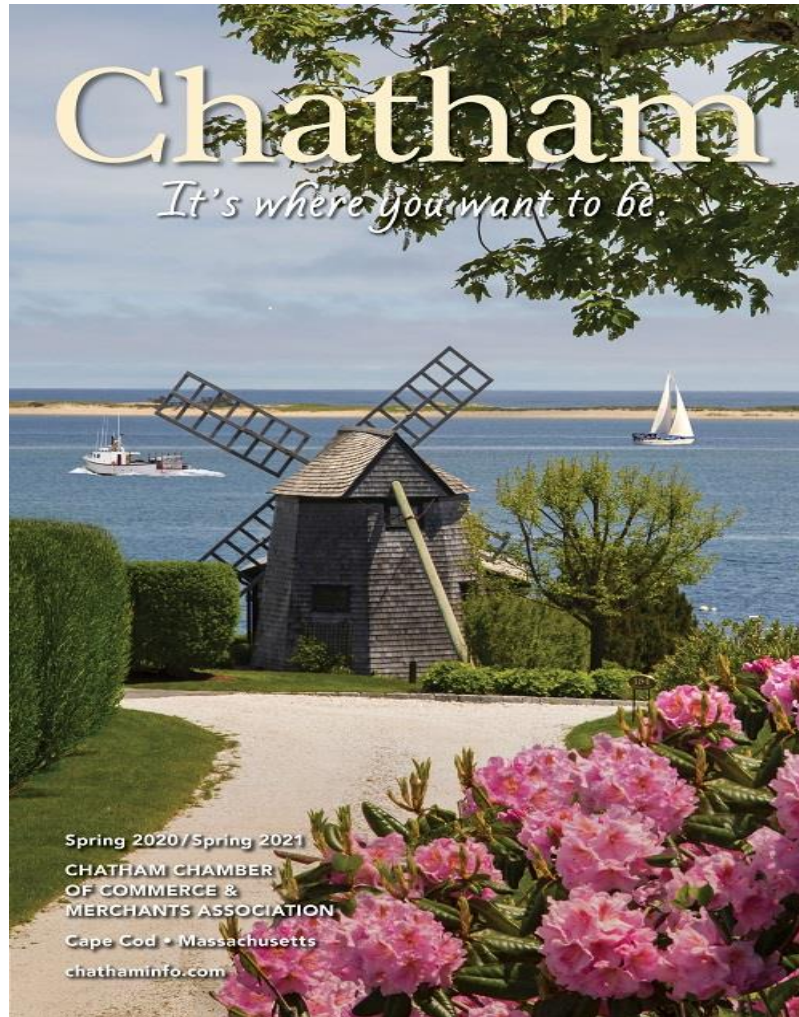


# MEMBERSHIP INFORMATION



## CHATHAM

Chatham Chamber of Commerce  
P. O. Box 793  
Chatham, MA 02633

508.945.5199

[www.chathaminfo.com](http://www.chathaminfo.com)

## About the Chatham Chamber of Commerce

The Chatham Chamber of Commerce is organized to advance the business, commercial, industrial, civic, social, cultural, and general interests of the Town of Chatham and its members.

The chamber's activities are governed by its bylaws and approved by the members. Copies of the current bylaws are available to any member from the chamber office or online at: [www.chathaminfo.com](http://www.chathaminfo.com)

The chamber operates two visitor centers for the benefit of its members and the Town of Chatham. The main year-round visitor center is located in the Capt. Bassett House located at 2377 Main Street in South Chatham. The information Booth is open seasonally and is located in the center of the town at 533 Main Street.



## Membership Categories

There are currently over 350 members divided into several classes. The largest class is “**Business Members**” which consists of companies doing business in Chatham. “**Social Members**” are defined as persons interested in the chamber's activities as individuals and not as business firms. Both Business and Social members pay annual dues.

There are also “**Courtesy Members**”. Members of this group are appointed by the Board of Directors and do not pay dues. These would include:

**Clergy** – while so assigned to places of worship in Chatham Chamber of Commerce

**Life Members** – specific persons who have made exceptionally meritorious contributions to the chamber

**Staff Members** – while so employed by the chamber.

At meetings of the Members, those entitled to vote are limited to Business Members in good standing (one vote per firm), Social Members in good standing (one vote per single individual or couple), and Life Members.

## Board of Directors

The chamber members elect the Board of Directors members and the Officers, who are also all Board members. Officers are elected for one-year terms, other directors for overlapping two-year terms so that half of the directors are elected each year. All this occurs at the Annual Meeting of the Members held each October. The chamber membership is a “closed membership” meaning that a business must be located in the Town of Chatham in order to become a member of the Chatham Chamber of Commerce. The fiscal year of the chamber is from October 1 through September 30.

### Officers

The Officers are the President, Vice President, Secretary, and Treasurer. Each carries specific responsibilities as described in the bylaws. The officers essentially carry out the traditional duties their titles suggest.

### Executive Director

The Executive Director supervises or conducts the business and affairs of the chamber according to the policies established by the Board of Directors.

### Committees

The Board also has committees to help carry out its work. Both the President and the Executive Director are Ex-officio members of all Board committees. These committees and their areas of concert at present are:

- Executive Committee
- Membership Committee
- Nominating Committee
- Technology Committee
- Auditing Committee
- Event Committee

## Chamber Associations

To more adequately address their special fields of interest as implied in their names, the chamber also has subsidiary “Associations” that are also represented on the chamber’s Board of Directors and are appointed representatives with voting privileges. To belong to one or more associations, the business member must also first be a member of the Chatham Chamber of Commerce. Current chamber associations are:

### Chatham Merchants Association

The purpose of this group is to further the common interests of the Chatham Merchants Association member firms, and to promote business in Chatham on a seasonal or year-round basis. CMA is the events arm of the chamber of commerce. CMA focuses on providing local events that draw locals and visitors alike to promote business in the retail businesses. Events include: Paint the Town Red, Easter Egg Hunt, Sharks in the Park, Pumpkin People in the Park, Oktoberfest, and Christmas Stroll.

CMA operates within the framework of the chamber and under the provisions of the chamber’s bylaws. All CMA members must first be members of the Chatham Chamber of Commerce. Annual membership dues for the Chatham Merchants Association is currently \$70 which is in addition to the annual membership dues for the chamber.

CMA member businesses elect their own officers and directors for each fiscal year. You can find all CMA-specific events listed as well as the current member businesses and officers and directors on a designated website:

[www.chathammerchants.com](http://www.chathammerchants.com)

## Chatham Lodging Association

The purpose of this group is to preserve Chatham and its tradition and to promote business year-round within the lodging industry in Chatham. CLA operates within the framework of the chamber and under the provisions of the chamber's bylaws. Membership dues for CLA is currently \$100 in addition to the annual membership dues for the chamber. Criteria for voting membership in CLA is:

- Membership in the Chatham Chamber of Commerce
- Property inspected and licensed annually by the Board of Health, the Building Department, and the Fire Department.
- Must pay state and local room occupancy tax
- Must collect and pay current applicable Chatham Lodging Association dues as established by the voting membership

CLA member businesses elect their own officers and directors for each fiscal year. You can find all CLA-specific information listed on a designated website: [www.chathamlodging.com](http://www.chathamlodging.com)

## Membership Benefits

### Guidebook Advertising

65,000 copies of the Chatham Guidebook are printed and distributed yearly. A digital version of the guidebook is shown on the chamber's website with the ability to flip pages and click on any ad to send the reader to the business's website.

### Website Listing on Chatham Chamber of Commerce's Official Website: [www.chathaminfo.com](http://www.chathaminfo.com)

Each member business has its individual page on the website. Website exposure featuring your business with both text and photographs with high visibility on information searches for Chatham with a link to your website. Additional advertising options are also available for additional charges.

### Display your literature at the chamber's visitor centers

Rack cards and business cards can be displayed at the two chamber visitor centers.

### Chamber Association Membership

Membership in either association furthers a member's involvement in their area of interest. Membership dues for each association is addition to the chamber's annual dues.

Chatham Merchants Association	Annual Dues: \$70 additional
Chatham Lodging Association	Annual Dues: \$200 additional

### Advocacy

By joining together with other chamber members, a stronger voice is possible in municipal and community affairs relating to business activity than can be heard from one business acting alone.

### Networking Opportunities

Meetings throughout the year provide many opportunities to meet potential customers, clients, business partners, community and civic leaders, and more. Monthly member to member events are held in member businesses for more exposure to the business community. The Chatham Chamber of Commerce is part of the "Local 5" which is a collaboration of the Chatham, Harwich, Brewster, Orleans, and Eastham Chambers of Commerce. Joint events are held twice a year with this group to bring the businesses of the Lower Cape together.

## Chamber and Association Participation

Events are planned throughout the year that require additional assistance. Members have every opportunity to work on events or join chamber committees to volunteer their time and gain exposure for their business.

## Chamber Healthcare Benefit

We are proud to announce our ability to offer the benefit of access to improved and more affordable healthcare coverage options to our Chamber members, your employees and families.

When you take advantage of this Chamber benefit, you can save 8-12% from comparable ACA plans, and you save year after year on your healthcare costs. Any healthcare coverage option you choose is bundled with Prosper Benefits, at **no additional cost and no co-pay**, including TeleMedicine, TeleMental, Health Advocacy, and Medical Bill Saver. Individually, each of these benefits enable you to save on your healthcare, and combined assists in reducing healthcare coverage plan claims in order to reduce your rate for future years' plans. By using the collective purchasing power of your Chamber, members are able to receive a reduction in their healthcare premiums, while maintaining flexibility in plan design and provider, not only benefitting yourself but your fellow members.

[ChambersofMAHealthCare.com](http://ChambersofMAHealthCare.com), the marketplace launched by MJM Global, seems to be a perfect choice. You'll enjoy savings on healthcare coverage, and will receive a number of options, such as:

- A reduction in healthcare costs
- Better and more appropriate healthcare options and lower out-of-pocket expenses
- Simplification of the process of enrolling in healthcare
- Clarity regarding the true cost of healthcare
- The best choices available in the marketplace, with flexible benefits and wellness solutions

If you are a health insurance broker, ChambersofMAHealthCare.com would like to partner with you. Please go to [ChambersofMAHealthCare.com](http://ChambersofMAHealthCare.com) to sign up and go through a vetting process to be a part of this offering.

## Education

Seminars of interest to the membership are offered throughout the year. In addition, the chamber sponsors speakers from public, civil, and professional areas to help member businesses with issues of importance.

Chamber membership provides an opportunity to make new friends and have some fun. It offers Community participation; participation supporting, volunteering and coordinating festivals; holiday decorations and other community events. Meet other chamber business leaders by becoming an active member of the Chatham community.

## Dues Structure

The chamber's fiscal year runs from October 1 through September 30. A copy of the current Dues Structure sheet is in this brochure. If you choose to become a member of either of the chamber's associations, an additional dues fee will be added to your chamber membership dues.

## Officers and Directors

The Chatham Chamber of Commerce observes a fiscal year from October 1 to September 30. Officers are elected annually by the membership for one year terms. Eight directors are elected for two year terms with one-half of the director terms expiring each year. One director is elected for a one-year term. Additionally, the Chatham Merchants Association and Chatham Lodging Association elects one representative to the board for a one-year term. The Executive Director is employed by the Board of Directors.

A list of the current officers and directors is provided in this brochure.

## CHATHAM CHAMBER OF COMMERCE

### OFFICERS 2019-2020

President	Scott Hamilton – Chatham Jewelers
Vice President	Gary Thulander - Chatham Bars Inn
Treasurer	Nancy Gardner- Cape Cod 5
Secretary	Ryan Farrell – Social Member

### DIRECTORS 2019 – 2020

Ella Leavitt	Kinlin Grover Real Estate
Rebecca Segura	Chatham Cookware
Tommy Doane	TOMMYDOANE, Inc.
Christopher Hedetniemi	HUB International Insurance
Graeme Milley	Milley Trucking
James Norcross	Law Offices of Riley & Norcross
Paige Piper	Chatham Candy Manor
Maria Price	SARA CAMPBELL
Susan Dimm	CMA President - Barn Hill Pottery

Stephen Williams – Click Cape Cod – *Immediate Past President*

### Association Representatives

Chatham Merchants Association	Susan Dimm, Barn Hill Pottery
Chatham Lodging Association	Ray Braz – Old Harbor Inn

Chatham Chamber of Commerce  
P. O. Box 793  
Chatham, MA 02633

508.945.5199  
508.430.7919 fax  
800.715.5567

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# 2020 FISCAL YEAR DUES STRUCTURE

October 1, 2019 - September 30, 2020

## Accommodations Only

up to 3 rooms	\$270.00
up to 10 rooms	\$295.00
up to 20 rooms	\$345.00
over 20 rooms	\$395.00

## Accommodations with Public Dining Services

Membership	\$420.00 plus \$5.00 per bedroom / cottage plu\$2.00 per seat
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## Restaurant / Deli / Bakery

Non-Liquor License up to 50 seats	\$270.00
Up to 50 seats	\$345.00
Up to 100 seats	\$420.00
Over 100 seats	\$495.00

## Real Estate Organization

Membership	\$345.00 plus \$25 per licensed broker or agent
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**Financial Institutions / Utilities** \$520.00

**Professional Organizations / Media** \$320.00

**Retail Establishment** \$270.00

**Service Business** \$270.00

**In-Home Business** \$195.00

**Non-Profit Organization** \$145.00

**Associate Member** \$ 95.00

**Social Member** \$ 95.00

## Optional ASSOCIATION Membership

*(All ASSOCIATION members must also first be members of THE CHAMBER)*

**Chatham Merchants Association - \$70 additional**

*Dues can be paid by cash, check, VISA , MasterCard, AMEX.*