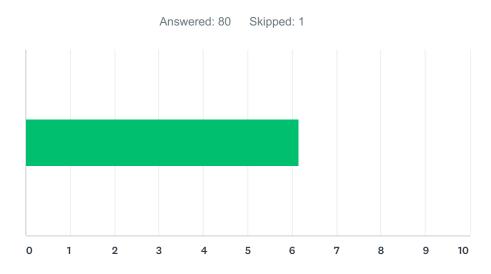
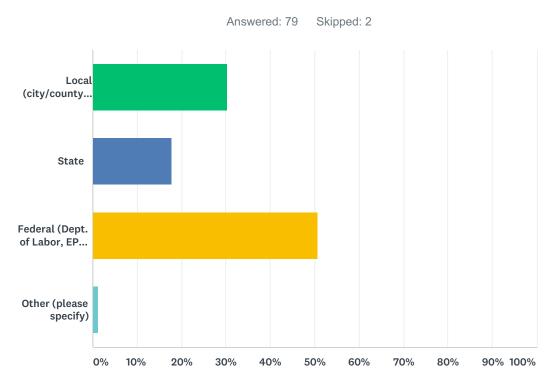
Q1 In the last municipal elections, only 23% of registered voters in Bristol, VA and 4% of registered voters in Bristol, TN city districts cast a ballot. Should the Bristol Chamber of Commerce focus more attention on voter turnout? *(data from 2016 Bristol, VA and 2015 Bristol, TN municipal elections)



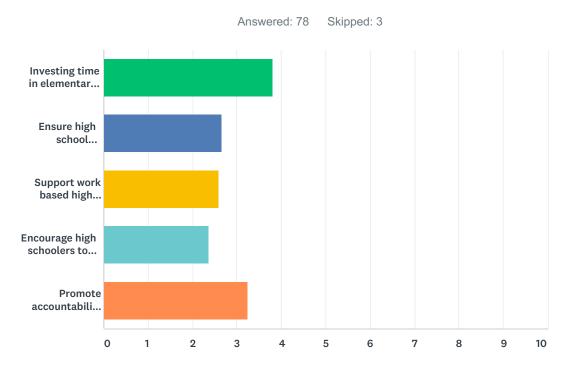
ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	6	492	80
Total Respondents: 80			

Q2 Regulation & Taxation: At which level of government do burdensome regulations impact your business the most?



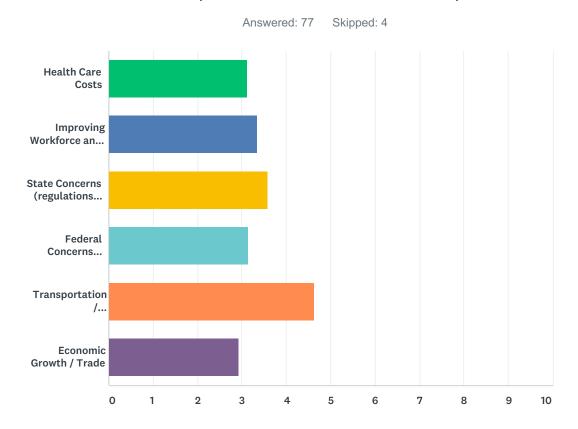
ANSWER CHOICES	RESPONSES	
Local (city/county permitting, certificates of occupancy, etc.)	30.38%	24
State	17.72%	14
Federal (Dept. of Labor, EPA, etc.)	50.63%	40
Other (please specify)	1.27%	1
TOTAL		79

Q3 Education & Workforce Development: Please rank the following statements that you believe are most crucial to enhancing Bristol's workforce. Rank 1-5 (5 HIGHEST - 1 LOWEST)



	1	2	3	4	5	TOTAL	SCORE
Investing time in elementary school to introduce available careers to children.	57.14% 40	12.86% 9	5.71% 4	2.86% 2	21.43% 15	70	3.81
Ensure high school graduates have good soft skills and employability.	10.45% 7	11.94% 8	32.84% 22	22.39% 15	22.39% 15	67	2.66
Support work based high school learning programs linking local employers to potential employees.	1.47%	22.06% 15	25.00% 17	36.76% 25	14.71% 10	68	2.59
Encourage high schoolers to utilize CTE (career and technical education) options that result in industry certifications or dual enrollment opportunities.	6.85% 5	10.96% 8	24.66% 18	27.40% 20	30.14% 22	73	2.37
Promote accountability in K-12 ensuring high school graduates attend some form of post-secondary school.	18.18% 14	37.66% 29	14.29% 11	10.39% 8	19.48% 15	77	3.25

Q4 Please rank the following as the most important issue or challenge for your business. Rank 1-6 (6 HIGHEST - 1 LOWEST)

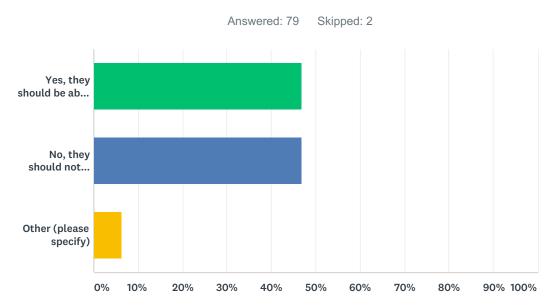


	1	2	3	4	5	6	TOTAL	SCORE
Health Care Costs	10.14%	17.39%	11.59%	17.39%	21.74%	21.74%		
	7	12	8	12	15	15	69	3.12
Improving Workforce and Education	10.29%	16.18%	23.53%	19.12%	10.29%	20.59%		
	7	11	16	13	7	14	68	3.35
State Concerns (regulations, taxes, etc.)	11.59%	20.29%	20.29%	18.84%	20.29%	8.70%		
	8	14	14	13	14	6	69	3.58
Federal Concerns (regulations, taxes, etc.)	4.35%	11.59%	24.64%	24.64%	21.74%	13.04%		
	3	8	17	17	15	9	69	3.13

SurveyMonkey

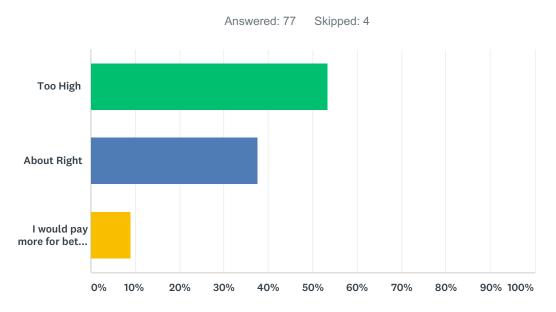
Transportation / Infrastructure	47.22% 34	16.67% 12	9.72% 7	12.50% 9	5.56% 4	8.33% 6	72	4.63
Economic Growth / Trade	12.00%	14.67%	12.00%	9.33%	20.00%	32.00%		
	9	11	9	7	15	24	75	2.93

Q5 Environment and Energy Regulation: Do you believe all state rules and regulations in the environmental and occupational health and safety compliance area should or should not exceed minimum existing federal requirements?



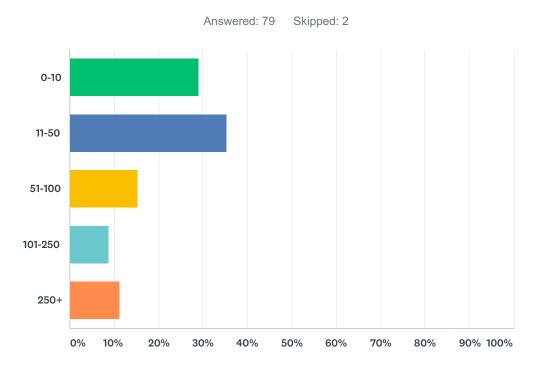
ANSWER CHOICES	RESPONSES	
Yes, they should be able to exceed based on circumstances.	46.84%	37
No, they should not exceed federal requirements.	46.84%	37
Other (please specify)	6.33%	5
TOTAL		79

Q6 Overall, the taxes my business pays are:



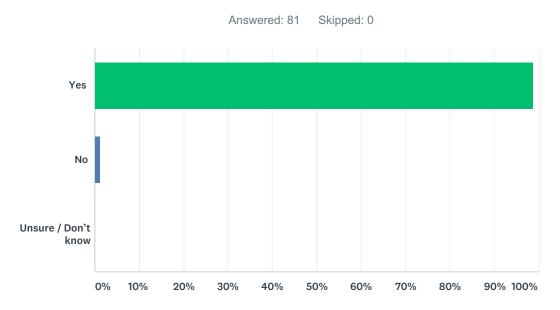
ANSWER CHOICES	RESPONSES	
Too High	53.25%	41
About Right	37.66%	29
I would pay more for better services or focus on crucial items for business.	9.09%	7
TOTAL		77

Q8 How many full time employees does your organization employ in the Bristol TN/VA region?



ANSWER CHOICES	RESPONSES	
0-10	29.11%	23
11-50	35.44%	28
51-100	15.19%	12
101-250	8.86%	7
250+	11.39%	9
TOTAL		79

Q10 Are you a registered voter?



ANSWER CHOICES	RESPONSES	
Yes	98.77%	80
No	1.23%	1
Unsure / Don't know	0.00%	0
TOTAL		81