



LEADERSHIP/INFLUENCE

Special Focus Area

lead·er·ship [lee-der-ship]

noun

1. a person who guides or directs a group;

Synonyms: administration, management, directorship, control, governorship, stewardship, hegemony

2. ability to lead.

Synonyms: authoritativeness, influence, command, sway, effectiveness, clout

3. an act or instance of guidance; direction



CLIMB - a program that **Cultivates, Leads, Inspires, Motivates** and **Builds** upon the basic skills and qualities a person might already possess. We are excited about the program and its objectives and invite you to **CLIMB** with us.

In today's world, business leaders are challenged to be more productive and proactive in their business and engaged in their communities than ever before. An important part of those challenges is having the proper set of skills to deal with unique situations, that is when leadership shines. We take this responsibility seriously and are excited about providing this service to future leaders of our area.

The program is divided into three major themes:

- Understanding the concept of leadership skills, what skills are essential, and how & when to use them
- Understanding the regional business climate
- Envisioning the future for our area





In these sessions, participants will learn their personal leadership style, skills, behaviors and philosophies and develop them into their daily lives to become **more effective leaders**. The Class will hear from business leaders on how they are addressing important issues and receive a first-hand experience of our economy. This program is a must for any current or emerging leader in **your** organization.

At the end of the program, you may be inspired to take on a leadership role that helps to solve those issues that matter most to the community. Even more importantly, you will have a collection of Leadership Alumni to call upon for future projects or problems that you face in the business world. You'll have a wealth of resources within your reach.

CLIMB will be held the 3rd Tuesday of every month from September 2020 - May 2021, unless that date falls near a holiday. Sessions will be held from 8:00 - 11:30 am, with a potential lunch and tour in the afternoon.

TOPICS WILL INCLUDE:

SEPTEMBER 15, 2020 - CLASS ORIENTATION

Leadership Skill - *Learning Your Individual Style*

Designed to improve the participants' interactions with co-workers and customers, thereby increasing productivity and customer relations. Participants complete a self-assessment using powerful and effective tools for understanding the motives and values that drive behaviors. Topics include: Strength Deployment Indicator (SDI)

OCTOBER 20, 2020 - LEADERSHIP SKILLS

Leadership Skill - *Effective Communications*

Designed to increase confidence and competence in communications and provide processes and techniques for one-on-one conversations, informal and formal meetings and work sessions. Participants experience real-time skills practice, coaching and feedback. Topics include: Crucial Conversations, Listening, Self-Assessment and Communications Climate





NOVEMBER 17, 2020 - EDUCATION

Examine current challenges facing the education system; learn about future opportunities from leaders in the academic environment that include our surrounding public schools (*Middletown, Monroe, Madison, Edgewood*) and post-secondary institutions (*Butler Tech, Cincinnati State, Miami University*).

Leadership Skill - *7 Habits of Highly Effective People & Time Management*

No matter how competent a person is, sustained and lasting success depends on the ability to effectively lead yourself, influence, engage and collaborate with others—and continuously improve and renew your capabilities. Participants will learn the seven habits at the heart of **team, organizational and personal effectiveness**.

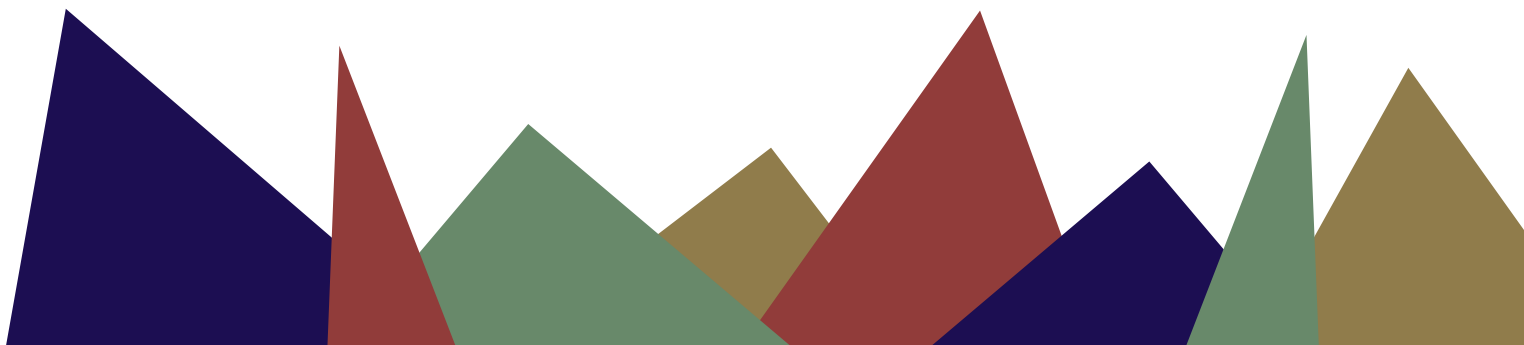
Learn to identify the most important tasks and key time wasters. Discover new ways to allocate and manage time and deal with challenging deadlines and workloads. Also learn techniques to help teams move from feeling overwhelmed and spinning their wheels to taking action. Topics include: **Covey's Time Management** model

DECEMBER 15, 2020 - LEADERSHIP SKILLS

Leadership Skill - *Conflict Management & Stress Management*

Equips participants involved in conflict or intervening in conflict with the knowledge and skills needed to **recognize, evaluate and resolve** conflicts in person-to-person as well as group situations. Participants build skills and practice proven strategies that diffuse conflict, build relationships, and increase knowledge of individual conflict styles. Topics include: Conflict Models and Self-Assessment

Participants learn how to cope more easily with heavy workloads, demanding expectations, and the daily dramas that cause stress and burnout. Learn tools and techniques to allow you to spend more time being focused and productive and less time feeling annoyed or frustrated.





JANUARY 19, 2021 - INDUSTRY

Examine why industrial companies select this area for expansion; understand the impact that industrial employers have on our economy.

Leadership Skill - *Emotional Intelligence*

Emotions are all around us in the office, and it's important for leaders to understand how to harness them to cultivate productivity and positive relationships. Participants experience how to develop emotional intelligence to better lead teams, work with peers and manage upward.

FEBRUARY 16, 2021 - HEALTHCARE

Learn the challenges facing health care providers and understand the challenges for consumers of healthcare.

Leadership Skill - *Situational Leadership*

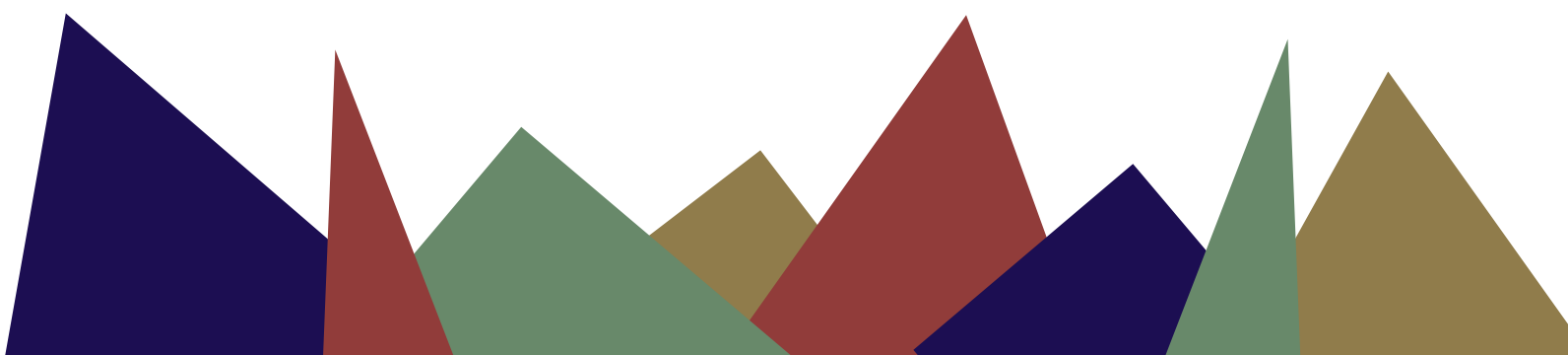
Provides participants with a complete understanding of Situational Leadership® concepts and use of the model. Enhances knowledge of, and relationship between, leadership, employee readiness levels and performance. Equips participants with the knowledge, skills and methods necessary to lead others in a manner supportive of today's work environment. Topics include: Self-Assessment

MARCH 16, 2021 - BOARD PREPARATION/VOLUNTEERISM

Many local organizations like schools, churches, chambers of commerce, arts and community foundations rely on volunteers to carry out their mission. Without the help of volunteers, many of these organizations would perish. We will also discuss the purpose and role of non-profit board of directors..

Leadership Skill - *Dealing with Change*

Designed to provide a straightforward approach to dealing with the effects of change and maximizing effectiveness during implementation of a change initiative, resulting in a reduction of the amount of anxiety, ambiguity and unproductive time associated with change. Topics include: Resilience, Change Models and Self-Assessment





APRIL 20, 2021 - WRIGHT PATTERSON AIR FORCE BASE

Learn the importance of WPAFB to the Air Force, the state of Ohio and our region. You will receive a tour of area A or B.

Leadership Skill - *Skills for Leading Teams*

Provides participants with the knowledge, skills and tools necessary to lead or facilitate process improvement, problem solving, and short-lived project teams. Topics include: Stages of Team Development, Achieving Consensus, Decision Making, Goal Setting and Action Planning

MAY 18, 2021 - SOCIAL MEDIA

How social media has changed the way we communicate. Why content is important and how messaging can alter opinion.

Leadership Skill - *Effective Communications & Meeting Management*

Designed to increase confidence and competence in communications and provide processes and techniques for presentations, interviews and work sessions. Participants experience real-time skills practice, coaching and feedback. Topics include: Networking, Presentations and Feedback

For many groups, departments, teams and managers, a meeting is the main vehicle used to work through problems, plan actions and communicate information. Participants learn how to effectively plan and manage meetings, involve everyone, explore options, and produce good decisions. Topics include: In-person Meetings, Virtual Meetings and Teleconferences

JUNE 3, 2021 - GRADUATION

