Merry & Bright Winter Gala
Thursday, December 7, 5-9 pm
Let us host your company holiday party!

We’ve taken care of the venue, food and entertainment. Kat Perkins, a finalist on NBC’s hit show The Voice, will provide memorable entertainment and stay for a post-party meet & greet for you and your employees at the beautiful Leopold’s Mississippi Gardens. Become a Table Sponsor & reserve a table closer to the stage! The sooner you confirm, the closer to the stage you’ll be. See the insert for a full list of sponsorships. Thanks premier sponsor Border State Bank.

We’re Hiring!
The MetroNorth Chamber of Commerce is expanding its team!
A new Membership Representative position has been created and we are excited to announce this opportunity to you, our members, knowing what a good referral source you all are! A full job description is on our website or call/email us for more information.

The Voice of Business
Usually summer and fall are quiet seasons when it comes to action on legislative issues. However, your Board reviewed and acted on several issues which they felt met the Chamber’s mission of strengthening the business community and promoting economic prosperity.

Net Neutrality High-speed internet access has become an essential component to modern-day business and we must ensure broadband access is possible for all who need it. Businesses, especially our member companies in the tech industry, rely on a pragmatic and predictable regulatory environment to enable their businesses to thrive. An open internet with reasonable, practical safeguards that do not bind the internet with harmful regulations is critical for our workplaces, colleges, schools, and residents. We therefore support bipartisan efforts to spur infrastructure investment, expand broadband services, and solidify net neutrality into law – efforts which will cumulatively contribute to the continued economic growth and diversification of our communities.

Mineral Leasing Rights The U.S. Forest Service applied for withdrawal of mineral leasing rights on approximately 234,000 acres of land in the Superior National Forest. Minnesota has been a mining and agricultural state almost since its inception. Many of the great businesses in our region were born out of these sectors and many others depend on metals or commodities. Changes in regulatory restrictions, or the imposition of new rules, should always be done with great deliberation and transparency.

NAFTA Trade with Canada and Mexico has created American jobs, boosted economic growth, and strengthened local economies – including ours, with many of our members exporting to these countries. In fact, trade
with Canada and Mexico supports 14 million American jobs. As the federal government looks to renegotiate this agreement, we support efforts to “do no harm” and move quickly to modernize this trilateral agreement.

The Chamber recognizes that the above issues are more national in scope. However, our members actively engage in exporting and commerce outside of our north metro borders, as it were. Therefore, it is important that we too actively engage in advocacy efforts impacting our members’ ability to do business.

Board Nominations

Your Board of Directors has recommended that Tracy David of Designed 4 Freedom and Dave Galleberg of Gaughan Companies join your 2018 Board.

Tracy is the CEO/founder of Designed 4 Freedom, a coaching firm, and has been part of the MetroNorth Chamber for 7 years. She has been active in Working with Women, serving on their committee for 3 years. She says that her ‘28 years of experience as a business owner will provide valuable insight into promoting economic growth and development of the chamber and strengthening connections.’

Dave is in the commercial real estate department of the Gaughan Companies. He has been an active member of the Golf and Wine committees. He will ‘bring a business understanding to the Board, an outgoing personality, (and) a clear understanding how to grow and maintain relationships.’

Both Tracy and Dave will seek formal nomination and election at the December Annual Meeting.

Board Leadership Team

As you know, your Board of Directors is comprised of a Chair, Vice Chair, Treasurer and Past Chair. At their September meeting, they elected their incoming officers. Your 2018 Executive Team is Chair: Dan Thomsen, Northeast Bank; Vice Chair: Tiffany Schmidt, Abrams & Schmidt; Treasurer: Scott Vonderharr, Midwest Imaging Solutions; and Past Chair: Stacey Jensen, Running Aces Casino & Racetrack. We look forward to your leadership and stewardship of this great Chamber of Commerce.
Upcoming Events

MN Manufacturing Week: Tours
October 3-5 • 4:30-6 pm

As we all know, finding and retaining a qualified workforce is a pressing concern for many businesses. To showcase 21st century high-tech careers in the north metro, we’re conducting 3 evening tours of manufacturing facilities for students, parents & the general public as part of MN Manufacturing Week. Tours run 4:30-6 pm and include pizza and refreshments.

Open to the public all ages welcome!

Tuesday, October 3 - Mate Precision Tooling, Anoka

Mate Precision Tooling manufactures tooling for every major CNC punch press and offers a complete line of CO2 and fiber laser optics and precision ground press brake tooling.

Wednesday, October 4 - Green Bay Packaging, Coon Rapids

Green Bay Packaging focuses on creating inventive and economical solutions for custom corrugated packaging, structural and graphically designed boxes as well as folding carton needs.

Thursday, October 5 - Aggressive Hydraulics, Cedar

Whether you need one custom-made, purpose-built cylinder or a thousand, Aggressive Hydraulics manufactures to your exact specifications—from prototype to production run.

---

BOOS
AND
brews

Tuesday Oct 10 • 4:44-6:44 pm

The Wine Committee has put together a 3-part event to celebrate the season! Begin at Lyric Arts at 4:44 pm for a social hour (one drink ticket included). About 5:25 pm go on a 25-minute walking Boos Tour. End at the Anoka County Historical Society for a taco bar, scavenger hunt and socializing. The post-ghost party continues at Casa Rio. $20. Thank you event sponsor Kari Hefnider - American Family Insurance.

THE ART & SCIENCE OF CONNECTING

Wednesday • Nov 8, 11:30-1 pm

Building business relationships goes far beyond just showing up at events and passing out your business cards! Connecting and building relationships through networking is both an art and a science. It is an art in that it requires basic human skills in communication, connection, authenticity, and engaging with people through conversation. It is a science in that it requires strategy to see the lines that connect people and ideas to create opportunity.

Led by Action Coach, join us as we work our way through giving you answers to ensure that relationships foster referrals, which then produce results. Walk away understanding: What's the big deal about knowing my overall identity? How do I network smarter, not harder? Why quality vs quantity is key. How to avoid common sticky situations and pitfalls. $17. Pizza Ranch – Andover.

---

December 7th • 5-9 pm

Leopold’s Mississippi Gardens

If you didn't see page 1, or the insert, here it is again!

Featuring a performance by Kat Perkins, a finalist on The Voice, you and your employees will enjoy a great evening at the beautiful Leopold’s Mississippi Gardens. Become a Table Sponsor & reserve a table closer to the stage. The sooner you confirm, the closer to the stage you’ll be. See insert for full list of sponsorships.

Thank you premier sponsor Border State Bank
Invictus Brewing Company: Groundbreaking! (New Member)

Invictus Brewing Co.’s mission is to produce high quality beers for adults to enjoy while also being good stewards of our earth and resources. 612.723.4090, 11981 Midway St. NE, Blaine, MN 55449, invictusbrewingco.com

KleinBank (110th Anniversary)

When C.H. Klein entered banking in 1907, he began a lifetime commitment to grow a strong and stable network of community banks. Over the years, banking has been tested with recessions, a depression, wars... and, most recently, a challenging economy. All were situations that called for financial and personal strength. These strengths still guide KleinBank today – with responsible financial decisions that serve our customers, our employees, and the communities we serve. 3251 Northdale Blvd, Coon Rapids, MN 55448, 952.361.0853, kleinbank.com.

The Estates at Arbor Oaks: Grand Opening! (New Member)

The spacious, well-appointed apartments with upgraded features and beautiful views make spending time at home a luxury. If you’re the social type, the onsite concierge will have a full and active calendar of events and the large bistro and outdoor lounges allow for spending time with family and friends. 1753 156th Lane NW, Andover, MN 55304, 651.738.1158, estatesatarboroaks.com

Ambassadors Present:

Amy Weber-DeRaad – Mary Kay
Angie Glotzbach – AngCo
Anita Spading – KleinBank
Beth Whelan – Oxygen Consulting
Bob Hylland – Financial One Credit Union
Brenda Jewell – Anytime Fitness Ham Lake
Christine Kusch – The Mermaid/AmencINN
Cindy Raum – Aflac
Corie Korin – Tria Restaurant & Event Center
Dick Fisher – eMerge Online Marketing
Emily Boettcher – Unique Dining Experiences
Holly Benson – Minnco Credit Union
Jake Holmquist – Eagle Home Mortgage
Jon Nalty – Keller Williams Classic Realty
Kat Smith – Blaine Festival Volunteer Committee
Kari Vaughn – HealthSource of Blaine
Karen Andler – Vision Staffing Solutions
Karla Laackmann – Juice Plus
Michael Erkes – Imprint Gallery
Neal Elder – BOB 106FM
Rebecca Jochum – INI Bodyworks
Shawn Quarberg – The Lakes Life/N2 Publishing
Stacy Buchanan – KleinBank
Steve Griffiths – Impact Services

Urban Air Adventure Park: Grand Opening!

If you’re looking for the best place for safe, fun, affordable activities for the entire family then you have found the right place. Urban Air Trampoline Park has been voted BEST Gym in America for Kids by Shape Magazine, BEST Place To Take Energetic Kids and BEST Trampoline Parks. 10 Coon Rapids Blvd, Coon Rapids, MN 55448, 763.244.1701, urbanairtrampolinepark.com

House2Home: (Remodel)

The educated and experienced staff at House2Home Flooring is committed to helping you find the perfect fit: the perfect flooring, the perfect design, the perfect look. Our customers recommend us for our knowledge and experience about carpet and flooring: from selection to installation, we’re here to help. We’re known in the area for being a full-service interior design source. Let us help you tie the look of your home or business together with complementing flooring, counters, window treatments and more. 13838 Aberdeen St NE, Ham Lake, MN 55304, 763.754.1700, house2homeflooring.com

Mint Salon & Spa: (New Member)

Mint Salon & Spa is a newly renovated salon in Circle Pines, MN. We believe in providing the highest quality of hair, skin and massage services, offering unique product lines, while promoting wellness into daily lives. 43 Central St., Circle Pines, MN 55014, 763.432.1045, mintsalonmn.com
July and August New Members: Welcome!

All About Yarn GJL
Gunnar Isberg, Owner
455 99th Avenue NW, Suite 180
Coon Rapids, MN 55433
763.785.4900
allaboutyarn@hotmail.com
AllAboutYarn.biz
Specialty Shopping

Alloy Brewing Company
Robert Falink, Owner
2700 Coon Rapids Boulevard NW
Coon Rapids, MN 55433
763.432.0939
info@alloybrewingcompany.com
AlloyBrewingCompany.com
Brewery

Bridging Hope Counseling
Michelle Hunt-Graham, Marriage & Family Therapist
620 Civic Heights Drive, Suite 103
Circle Pines, MN 55014
763.291.5505
michellevbridginghopecounseling.com
BridgingHopeCounseling.com
Counseling/Psychological Services

Bunker Hill Golf Club
Tim Anderson, Director
12800 Bunker Prairie Road
Coon Rapids, MN 55448
763.755.4141
proshop@bunkerhillsgolf.org
BunkerHillsGolf.com
Golf

Clean Air Restoration
RJ Larson, Owner/Operator
New Brighton, MN
612.483.5554
rjlarsen@cleanairrestoration.com
CleanAirRestoration.com
Air Duct/Dryer Vent Cleaning

Diversified Dynamics Corporation
Diane Johnson, Vice President Finance
1681 94th Lane NE
Minneapolis, MN 55449
763.780.5440
dianejohnson@ddc-us.com
Manufacturing

The Estates at Arbor Oaks
Tonya Gusciora, Director of Housing
1753 158th Lane NW
Andover, MN 55304
763.788.1158
tonyagusciora@twsi.com
EstatesAtArborOaks.com
Senior Living

Flight Line Gifts
Craig Schiller, Owner
1033 109th Avenue NE
Blaine, MN 55434
763.784.6400
info@flightlineltd.com
FlightLineGifts.com
Gifts/Specialty Shopping

FSBOHomes.com
Jerry Matchett, President
12475 Riverdale Boulevard NW
Coon Rapids, MN 55448
763.280.3836
jerry@fsbohomes.com
FSBOHomes.com
Residential Real Estate

Invictus Brewing Co.
Piret Solberg, President/Co-Owner
2025 105th Avenue NE
Blaine, MN 55449
612.723.4090
psolberg1@msn.com
InvictusBrewingCo.com
Brewery

LegalShield | ID Shield
Sheri Erickson, Independent Associate
1301 109th Avenue NE
Blaine, MN 55449
763.209.1352
sherierickson@legalsheildassociate.com
LegalShield.com/tub/sherierickson
Law/Legal Services

Lupus Research Foundation
Regan Birr, President
9350 Lincoln Street NE
Blaine, MN 55434
763.470.8049
reganbir@gmail.com
Nonprofit

Pink Parasol Photography
Neill Autro, Photographer/Owner
8000 215th Street North
Columbia Heights, MN 55421
651.721.2552
neil@pinkparasolphotography.com
PinkParasolPhotography.com
Photography

Red Wing Shoes / Chet's Shoes
Liz Ledwein, Manager
8870 Rendova Street NE
Coon Rapids, MN 55449
763.483.5554
info@chetsshoes.com
Chetsshoes.com
Specialty Shopping

Red Wing Shoes
Michael Kisrow, Store Manager
2613 Coon Rapids Boulevard
Coon Rapids, MN 55433
763.754.3013
chetscr@chetsshoes.com
Chetsshoes.com
Specialty Shopping

Red Wing Shoes
Wes Johnson, Store Manager
4337 Central Avenue NE
Columbia Heights, MN 55421
763.788.5476
chetssch@chetsshoes.com
Chetsshoes.com
Specialty Shopping

Semper Fi Marines
David Schmidt, Owner
PO Box 511
Circle Pines, MN 55014
651.434.4986
sales@semperfinmarines.com
SemperFiMarines.com
Military

Spalons by Skin Bliss
Heidi Partridge, Owner
2345 124th Court NE
Blaine, MN 55449
651.754.4814
skinbliss@outlook.com
SpalonsbySkinBliss.com
Spa/Skin Care

VTH Solutions
Gregg Saunders, Professional EOS Implementer
8500 216th Street North
Forest Lake, MN 55025
612.868.2084
gregg@vth.solutions
VTH Solutions
Consulting Firms

Young Living Essential Oils
Dawn Holm, Independent Representative
516 124th Court NE
Blaine, MN 55449
612.486.7975
AngelTouchMassage@aol.com
Health & Wellness Services

July and August Renewals: Thanks for Your Continued Support!

ABRA Auto Body & Glass-Coon Rapids
ABRA Auto Body & Glass-Fridley
ABRA Auto Body & Glass-Ham Lake
Advantage Accounting & Tax Service
Aggressive Hydraulics
Alexandra House
ALL Test & Inspection, Inc.
American Radon Mitigation
AmeriGuard Agency, Inc.
Anderson Irrigation
Anoka Technical College
Anoka-Ramsey Community College

Blaine Accident & Injury Center
Bob's Produce Ranch
Connexus Energy
Coon Rapids Chrysler Jeep
Courtyards of Andover
Cyber Advisors, Inc.
Education MN
Edward Jones-Nate Klaus
Empowered Health Chiropractic
Erhart Legal, LLC
Explore with Hypnosis
Farmers Insurance-Lynn Moe
Field Law, P.A.
Fitness 1st Training
Hans' Bakery
The Harris Group-Ameriprise Financial
Holiday Inn Express & Suites
Hope for the Community
IMPACT Accounting
Jam Hops Gymnastics, Dance, Cheer & Leap-N-Learn
Jersey Mike's Subs-Coon Rapids
Keller Williams Classic Realty
Keller Williams Premier Realty-Cathy Trast

Continued on page 6
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<thead>
<tr>
<th>Company Name</th>
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<tr>
<td>Kimberly A. Nybo Insurance Agency, Inc.</td>
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<td>LegalShield-Julie Ward</td>
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<td>Maria D. Agency-State Farm Insurance</td>
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<td>MC Squared Construction</td>
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<td>The McDowell Agency, Inc.</td>
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<td>Memorial Blood Centers</td>
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<td>Metro Self Storage-Blaine</td>
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<td>Mickman Brothers, Inc.</td>
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<td>Minco Products, Inc.</td>
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<td>Minnesota Guitar Academy</td>
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<td>MINNESOTAJOBS.COM</td>
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<td>Muddy Cow Bar &amp; Grill</td>
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<td>North Suburban Eye Specialists-Blaine</td>
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<tr>
<td>North Suburban Eye Specialists-Coon Rapids</td>
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<tr>
<td>Northern Sanitary Supply Company</td>
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<td>Pancheros Mexican Grill</td>
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<td>Panera Bread-Blaine</td>
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<td>Panera Bread-Coon Rapids</td>
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<td>Park Dental-Coon Rapids</td>
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<td>PTL Tire and Auto</td>
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<td>QC Dance</td>
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<td>Rainbow International</td>
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<td>Riverdale Travel Leaders</td>
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<td>Roo Solutions</td>
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<td>Royal Credit Union</td>
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<td>Schaaf Floral</td>
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<td>Signs Now</td>
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<td>Spring Lake Park School District 16</td>
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<td>Travel Leaders-Blaine</td>
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<td>Tria Restaurant, Bar &amp; Event Center</td>
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<tr>
<td>Unique Dining Experiences</td>
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<td>Wells Fargo-Anoka</td>
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<td>Wells Fargo-Blaine</td>
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<td>Wells Fargo-Coon Rapids</td>
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<td>Wells Fargo-Northtown</td>
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<tr>
<td>Wells Fargo-Riverdale</td>
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<td>Wildtree-Sarah Cook</td>
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**The Ambassador of the Month**

**July**
**Dick Fisher**
eMerge Online Marketing

**August**
**Angie Glotzbach**
AngCo

Attendees packed Crooners Lounge & Supper Club in Fridley to hear Pam Borton’s “on point” leadership insights on people, passion and purpose. Afterwards Pam met Mary T’s mother, Margaret, as well as others of Mary’s team (pictured). Another slam dunk event by the Working with Women team!

**Is Your Heart Calling You to a Greater Purpose?**

Bethesda
Connecting people of all abilities

Questions? Call 815-272-3293

Apply today! BethesdaJobs.org

BethesdaLutheranCommunities @BethesdaLC

**Golf Tournaments • Parades • Chamber Event • Tradeshows • Community or Church Events • Company Parties**

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Call Laura at 763-712-3595 or email Laura.Seward@ecm-inc.com
### Committees/Groups: October

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Location</th>
<th>Time</th>
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<tbody>
<tr>
<td>Oct 10</td>
<td>Ambassadors</td>
<td>Blaine</td>
<td>4 pm</td>
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<tr>
<td>Oct 12</td>
<td>Board</td>
<td>Hinckley</td>
<td>9:30 am</td>
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<tr>
<td>Oct 3 &amp; Oct 31</td>
<td>Executive</td>
<td>Chamber</td>
<td>11:30 am</td>
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<tr>
<td>Oct 9</td>
<td>Golf</td>
<td>Chamber</td>
<td>4 pm</td>
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<tr>
<td>Oct 6</td>
<td>Sunrise - Blaine</td>
<td>Tavern Grill-Blaine</td>
<td>7:30 am</td>
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<tr>
<td>Oct 10</td>
<td>Sunrise - Blaine South</td>
<td>Sticks &amp; Stones-Blaine</td>
<td>7:30 am</td>
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<tr>
<td>Oct 4</td>
<td>Wine</td>
<td>TBD</td>
<td>4:44 pm</td>
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<tr>
<td>Oct 23</td>
<td>Workforce Development</td>
<td>Chamber</td>
<td>12 pm</td>
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<tr>
<td>Oct 25</td>
<td>Working with Women</td>
<td>Rasmussen College-Blaine</td>
<td>9:15 am</td>
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### Committees/Groups: November

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<tr>
<th>Date</th>
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<th>Time</th>
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<tr>
<td>Nov 14</td>
<td>Ambassadors</td>
<td>Chamber, Blaine</td>
<td>4 pm</td>
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<tr>
<td>Nov 8</td>
<td>Board</td>
<td>Chamber</td>
<td>7:30 am</td>
</tr>
<tr>
<td>Nov 13</td>
<td>Golf</td>
<td>Chamber</td>
<td>4 pm</td>
</tr>
<tr>
<td>Nov 3</td>
<td>1st Friday Sunrise - Blaine North</td>
<td>Tavern Grill-Blaine</td>
<td>7:30 am</td>
</tr>
<tr>
<td>Nov 17</td>
<td>3rd Friday Sunrise - Blaine South</td>
<td>Sticks &amp; Stones-Blaine</td>
<td>7:30 am</td>
</tr>
<tr>
<td>Nov 1</td>
<td>Wine</td>
<td>TBD</td>
<td>4:44 pm</td>
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<tr>
<td>Nov 27</td>
<td>Workforce Development</td>
<td>Chamber</td>
<td>12 pm</td>
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<tr>
<td>Nov 15</td>
<td>Working with Women</td>
<td>Rasmussen College-Blaine</td>
<td>9:15 am</td>
</tr>
</tbody>
</table>

### Special Events:

- **Tour-Mate Precision Tooling**: Oct 3, Anoka, 4:30-6:00 pm
- **Tour-Green Bay Packaging**: Oct 4, Coon Rapids, 4:30-6:00 pm
- **Tour-Aggressive Hydraulics**: Oct 5, Cedar, 4:30-6:00 pm
- **Boos & Brews**: Oct 10, Anoka, 4:44 pm
- **Marketing 201**: Oct 12, Rasmussen College-Blaine, 8:15 am
- **New Member Welcome Reception**: Oct 17, Mermaid, Mounds View, 4:30 pm
- **Blaine Business Council**: Oct 26, TPC Twin Cities, Blaine, 7:30 am
- **Connecting 101**: Nov 16, Chamber, 8:15 am
- **Coon Rapids Business Council**: Nov 28, Bunker Hills, Coon Rapids, 7:30 am

### New Member Referral Program Winners

**July Referral Winner:**
Robin Mortensen, Infinity Refreshments
$100 MetroNorth Money

**August Referral Winner:**
Brian Miller, Glow In One Mini Golf
$100 MetroNorth Money
Thank you 2017 Signature Sponsors!

Gold: [Grand Casino] [21st Century Bank]

Silver: [MidWestOne Bank] [p.t. tire] [Holiday Station Stores] [Mate Precision Tooling]

Bronze: [Financial One] [BORDER State Bank] [Walmart]

Golf: [financial One] [BORDER State Bank] [Connexus Energy]

Gala: [Grand Casino] [21st Century Bank] [MidWestOne Bank] [p.t. tire] [Holiday Station Stores] [Mate Precision Tooling] [BORDER State Bank] [Walmart] [Connexus Energy]