



The Chamber gathered to celebrate 2014 at the Greater Good Awards on Friday, January 30, 2015.

## FEBRUARY 2015

### MISSION STATEMENT:

Providing programs and services that meet the business and professional needs of our members.

### STAFF:

**Mike Malone**

President & CEO

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**Linda Mosholder**

Director, Finance and Administration

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Director, Communications

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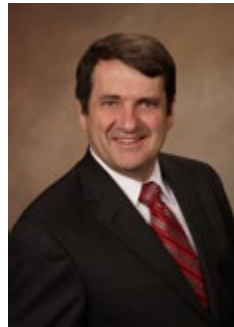
**Eleese Elliott**

Director, Business Development

[eelliott@regionalchamber.biz](mailto:eelliott@regionalchamber.biz)

If you would like to submit content for the Business Agenda, contact Tony Baker at 540-662-4118 or [tbaker@regionalchamber.biz](mailto:tbaker@regionalchamber.biz)

## WELCOME 2015 WITH A BANG!



Mike Malone

Welcome to a new year of doing business in the Shenandoah Valley. Your Top of Virginia Regional Chamber is off and running with excitement and a strong vision. The Chamber is focused on you, our member, even

more in 2015. We want to assist your business to grow. We want your participation in the Chamber to be more beneficial. We want to offer more opportunities for business in our area to prosper. Your Chamber is not going to quietly open a new year but boldly step out with even more opportunities.

Our emphasis on our members will follow a course of developing stronger relationships and opening doors for more opportunity. Just as you build relationships with your customers, we are expanding our relationships with you. What is happening?

•Our business networking programs are off to a great start. Our Business After Hours are booked for 2015 and we are now looking into 2016. This indicates the value your fellow business members see in this very successful activity. A few openings still exist for our Business & Breakfasts but they will go soon. Be sure to call Eleese Elliott at the Chamber to reserve your date today.

•The Chamber Ambassadors have doubled since 2014. These Chamber hearty members are available to help you gain more out of your Chamber experience. These are fellow members who can put you in touch with the Chamber and bring quality information to your doorstep.

•Our focus in 2015 on Buying Local is not just for our customers but for each of us. Yes, we want our customers to buy local from our Chamber members, but we also

want our Chamber members to buy from each other. Before buying products from an unknown company from some far away land, think about buying from local businesses who employ your neighbors, your children's coaches, your family, and your friends. These are the businesses who are here today and will be here tomorrow. We are in business together and together we can stay in business.

•Our new directory is out with a new focus and a bright direction. Watch for your copy soon or drop by your Chamber office and pick up one or several copies. We encourage you to take at least two. One for you and one for you to leave at a business or office near you. By doing this, we can all share in the ability to market our fellow businesses. When the tide comes in, all ships rise.

•We have more marketing opportunities for you than before. Would you like your name or logo in front of attendees at events? Do you want your business to be on the lips of hundreds of members? Your Chamber can assist in making this happen with only a small investment. Yes you can be a member and sit behind your door and hope business comes your way or you can be aggressive and 'go after' the business. Your Chamber has many ways to reach out. Contact us to take advantage of our marketing and sponsorship packages and watch what they will do for you....After all, if you don't, your competition may do it! Call Eleese Elliot or Tony Baker today!

•Is your team receiving information on the Chamber? Do they feel left out? Your business is a member of the Chamber and we want your business employees to be a part of the action. We want to assist your entire team to grow and be successful participants in your business. Contact any staff member to make sure your team is listed in our contact list. You can't be there if you don't know where there is!

**continued on page 2**

# NEW MEMBERS

NOVEMBER 2014

## Valley Biomedical Products & Services, Inc.

### Manufacturers

Lee Romano  
121 Industrial Drive  
Winchester, VA 22602  
(540) 868-0800

## Michael G. Prelip Companies

### Building Contractors

Michael G. Prelip  
105 Racey Ridge Dr.  
Winchester, VA 22602  
(540) 323-7633

## Sperry Van Ness

### Real Estate, Commercial

Mr. Conrad E. Koneczny, CCIM  
42 South Cameron Street  
Winchester, VA 22601  
(540) 535-0808

## Century 21 New Valley Realty

### Real Estate

Eleanore Kobetz  
310 N. Buckmarsh Street  
Berryville, VA 22611-1014  
(540) 955-2500

## Green Valley Commons

### Assisted Living

Kristian Sawyer  
549 Valley Mill Road  
Winchester, VA 22602  
(571) 359-1499

## LeRoy French Bakery and Café LLC

### Bakery

Aida Adams  
21 E. Boscawen Street  
Winchester, VA 22601  
(855) 250-3901

## Modern Mercantile LLC

### Gifts

Elizabeth Mock  
13 South Church Street  
Berryville, VA 22611  
(540) 955-1830

## Middleburg Academy, Inc.

### Non-Profit, Education & Training

Colley W. Bell, III  
35321 Notre Dame Lane  
Winchester, VA 20117  
(540) 678-5581

## Mvix

### Advertising/Design

Joshua Wyckoff  
43760 Trade Center Place, Ste 135  
Sterling, VA 20166  
(703) 652-9133

DECEMBER 2014

## MyEyeDr

### Optometrist

Clifton Porter  
3051 Valley Ave., Suite 102  
Winchester, VA 22601  
(540) 450-8504

## Coldwell Banker Premier

### Real Estate

Tracy Link  
1682 S. Pleasant Valley Rd  
Winchester, VA 22601  
(540) 662-4500

## YP

### Digital Media

Brandon Rumbaugh  
3959 Pender Dr., Ste. 115  
Fairfax, VA 22030  
(571) 355-3471

## Home Paramount Pest Control

### Pest Control/Services

Roxann Gardner  
1793 Berryville Pike  
Winchester, VA 22603  
(443) 632-7735

•Look down the road! Jody Wall has an exciting program year with a outstanding Golf Tournament in June, the New Educators' Breakfast in August, the Hob Nob in the Valley in September, the Community Leadership Program starting in September, our State of the Schools in October, and our annual Valor Awards in October. Don't miss a chance to be connected with these well attended and impactful events. Ticket, sponsorship, and marketing packages are available for these and many other activities.

WOW!! So much going one and so little space to share it. Be a part of making business happen in the Winchester, Frederick and Clarke county area. Tell a friend, tell another business, tell your church, tell your school, and tell the world about the success of the Top of Virginia Regional Chamber. Tell them to be part of making business happen here at home.

Mike Malone  
President & CEO

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KONICA MINOLTA

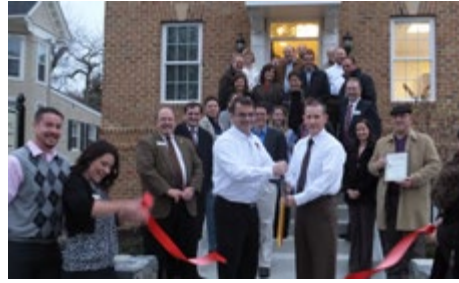


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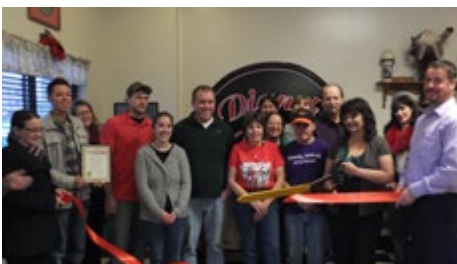
**KILMER & ASSOCIATES/  
CARDINAL TECHNOLOGY  
SOLUTIONS**  
116 South Stewart Street  
Winchester, VA



**PIEDMONT CAPITAL  
ASSET MANAGEMENT**  
918 South Braddock Street  
Winchester, VA



**ALCOVA MORTGAGE**  
149 Creekside Lane  
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**DIANES DINER**  
2235 Valor Drive  
Winchester, VA



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Vice President  
Commercial Lender

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**SAVE THE DATE! • MONDAY, JUNE 22, 2015**

**9:00 AM TEE TIME**

PRESENTED BY JIM STUTZMAN CHEVROLET CADILLAC CO.  
**5TH ANNUAL CORPORATE CHALLENGE**  
**GOLF TOURNAMENT**  
JUNE 22, 2015 | STONELEIGH GOLF & COUNTRY CLUB

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**TOP OF VIRGINIA**  
REGIONAL CHAMBER

# EVENTS CALENDAR

February 10, 2015  
Business After Hours  
Aloft Hotel  
1055 Millwood Pike  
Winchester, VA  
5:30 pm - 7:00 pm

February 17, 2015  
Business and Breakfast  
Costco Wholesale  
251 Front Royal Pike  
Winchester, VA  
7:30 am - 9:00 am

March 10, 2015  
Business After Hours  
Summit Community Bank  
100 West Jubal Early Drive  
Winchester, VA  
5:30 pm - 7:00 pm



SAVE THE DATE!  
March 18, 2015  
Valley Business Women  
The Winchester Country Club  
11:30 am - 1:00 pm

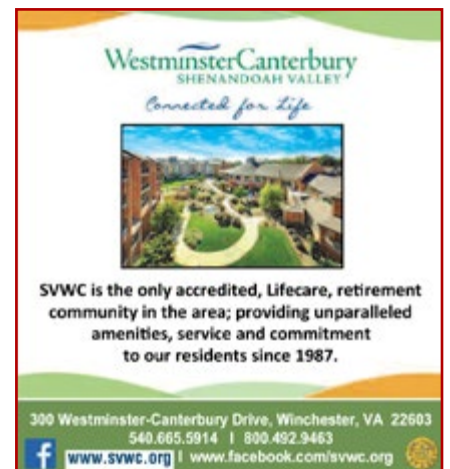


Recipients of the 2014 Greater Good Awards

- Entrepreneur of the Year** - Kimberly Sowers, Kimberly's
- Small Business of the Year** - Jno. S. Solenberger & Co., Inc.
- Large Business of the Year** - Shenandoah Valley Westminster-Canterbury
- Citizen of the Year** - James R. Wilkins, Jr.



Kevin Callanan, 2015 Chairman of the Board and John Brauer, 2014 Chairman of the Board.



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Annandale Millwork & Allied Systems Corporation  
Anthem Blue Cross and Blue Shield  
Apple Federal Credit Union  
Apple Valley Office Products, Inc  
Artistically Framed, LLC.  
Beckaboo's Cakes  
Buffalo Wild Wings Grill & Bar  
Candlewood Suites  
Edward Jones - Mike O'Dell  
Ferguson Enterprises, Inc.  
First Data- Independent Sales  
Foreman Builders, Inc.  
Frederick County EDA  
GPS Outfitters, Inc.  
Greenwood Grocery & Deli  
Heidler Roofing Services, Inc.  
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Integrity Designs  
Interstate- All Battery Center Winchester  
Jimmy John's Gourmet Sandwiches  
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McCarthy & Akers, P.L.C.  
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Northern Virginia 4-H Education Center

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Proshred of Northern Virginia  
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Total Remodeling Systems, LLC  
Tri-State Roofing & Sheet Metal Company  
Union First Market Bank  
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Valley Vision Optometric Center  
Wayne McEachern- "Miracles with Water"  
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