

Judy Taibi

In her positions as CEO, business owner and sales professional, she has walked the walk and understands both the challenges and need for relevant, measureable goals to achieve stronger company growth, profitability and consistency in results. Reinvigorating the sales process and sales teams leads to higher revenues and a more energized, healthy work environment.

Having been the keynote speaker at several hundred public events, Judy is recognized as an engaging and compelling presenter delivering actionable content and winning rules for road warriors. Her extensive professional background, coupled with Sandler's repeatedly proven global success in delivering customized training programs and coaching, provides time tested solutions for CEOs, business owners, sales professionals, managers as well as customer service representatives and talent acquisition staff seeking to reach full potential.

Education and Accreditations:

New York University BS Degree

CTT (Creative Training Techniques Certification) Minneapolis, MN

Certified Investment Management Analyst, Wharton School, University of Pennsylvania

The Human Development Institute, New York University, Certification Adult Cognitive Learning Techniques and Sales Presentations

Certification in Principles of High Performance Strategies and Organizational Assessment,
THE HUMAN DEVELOPMENT INSTITUTE