

**FOR IMMEDIATE RELEASE**

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**The 8th Annual NOVA B2G Matchmaking Conference & Expo  
is Back! “Managing Through Disruption” Totally Online!**

**Reston, VA, July 29, 2020**, The 8th Annual Northern Virginia B2G Matchmaking Conference & Expo will take place on August 27, 2020. This premier business-to-government event will include matchmaking, educational breakout sessions, a virtual Expo Hall, and innovative keynotes - all online.

More than 350+ small business attendees will have the opportunity to schedule one-on-one matchmaking meetings with federal, state, and local agencies, and prime contractors. Participants can visit the virtual Small Business EXPO showcasing services uniquely geared towards helping government contractors succeed. Do not miss the chance to hear guidance from government and industry speakers on how to “manage through disruption” in the current landscape.

Note: To date, there are nearly 40 primes and agencies participating!

The Greater Reston Chamber of Commerce (GRCC) initiated local matchmaking opportunities seven years ago to help agencies and primes meet with small businesses. The continued success of this event represents growth in the government contracting community strengthening them with local agencies and primes to increase their business.

“The Greater Reston Chamber of Commerce is proud to be one of the first Chambers to initiate a B2G Matchmaking Conference in Northern Virginia. We are also proud that we were able to pivot and present this event in an online format to safely accommodate speakers and participants. The NOVA B2G Conference is another example of how the Reston Chamber continues to be the catalyst for business development and growth in the Northern Virginia area.” - Charles Kapur, President and CEO of the Greater Reston Chamber of Commerce.

The 2020 Keynote Speakers will be Antonio Doss, Washington Area District Director for the Small Business Administration and Alec Chalmers, Director, GovTech, EdTech, Learning Companies, Amazon Web Services, Worldwide Public Sector



Antonio Doss  
Washington Area District Director  
Small Business Administration



Alec Chalmers  
Director, GovTech, EdTech,  
Learning Companies, Amazon Web  
Services, Worldwide Public Sector

Other speakers will be announced on <https://novab2g.restonchamber.org>.

Tickets range from \$100 - \$250. For more information about the 8<sup>th</sup> Annual NOVA B2G Matchmaking Conference visit <https://novab2g.restonchamber.org> or contact Alicia Field at 703-707-9045, [aliciaf@restonchamber.org](mailto:aliciaf@restonchamber.org). For media coverage opportunities please contact Marion Myers at 703-785-5632.

**Special thanks to the 2020 sponsors:**

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3785-5632 or [marion@myerspr.com](mailto:marion@myerspr.com).

**About Greater Reston Chamber of Commerce**

The Greater Reston Chamber of Commerce is the catalyst for business growth and entrepreneurship by providing quality programs, education, connections and advocacy for our members and organizations in the Dulles Corridor and Western Fairfax. We are the leader of a thriving business community that positively impacts the growth and prosperity of a vibrant and collaborative region. For more information, please visit [www.RestonChamber.org](http://www.RestonChamber.org) or call 703.707.9045.

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