

MONTHLY CHAMBER PROGRAM:

Tax & Your Business Finances

Please join us for an engaging panel discussion on “Your Business Finances” Representatives from Skoda Minotti, Walthall CPAs, and Charter One will talk about Taxes, Bookkeeping and Loans. Bring your questions!

Date: Thursday, January 8th, 2015
Location: Holiday Inn Cleveland – Mayfield
Address: 780 Beta Drive, Mayfield Village
Time: 11:30am – 1:00pm
Cost: \$20.00 per person

Please RSVP your attendance for this luncheon/program by Tuesday, January 6th to the chamber voicemail: 216-556-4598 or e-mail Jim Spring at: jim@mayfieldareachamber.org or on Chamber Website: www.mayfieldareachamber.org and pay on PayPal or make payment at the sign-in table with cash, check or charge with VISA, Master Card or Discover Card.

Happy  *New Year*

Thanks to Executive Caterers at Landerhaven, Event Planner Marybeth Mack and Luncheon Sponsor REM-Ohio (Logan Andress and Bill Kalal)

A terrific MACC Holiday Luncheon was enjoyed by all, with special “THANKS” to our Board Member, Marybeth Mack, who spent much of her time with the staff at Executive Caterers at Landerhaven planning this great event. From the Police Athletic League we welcomed Commander Ellis Johnson who told us how much they appreciated all the toys that filled the tables for their “PAL” Christmas party for the children. Thanks goes to those who donated items for our door prize table.

Our luncheon sponsors, Logan Andress and Bill Kalal, from REM-Ohio gave a brief introduction to their showcase business. REM-Ohio was founded in 1987 with the specific goal of helping individuals with intellectual and developmental disabilities. They have expanded their business to a dog biscuit making project, entitled Wags in Bags. The dog biscuits are all made, packaged and labeled in their facility by the individuals and staff.

Our thanks to Harland Diamond and Charles Klass who treated our members to glasses of wonderful wines which we all enjoyed.

Mission Statement: To promote the growth of businesses in our communities and invest in programs that support our community development.

Mayfield Area Chamber of Commerce
1284 SOM Center Road #308 • Mayfield Hts., Ohio 44124
216-556-4598 • www.mayfieldareachamber.org

Roster Changes

Change business name from BatteriesPlus to:
Batteries + Bulbs

Change contact name for Congressman David P. Joyce to:
Nick Ciofani 330-425-9291
Joyce.House.gov

Change business name for Patti Bednar to:
Denten HVAC, LLC
5974 Mayflower Avenue
Mayfield Heights, Ohio 44124

New E-mail for Mike Wagner:
Mdwagner905@gmail.com

Change contact for Sherwin Williams to:
Ms. Natalie Simmons



From the Executive Director

Jim Spring

The top 10 New Years Resolutions for 2015 are: 1 Spend more time with family and friends; 2 Fitness; 3 Tame the bulge; 4 Quit smoking; 5 Enjoy life; 6 Quit drinking; 7 Get out of debt; 8 Learn something new; 9 Help others; and.... : 10 Get involved with your Mayfield Area Chamber of Commerce.

It is time for us to consider our New Year's Resolutions for 2015. As part of our resolutions we need to resolve to save the second Thursday of each month to attend our member meetings. As part of the reason for joining the chamber we must get to meetings and network with fellow members. We also need to consider taking time to become active on a chamber committee. Signing up for a committee is how we really get to know one another. There are a least five MACC committees to choose from...We always need fresh ideas to make us successful. Decide which is a better for yourself Program, Membership, Golf, Scholarship or Fund Raising. Approach a board member and let them know of your interest.

Friendly Reminder for 2015 MACC Dues

Thanks to all who have sent in their 2015 renewal for MACC dues and to let you know if you would like to make a charge payment you can do so by calling Jim Spring at 440-449-5099 and charge over the phone using our EMS credit card system. A receipt will be sent via e-mail following your charge payment.

After 5 Networking

Thanks again to Howard's Jewelry Center for hosting a well attended Networking evening.

President's Message - Mary Jo Vleck

Happy New Year, I hope you all had a wonderful Holiday Season, and I wish everyone the best in 2015. I am truly excited to be your President, and I am vested in continuing to grow our chamber. I have strong roots in the community, working in Mayfield Heights and residing in Highland Heights. We have great programs planned for this year, and we are starting strong with our informational lunch programs that are focused on helping your business grow.

I would like to take a moment to welcome our new board:

Officers:

President – Mary Jo Vleck
Vice President – Patti Bednar
Secretary – Joe Coradetti
Treasurer – Bruce Bechhold
Executive Director – Jim Spring

Board of Directors:

Wendy Kertes
Michael LaMarca
Marybeth Mack
Melissa Marik
John Swartz

A big Thank You to John Swartz for his leadership and years of dedication and hard work. (I do have big shoes to fill).

With your help we can keep this chamber a visible force to better serve our community. Let's GROW.

Cordially, Mary Jo Vleck



John Swartz, Hamilton Insurance Partners

Hello members and friends,

As many of you know from the holiday luncheon, 2014 will be my last year as president of this great organization. We accomplished a lot in the past 8 years. I am proud to have served as president of the chamber and welcomed so many new faces to our ranks . With Jim Spring at my side as executive director (and Joan Spring at at his side) along with the support of many fantastic boards throughout the years, we were able to make over \$100,000 in charitable distributions to the community, add a phenomenal website for the benefit of our members and keep our membership stable in these changing economic times . I can't thank you all enough for your support with our endeavors. We completed a five-year \$50,000 pledge to Hillcrest Hospital toward their building fund for the new edition. We were the first group to make a pledge and we followed through on the commitment while at the same time supporting dozens of scholarships to Mayfield high school college-bound seniors. This is not only a great organization that supports our own businesses and increases our bottom lines , but one that also gives back to the communities that we serve. During my time as president the philanthropic aspect of my membership has been the most valuable to me, far above all of business that I have generated. While it is great to have benefited from more sales, the feeling of giving to others far outweighs that. I I also want to thank each and everyone of you who have sent me kind notes or emails regarding my departure . Without you, I could not have continued in this position and we would not have been the successful organization that we are today. We have a fantastic board coming in for 2015 and I ask that you give Mary Jo Vleck the incoming board the same amazing support you gave us while I was president. You all are the backbone of this organization and without you it doesn't matter whose name is at the top. We can't do it without you. Thank you for many wonderful years of your support. I look forward to seeing you at the next meeting!

Martin Luther King, Jr. Day 1/19/2015



MACC December Holiday Luncheon at Landerhaven



Grand Opening and Ribbon Cutting at Laser Spine Institute on December 4th



Thanks to January Luncheon Sponsor: Byron Crane - AdvoCare

Almost two years ago I made the decision to look into other business opportunities. I wanted to find something that added value to and improved the lives of others. About that same time I needed to get healthy and realized the local gym wasn't cutting it for me. I attended the MACC ribbon cutting for Title Boxing Club in Highland Heights and after watching the "Power Hour" workout I joined on the spot. Within a few months of attending Title Boxing Club, and using AdvoCare products I was introduced to there, I lost 40 pounds and achieved my weight loss goal and have maintained it since. Many thanks to Casey Wandell and the awesome staff at Title Boxing Club.!

This may sound cliché, but Title Boxing Club and AdvoCare changed my life. I had found the business I was looking for right under my nose. Now I am in the process of opening a Title Boxing Club in Medina, Ohio and have become an AdvoCare Independent Distributor. You can always contact me (by phone: 44055202105 or email: Byron@craneenterprises.org) if you have any interest in finding out more about Title Boxing Club or AdvoCare.



Master Pizza takes home grand prize at U.S. Pizza Team Fall Trials

Michael LaMarca of Master Pizza wins trip to Italy

U.S. Pizza Team and Mellow Mushroom Pizza Bakers in Downtown Chattanooga, Tennessee held the inaugural National Pizza Trials on Dec. 11 with the grand prize going to Michael LaMarca of Master Pizza in Cleveland, Ohio. LaMarca beat out 18 competitors. His Popeye Pizza is made with spinach, tomatoes, artichoke hearts, garlic butter sauce and balsamic glaze with four cheeses.

The first-place winner from the traditional culinary pizza competition wins a grand prize trip to Italy. Teams will compete in the World Pizza Championships in Parma, Italy in May 2015.

Second place in culinary was Dave Sommers of Mad Mushroom in West Lafayette, Indiana. Sommers created a creamy gorgonzola sauce topped with asparagus and seared beef filet, finished with a merlot sauce drizzle. Third place went to Ali Haider of 786 Degrees Wood Fired Pizza Company in Los Angeles, California. Haider cooked a Neapolitan-style pizza fusing Indian herbs and spices, secret Tikka masala Tandoori chicken, mango chutney, mozzarella, sweet peppers, fresh cilantro and Himalayan sea salt.

Other competitors included: Chris Mallon of Five Points Pizza in Nashville; Stan Miller of World Famous Piezons Pizza in Fulton, Mississippi; Greg Spaulding of Puccini's Smiling Teeth in Lexington, Kentucky; Bradley Corbin of Sloopy's Sports Café in Lakeside, Ohio; Jason Samosky of Samosky's Homestyle Pizzeria in Cleveland, Ohio; Ashley Weller, Austin Russel and Michael Amheiser of Pizza Dock in Fredericktown, Ohio; Frank Baird, Veronic Obenour, Carmen Baird and Ross Croucher of Francko's at Phuel Café in Cleveland; Brian Scot of Community Pie in Chattanooga, Tennessee; and Jane Mines of Nima's Pizza and More in Gassville, Arkansas

In pizza acrobatics, Dave Sommers of Mad Mushroom also took home two first-place prizes for fastest box folding (25 seconds) and fastest pizza (37 seconds). Coming in second in fastest box folding was Michael LaMarca of Master Pizza (30 seconds). Third was Stan Miller of World Famous Piezons Pizza (32 seconds).

Finishing second in fastest pizza was Rick Wheeler of Mad Mushroom (43 seconds) and the third-place competitor was Stan Miller of World Famous Piezons Pizza (62 seconds).

In largest dough stretch, two competitors tied for first. Dylan Morris of Alan's Stone Baked the Pizza and Brian Scott of Community Pie in Chattanooga, Tennessee both recorded 31.375. After a stretch-off, Morris took top honors. The third-place winner was Rick Wheeler of Mad Mushroom pizza (31.125 inches).

All the winners are accepted into the U.S. Pizza Team and received a plaque. First- place winners in acrobatics also won an official Throw Dough from the U.S. Pizza Team.

Flour for the National Pizza Trials was provided by Grain Craft.

The U.S. Pizza Team consists of expert pizza makers and dough-spinning acrobatic performers from pizza restaurants across the United States. The squad won second place in Individual Free Style in 2014 and first place in the Team Acrobatics World Championship in Italy in 2011. PMQ Pizza Magazine, the business trade publication for the pizza restaurant industry, created the U.S. Pizza Team in 2000. The US Pizza Team is sponsored by Grain Craft, California Milk Advisory Board, Gordon Food Service, LaNova, Paradise Tomato Kitchens, Bag Solutions, Fontanini Meats, Lillsun, Marsal and Sons, Univex, PizzaInsurance.com and Presto Foods.

Michael P. LaMarca
m.lamarca@masterpizza.com

2014 New MACC Members

We are delighted to have welcomed 23 new members to the chamber in the year 2014 and want to thank them for making the decision to join the Mayfield Area Chamber of Commerce. We look forward to seeing you seeing you at our monthly program meeting, after-hours networking, fundraising events and your involvement on various committees.

2014 New Members

Affinity Insurance Group	On the Fence, Inc.
BrownFlynn	O'Reilly Auto Parts
Burgers 2 Beer (B2B)	Piccolo Italian Restaurant LLC
First Merit Bank	Pick Your Pie
Independent Insurance/AFLAC	Potbelly Sandwich Shop
JoVann's Inc.	Republic Salon LLC
Kensington Inn Hotel	Scalpers Bar/Grille & Sharpy's Subs
Laser Spine Institute	State of Ohio/Rep. Marlene Anielski
MarketingSense	The Drake
MEGA TECHWAY INC	The Salon Professional Academy
National Testing Laboratories Ltd.	Zirkle Tech LLC
Ohio Business Machines	

2015 MACC Officers and Board of Directors:

President

Mary Jo Vleck – Charter One Bank

Vice President

Patti Bednar – Denten HVAC, LLC

Secretary

Joe Corradetti – Liberty Mutual

Treasurer

Bruce Bechhold – Walthall CPA's

Executive Director

Jim Spring – Creative Visions

Board of Directors:

Wendy Kertesz – MarketingSense

Michael LaMarca – Master Pizza

Marybeth Mack – Hillcrest Hospital

Melissa Marik – Executive Caterers

John Swartz – Hamilton Insurance Partners

"Our Town & All Around" Dining Books

Still ON SALE are the 2015 "Our Town & All Around" Dining (plus much more) books. A portion of every book sold comes back to the chamber to help support our fundraising programs. These are on sale for \$28.00 each and can be delivered to your business and can be paid by cash, check or charged on EMS charge system by contacting Jim Spring at 440-449-5099 or e-mail: Jim@mayfieldareachamber.org. Make checks payable to: MACC.

MEMBER TO MEMBER DISCOUNTS - As of January 1, 2015

Aladdin Rents 10% off any rental order for chamber members. This does not include any sale items or delivery fee.	440-942-4100	Laronge-Wagner Realty – Michael Wagner 10% rebate on commission when sale is made.	440-449-3850
AdvoCare (Byron Crane) 10% off all products including Spark (energy drink) and 24 Day Challenge (weight loss/cleanse program).	440-552-2105	Levin Mattress \$50.00 off any purchase of \$499.00 or more. Chamber members, Families, and Friends. Offer NOT VALID on selected special purchases.	440-947-0047
Batteries + Bulbs Save 10% on any instock batteries from laptop computer, cell phone, automotive, backup systems even wheelchairs w/chamber ID.	440-449-5555	Liberty Mutual Insurance – Joe Corradetti 10% discount on Auto, Home & Renters Insurance.	440-785-3157
Bogart, Cunix & Browning, LLC Call Dave Cunix to access your Anthem chamber discount for group Health insurance.	216-292-8700	Marshall Carpet One & Rug Gallery Call Steven Glass for 10% off all area rugs.	440-449-4977
Dr. Marie A. Calabrese General Dentistry \$500.00 off Invisalign (clear braces).	440-646-0477	Mayfield Brainard Collision & Paint 10% off your insurance deductible on collision repairs.	440-442-4772
Deacon's Chrysler-Jeep Inc. 20% off service work for Chrysler & Jeeps.	440-442-0424	Mayfield City Schools 10% off ads in Mayfield City School Community Education & Recreation brochure.	440-995-7600
Dollar Bank-Mayfield Heights (Sandie Monsman) Free Financial Fitness Review for member companies Group Banking Events scheduled for your employees – each could receive up to \$300.	440-442-7753	Miklus Florist – Free rose with purchase.	440-442-0777
The Drake Apartments Offers 5% monthly rent discount to all chamber members interested in a new apartment home (studio, 1, 2, or 3 bedroom). Kia Crooms – Property Manager.	440-449-5800	Minotas Trophies & Awards Save 20% on Advertising Specialties (min. qty. 300) Save 15% on Plaques.	440-720-1288
Dr. Gen Orthodontics. Free initial evaluation including digital imaging and x-rays. \$250 discount off our full fees for comprehensive or interceptive phase I treatment.	440-442-3525	Morgan Stanley Wealth Management – Donna K. Leseman 216-523-3110 Free asset scan, a portfolio analysis tool powered by Morningstar.	
FASTSIGNS – Edward Davis 15% off in-house signage with a minimum purchase of \$75.00.	440-461-4445	Network Payment Systems Free equipment replacement program available for credit card/check imaging terminals, includes free receipt paper & supplies. Merchant processing agreement required.	440-473-9477
Fioritto Funeral Service \$100.00 off of our services with full-service pre-paid Funeral Service, and \$50.00 off of our services with a Standard Cremation Service. Mario A. Fioritto, Jr.	440-442-5900	Perrino Furniture & Fine Interiors 10% discount on all furniture and accessories (does not apply to any on sale items).	440-919-1000
Golden Gate Gardens Miriam Goloboff announces that if you refer someone to us who signs a 12 month lease, you will receive \$300.00.	440-442-1913	Rouhier Advertising Specialties Free screen charge with purchase.	440-461-9213
Harry Buffalo in Highland Hts. 10% off any purchase at the Highland Hts. location.	440-868-0088	School of Rock 10% discount on (1) month tuition.	440-684-7625
Hamilton Insurance Partners Call John Swartz to get your Chamber Discount on Anthem/Blue Cross' Group Health Insurance.	440-461-8010 Ext. 111	Schulte & Mahon – Murphy Funeral Home \$25.00 Gift Card for a funded pre-need funeral contract. Contact: Mary Murphy.	440-442-0000
Hillcrest Atrium Pharmacy Warren Friedman has free prescription deliver in the Mayfield Heights area.	440-605-1611	Security Self Storage, Ltd. No administration fee for members – save \$15.00.	440-684-9393
Hillcrest Family YMCA – Chris Scheuer 50% off your initiation fee when you are a new member.	216-382-4300	Scalpers Bar & Grille/Sharp's Subs 5718 Mayfield Road, Frank K. Pines • 10% off any purchase	440-442-3577/440-461-2323
Hilton Garden Inn Mayfield Village Frank Mancini. 10% off in the GREAT AMERICAN GRILL RESTAURANT.	440-646-1777	Sherwin Williams – Golden Gate 20% off list price items and 5% off sale items.	440-449-0910
Howard's Jewelry Center Additional 10% discount & Free jewelry inspections and cleaning.	440-473-5626	Skoda Minotti 1 hr free tax or financial services consultation	440-449-6800
Howard Sonenstein 3 months No Charge Rent with a 5 year lease in both Office & Retail space.	440-343-0008	Teresa's Pizza 10% off regular menu price orders.	440-449-7400
		The Salon Professional Academy 10% off any service & 20% off any retail product. We carry many hair, nail & skin care products	440-684-1188
		Total ID Solutions Mike Sloe - 15% to 25% off employee ID cards.	440-449-8000

MEMBER TO MEMBER DISCOUNT PROGRAM

There's still time!

Join the Member to Member Discount Program and your business with us.

Just completely fill out this form and FAX to: Jim Spring – 440-449-5869

Name: _____

Business: _____

Address: _____

Phone: _____

E-Mail: _____

Your product/service discount or offer _____

Questions? Please call Jim Spring at the chamber office 216-556-4598.

For changes or new member to member discount additions just complete
and fax this form to Jim Spring at 440-449-5869

UPCOMING EVENTS & MEMBER NEWS

SAVE THESE DATES...

January 8	11:30am	Tax & Your Business Finances	Holiday Inn
January 21	5:00pm	After 5 Event	TBA
January 27	8:00am	Meet at 8 Wildcat Sports/Fitness	TBA
February 12	11:30am	How to Hire and Fire Employees	TBA
March 12	11:30am	The Business of Sports in Cleveland	TBA
April 9	11:30am	Real Estate	TBA
May 14	11:30am	State of Mayfield City Schools	TBA
June 11	11:30am	How to Exit Your Business	TBA
July 9	TBA		
August 13	TBA		
September 10	11:30am	State of the Cities	TBA
October 8	11:30am	Hillcrest Hospital Update	Hillcrest Hospital
November 12	TBA		
December 10	11:30am	Holiday Party	Landerhaven

Submit your upcoming event or member news! E-mail to: byron@craneenterprises.org.

Copy must be in a word document and any photos must be a separate file. Copy may be edited for content and space restraints.

Please patronize our members. To place an ad, call: (216) 556-4598.

SAVE THESE DATES

Save the 3rd Wednesday of every month for After 5 Networking event TBA

Save the 4th Tuesday of every month for Meet at 8 event TBA

2015 Luncheon Sponsors

January	Byron Crane - AdvoCare
February	Bruce Bechhold – Walthall CPA's
March	Frank Mancine – Hilton Garden Inn
April	
May	
June	
July	
August	
September	
October	
November	
December	

2015 Board of Directors

Officers:

President - Mary Jo Vleck 440-461-1360
Charter One Bank

Vice-President - Patti Bednar 216-631-8900
Denten HVAC, LLC

Secretary - Joe Corradetti 440-785-3157
Liberty Mutual

Treasurer - Bruce Bechhold 216-573-2330
Walthall CPA's

Board of Directors:

Wendy Kertesz 440-821-5022
MarketingSense

Michael LaMarca 440-449-1516
LaMarca's Master Pizza

Marybeth Mack 440-312-4784
Hillcrest Hospital

Melissa Marik 440-449-0700
Executive Caterers

John Swartz 440-461-8010
Hamilton Insurance Partners

Executive Director:

Jim Spring 440-449-5099
Creative Visions Cell 216-402-4167
Fax 440-449-5869