

**Day 6:** Friday, October 29, 2010  
**Prague - Vienna, Austria**  
Leaving the Czech Republic, arrive in colorful and vibrant Vienna, Austria, the “musical city.” Tonight's dinner is in one of Vienna's great local restaurants. **Today breakfast and dinner will be included.**

**Day 7:** Saturday, October 30, 2010  
**Vienna**  
★ A tour of the city showcases some of its architectural marvels, including the magnificent St. Stephan’s Cathedral and the lavish Schoenbrunn Palace, the summer retreat of the Habsburg dynasty.★  
The remainder of the day is yours to experience all that Vienna has to offer. **Today breakfast will be included.**

**Day 8:** Sunday, October 31, 2010  
**Vienna - Budapest, Hungary**  
Sit back, relax and enjoy the picturesque Hungarian countryside en route to historic Budapest. Here, you’ll discover Budapest, divided by the Danube with the historic Buda on one side and the cosmopolitan Pest on the opposite side. **Today breakfast will be included.**

**Day 9:** Monday, November 01, 2010  
**Budapest**  
The beautiful city of Budapest is often referred to as “the Paris of Eastern Europe.”  
★ **Today, a local expert provides an informative city tour featuring Fishermen’s Bastion, Mathias Church, Old Buda, the New Parliament and Gellert Hill.**  
★ A special stop is made at Heroes Square, a unique monument to the many diverse leaders of Hungary. Later, enjoy free time to explore Budapest on your own. Tonight, join your fellow travelers for a farewell dinner. **Today breakfast and dinner will be included.**

**Day 10:** Tuesday, November 02, 2010  
**Budapest - Tour Ends**  
Your tour ends today. **Today breakfast will be included.**
YOUR ITINERARY AT A GLANCE

<table>
<thead>
<tr>
<th>Day</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Overnight Flight</td>
<td></td>
</tr>
<tr>
<td>2, 3</td>
<td>Hotel Schweizerhof, Berlin</td>
<td></td>
</tr>
<tr>
<td>4, 5</td>
<td>Hotel Century Old Town, Prague</td>
<td></td>
</tr>
<tr>
<td>6, 7</td>
<td>Arcotel Kaisewasser, Vienna</td>
<td></td>
</tr>
<tr>
<td>8, 9</td>
<td>ArtOtel Budapest, Budapest</td>
<td></td>
</tr>
</tbody>
</table>

On some dates alternate hotels may be used.

Please Note:
Air rate and schedule are applicable for groups of 10 or more traveling on the same flights and dates.

To complete your vacation, we include roundtrip airport-to-hotel transfers when purchasing Collette airfare with your tour. If you have arranged for your own air, we are pleased to provide you the option of purchasing these transfers. Please note that all transfers will leave at pre-scheduled times.

Included breakfasts are buffet breakfasts.

* On some dates, Sans Souci Palace is not available and will be substituted with a visit to the New Palace.

** Visit to the Global Foundries will be arranged by client. Any cost associated with visit are the responsibility of client. Transportation only will be provided by AAA Member Choice Vacations®.

Please note that single accommodations are limited and are available on a first come, first served basis.

Visitors are required to have travel/health insurance to travel to the Czech Republic. The health insurance must cover medical services abroad. The minimum coverage of the insurance has to be at least $38,000 USD. If you have purchased AAA Member Choice Vacations® Travel Protection, your coverage meets this requirement. If you opted not to purchase our travel protection, you will be required to have proof of your own coverage for the minimum of $38,000. We certainly encourage you to buy our comprehensive travel protection that not only covers this requirement; but also allows a full refund for cancellation any time up to the day prior to departure.

This tour includes moderate physical activity. The itinerary blends some longer days with shorter days and more leisure time. Walking tours, as well as walking slightly longer distances, up stairs or on uneven walking surfaces should be expected.

For more information contact
AAA Travel ● Peter Cottrell ● 518-374-4696 ext. 1224
Passports are required for this tour at your expense. Certain countries require a minimum of 6 months passport validity. You are strongly urged to contact the appropriate consulate for details. Visit www.travel.state.gov for the U.S. State Department for the latest details about passports and visa requirements.

IMPORTANT: We recommend that our clients traveling abroad take a photocopy of their passport and applicable visas. It should be packed separately from your actual passport and visa. We also recommend leaving a copy at home with your emergency contact.

*Airline Fuel Surcharges: Our air inclusive vacations are priced including airline fuel surcharges. These fuel surcharges are assessed by the airlines and are subject to increase without notice. Government taxes and fees are additional. Taxes and Fees: Government and Other Authority Taxes and Fees are not included in base fare but are included in the tax amount listed: September 11th Security Fee up to $10.00, Passenger Facility Charge (PFCs) of up to $18 per passenger, Federal Domestic Flight Segment Fee of up to $3.50 USD applies per passenger, per segment, US or International Departure and Arrival Fees. In order to better serve you, once you complete the booking process your invoice will display your vacation land package, base airfare, fuel surcharge and all taxes and fees as separate line items. Airfares are subject to change. Seats are limited and may not be available on every flight or departure date.

Checked Baggage Charges: Some airlines may impose additional charges if you choose to check any baggage. Please contact your airline or refer to its website for detailed information regarding your airline’s checked baggage policies.

Cancellation Charges for this tour: After your seat reduction date has passed, a non-refundable deposit will be retained. For Cancellation between 60-16 days prior to departure: cancellation fee of 30% of total price. For cancellation between 15-1 days prior to departure: cancellation fee of 50% of total price. For cancellation on the day of departure and after: 100% of total price. For Ocean Cruises: For cancellation between 90-61 days prior to departure: cancellation fee of 55% of total price. For cancellation between 60-31 days prior to departure: 60% of total price. 30 or fewer days prior to departure: 100% of total price. For River Cruises: including Europe, Russia, Egypt and China, 90-61 days prior to departure: cancellation fee of 50% of total price. For cancellation between 60-31 days prior to departure: cancellation fee of 85% of total price. For cancellation 30 or fewer days prior to departure: cancellation fee of 100% of total price. For Galapagos and Antarctica: A cancellation fee of 60% will apply for cancellation between 120-90 days prior to departure; A cancellation charge of 100% will apply for cancellation less than 90 days prior to departure. For Oberammergau: Non-refundable deposit will be retained. A cancellation fee of 75% will apply for cancellation between 120-90 days prior to departure; A cancellation charge of 100% will apply for cancellation less than 90 days prior to departure. Cancellation protection is highly recommended and must be purchased at time of deposit. Air rates are subject to change until tour is paid in full. If waivers have not been purchased and a reservation is cancelled for any reason prior to departure - Air is 100% non-refundable once paid in full. Cancellation charges also apply to reservations made for "pre" and "post" night accommodations. Purchase of Waiver and Insurance guarantees a full refund of all payments (including deposit), except the Waiver and insurance fee itself, made to AAA Member Choice Vacations® for travel arrangements in case of cancellation of your travel plans for any reason prior to the day of departure. The Waiver and Insurance does not cover any single supplement charges which arise from an individual’s Traveling companion electing to cancel for any reason prior to departure. Upon cancellation of transportation or travel services where you, the customer, are not at fault and have not canceled in violation of the terms and conditions above, you will be refunded 100%. Please see your sales agent for more information, or review our brochure for details.

Consumer Protection Plans: Collette Travel Service holds membership in the following highly reputable industry organizations: the United States Tour Operators Association and the American Society of Travel Agents. Each association operates a consumer protection plan to cover deposits made by travelers. Full details are available from the organizations or Collette Travel Service. Collette is pleased to give this additional protection to our clients. Our California Sellers of Travel registration number is 200676-20. Our State of Washington Unified Business Number is 601220855. Our Nevada Sellers of Travel registration number is 2003-0279.

Responsibilities: Neither Member Select Vacations, LLC nor Collette Travel Services, Inc., its affiliated entities and its and their employees, shareholders, officers, directors, successors, agents, and assigns (collectively "Member Select Vacations"), own or operate any person or entity which is or does provide goods or services for these trips. Because neither maintains any control over the personnel, equipment, or operations of these suppliers, Member Select Vacations assumes no responsibility for and cannot be held liable for any personal injury, death, property damage or other loss, accident, delay, inconvenience, or irregularity which may be occasioned by reason of (1) any wrongful, negligent, willful or unauthorized acts or omissions on the part of any of the suppliers or other employees or agents, (2) any defect in or failure of any vehicle, equipment, or instrument owned, operated or otherwise used by any of these suppliers, or (3) any wrongful, willful or negligent act or omission on the part of any other party not under the supervision and control of Member Select Vacations. Additionally, responsibility is not accepted for losses or expenses due to sickness, lack of appropriate medical facilities or practitioners, weather, strikes, theft or other criminal acts, war, terrorism, computer problems, or other such causes. All services and accommodations are subject to the laws of the country in which they are provided. Member Select Vacations reserves the right to make changes in the published itinerary whenever, in their sole judgment, conditions warrant, or if they deem it necessary for the comfort, convenience, or safety of the tour. They reserve the right to withdraw any tour announced. Member Select Vacations reserves the right to decline to accept any person as a member of the tour, or to require any participant to withdraw from the tour at any time, when such action is determined by the tour manager to be in the best interests of the health, safety, and general welfare of the tour group or of the individual participant. Neither does Member Select Vacations accept liability for any carrier's cancellation penalty incurred by the purchase of a non-refundable airline or other ticket to the tour departure city and return or otherwise. Baggage and personal effects are the sole responsibility of the owner at all times. Participants may be photographed for the promotional purposes of the AAA Member Choice Vacations® products. Payment of the deposit to AAA Member Choice Vacations® constitutes acceptance of these terms and conditions.

Arbitration - I agree that any dispute concerning, relating, or referring to this document, the brochure or any other literature concerning my trip, or the trip itself, shall be resolved exclusively by binding arbitration according to the then existing rules of the American Arbitration Association in Rhode Island. Such proceedings will be governed by substantive Rhode Island law. "AAA Member Choice Vacations®" is a trade name of Member Select Vacations, LLC, a distributor of tour operator products. Collette Travel Services, Inc. also known as AAA Member Choice Vacations®, is a member of Member Select Vacations, LLC, and the operator of "AAA Member Choice Vacations®" vacation products. References in this document, the brochure and any other literature to "AAA Member Choice Vacations®" as an entity should be interpreted accordingly.

Photos shown are reflective of the area(s) visited, but may not be included in the actual tour itinerary.
Please select one of the following gifts per person:  ____Travel Bag  ____Toiletry Bag  ____Plant a Tree

Salutation:  ____First:______________________ Middle:______________ Last:______________________ Suffix:_____
(Mr., Mrs., Rev.)  Middle Name Or Initial, if applicable, as it appears on your government issued ID
(Jr., Sr.)

Rooming With:
Salutation:  ____First:______________________ Middle:______________ Last:______________________ Suffix:_____
(Mr., Mrs., Rev.)  Middle Name Or Initial, if applicable, as it appears on your government issued ID
(Jr., Sr.)

Your Address:________________________________________________________ Email Address:_____________________
City:_________________________________ State:______________ Zip Code:__________ Phone:(    )______________ Cell: (    )_____________

Passport Number:__________________ Date of Issuance:______________ Expiration Date:______________
City, State, Country of Issuance:______________________________________________
Date of Birth:__________________ City, State, Country of Birth:________________________________________
Gender: ____Male     ____Female      Citizenship:____________

Your local AAA Office Name:_____________________________________________ City:______________________ State:______________

Emergency Contact Name:________________________________________________ Telephone:(    )______________ Relationship:____________________
I wish to purchase cancellation waiver and insurance at $200 per person:  ____Yes  ____No  (Payment due with first deposit.)
Please note: If you choose not to purchase AAA Member Choice Vacation's® Waiver Insurance Plan, you will incur penalties for changes and cancellations (see brochure for details)

Deposit Amount: $_______________ Waiver/Insurance Amount: $_______________ Total amount enclosed: $_______________

Please advise your departure airport for this tour:
Air Seat Request  ____Aisle  ____Window (AAA Member Choice Vacation® cannot guarantee your preference)
If you have not purchased air through AAA Member Choice Vacation® and wish to purchase transfers, you must transfer at our pre-scheduled times.
Room Accommodations:  ____Smoking  ____Non-Smoking  (AAA Member Choice Vacation® cannot guarantee your preference)
*Triple rooms are normally a standard double room with 2 beds. A cot or rollaway bed may be requested but not guaranteed due to size of room and fire codes.

AAA Member Choice Vacation® accepts American Express, Discover, MasterCard or Visa as payments toward your group reservation. If paying by credit card, please complete the attached authorization form.

Payment of a person waiver insurance fee guarantees full refund on all payments (including deposit), except the waiver fee itself, made to AAA Member Choice Vacations® for tour service in case of cancellation for any reason prior to the day of departure. Air inclusive waiver insurance may be purchased only if you purchase your airline tickets from AAA Member Choice Vacations®.

Once on tour, if a passenger has to return home early due to personal illness, illness or death of a member of the immediate family, (physician’s statement required), payment of the waiver fee to AAA Member Choice Vacations® guarantees full refund for any unused land services after departure from the tour. Payment of the air inclusive waiver guarantees your return transportation, with no additional supplement, utilizing your original airline tickets. In the event you have purchased non-refundable airline tickets, the air waiver does not apply.

The waiver insurance fees are fully refundable up to 5/25/2010. Waiver insurance is non-transferable and valid for each applicant only. Waiver Insurance must be purchased at time of first deposit.

AAA Member Choice Vacations® can assume no responsibility for and cannot be held liable for any wrongful, negligent or unauthorized acts or omissions of any travel agent or travel agency other than that of AAA Member Choice Vacations® itself, and its own employees.

The waiver insurance fees do not cover any single supplement charges which arise from an individual’s traveling companion electing to cancel for any reason prior to departure. In this case, the single supplement will be deducted from the refund of the person who cancels. Division of this charge between the two passengers involved is solely their responsibility. If insufficient funds are deducted from the canceling client, the traveling client will be charged the remaining portion of the single supplement. The waiver covers cancellation of your trip and does not cover cancellation of the airline portion only.

The waiver insurance fees cover lost, damaged or delayed baggage as well as medical expenses, emergency medical attention and worldwide travelers’ assistance. See your booking agent for details.
If paying by credit card, please complete this form and return to AAA Travel Agency. We can only charge your credit card for the amount noted if the signature, address and phone number are listed below. Thank you!

CREDIT CARD AUTHORIZATION FORM

BOOKING NUMBER: 406161
DEPARTURE DATE: October 24, 2010
TOUR: Magnificent Cities of Central & Eastern Europe
GROUP NAME: AAA Travel Agency

Name of Passenger: ____________________________________________
Salutation: _______ First Name:_________________________ Middle Initial:_____ Last Name:_________________________ Suffix:_____
(Mr., Mrs., Rev.) (Please print as it appears on Passport) (Jr., Sr.)

Cardholder Name: ____________________________________________

Cardholder Address: ____________________________________________
(as it appears on your credit card statement)

_________________________________________________________________________________

Cardholder Phone: ____________________________________________

Credit Card Type: ___American Express     ___Discover     ___MasterCard     ___Visa

Credit Card Number: ____________________________________________

Expiration Date: ___________________________ Amount to be charged: $ ___________________

Cardholder’s Signature: ___________________________ Date: ________________

I agree to pay according to the card issuer agreement. I understand and accept AAA Member Choice Vacations® cancellation policy, terms and conditions.

Participating credit card companies are now requiring a billing address and phone number for FRAUD PREVENTION. All information MUST be provided. Thank you for your cooperation!

If using your credit card for payment, please return this Authorization Form by mail to:

AAA Travel Agency
1626 Union St.
Schenectady, NY 12309-6224
Attn: Peter Cottrell

Fax: 518-374-3140
Available Options

Personalize your tour by adding an optional activity below. Our recommended options have been carefully chosen to help enhance your individual experience. Complete the provided Prepaid Options Form to reserve your options.

Availability is limited and reservations are on a first come, first serve basis. Payment must be received no later than 15 days prior to departure. Prices are subject to change. Children under the age of 18 MUST be accompanied by an adult.

### Budapest

**Budapest by Night**

- **Price**: $70 USD
- **Duration**: Approximately 3.5 hours

Live, spirited gypsy music fills the air at one of Budapest’s finest, historic landmark restaurants. Sit down to a dinner of creative Hungarian cuisine in a traditional Hungarian setting. Enjoy complimentary wine and coffee. After dinner, embark on a romantic evening cruise on the Danube. Discover the beauty of Budapest’s beautiful landmarks illuminated by the evening sky, sipping on a glass of wine as you glide down the rivers beautiful waters. A selection of beverages is included on board.

### Prague

**Folklore Dinner and Show**

- **Price**: $65 USD
- **Duration**: Approximately 3.5 hours

Step into a rural Czech celebration perfectly recreated in the outskirts of the Prague. Immerse yourself in an evening of Czech culture, cuisine and spirit. Savor a hearty, three-course dinner featuring Czech favorites, accompanied by local wine and beer. Lively folkloric dances and music are performed by talented professionals in colorful, traditional costumes, with lots of gregarious encouragement for audience participation. Don’t miss this unforgettable night of fun that will have you completely enchanted by the Czech culture by the evening’s end.

### Vienna

**Viennese Evening - Dining Experience & Classical Music Concert**

- **Price**: $90 USD
- **Duration**: Approximately 5 hours

Begin your night with a fabulous dining experience at one of Vienna’s most popular and traditional restaurants. After enjoying dinner, experience classical music in true Imperial style during an unforgettable performance at the Schonbrunn Palace Orangerie. Built in 1755, the imperial court held many elaborate festivities here among the exotic citrus and plants protected in the glittering, baroque Orangerie. Wolfgang Amadeus Mozart debuted many pieces here, and it was here that he lost the legendary competition to court composer, Antonio Salieri, judged by the Emperor Joseph II himself. Delight to a concert of favorite pieces by Mozart and Johann Strauss.

### Order Form

Name of Passenger: ____________________________

Salutation: ________  First Name: ____________________________  Middle Initial: ________  Last Name: ____________________________  Suffix: ________

(Mr., Mrs., Rev.) (Please print as it appears on Passport) (Jr., Sr.) (Please submit a separate form for each Passenger.)

<table>
<thead>
<tr>
<th>Option</th>
<th>Price Per Person</th>
</tr>
</thead>
<tbody>
<tr>
<td>Viennese Evening - Dining Experience &amp; Classical Music Concert</td>
<td>$90.00 USD</td>
</tr>
<tr>
<td>Folklore Dinner and Show</td>
<td>$65.00 USD</td>
</tr>
<tr>
<td>Budapest by Night</td>
<td>$70.00 USD</td>
</tr>
</tbody>
</table>

Please make checks payable to AAA Member Choice Vacations®

Attn: Accounts Receivable

162 Middle Street

Pawtucket

RI, 02860

Fax: 1-401-727-9014
Upstate Priority Insurance Agency hosts
Complimentary Business Excellence Seminars

Location: The Chamber of Southern Saratoga County
Education Center
15 Park Avenue
Clifton Park, NY 12065
8:00 am – 9:00 am

June 9, 2010
“Hiring the Right People”
Debra J. M. Best, SPHR
HR, Operations and Organization Effectiveness

July 6, 2010
“Successful Sales – Overcoming Objections”
Katherine Baker, Business Advisor
Small Business Development Center
University at Albany

August 10, 2010
“The Real Cost of Investing: What You Don’t Know Can Hurt You”
Kathleen Godfrey, President

September 7, 2010
“Finding The Right College At The Right Price”
Dr. Dean Skarlis, President
The College Advisor of New York

October 12, 2010
“Ways To Make Sure Your Net Is Working – A Discussion On Making Good Connections”
Anne Saile, President
The Saile Group

November 11, 2010
“Business Class – A GuideTo Business Etiquette”
Gail Hamel
Hamel Resources, LLC

Seating is limited. To make your reservation please contact
floria@upstatepriority.com or (518) 688-3010 ext. 100
New Members

Mathias Marketing
Advertising/Graphic Design
Mr. Scott Mathias
13 Hanover Drive
Delmar, NY 12054
Phone: (518) 588-2364
Email: marketing@scottmathias.com
Website: www.scottmathias.com

Impact Promotions
Promotional/Specialty Items
Mr. James Fitzgerald
54 Esopus Drive
Clifton Park, NY 12065
Phone: (518) 383-8076
Email: coachjimfitz1@yahoo.com

Mike McGilligan State Farm Agency
Insurance
Mr. Mike McGilligan
One Hemphill Place
Suite 101
Malta, NY 12020
Phone: (518) 899-4734
Website: www.mcgilliganinsurance.com

TW Telecom
Telephone/Telecommunications
Mr. Dan Maynard
10 Airline Drive
Suite 100
Albany, NY 12205
Phone: (518) 640-0900
Email: dan.maynard@twtelecom.com
Website: www.twtelecom.com

Check It Local.com
Web Development
Mr. Mike Barker
39 Arterial Plaza
Gloversville, NY 12078
Phone: (518) 212-0098
Email: webmaster@checkitlocal.com
Website: www.checkitlocal.com

Stanko Paving
Home Maintenance/Improvement
Mr. Allen Stanko
6 Kempton Place
Suite 12
Saratoga Springs, NY 12866
Phone: (518) 489-1300
Email: stankopaving@yahoo.com

Lakeside Farm Cider Mill
Restaurants/Caterers
Ms. Denise Pearce
336 Schauber Road
Ballston Lake, NY 12019
Phone: (518) 399-8359
Email: info@lakesidecider.com
Website: www.lakesidefarmscidermill.com

AAA Northway
Travel Agency
Ms. Francine Dailey
26 West Avenue
Saratoga Springs, NY 12866
Phone: (518) 370-5400
Email: fdailey@northway.aaa.com
Website: www.AAA.com

Best Cleaners
Ms. Susan Vellano
18 Congress Street
Saratoga Springs, NY 12866
Phone: (518) 682-2760
Email: susan@lookyourbest.com
Website: www.lookyourbest.com

It’s Good To Do Business With Members!
CHAMBER WELCOMES NEW MEMBERS
May 2010

Please Pull Out and Place in the Chamber Membership Directory and Resource Guide

New Members

Top Cat Landscaping and Snow Removal, Inc.
Landscape/Lawn & Garden
Mr. Anthony Bonventre
25 North Main Street
Mechanicville, NY 12118
Phone: (518) 858-1118
Email: tony@topcatservices.com
Website: www.topcatservices.com

Sparkle, Glisten & Shine, Inc.
Residential Cleaning Service
Ms. Nan Sullivan
4 Monroe Street
Saratoga Springs, NY 12866
Phone: (518) 583-9454
Email: buffersnan@yahoo.com
Website: www.sparkleglistenshineinc.com

Welcome Relief
Massage Therapy
Health/Fitness/Nutrition
Ms. Jennifer Narkiewicz
Parade Ground Village
5 Hemphill Place
Suite 122
Malta, NY 12020
Email: welcomerelief@gmail.com
Website: www.welcomerelief Massage.abmp.com

Saratoga Tutoring Services
K-12 Tutoring Services
Ms. Kimberly Brown
56 Clifton Country Road
Suite 101
Clifton Park, NY 12065
Phone: (518) 951-5523
Email: saratogatutoring@yahoo.com

Verizon Telecommunications
Telephone/Telecommunications
Ms. Nichol Hall
25 Phila Street
Saratoga Springs, NY 12866
Email: nichol.hall@verizon.com
Website: www.verizon.com

Jason S. Hover, Attorney At Law
Legal Services
Mr. Jason S. Hover, Esq.
1754 Route 9
Clifton Park, NY 12065
Phone: (518) 640-4289
Email: jasonhover@nysbar.com
Website: www.jasonhoverlaw.com

S. Saxon Company LLC
Wholesale Jewelry
Mr. Stuart Greenway
47 Manchester Drive
Clifton Park, NY 12065
Phone: (508) 972-3032
Email: s.saxoncompany@gmail.com

Mutual of Omaha - Robert J. Gomez
Insurance
Mr. Robert Gomez
3 Washington Square
Albany, NY 12205
Phone: (518) 869-4415
Email: Robert.gomez@Mutualofomaha.com

New York’s Tech Valley

It’s Good To Do Business With Members!