



Prior to joining CMIT Solutions, Billy was the CEO of Opera

Consulting a global business partner of SAP through North America, Partner of Accenture for 10 years and Vice-president and General Manager of JDEdwards in Latin America.

In the last 20 years, Billy Solano has designed and executed strategies and created alliances as generators of value through technology enforcement. He also created high impact sales methodologies and the concept of the “Highly Effective Executive” which have been taught in Mexico, Brazil and the United States.

His professional career has been complemented with studies in: Business Performance Management, Customer Relationship Management, Supply Chain Management Technology as a Business Value, Team Building, Strategic Planning, Orientation Management, Leadership Challenge, Negotiation Skills, Business Strategies, Marketing Segmentation, Advanced Strategic management and Customer Service.