Norton-opoly is available in the Norton Chamber of Commerce office for $27.13 per game – tax included. They can also be purchased at these fine retail locations: Garden Gate, Etc., Kowpok, Moffet Drug Store, Norton Homestore, and Thistle.

The Lions Club is getting ready to start selling our Lions Club Calendars February 5, 2019. Calendars are $6 and .35 a listing. You get one listing free. The calendars list birthdays, anniversaries, in memory of, and club and organization times and dates. During the month of February Lions Club members will be contacting you for your calendar listings. This is one of only two fund raising events hosted by the Norton Lions Club. Our funds help provide glasses to the needy and provide us the opportunity to help with various projects around the county. If you haven't been contacted by the end of February, please call Sue Urban at 785-671-0095.

2019 Chamber of Commerce Slate of Officers

Chamber Board President
Lindsey Peterson
Past President
Ruby Pflieger
1st VP – Toby Kuhn
2nd VP – Samantha Hager
Treasurer – Ryan McCullick

2019 Chamber of Commerce Board Members

Dave Donovan
Pat Otter
Ruth Shearer
Shaun Pflie
Dennis Gilhousen
City Representative
Lee Ann Shearer
Travel & Tourism Representative

2019 Chamber Ambassadors

Rose Garrison, President
Marilyn Donahue, Vice-President
Verla Grys, Secretary
Larry Donahue
Jake Durham
Terry & Larry Hillman
Gayle Lewis
Cindy McMullen
Carol Otter
Ruby Pflieger
Marcia & Richard Wiltfong

2019 Travel and Tourism Committee

Lee Ann Shearer, Chair Person
Toby Kuhn, Vice Chair Person/Chamber Representative
Ron Fisher, Treasurer
Jay Bhatka
Sandy Bhatka
Mark Griffin
Mick Miller
Wendy Reedy
Ron Briery, City Representative
March is one of the 7 months with 31 days, but more importantly it is the month of Spring’s arrival! I am thankful for that one extra day that may bring warmer temperatures and replace the icy coat of winter with the start of blooming flowers. With this season’s change comes a change in leadership to our Chamber of Commerce, and although change is never easy, both Darla and I are thankful for such a supportive community. When my husband Dean and I visited Norton again this past September, Darla’s welcoming spirit swept us forward with local information and enthusiasm.

Our goal was to move here in the spring to manage our properties, (we were thinking April), but when the door opened— we embraced the change and were thankful for the opportunity to move here sooner. Bob and Darla Beasley have been so gracious and sharing, and without our time together the transition would not have been as productive in so little time. My sincere thanks with heartfelt gratitude go to Darla for her dedication and organization of our Chamber these past 4 years. I can move forward confidently having been introduced to so many thriving businesses already, and with the opportunity to meet more at our Annual Meeting on March 4th. My goal will be to draw upon my 14 years of Chamber industry knowledge and combine it with local leadership to create a positive energy for business, tourism, and community development because “A health business climate and a thriving community are inseparable”. The Chamber exists to be a Catalyst for business growth, a Convener of community leaders and influencers, and as a Champion in creating stronger communities with those we represent. I thank you for allowing me the opportunity to serve the Norton County communities, and Dean and I look forward to visiting and meeting each and every one of you. We extend our warmest wishes for a successful 2019 and beyond.

Donna Eastman Lidde
MEMBERSHIP FORM

BUSINESS NAME: ___________________________ PRIMARY CONTACT: ___________________________

BUSINESS DESCRIPTION, SERVICES, PRODUCTS, ETC.: ______________________________________

__________________________________________________________

ADDRESS: ____________________________________________

MAILING ADDRESS: ____________________________________

PHONE: ___________ FAX: ___________ CELL: ___________

EMAIL: ___________ WEBSITE: ____________________________

NUMBER OF FULL TIME EMPLOYEES: _______ NUMBER OF PART TIME EMPLOYEES: _______

BASE RATE (SEE CHART BELOW): __________________________

Payment Schedule

Annual Base Rate: $100
Self Employed, no employees, home based businesses

Annual Base Rate 1: $125  (1-3 Employees)
Annual Base Rate 2: $225  (4-10 Employees)
Annual Base Rate 3: $325  (11-20 Employees)
Annual Base Rate 4: $425  (21-50 Employees)
Annual Base Rate 5: $525  (51 or more employees)

Platinum Membership: $1000
(See box to the right)
Individual: $50
Family: $75
Retired: $25
Ambassadors: $20
Organizations, Clubs & Non-Profit Groups: $50

Membership dues may be paid semi-annually or annually.

OFFICE USE ONLY

Payment Received
Check# ___________________________
Date: ___________________________

Platinum Membership

$1000

- Free advertisement in each newsletter
- Receive two complimentary Chamber Banquet Tickets
- Your business name on all event publications
- Listed as a Platinum Sponsor on all advertising
- Platinum member working luncheon
  Free luncheon for four members of their business
- Option for welcome bags exclusive advertising
- Free membership into the Christmas Promotion
- First 12 host monthly Chamber After Hours
- Group Advertising Options
- Digital Marketing Options

Checks can be payable to:
Norton Area Chamber of Commerce

Return form to:
205 South State Street
Norton, KS 67654

Questions call:
785.877.2501
**HighDef Cleaning Services**
We offer quality, honest services and are proud to help keep beautiful downtown Norton clean!

Member of Norton Chamber of Commerce
Contact us today for a free estimate!
References available upon request.

**We Specialize In:**
- Exterior/Interior Cleaning
- Window Cleaning
- Power Washing
- Gutter Cleaning
- Professional Steam Carpet Cleaning

**Contact us today!**
Jared Newell - Owner
785-421-2211
jwnewell06@gmail.com

"Our business is to make your home shine"

**FEBRUARY 2019 OFFICE STATISTICS**

<table>
<thead>
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<th>Category</th>
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<td>EMPLOYMENT</td>
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Norton Chamber Banquet
March 4, 2019 at the Norton Eagles Lodge.

TICKETS
On Sale
February 11
in the Chamber Office

$35 Per Person
$65 Per Couple

350 DAYS AGO...

Steve took us on a journey from age 8, when he became a computer geek, to March 2018. During that journey we discovered big data, technology and how it is impacting every aspect of our lives. For 2019, the journey continues as Steve will give an entertaining review of what changes happened in the last 350 days and then looking forward into the next 50 years.
The Concordia University Wind Ensemble, a select 41-member concert band, from Concordia University, Nebraska will be touring from March 1st – 10th with concert performances in Nebraska, Kansas, Illinois, and Indiana.

The Wind Ensemble will be performing at Immanuel Lutheran Church, 14715 Washington Rd., Norton, Kan. on Saturday, March 2nd at 7:00pm.

The Wind Ensemble has gained a reputation for engaging and entertaining performances of outstanding sacred and traditional concert band literature. Throughout the long history of the band program at Concordia University, the concert bands have toured extensively throughout the United States. The primary goal of the tours is to serve as an ambassador for Concordia University by sharing the Gospel message of Jesus Christ through music.

The tour program features David Holsinger’s monumental work titled, In the Spring, At the Time When Kings Go Off to War. In the composition, Holsinger musically depicts 1 Chronicles 20: 1-3 that describes the gathering of King David’s armies under the command of Joab; the legions attack and siege of the land of the Ammonites; the subsequent capture of the Ammonite Kings; the plunder and slavery of the surviving foe; and the triumphant return of David’s army to Jerusalem.

The program also features Percy Grainger’s spirited setting of the folk dance tune Shepherd's Hey; a simple, yet inspiring setting of Amazing Grace by Sean O’Loughlin; and the stirring march El Capitan by John Philip Sousa. Music by Gabriel Faure, Luther Henderson, Michael Giacchino, and Reinhold Gliere complete the concert program.

Come and hear this engaging ensemble as they share with you an evening of outstanding music!
ANNUAL

TRI-STATE
TOY AND
COLLECTIBLES
SHOW
SATURDAY, MARCH 16, 2019
9:00 AM – 3:00 PM
NATIONAL GUARD ARMORY
NORTH HIGHWAY 283
NORTON, KANSAS

THE OLDEST SHOW OF THIS TYPE IN THE AREA
DEALERS FROM THREE STATES DISPLAYING
OLD AND NEW FARM TOYS, NASCAR,
HOT WHEELS, TRUCKS, TRAINS,
AND OTHER COLLECTIBLES

CONCESSION STAND ON PREMISES
Great Meal Deal and Homemade Pies

ADMISSION $2.00, 12 AND UNDER FREE WITH ADULT

For Dealer or Buyer information contact:
David Will  1019 Churchill Dr., Norton KS  67654  785-877-2341  dwill@ruraltel.net

SPONSORED BY NORTON UNITED METHODIST MEN
AND NORTON TRAVEL AND TOURISM
First United Methodist Church Preschool Playground Project
Fundraiser Barbecue Meal

Sponsored by
Norton Lions Club - Norton City Fire - Preschool Teachers and Families

Location is The Norton Eagles Lodge- March 9, 2019
5:30 p.m. - 9 p.m.

Entertainment will be provided by Midlife Crisis Band

Serving: BBQ Ribs-Brisket-Pulled Pork
BBQ Chicken - Smoked Sausage

Sides: Cornbread Muffins, Coleslaw and Baked Beans

John Carlin will be cooking along with Andy Enfield, Larry Enfield, and Bo Pfannenstiel

Dine in or Carry Out

If you would like to carry out Meals or Barbecue Ribs please call
Ashley at 785-871-7419

Preorders: Please call after 5:00 pm
John Carlin 785-202-1082, Melanie Archer 785-874-8428 or Ashley Millan 785-871-7419
Make the difference YOU want to make

The goal is to raise multiple millions to strengthen services and programs provided to individuals and families with intellectual and developmental disabilities throughout northwest Kansas.

- **Advance** the ability to recruit and retain employees who impact individuals directly.
- **Make** needed repairs and improvements on aging facilities and equipment (remodeling, energy efficiencies, accessibility, etc.).
- **Upgrade** outdated technology to comply with legal and government mandates, and to streamline employee communication, documentation access, and service and time tracking.

Together, we can improve quality of life and create success stories.

**Ways to help and give**

1. Donate today with a check or give online at www.dsnwk.org.
2. Contact your appropriate advisor to add DSNWK as a beneficiary to your retirement plan or life insurance policy.
3. Talk to someone at DSNWK to learn more about including gifts to the campaign in your will or trust.

You can make an impact. Support local or learn more.

☐ I'd like to make a cash gift to the Stronger Forever Together Campaign  
☐ $100 ☐ $250 ☐ $500 ☐ $1,000 ☐ $10,000 ☐ Other $ ____________________________

I would like to designate my gift and designate it to (optional) ________________________________

☐ I have included DSNWK tax No. 48-0757621 as a beneficiary to my ________________________________

☐ I would like more information about including DSNWK in my will or trust and would like to be contacted via: ☐ Direct Mail ☐ Email ☐ Phone at (time) _______ on (date) _______

Name ________________________________
Address ________________________________
City, State, Zip ________________________________
Home Phone ________________________________
Cell Phone ________________________________
Email ________________________________

Make checks payable to “DSNWK” and send to: DSNWK, Capital Campaign, PO Box 310, Hays, KS 67601

Thank you!
Develop entrepreneurial skills to tackle challenges & accomplish the extraordinary in all areas of life!

The Kansas Ice House Entrepreneurship Program is a certificate program that develops an entrepreneurial mindset and skills like critical thinking, communication, problem solving, and other key assets crucial for success in business and life. The program combines classroom presentations with video interviews and case studies featuring modern day examples of entrepreneurs who have triumphed over adversity by embracing an entrepreneurial mindset. Each lesson includes discussion topics and assignments that encourage real-world application of the concepts.

"Inspiring, encouraging, and directional in showing how to move forward in the process of starting a business."

HELEN ROLFE, WICHITA, KS

Ice House - Mindset of an Entrepreneur
Entrepreneurship is a Mindset than can empower You to accomplish the Extraordinary!

8 Week Class from March 20th to May 8th
To be held at the Norton’s Colby College Classroom,
711 N. Norton, Norton, Ks
Class time is 5:30 to 8:00 pm

Registration fee is $100 per adult
and $50 per student (high school/college)
If registrants attend at least 7 sessions,
They will receive a 50% refund.

Register online at: https://yecapp.knack.com/ice-house

For more information contact Mike at (785) 871-1523
Or email at mike@nortoncountyks.gov
Register Early – Class is limited

Sponsored by:
Norton City/County Economic Development
NetWork Kansas

You Will Learn To:
• Use critical thinking skills to identify and evaluate entrepreneurial opportunities, manage risks, and learn from results
• Understand processes where entrepreneurs with limited resources can transform simple ideas into sustainable success
• Establish personal goals, identify resources, and determine steps to accomplish goals
• Network with other entrepreneurs and entrepreneurial thinkers
TRANSFORM YOUR BUSINESS INTO A CONSUMER DESTINATION

Learn how to turn your business into a uniquely positioned destination capable of pulling in customers from hundreds of miles away!

Jon Schallert
Teaching Businesses & Communities
How to Become Consumer Destinations

Wednesday, March 20
8:00–11:15 AM    Workshop
11:30–12:30 PM    Lunch Provided
12:30–2:00 PM     Marketing Roundtable

Memorial Union Ballroom
Fort Hays State University
700 College Drive, Hays, Kansas

"I've been in retailing for over 50 years and attended many seminars. This was probably the best presented one I've seen with the most practical information, very useful content".
Steve Sayers, Owner, Sayers Ace Hardware, Inc., Independence, KS

"This was the BEST Marketing workshop I've ever attended. Covered a wide scope of avenues to move your business forward, with great "how to information.""
Dellene Austeman, Sales/Marketing, Bainter Sunflower Oil, Hoxie, KS

For Information or to Register: 785-564-6757
Abby.works@ks.gov

ADMISSION IS FREE
Registration Deadline: Friday, March 15 at 5:00 PM

Registration can be found at https://bit.ly/2St1X7t

Sponsored by:
U.S. Dept. of Agriculture, Rural Business Development Grant and Kansas Dept. of Agriculture