

# Do Biz Now

## A Guide to Starting a Business In the Saline Area

These resources have agreed to be available to you to answer your questions about starting a business in the Saline area.

*To be listed, a business must be a Chamber member in good standing and provide current contact information.*

### COMMERCIAL LENDING BANKS

*These banks have capital to invest in new business through conventional loan or SBA loan and are able to facilitate 401k conversions.*

**Ann Arbor State Bank**— Kevin Graber  
Office: (734) 418-9981, Cell (734) 645-7687  
Email: kgrab@a2b.com  
Website: www.a2sb.com

**Bank of Ann Arbor**  
Office: (734) 470-5001  
Website: www.boaa.com

**Comerica**— Cindy DeBlois  
Office: (734) 429-5474  
Email: cadeblois@comerica.com  
Website: Comerica.com

**Huntington Bank**- Zlatina Dimova  
Office: (734) 429-3828  
Email: zlatina.dimova@huntington.com  
Website: www.huntington.com

**KeyBank**— Jeff Vergolini  
Office: (734) 542-8597, Cell (734) 6112-7027  
Email: Jeffrey\_j\_vergolini@keybank.com  
Website: www.key.com

**Michigan Educational Credit Union**  
Office: (734) 455-9200  
Website: www.michedcu.org

**Old National**  
Office: (734) 429-3824  
Website: www.oldnational.com

**PNC Bank**  
Office: (734) 429-5441  
Website: www.pnc.com

### COMMERCIAL REAL ESTATE

*Must represent commercial properties and have active listings in the greater Saline area.*

**Colliers International**—Jim Chaconas  
Office: (734) 994-3100  
Email: jim.chaconas@colliers.com  
Website: www.colliers.com

**Keller Williams**—Christine Faeth  
Cell: (734) 646-9080  
Email: Christine@christinefaeth.com  
Website: www.thefaethteam.com

**Lehman & Scheffler Real Estate Services**—Tammy Lehman  
Cell: (734)320-0959  
Email: tammylehman@msn.com  
Website: tammylehman.com



**Saline Area**  
Chamber of Commerce

www.salinechamber.org | (734) 429-4494

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### Michigan Commercial Realty

Office: (734) 662-1234  
Email: info@michcomrealty.com  
Website: www.michcomrealty.com

### Praxis Properties—Tyler Kinley

Office: (734) 971-6850  
Email: tyler@praxisproperties.com  
Website: www.praxisproperties.com

### Real Estate One

Office: (734) 944-7900  
Email: saline@ealestateone.com  
Website: www.realestateone.com

### Swisher Commercial—Tony Caprarese

Office: (734) 663-0501  
Email: tonyc@swishercommercial.com  
Website: www.swishercommercial.com

### BUSINESS INSURANCE

*Must offer a full range of business insurance coverage.*

### Aflac-Fred Girbach

Office: (734) 645-2946  
Email: Frederick\_girbach@us.aflac.com  
Website: www.aflac.com/frederick\_girbach

### Hartman Insurance

Office: (734) 429-5491  
Email:  
Website: www.hartmaninsurancesaline.com

### Iott Insurance Agency—Brian Iott

Cell : (734) 365-3530  
Email: brian@iott.com  
Website: www.iott.com

### State Farm Insurance Agency—Susan Rosales

Office: (734) 528-9860  
Email: susan.rosales.t2gn@statefarm.com

### CORPORATE LAW OFFICES

#### Garris, Garris, Garris, Garris, PC

Office: (734) 761-7282  
Website: www.garrislaw.com

#### Nichols, Sacks, Slank, Sendelbach & Buiteweg, PC

Monika Sacks- *specialty in estate planning*  
Office: (734) 994-3000  
Website: www.nsssb.com

#### Schmerberg Law

Office: (734) 429-4936  
Email: attorneys@schmerberg.com  
Website: www.schmerberg.com

### ACCOUNTANTS

#### MRPR Group

Office: (734) 429-7172  
Email: wfarkus@mrpr.com  
Website: www.mrpr.com

#### Reau & Associates

Office: (734) 429-9040  
Email: office@reaucpa.com  
Website: www.reaucpa.com

#### Rehmann

Office: (734) 761-2005  
Email: dawn.hannabell@rehmann.com  
Website: www.rehmann.com



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## A Guide to Starting a Business In the Saline Area

### **WSR Certified Public Accountants PC**

Office: (734) 662-2522  
Email: [contact@wsr-cpa.com](mailto:contact@wsr-cpa.com)  
Website: [www.wsr-cpa.com](http://www.wsr-cpa.com)

### **Yeo & Yeo CPAS & Business Consultants**

Office: (734) 769-1331  
Email:  
Website: [www.yeoandyeo.com](http://www.yeoandyeo.com)

### **PAYMENT SERVICES**

#### **Java Payment Services**

Office: (248) 912-1100  
Website: [www.jps-us.com](http://www.jps-us.com)

#### **Paychex**

Office: (248) 448-1100  
Website: [www.paychex.com](http://www.paychex.com)

### **BUSINESS CONSULTANTS**

#### **Ann Arbor Area SCORE**

Office: (734) 929-1121  
Website: [www.annarborscore.org](http://www.annarborscore.org)

#### **Estrada Associates**

Office: (734) 677-6853  
Website: [www.estradallc.com](http://www.estradallc.com)

#### **Grow Beyond**

Office: (734) 883-1123  
Email: [info@growbeyond.net](mailto:info@growbeyond.net)  
Website: [www.growbeyond.net](http://www.growbeyond.net)

### **LEAD Institute**

Office: (734) 995-5222  
Email: [info@leadinstitute.com](mailto:info@leadinstitute.com)  
Website: [www.leadinstitute.com](http://www.leadinstitute.com)

### **Small Business Association of Michigan (SBAM)**

Office: (734) 482-8788  
Website: [www.sbam.org](http://www.sbam.org)

### **CITY CONTACTS**

#### **Pittsfield Township Municipal Services**

Office: (734) 822-3130  
Email: [planning@pittsfield-mi.gov](mailto:planning@pittsfield-mi.gov)  
Website: [Pittsfield-mi.gov](http://Pittsfield-mi.gov)

#### **Saline Business Recruitment**—Mickie Jo Bennett

Office: (734) 429-4907 x 2203  
Email: [mbennett@cityofsaline.org](mailto:mbennett@cityofsaline.org)  
Website: [www.cityofsaline.org](http://www.cityofsaline.org)

### **UTILITIES**

**Gas & Electric/Consumers:** (800) 477-5050

**Gas & Electric/DTE:** (800) 477-4747

**Phone & Internet/Frontier:** (877) 462-8188

**Cable, Phone & Internet/Comcast:** (888) 266-2278

**Water/Saline:** (734) 429-4907x2203

**Water/Pittsfield Township:** (734) 822-3105

For general questions contact the Saline Area Chamber of Commerce during M-F 9a-5p.

Office: (734) 429-4494  
Email: [office@salinechamber.org](mailto:office@salinechamber.org)  
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