



EPHRATA AREA
CHAMBER OF COMMERCE

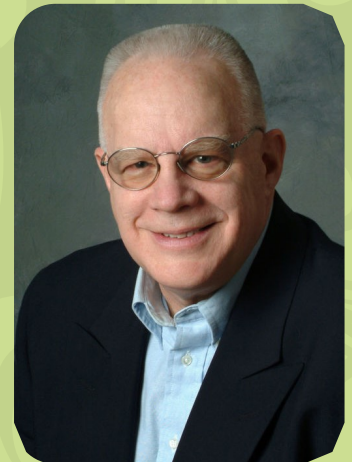
Lunch & Learn

SALES AIN'T WHAT IT USED TO BE

This Lunch & Learn will examine the “Dr. of Sales” concept which is modeled after the typical process of a family doctor appointment.

1. Do a diagnosis
2. Find the problem
3. Write a prescription

Tom Burgum is both a SCORE Lancaster mentor and the group's Vice President of Client Services.



Presented by:



Sponsored by:



Tuesday, November 10
11:45 a.m. Registration • 12-1 p.m. Program

Keystone Villa at Ephrata
100 N State St, Ephrata, PA 17522

Members - \$15 • Nonmembers - \$25
(Lunch included)

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Please note: Registration is not complete without payment. Cancellations must be made no less than 48 hours before event. Event fees are nonrefundable and must be paid in advance.