

Instructions: Compare all 4 boxes in each row. Do not analyze each word; just get a sense of each box. **Score each of the four boxes in each row from most to least as it describes you:** 4 = most, 3 = a lot, 2 = somewhat, 1 = least.

Row 1	A Active Variety Sports Opportunities Spontaneous Flexible	B Organized Planned Neat Parental Traditional Responsible	C Warm Helpful Friends Authentic Harmonious Compassionate	D Learning Science Quiet Versatile Inventive Competent
	Score	Score	Score	Score
Row 2	E Curious Ideas Questions Conceptual Knowledge Problem Solver	F Caring People Oriented Feelings Unique Empathetic Communicative	G Orderly On-time Honest Stable Sensible Dependable	H Action Challenges Competitive Impetuous Impactful
	Score	Score	Score	Score
Row 3	I Helpful Trustworthy Dependable Loyal Conservative Organized	J Kind Understanding Giving Devoted Warm Poetic	K Playful Quick Adventurous Confrontive Open Minded Independent	L Independent Exploring Competent Theoretical Why Questions Ingenious
	Score	Score	Score	Score
Row 4	M Follow Rules Useful Save Money Concerned Procedural Cooperative	N Active Free Winning Daring Impulsive Risk Taker	O Sharing Getting Along Feelings Tender Inspirational Dramatic	P Thinking Solving Problems Perfectionistic Determined Complex Composed
	Score	Score	Score	Score
Row 5	Q Puzzles Seeking Info Making Sense Philosophical Principled Rational	R Social Causes Easy Going Happy Endings Approachable Affectionate Sympathetic	S Exciting Lively Hands On Courageous Skillful On Stage	T Pride Tradition Do Things Right Orderly Conventional Careful
	Score	Score	Score	Score

Total Orange Score A, H, K, N, S <input type="text"/>	Total Green Score D, E, L, P, Q <input type="text"/>	Total Blue Score C, F, J, O, R <input type="text"/>	Total Gold Score B, G, I, M, T <input type="text"/>
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If any of the scores in the colored boxes are less than 5 or greater than 20 you have made an error. Please go back and read the instructions.

Congratulations! You now know your color spectrum. Here are some general descriptions of each color:

Greens

- ▶ Are innovative and logical
- ▶ Seek to understand the world
- ▶ Need to be competent
- ▶ Require intellectual freedom
- ▶ Are curious
- ▶ Question authority
- ▶ Push themselves to improve
- ▶ Seek perfection in play
- ▶ May become intellectually isolated
- ▶ Are slow to make decisions
- ▶ Value concise communication
- ▶ Look for intellectual stimulation
- ▶ Enjoy intriguing discussions
- ▶ Are sometimes oblivious to emotions
- ▶ Are detached
- ▶ Believe work is play
- ▶ Are drawn to technical occupations
- ▶ Analyze and rearrange systems
- ▶ Focus on the future
- ▶ Bring innovation to society

Oranges

- ▶ Are free and spontaneous
- ▶ Are impulsive risk-takers
- ▶ Are active
- ▶ Are optimistic
- ▶ Resist commitment
- ▶ Can become virtuosos
- ▶ Thrive on crises
- ▶ Are drawn to tools
- ▶ Like to be the center of attention
- ▶ Have great endurance
- ▶ Are drawn to action jobs
- ▶ Need variety
- ▶ Are dynamic, animated communicators
- ▶ Are competitive
- ▶ Deal with the here and now
- ▶ Are bold in relationships
- ▶ Are generous
- ▶ Have difficulty finding acceptance
- ▶ Like to live in a casual atmosphere
- ▶ Bring excitement to society

Blues

- ▶ Are dutiful and stable
 - ▶ Need to be useful
 - ▶ Want to be self-sufficient
 - ▶ Value organization
 - ▶ Desire punctuality
 - ▶ Schedule their lives
 - ▶ Make and keep commitments
 - ▶ Measure worth by completion
 - ▶ Are goal-oriented
 - ▶ Value rules
 - ▶ Prepare for the future
 - ▶ Are inclined to join groups
 - ▶ Believe work comes before play
 - ▶ Safeguard tradition
 - ▶ Prefer order and cleanliness
 - ▶ Are responsible and dedicated
 - ▶ Are drawn to respected occupations
 - ▶ Enjoy positions of authority
 - ▶ Desire structure
 - ▶ Bring stability to society
- ▶ Are in search of themselves
 - ▶ Need to feel unique
 - ▶ Must be true to themselves
 - ▶ Look for symbolism
 - ▶ Value close relationships
 - ▶ Encourage expression
 - ▶ Desire quality time with loved ones
 - ▶ Need opportunities to be creative
 - ▶ Compromise and cooperate
 - ▶ Nurture people, plants and animals
 - ▶ Look beyond the surface
 - ▶ Share emotions
 - ▶ Make decisions based on feelings
 - ▶ Need harmony
 - ▶ Are adaptable
 - ▶ Are drawn to literature
 - ▶ Are drawn to nurturing careers
 - ▶ Get involved in causes
 - ▶ Are committed to ideals
 - ▶ Bring unity to society