



MAYFIELD CHAMBER NEWS

Mayfield Area Chamber of Commerce

Serving the communities of: Mayfield Heights, Gates Mills, Mayfield Village and Highland Heights

JANUARY - 2013

MONTHLY CHAMBER PROGRAM:

American Petroleum Institute Covering Issues Affecting The Oil and Natural Gas Industry

Rayola Dougher is a senior economic advisor at the American Petroleum Institute and is a member of API's Media Relations Department. She is one of API's principal spokespersons and covers a wide range of issues affecting the oil and natural gas industry, including crude oil and gasoline prices, industry taxes and earnings, exploring and production, hydraulic fracturing, and refining and marketing topics.

Date: Thursday, January 10th, 2013
Location: Holiday Inn – Mayfield
Address: 780 Beta Drive, Mayfield Village
Time: 11:30am – 1:00pm
Cost: \$20.00 per person
Sponsor: Crane Enterprises, LLC

Ms. Dougher has been interviewed on national news shows (ABC, CBS, NBC, PBS NewsHour, CNN, and Fox) as well as programs like the Today Show. She also has been interviewed on numerous radio news shows, extensively quoted in newspapers and has testified before federal and state legislators.

Prior to joining API, Ms. Dougher was at the Institute for Energy Analysis where her research focused on carbon dioxide related issues and international energy demand and supply forecasts. She holds a Masters degree in Economic Development and East Asian studies from the American University and a Bachelors degree in History and Political Science from the State University of New York at Brockport.

Please RSVP your attendance for this luncheon/program by Monday, January 7th to the chamber voicemail: 216-556-4598 or e-mail Jim Spring at: jasspring@aol.com or make payment on website: www.mayfieldareachamber.org by going to: event/make payment on PayPal.

Reminder: "NO SHOWS" will be billed unless cancellations are made 24 hours in advance.

Friendly Reminder for 2013

Thanks to all who have sent in their 2013 MACC renewal dues and those who have paid to be part of the February MACC Lottery Fundraiser. If you have not done so yet...the time is now.

Mission Statement: To promote the growth of businesses in our communities and invest in programs that support our community development.

**Mayfield Area Chamber of Commerce
1284 SOM Center Road #308 • Mayfield Hts., Ohio 44124
216-556-4598 • www.mayfieldareachamber.org**

Thanks to Executive Caterers at Landerhaven, Marybeth Mack, John Kupinski at Holiday Inn-Mayfield and our Sponsor: Walthall, Drake & Wallace, LLP, CPAs

A fabulous MACC Holiday Luncheon was enjoyed by many, with special "THANKS" to our Board Member, Marybeth Mack who spent much of her time with the staff at Executive Caterers at Landerhaven planning this great event. From the Cuyahoga County Division of Childrens Family Services MACC welcomed Latasha Brown and Elizabeth Geizer who told us how much they appreciated all the toys and gift cards that filled the tables for their "Operation Giving Tree". Thank You to all for their donated gifts for the Boys and Girls and we wish to give a "Special Thanks" to John Kupinski of Holiday Inn – Mayfield who graciously gave our chamber a check for \$500.00 to be spent on additional toys donated to the Giving Tree project.

MACC toy shoppers were Donna Leseman, Patti Bednar, and Marybeth Mack and what a wonderful time they had using this money for a "Special Toy Table" from John Kupinski. Thanks goes to those who donated items to our door prize table. Many happy faces. Christine Bade of Walthall, Drake & Wallace, LLP stepped in for Bruce Bechhold ,our luncheon sponsor, and gave a brief introduction to their company who does estate planning, estate gifts, inheritance taxes, succession planning, financial forecasts and projection, mergers and acquisitions and retirement planning.

A Message from our MACC January Luncheon Sponsor: Crane Enterprises

Crane Enterprises was originally Crane Printing (Byron Crane, Owner) and began commercial printing operations in January of 2003. In 2005 the business expanded to commercial cleaning and floor care under the direction of Tom Crane. The company name was changed to Crane Enterprises to allow multiple business operations under one name. The commercial cleaning and floor care division was purchased by Tom Crane and was replaced by a live music division (Alter Ego) and a future recording studio scheduled to be opened July 2013. For more information on commercial printing or live entertainment needs please contact Byron Crane at 440-552-2105 or byron@craneenterprises.org.



New Members

Welcome New Members (December 2012)

(Please cut out and insert into your member roster for future use)

Moreland Management Company

Susan Pavlisko
6095 Parkland Blvd., Suite 300
Mayfield Heights, OH 44124
440-995-5200
Fax: 440-995-1530
e-mail: smp@mmcohio.com

Nesco, Inc.

Kristen Rodick
6140 Parkland Blvd., Suite 110
Mayfield Heights, OH 44124
Business Consulting
440-461-6000 ext. 415
Fax: 440-449-3111
e-mail: krodick@nescoinc.com

Roster Change

Change contact name for:

Walmart #5083

New manager: Katie Howard

Change company name for:

Morgan Stanley Smith Barney to:

Morgan Stanley Wealth Management

Address change for:

John Swartz,

Hamilton Insurance Partners to:

100 Center Street, Suite 180

Chardon, OH 44024





From the Executive Director

Jim Spring

"Our Town & All Around" Dining Books

Still "ON SALE" are the 2013 "Our Town & All Around Dining" plus much more books. A portion of every book sold comes back to the chamber to help support our fundraising program. These books are on sale for \$28.00 each and can be delivered to your place of business by contacting Jim Spring at 440-449-5099 or e-mail Jim at jasspring@aol.com. Make checks payable to: MACC

Add One More New Year's Resolution To your List.

The top 10 New Year's Resolutions for 2013 are: Spend More time with Family and Friends; 2. Fit in Fitness; 3. Tame the Bluge; 4. Quit Smoking; 5. Enjoy Life More; 6. Quit Drinking; 7. Get out of Debt; 8. Learn Something New; 9. Help Others; 10. Get Organized and....
11. Get involved with your Mayfield Area Chamber of Commerce!!!!

It is time for us to consider our New Year's Resolutions for 2013. As part of our resolutions we need to resolve to save the second Thursday of each month to attend our member meetings. As part of the reason for joining the chamber we must get to meetings and network with fellow chamber members. We also need to consider taking time to become active on a chamber committee. Signing up for a committee is how we really get to know one another. There are at least five MACC committees to choose from.... We always need fresh ideas to make us successful. Decide which is a better fit for yourself... **Program, Membership, Golf, Scholarship or Fund Raising.** Approach a board member and let them know of your interest.

2012 New MACC Members

We are delighted to have welcomed 16 new members to the chamber in the year 2012 and want to thank them for making the decision to join the Mayfield Area Chamber of Commerce. We look forward to seeing you at our monthly program meetings, after-hours-get-togethers, fundraising events and your involvement on our various committees.

A-1 Affordable Plumbing, Inc.

AFLAC

Farmers Insurance

Teresa's Pizza

RYO Services, LLC

Panera Bread – Highland Hts.

Puppy Paws, Inc.

Nesco, Inc.

Comfort Inn

NPS Global Systems, Inc.

OnCall Global Marketing, LLC

Baywater Management Company

Freedonia Group

Panera Bread – Mayfield Hts.

DATATRAK International, Inc.

Moreland Management Company



President's Message

*John Swartz,
Hamilton Insurance
Partners*

Happy New Year to all of our members and friends! I hope that this year is a productive and profitable one for you. What a great turnout we had at the December Holiday meeting. **Thank you all so much** for the great response to the toy drive for The Giving Tree Program at the Cuyahoga County Department of Children and Family Services. We collected 90 toys in all. 31 of those toys were purchased through the generous \$500 contribution of John Kupinski and the Holiday Inn in Mayfield Village. Thank you John!

We have a lot of great things in store for you this year that will definitely **enhance your membership**. As I've mentioned before, our web site is being updated to bring you more benefits and capabilities with your listing including marketing opportunities that were not available before. We'll also have the opportunity for a select number of members to purchase banner ads that come up every time the web site is accessed either by the public or our membership. We'll have a representative from ChamberMaster at the March luncheon to highlight all of the new additions and how they will help your business.

Our luncheon sponsorships are selling fast this year. Remember, the earlier you commit to sponsor a meeting, the longer your logo will be up for that month on our Sponsor's Board that will be displayed at the registration table for every luncheon. As soon as you pay to sponsor one of the monthly luncheons, we change the Sponsor's Board to add your name for the month you sponsor. **Your business is prominently advertised to our membership every luncheon** for the rest of the year!

The golf committee will be meeting soon to start the planning for our 20th outing this summer. Please contact me or Jim Spring if you'd like to participate on the committee or help out the day of the event. We would love to have you!

Thanks again for your continued membership and involvement in the Mayfield Area Chamber of Commerce. We're looking forward to our **best year ever in 2013** and are glad you'll be a part of it!

HAPPY NEW YEAR!



2013 MACC Officers and Board of Directors

President

John Swartz – Hamilton Insurance Partners

Vice President

Mary Jo Vleck – Charter One Bank

Secretary

Patti Bednar – Dollar Bank

Treasurer

Bruce Bechhold – Walthall, Drake & Wallace LLP

Board of Directors:

Byron Crane – Crane Enterprises, LLC

Michael LaMarca – LaMarca's Master Pizza

Donna Leseman – Morgan Stanley Wealth Management

Marybeth Mack – Hillcrest Hospital

Shelly Norehad – School of Rock

December Holiday Luncheon at Landerhaven



Toy donations from MACC members for the
“Giving Tree”



Toy donations from MACC members for the
“Giving Tree”



John Kupinsky - Holiday Inn
Toy Donation Table



2013 MACC Officers and
Board of Directors

An Affordable Family Decision You Can Feel Good About



*W*hen your loved one requires help with daily needs and medications yet wants an independent lifestyle, they'll enjoy the caring atmosphere at Aberdeen Crossings.

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MEMBER TO MEMBER DISCOUNTS

(As of January 1, 2013)

Aladdin Rents 10% off any rental order for chamber members. This does not include any sale items or delivery fee.	440-942-4100	Laronge-Wagner Realty – Michael Wagner 10% rebate on commission when sale is made.	440-449-3850
BatteriesPlus Save 10% on any instock batteries from laptop computer, cell phone, automotive, backup systems even wheelchairs w/chamber ID .	440-449-5555	Liberty Mutual Insurance – Joe Corradetti 10% discount on Auto, Home & Renters Insurance.	440-785-3157
Bogart, Cunix & Browning, LLC Call Dave Cunix to access your Anthem chamber discount for group Health insurance.	216-292-8700	Mayfield Brainard Collision & Paint 10% off your insurance deductible on collision repairs.	440-442-4772
Marie A. Calabrese, D.M.D. General Dentistry \$500.00 off Invisalign (clear braces).	440-646-0477	Mayfield City Schools 10% off ads in Mayfield City School Community Education & Recreation brochure.	440-995-7600
Deacon's Chrysler-Jeep Inc. 20% off service work for Chrysler & Jeeps.	440-442-0424	Miklus Florist – Free rose with purchase.	440-442-0777
Dr. Gen Orthodontics. \$200 off comprehensive orthodontic treatment (child or adult). \$100 off interceptive phase I treatment.	440-442-3525	Minotas Trophies & Awards Save 20% on Advertising Specialties (min. qty. 300) Save 15% on Plaques.	440-720-1288
Eastern Boger & Gower Insurance Call Kathy Lanese to lower your personal auto premium up to 20% while keeping a close eye on teen drivers, with IntelliDrive.	440-442-5573	Morgan Stanley Wealth Management – Donna K. Leseman 216-523-3110 Free asset scan, a portfolio analysis tool powered by Morningstar.	440-442-0777
FASTSIGNS – Edward Davis 15% off in-house signage with a minimum purchase of \$75.00.	440-461-4445	Network Payment Systems Free equipment replacement program available for credit card/check imaging terminals, includes free receipt paper & supplies. Merchant processing agreement required.	440-473-9477
Harry Buffalo in Highland Hts. 10% off any purchase at the Highland Hts. location.	440-868-0088	NPS Global Systems, Inc. Credit Card Merchant Processing *waiver application fee - \$125 value *free analysis of current processing set up.	440-646-9966
Hamilton Insurance Partners Call John Swartz to get your Chamber Discount on Anthem/Blue Cross' Group Health Insurance.	440-461-8010 Ext. 111	Physicians First/Gallucci Chiropractic Clinic Complimentary Health Pass (a consultation and health history, a 10 point spinal exam, two spinal x-rays, if appropriate and a soothing muscle treatment.)	440-461-4848
Hillcrest Atrium Pharmacy Warren Friedman has free prescription deliver in the Mayfield Heights area.	440-605-1611	Rouhier Advertising Specialties Free screen charge with purchase.	440-461-9213
Hillcrest Family YMCA – Alvin Austin 50% off your initiation fee when you are a new member.	216-382-4300	School of Rock 10% discount on (1) month tuition.	440-684-7625
Hilton Garden Inn Mayfield Village Frank Mancini or Gayle Galvin. 10% off in the GREAT AMERICAN GRILL RESTAURANT.	440-646-1777	Security Self Storage, Ltd. No administration fee for members – save \$15.00.	440-684-9393
Howard's Jewelry Center Additional 10% discount & Free jewelry inspections and cleaning.	440-473-5626	Sherwin Williams – Golden Gate 20% off list price items and 5% off sale items.	440-449-0910
Howard Sonenstein 3 months No Charge Rent with a 5 year lease in both Office & Retail space.	440-343-0008	Skoda Minotti 1 hr free tax or financial services consultation	440-449-6800
		Teresa's Pizza 10% off regular menu price orders.	440-449-7400
		Total ID Solutions Mike Sloe - 15% to 25% off employee ID cards.	440-449-8000

MEMBER TO MEMBER DISCOUNT PROGRAM

There's still time!

Join the Member to Member Discount Program and your business with us.

Just completely fill out this form and FAX to: Jim Spring – 440-449-5869

Name: _____

Business: _____

Address: _____

Phone: _____

E-Mail: _____

Your product/service discount or offer _____

Questions? Please call Jim Spring at the chamber office 216-556-4598.

For changes or new member to member discount additions just complete
and fax this form to Jim Spring at 440-449-5869

UPCOMING EVENTS & MEMBER NEWS

SAVE THESE DATES...

January 10	11:30am	American Petroleum Institute	Holiday Inn - Wilson Mills
February 13	11:30am	Vicki Hawke - NOACC	Holiday Inn - Wilson Mills
March 14	11:30am	Carol Ganser & Associates	Holiday Inn - Wilson Mills
April 11	11:30am	Diane Helbig - Lemonade Stand Strategies	Holiday Inn - Wilson Mills
May 9	11:30am	John Grabowski-Migration	Holiday Inn - Wilson Mills
June 13	11:30am	Suzanne Johnson - MACC Web Site	Holiday Inn - Wilson Mills
July 11	11:30am	Summer Mixer	Staybridge Suites
August 8	11:30am	Browns-ESPN Reporter	Harry Buffalo
September 12	11:30am	State of the Cities	Holiday Inn - Wilson Mills
October 10	11:30am	Cleveland Sports	Holiday Inn - Wilson Mills
November 14	11:30am	Hillcrest Hospital	Hospital Auditorium A & B
December 12	11:30am	Holiday Party	Landerhaven

Submit your upcoming event or member news! E-mail to: byron@craneenterprises.org.

Copy must be in a word document and any photos must be a separate file. Copy may be edited for content and space restraints.

Please patronize our members. To place an ad, call: (216) 556-4598.



(440) 461-0770

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Vice-President - Mary Jo Vleck 440-461-1360
Charter One Bank

Secretary - Patti Bednar 440-442-7753
Dollar Bank

Treasurer - Bruce Bechhold 216-573-2330
Walthall, Drake & Wallace, LLP

Board of Directors:

Byron Crane 440-552-2105
Crane Enterprises, LLC

Michael LaMarca 440-449-1516
LaMarca's Master Pizza

Vice-President - Donna Leseman 216-523-3110
Morgan Stanley Wealth Management

Marybeth Mack 440-312-4784
Hillcrest Hospital

Shelly Norehad 440-684-7625
School of Rock

Executive Director:

Jim Spring 440-449-5099
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Fax 440-449-5869

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