



Doncaster Chamber
Inspiring success
in business

Membership Services



Chamber in numbers

With over 75 years of experience, connections and expertise, Doncaster Chamber can add value to your business. Through our services, we support local businesses and the town as a whole to grow and succeed.

700+

Supported 700+ Doncaster business members, that's 47,000+ employees.

40+

Offered 40+ member services and 260+ annual events.

900+

Hosted 900+ guests at the Doncaster Business Awards.

100+

Helped 100+ entrepreneurs in Doncaster, by giving expert business advice and guidance, to start their own business (via the Launchpad programme).

7,208

Supported 7,208 young people in Doncaster to raise their aspirations and become better prepared for the world of work via the Chamber's Doncaster Skills Academy.

262

Facilitated 262 events to help local businesses grow, make valuable connections and learn new things.

1000+

Listened to and campaigned on behalf of 1000+ organisations for local and national government to support business and get things done.

47,850

Enabled 47,850 local employees to access a vast range of services via Chamber membership.

£69,111,377.20

Supported the export of £69,111,377.20 worth of goods from local businesses to countries across the world via our international trade documentation services.

Welcome to Doncaster Chamber

Doncaster Chamber is an accredited Chamber of Commerce that represents and supports over 700 member businesses to grow – from local start-ups and SMEs to multi-nationals.

We provide a wide range of services and opportunities that reflect the diverse needs of our business community – from HR and legal support, to international trade, networking, profile raising and savings.

Crucially, the Chamber gives you a platform to voice your concerns about arising business issues so that we can address them with local and national government on your behalf to support the private sector and local economy.

Our excellent track record for partnership working, and getting things done for the borough and beyond is well documented. To meet the business need for a work-ready and talented workforce, we run the Doncaster Skills Academy to bridge the gap between work and education and run an abundance of continuing professional development courses.

When your business joins Doncaster Chamber, all of your employees become members with access to all of these benefits, opportunities, savings and more.

Doncaster Chamber is an independent not for profit organisation that has a credible reputation to get things done.

We look forward to working with you.

Dan Fell
CEO Doncaster Chamber



Business Support

Service:

Service provider:

AA Fleet Breakdown Cover and Roadside Assistance

Access significant cost savings on AA Fleet Breakdown Cover and Roadside Assistance. Members can save up to 63% off AA Business Breakdown Cover.



AXA PPP Healthcare

AXA PPP offers healthcare cover for small businesses; an exclusive support package to help keep Chamber members and businesses in tip-top health. Receive access to Health at Hand; a 24/7 telephone helpline providing expert health information you can trust.



Plus you'll get 50% off your Chamber membership for three years when you purchase healthcare cover from AXA PPP healthcare.

Chamber Energy Solutions

Get the most value from your energy and water contracts, reduce energy and water consumption, and lower your carbon footprint through a variety of services. Members can access a free analysis of their current gas and electricity usage to find out whether cost savings can be made.



Chamber Health & Safety

Chamber Health & Safety provides you with free health and safety support for your business including: an advice line providing unlimited* access to health and safety specialist advisors during office hours, a website with over 200 free downloadable health and safety documents such as health and safety checks, reference guides, policies, regular updates and onsite health and safety training and consultancy and Legal Expenses Insurance to help you defend health and safety prosecutions.



Chamber HR

Chamber HR provides you with free HR support for your business including: a 24/7 advice line providing unlimited* access to experienced HR advisors, a website with over 350 free downloadable employment documents including a compliant contract of employment, employee handbook, access to hundreds of downloadable policies, forms, documents, letters, templates and factsheets and Legal Expenses Insurance to provide cover for employment disputes including representation costs and awards.



Service:

Service provider:

Chamber Legal

Chamber Legal provides you with free legal support for your business including: a 24/7 advice line providing unlimited* access to experienced legal advisors, a website with approximately 200 free downloadable legal documents for business and Legal Expenses Insurance providing cover for your business including property disputes, data protection, licence protection, criminal prosecution plus jury service. Cover for employees includes personal injury, motor disputes and wrongful arrest defence.



Chamber Tax

Chamber Tax provides Chamber members with free and unlimited* access to experienced tax and VAT advisors during office hours. Legal expenses insurance also provides your business with cover to deal with a full HMRC enquiry, aspect enquiries, PAYE disputes and VAT disputes.



Cyber Essentials

Chamber members can save £25 on the assessment and certification fee of the Cyber Essentials accreditation, which is essentially a 'cyber MOT' for SMEs to help protect against cyber attacks. Government has made it mandatory for all organisations bidding on contracts through the Public Procurement Network to have the Cyber Essentials certification.



Launchpad Business Support Programme

Launchpad provides a free and comprehensive business support service for ambitious entrepreneurs across the borough who have been trading for up to 24-months and are looking to start up a business or grow. The programme, backed by Doncaster Council, offers a fully inclusive range of business advice, workshops and resources to help create and support hundreds of new and young businesses across the borough. The dedicated team fully supports businesses to develop their idea and ultimately start trading.



Westfield Chamber Health Cover

The Chamber Primary Health Plan is an exclusive member benefit which provides your staff with a range of valuable cash benefits and services. They will receive money back (up to set limits) towards the cost of their essential healthcare including new glasses or contact lenses, dental treatment and physiotherapy. The plan can be purchased as a standalone product or combined with Hospital Treatment Insurance to provide a more continuous health package.



*Unlimited access is subject to fair use policy.

Business Voice

Audience with the MPs



Have your voice heard in front of key businesses and local MPs. This is your chance to discuss challenges and opportunities facing your business with those who have an influence on the borough at a national level.

Doncaster Business Conference*

The annual Doncaster Business Conference brings together key local leaders from the public and private sectors as well as regional and national high profile contributors to explore the current economic and political issues for Doncaster and what they mean for your business.

Doncaster Skills Academy

Doncaster Skills Academy is a package of support available to local schools to further support the career prospects of young people. Chamber members with a passion for supporting young people and their future careers can get involved with interactive workshops, careers fairs and Skills Fest – an annual flagship event that puts thousands of students in touch with businesses and training providers.

This is an opportunity to showcase your business, the type of work you do and inspire, enthuse and motivate your potential workforce.

Doncaster Business Insight: Survey

The Doncaster Business Insight Survey captures a quarterly snapshot of business sentiment on the local economy and hot business matters. Results are shared anonymously with local, regional and national policy makers and influencers to ensure your business voice is heard, any important issues are addressed, and the right policies/structures are in place to support your business and the economy.

Doncaster Business Insight: Roundtables

Doncaster Chamber members are invited to discuss a hot business matter with a respective stakeholder/policy maker during our focus groups. This is an opportunity to voice your aspirations and concerns and shape business policy at a local, regional and national level. Past roundtable discussions have included: Town centre planning, Brexit, digital connectivity, wellbeing in the workplace, and skills & education initiatives.

Doncaster Business Insight: Breakfast Briefing

The results of the Doncaster Business Insight survey and roundtables are presented at a breakfast event, against a backdrop of current affairs in Doncaster. A keynote speaker and panellists from local businesses further discuss hot business matters and how they are impacting their business and the borough.

Corporate Packages

Doncaster Knights Package



Service provider:
Castle Park Home of Doncaster Knights



Raise your profile through networking, corporate hospitality and other business related opportunities at Castle Park with this exclusive package for Chamber members:

Two free tickets in the De Mulder Lloyd Stand to one Doncaster Knights rugby match during the playing season.

10% off a match day hospitality box for 12 people or lounge hospitality.

15% discount on the current day delegate rate on events, conferences and exhibition bookings.

St Leger Ladies Day Corporate Package*



Service provider:
Doncaster Racecourse



Chamber members can access an exclusive package for St Leger Ladies Day at Doncaster Racecourse, which includes morning coffee/tea, Pimms on arrival, a three-course lunch, light afternoon tea, unlimited beers, wines, cider and soft drinks, Club 1776 enclosure badges, race cards and car parking.

Exclusive use of the marquee facilities on the home straight with dedicated big screen televisions and a private garden area are also included. This is an ideal opportunity for corporate hospitality and to expand your network of contacts with senior decision-makers from businesses across the region.

*These events have an additional small fee for members.

Doncaster Racecourse Package



Service provider:
Doncaster Racecourse



Doncaster Chamber members are entitled to a number of exclusive discounts with Doncaster Racecourse. The package gives members access to deals on client entertaining, business meetings and leisure:

20% discount off corporate hospitality in the Cusworth or Imperial Private Box.

Bespoke day delegate package and preferential rates for conferencing.

Preferential sponsorship rates.

Two tickets for the price of one in the County Enclosure.

Doncaster Rovers Package



Service provider:
Doncaster Rovers



This exclusive package has been designed to help raise your profile through networking, corporate hospitality opportunities and discounted tickets:

An exclusive 50% off a hospitality package at a Doncaster Rovers Bronze or Silver graded fixture. This is a single use only offer for each member for a maximum of two guests.

A pair of discounted tickets for a Doncaster Rovers Bronze graded home fixture, £30 for two adult tickets.

New Chamber members receive two complimentary access passes to the Legends Club for a game of their choice (subject to availability).

Events and Training

An Hour Well Spent

Each month you can attend a free one-hour session that provides practical advice for business improvement and continuing professional development. It's presented by other business owners who can identify with your challenges and provide you the professional assistance you need.

Typical topics include: Social media, sales, customer service, and leadership & management skills.

Bank of England Update

Following the release of the annual Inflation Report, a representative from the Bank of England highlights the key points raised. This seminar provides you with the opportunity to ask questions and raise issues on current economic conditions locally and nationally and how they are impacting business.

Buy Doncaster Business Club

Every two months you can attend a free Buy Doncaster Business Club, held at a local venue. This is a structured networking event which allows you to meet other business people in a relaxed environment over a light buffet.

The Buy Doncaster Business Club gives you an opportunity to meet new customers and suppliers, raise your profile locally and exchange ideas and best practice.

City Region Business Networking Breakfasts*

Every two months these breakfasts draw together members from Doncaster, Sheffield and Barnsley & Rotherham Chambers of Commerce to network over breakfast. Attending delegates have the

opportunity to meet new contacts and participate in a table shuffle to raise their business profile. The venue for each event alternates between the regions.

**Doncaster
Business
Awards**



Enter the prestigious Doncaster Business Awards to be recognised for your 'gold standard' work, raise your profile and celebrate your success. You can enter your business into any or all of the awards categories for free - from Business of the Year, and Success in International Markets, to Rising Star and Excellence in Customer Service.



The two-stage judging process is commended for being rigorous and fair to businesses of all sizes. The black tie awards evening is Doncaster's biggest annual business event. It's a fantastic opportunity to host clients, thank your team, and celebrate doing business in Doncaster.

Evening Dinners*

Aimed at business owners and senior leaders, these quarterly dinners provide an outstanding opportunity to hear high profile speakers and experienced specialists offer practical advice from their own career story to inspire you and your business to achieve greater success. The event includes a two-course meal and top networking opportunities.

Events are open to all members of your team and perfect for CPD.

Masterclasses*

Throughout the year, industry experts provide in depth workshops and training and development on a variety of skills and topics. Professional areas include finance, marketing and leadership.

Social Networking*



Join us for our informal networking events which offer the opportunity to get together with other Chamber members in a relaxed environment. Throughout the year we host events such as a Curry Evening, Summer BBQ and Gin Tasting.

Supplier Engagement

Our goal is to enable more Doncaster businesses to connect to new opportunities for growth locally, nationally and internationally. Through our events we provide a unique opportunity for local businesses to connect and trade face to face with procurement teams.

Women in Business*

Held once a quarter, business owners and employees meet to share inspiration, knowledge and resources. Make new connections, identify business opportunities and boost your personal and professional development through listening to an expert in their field whilst enjoying a delicious lunch.

*These events have an additional small fee for members

262

Facilitated 262 annual events to help local businesses grow, make valuable connections and learn best practice.

International Trade

Over the last 12-months
your Chamber:

£69,111,337.20

Supported the export of
£69,111,337.20 worth of goods
from local businesses to
countries across the world
via our international trade
documentation services.

Chamber Foreign Exchange

Members can access a free and exclusive foreign exchange health check to help pinpoint the areas where money can be saved. Other benefits include: Access to bank beating exchange rates, low transfer fees and expert market guidance.



Doing Business In...

Members already exporting/importing or considering it can attend these free seminars led by international trade experts for an insight into new markets and the opportunities available. These seminars include expert speakers, case studies and presentations from organisations who can support a client's 'doing business overseas' journey.

Export Training

A full range of export training courses, accredited by the British Chambers of Commerce include: Introduction to Export, Export Documentation, INCOTERMS, Preferential Rules of Origin, Import Procedures and Customs Procedures.

Exporter Services

The Chamber offers a range of key services relating to import and export shipping including: Tailored and standard international trade training courses, a fully managed shipping department service, management of letters of credit, a helpdesk service for all export and import queries, dangerous goods movement support, export control and licence assistance, guidance with special procedures and compliance audits.



International Trade Documentation

Members receive a 50% discount on all export documentation, including European Community (EC) Certificate of Origin, Arab-British Certificate of Origin, EUR1 Movement Certificate and many others.

Shipping Costs

Chamber members can receive 50% off shipping costs in their first year of exporting with DHL.



Translation Services

Our comprehensive and professional language services enable you to communicate with businesses around the world. Services include discounted written translation, verbal translation and foreign language tuition.

To ensure the accuracy of translations, specialist linguists are on hand to translate technical language for sectors such as engineering, medical and legal.



Marketing and Promotion

Business Directories

To help your business raise its profile and attract new customers, Chamber members' business details are included in a variety of directories including the Sheffield City Region Business Directory (readership of c.8,000 businesses) and the Doncaster Chamber Member Directory (website receives c. 35,000 unique online visits per year).

Chamber Sponsorship

Increase your brand awareness through sponsorship of any of our regular or flagship events with bespoke packages available to suit all budgets. Sponsorship packages include 'on the day' branding and literature promotion, website and news eBulletin advertising, and the chance to address a room of potential customers. Contact the membership team for further details.

Information and News

All members are encouraged to contribute articles to be featured in the Chamber's news eBulletins and on the Chamber website (c. 35,000 unique visitors a year) free of charge.

All employees of member businesses can subscribe to receive regular updates about Chamber services and events, news about the economy, media opportunities, event invites, research, important policy updates and other relevant information for business growth and career success.

Chamber Member Logo and Member Certificate

Members can use our member logo and certificate to demonstrate that they are part of a respected, professional network of other businesses, accredited by the British Chambers of Commerce.

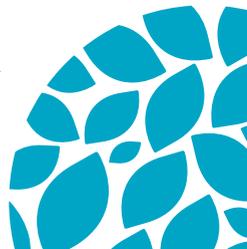


Membership Certificate

This is to certify that

_____ is an elected member of the chamber

Mike Wilkinson
Chamber President



Meet your membership team

Jemma Richardson

Head of Membership and Business Services



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Lynda Monaghan

Membership and International Trade Advisor



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Here to help
Our team is on hand to help you maximise your membership.

Our Values

Our vision is to be the best Chamber of Commerce in the UK. This aspiration drives our team every day to provide the best level of service for our members, stakeholders, and the wider borough and beyond.

All of our team play a crucial role in achieving this vision and we are guided by our values, which we have created together, and set the standard for our behaviours.

These are:

Empowered:

“We have the freedom and confidence to use our own initiative and have trust in others.”

Helpful:

“We listen to peoples’ needs to make a positive difference with meaningful interactions.”

Meaningful Collaboration:

“We work with others to achieve shared goals.”

Credible:

“We have an excellent reputation achieved through our people and demonstrated by our accreditations.”

Belief:

“We believe in ourselves, our members, our partners and our borough.”

What's the investment?

The membership fee for Doncaster Chamber is based on the number of people working in your business from offices within the DN postcode.

Employee Number (within DN postcode)	Monthly Cost	Total Cost Per Year
1-3	£17.20	£206.40
4-14	£25.20	£302.40
15-49	£32.20	£386.40
50-99	£43.00	£516.00
100-199	£49.50	£594.00
200-499	£69.90	£838.80
500-999	£84.90	£1,018.80
1000-1499	£113.60	£1,363.20
1500+	£161.40	£1,936.80

All prices shown are inclusive of VAT. Terms & Conditions of membership can be found online. A 10% discount is available for any UK charity.

If you have any questions, a member of our team would be delighted to discuss the membership package with you.

Joining Doncaster Chamber is a cost effective business decision that will help your organisation to grow.

We look forward to welcoming you to the network.

Call 01302 640100

Email chamber@doncaster-chamber.co.uk

Visit doncaster-chamber.co.uk

Membership Referral Scheme

Doncaster Chamber members can take advantage of our Membership Referral Scheme.

For anyone you introduce to us who goes on to join Doncaster Chamber, we will give your business 30 days FREE membership.



If you'd like to refer a friend or business, simply contact your Account Manager directly.

Call: 01302 640100

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