

## **GREG O'BRIEN**

Greg O'Brien is a Business Commerce graduate from Memorial University who began his career as an advisor with a major insurance company before joining the team at Dunphy Molloy & Associates in 2013. With a focus on continuing education, Greg has his Certified Financial Planner (CFP®) designation and is pursuing his Chartered Life Underwriter (CLU) designation as well. Greg thrives on helping his clients problem solve and plan. He provides advice in the six main areas of financial planning: retirement planning, estate planning, tax planning, budgeting and saving, income protection and risk planning, and investing. Greg is mutual fund licensed as well as insurance licensed for life, accident and sickness and sits on the Board of Directors for the Newfoundland chapter of Advocis, the Canadian financial advisor's association.



## **MICHAEL JAMES**

Mike James heads up the Commercial Financial Services business for RBC in NL. Mike joined RBC in 1994 and has held roles of increasing responsibility in both Personal & Commercial Financial Services. As Vice President of Commercial Financial Services, Mike leads a team of talented professional Account Managers throughout the province and is responsible for growing the business while ensuring the delivery of an exceptional client experience. Mike was born in St. John's, completed his studies at Memorial University and presently resides in St. John's with his spouse and two children.



## **DOROTHY KEATING**

Dorothy Keating is a Partner with Noseworthy Chapman in St. John's which is the largest locally owned Chartered Professional accounting firm in the province. Dorothy's career has spanned both public practice and industry and she has been a trusted business advisor for over 20 years, bringing her knowledge to entrepreneurial, multinational and non-profit clients of all sizes in Newfoundland and Labrador. Her primary areas of service to her



clientele include audit and assurance, finance, taxation, mergers and acquisitions and business advisory services

## **HEATHER PETERS**

An insightful leadership coach, solutions-driven consultant and energetic and engaging facilitator with over 25 years experience in leadership, entrepreneurial and strategic HR roles in the insurance, IT, healthcare and financial industries, Heather has helped thousands of leaders and professionals engage teams and maximize performance in Canada and beyond.

Heather is currently an Associate with Knightsbridge Robertson Surette in Newfoundland and Labrador and focuses mainly on leadership development, employee engagement, team development, coaching, succession planning, strategic HR, performance evaluation and organizational review.



Heather is passionate about learning and enjoys also teaching part-time at Memorial University through the Faculty of Business and the Gardiner Centre. She has completed her Master of Employment Relations (MER) from Memorial University, a Bachelor of Commerce (B. Comm.) from the University of Ottawa, is an Associate Certified Coach (ACC) with the International Coach Federation, and is an Advanced Certified HR Professional with IPMA (IPMA-ACP).

## **ANNA COOK**

Anna Cook is a Partner at Cox & Palmer with an extensive practice in corporate and commercial, fisheries, employment, and privacy law. Anna represents a broad and diverse group of clients, from small-business start-ups to large multinational and international corporations, handling a range of matters including commercial financing, commercial real estate acquisitions and leasing, share sales, asset sales, mergers and acquisitions, corporate organization and governance.

With many clients operating in the seafood industry, Anna is well versed in fisheries and marine matters such as licensing, enterprise financing and aquaculture. Additionally, Anna has in-depth knowledge and experience in the areas of privacy law compliance and access to information requests, including counsel regarding the proper handling of personal information.



Committed to serving her clients' best interests, Anna applies her expertise and unwavering drive to deliver practical, strategically sound and results-oriented advice. She is experienced in advising not-for-profit entities such as the YMCA and implementing investment projects which provide funding for a myriad of innovative new business ventures.

Anna is extremely active in the community and is a board member of SIFE Memorial, Opera on the Avalon, and the Eating Disorder Foundation of NL. She is also an active NLOWE member a regular contributor to NLOWE's publication – *The Advisor*. She earned her LL.B. in 1999 from Dalhousie University, and was called to the Bar in Newfoundland and Labrador in 2000.