Spotlight on Business

Randy Welker - Coldwell Banker Sunstar Realty

Originally from Illinois, and working for several cities in Ohio and Florida with their business and economic development organizations, Randy and his wife Paula, a Special Education teacher at the high school, settled in Florida working for the fast-growing city of North Port. Here he assisted in the coordination, management, and negotiation involved in bringing large scale development projects to the City. After helping the city cultivate a healthy business environment, he decided to pursue a career in real estate.

Randy knows North Port and its surrounding areas very well and can answer any questions you may have. His customers are his top priority and he makes sure he is always available to them. His unique blend of skills and exceptional customer service, will ensure your real estate needs are promptly attended to with honesty and integrity. Whether you are selling your property or purchasing a new home, he will provide you with the attentive service you deserve. If you are looking for a skilled, honest and caring agent, call Randy for your real estate needs.

Randy recently listed a property in North Port and worked with his customer to prepare the home for sale and to price it effectively. An offer and counter offer were negotiated and within nine days, it was set for closing. The process of selling a home is very personal and requires that every effort is made to help the parties feel comfortable and that everything will ultimately end with both parties being satisfied. Randy is the right person to help you make one of the most important decisions ones make a positive experience and outcome.

The referral of your friends and family is the greatest compliment that you can give me. Thank you for all your trust!
The Chamber Office will be CLOSED for Labor Day.

2nd all day  

4th  7:30 am  

5th  4:30 pm  

6th  9:00 am  

10th  8:30 am  

10th  4:00 pm  

10th  5:30 pm  

11th  8:30 am  

12th  11:30 am  

19th  11:30 am  

20th  2:00 pm  

24th  8:00 am  

25th  8:30 am  

25th  5:30 pm  

26th  8:30 am  

27th  9:00 am  

28th  5:00 pm  

As we prepare for the 2020 Community Guide, please remember to login to the Chamber website to check and update your company information.
Thank You To Our
Chamber Champions 2018 - 2019

PLATINUM

GOLD

SILVER

BRONZE

COMMUNITY PARTNERS
A Message from the Executive Director

33rd Annual Board of Directors Installation Banquet

The North Port Area Chamber of Commerce will host their Annual Board of Directors Installation Banquet on Saturday, September 28, 2019 at Heron Creek Golf & Country Club. This year’s banquet theme will be a “James Bond – 007” and attendees are encouraged to come dressed in accordance to the theme. A special plated theme dinner will be provided and a cocktail and hors d’ oeuvres reception will occur from 5:00 pm - 6:00 m. The dinner & program will take place from 6:00 pm - 8:00 pm and the evening will climax with a post event social and “James Bond – 007” trivia from 8:00 pm - 9:00 pm. Heron Creek Golf & Country Club will be offering “Happy Hour” pricing on all adult beverages throughout the entire evening. The Chamber will recognize members of the Board of Directors for their 2018-2019 tenure and service and install new Board Members and Officers for the 2019-2020 fiscal year. The cost is $65.00 per person or $120.00 per couple and includes dinner, program and entertainment. Table sponsorships are available for $600 (table seating of eight) or 1/2 table sponsorships for $300 (table seating of four) and includes: premier seating, table sponsorship sign, logo in banquet program, and recognition at the event.

2019-2020 Chamber Champion Program

The North Port Area Chamber of Commerce is unveiling the 2019-2020 Chamber Champion Program. This program allows Chamber Members to invest in the North Port Area Chamber, in addition to their annual membership dues, to provide additional support to the North Port Area Chamber of Commerce and its effort to fulfill its mission and to gain additional exposure for their business. This program provides incentives that will maximize marketing and networking opportunities for a business to promote their business to other Chamber members and to the community. There is a Payment Plan Option for businesses interested in participating in the 2019-2020 Chamber Champion Program. The last day to register as a 2019-2020 Chamber Champion is Friday, September 27, 2019. Please review the Registration Form inside the Communicator E-Newsletter that reflects the various sponsorship levels and the incentives associated with each sponsorship level.

Swift Plumber “Scramblin’ on the Green” Golf Tournament

The North Port Area Chamber of Commerce Annual Swift Plumbers “Scramblin’ on the Green” Golf Tournament will be held on Saturday, October 12, 2019 at Heron Creek Golf & Country Club. The registration rate is $90.00 per player or $360 per team. A limited number of sponsorship opportunities are available that provide great exposure for your business. Don’t miss out on the opportunity to be a part of the most marketed & promoted Chamber event of the year. Registration includes: Green fees, golf cart, continental breakfast, lunch buffet, range balls, contests, raffle prizes and goodie bags. The golf tournament will host a hole-in-one contest at each of the par 3 holes, putting contest, longest drive contest, closest to the pin contest, most accurate drive contest, in the circle contest and “hit it on the green” contest.

Leadership North Port

The Leadership North Port Program is seeking sponsors for Leadership Day Sessions to help defray the cost of transportation required to transport the Leadership participants, as a group, to various locations during
their Day Sessions. Leadership North Port is not subsidized by the North Port Area Chamber of Commerce. It is a self-supporting program which educates current and future leaders on a variety of topics designed to create a greater awareness and understanding of the community, its issues and its needs. Sponsorship Benefits include:

- Thank you and recognition in front of Leadership participants
- Opportunity to address the Leadership participants at Day Session
- Provide business cards, flyers or handouts for Leadership participants
- Recognition in Chamber newsletter and at Leadership Graduation
- Opportunity to attend part or all of the Day Session sponsored
- Ticket to the Leadership Graduation

The cost of a Leadership Day Session Sponsorship is $250.00 and two sponsorships are available for each Leadership Day Session.

2020 Community Guide
The North Port Area Chamber of Commerce is excited to be partnering with Chamber Members Gelmtree Advertising and Buffalo Graffix to produce our 2020 Community Guide. This publication is the member voice of our Chamber and the community. We are designing the book to have a magazine feel that draws in readers, visitors and potential new business to our wonderful community. We will have big pictures, lots of great content and more opportunities to network. Don’t delay securing your placement! Contact Chamber Member, Carole Holden at Gelmtree Advertising to reserve your ad space. You can contact Carole Holden at (352) 408-8601 or e-mail her at Carole @The MediaFairy.com. The deadline to purchase an Ad in the 2020 Community Guide is October 31, 2019. The Community Guide will feature articles and photos that illustrate the strength of the North Port area and why we are so attractive to visitors and new businesses. More than 30,000 readers will touch and feel our new publication. Advertising opportunities are available to Chamber Members and Non-Chamber Businesses.

Women in Business Challenges & Opportunities Conference
The North Port Area Chamber of Commerce, along with SCORE Port Charlotte, City of North Port, Achieva Credit Union announces the Women in Business: Challenges and Opportunities Conference in North
Port, FL. The event will take place Tuesday, September 24, 2019 from 8:00 am - 2:30 pm at the Suncoast Technical College Campus, located at 4445 Career Lane, Exit 179 of I-75, in North Port. A 2018 report showed that women owned businesses make up 40% of the 31 million small businesses in the United States. That’s approximately 12 million businesses employing close to 10 million workers and generating over $1.8 trillion in revenue. We want to support women entrepreneurs in our area. Speakers will include Allison Imre, Owner/President of Grapevine Communications, Dr. Sandra Kauanui, Director of the Institute for Entrepreneurship at Florida Golf Coast University, Kim Quigley, Caroline McCarron, and Linda Coble, Market Leaders for BB&T Bank and Althea Harris, Assistant District Director for Marketing and Outreach for the Miami office of the Small Business Administration. Topics addressed will include the challenges and opportunities of a women owned business, changes that have been seen in women entrepreneurs, growing your business through financial knowledge and government contracts for women owned businesses. The registration cost of $25.00 includes continental breakfast, lunch (choice of Turkey, Ham or Veggie sub from Firehouse Subs), snacks, networking, tote bag with local business offers, information to help your business grow and a special gift. Seating is limited. To register, please visit the Chamber’s website Event Page at northportareachamber.com. If you wish to have your business information and/or an offer placed into the Goodie Bags, please contact Ed Davis at eddavis@scorevolunteer.org. Cost is $25.00 per item and you will need to provide 120 items. The deadline to register and pay is Friday, September 20th. If you wish to donate a Door Prize for the event, please contact Ed Davis at eddavis@scorevolunteer.org.

Job & Career Fair
The North Port Area Chamber of Commerce will be hosting a Job & Career Fair on Friday, September 27, 2019 from 9:00 am - 12:00 noon at the George Mullen Activity Center, located at 1602 Kramer Way in North Port. The Job & Career Fair is designed to promote businesses seeking to hire employees and for individuals looking for employment opportunities or seeking other career opportunities. Businesses can reserve a table for this event to promote their business and pass out employment and marketing material to participants. The cost to reserve an eight-foot table and two chairs is $25.00 per table for Chamber businesses and $50.00 per table for non-Chamber businesses.

Sincerely,

William J. Gunnin

William J. Gunnin
Executive Director
North Port Area Chamber of Commerce
Honor Roll

The North Port Chamber of Commerce is pleased to have these partners renew their annual investment in the community:

- Always Air Heating & Cooling
- ApexNetwork Physical Therapy
- Atanas Kobryn
- Bayfront Health Port Charlotte
- Big Summer Golf Card Holdings, LLP
- CAN Community Heath
- Certain Services, Inc.
- Coldwell Banker Sunstar Realty – Karen Buccetelli
- Community Eye Center
- Conditioned Air
- Earthbalance
- Edgewater United Methodist Church
- Fairfield Inn & Suites Marriott/Venice
- First Choice Home Builders, LLC
- Florida Pros Soleil Realty
- Gulfside Mortgage Services
- Hair Care Centre
- Herald-Tribune Media Group
- Heron Creek Golf & Country Club
- Hoover Pressure Cleaning
- Mattamy Homes Renaissance West Villages
- Matthews Insurance Services
- Nix & Associates – Blue Mind Group
- Patricia L. Ferrari – Attorney at Law
- Paul Patterson Handyman Service
- Paw Pals Pet Sitting Service
- Reese Homes
- Robinson, Hanks, Young & Roberts, CPA
- Rotary Club of North Port Central
- Rothco Signs & Design
- Swift Plumbers
- The Rock Box Music School & Stage
- Truly Nolen
- Ultra Home Watch, LLC
- Venwood Awards
- Visual Silence Technologies
- Walmart, Inc. #3377
The North Port Area Chamber of Commerce is happy to announce the following as partners in our mission. We suggest you support local business.

Always buy Chamber!!

Welcome, Newest Members!

- OZA Laundry LLC
- Goosehead Insurance
  Shane Lindsay
- Any Lab Test Now
- Visani Entertainment Inc.
- Advocate Radiation Oncology
- Life Planning Law Firm
- The Larson Team
  RE/MAX Anchor Realty
- John M. Cruzeiro, Jr.
- Tommy’s Express Car Wash
- Vision Quest Leadership LLC
- Gator Wilderness Camp School
- Off The Grid Performance, LLC
- Better Lawn Service
  by Richard Belanger
- Decker Plumbing & Drains
- Mary Flynn - Coldwell Banker Sunstar Realty
2019-2020 VAN Ads
Chamber Networking Breakfast

Put your morning to work.

Location: LongHorn Steakhouse
1381 Tamiami Trail
Port Charlotte

Address: Wednesday
September 4, 2019
7:30 am - 9:00 am

Day/Date/Time:

In conjunction with Charlotte County Chamber of Commerce

Representatives from U.S. Census will be conducting a presentation.

In conjunction with Charlotte County Chamber of Commerce

$6.00

**Breakfast Buffet**
Bacon, Eggs, French Toast, Sausage, Home fries, Oatmeal, Mixed Fruit, Coffee, Tea, Orange Juice

Registration Required
www.northportareachamber.com
Join North Port Area Chamber of Commerce
In a Ribbon Cutting for

Richard’s
West Coast Cleaning, Inc.
We let your home
shine like a diamond
Licensed and Insured
(941) 307-9078
We clean Homes • Rentals • Offices

Thursday, September 5, 4:30 pm
1337 N. Sumter Blvd., North Port
Snacks and drinks will be available.
Tuesday, September 10, 2019
Sponsored and Hosted By:
Charlotte State Bank & Trust
4300 Aiden Lane, North Port
5:30 pm—7:00 pm
Luncheon

IL Primo Pizza & Wings
YOUR HOMETOWN FAMILY PIZZERIA

Thursday, September 19, 2019
11:30 am—1:00 pm
16979 Tamiami Trail, North Port

Chamber Members: $15.00 each / Non Chamber Members or at door: $20.00 each
Choice of: Personal Pizza & 6 Wings Combo; Gluten Free Pizza with toppings & Drink;
Six Wings, Salad & Drink; or Personal Pizza, Salad & Drink

Yes! Reserve ________ seat(s) for the Network @ Noon Luncheon for a total payment of $_____________
Name(s): ____________________________________________
Business: ____________________________________________
Telephone/Email: _______________________________________
Chamber of Commerce Affiliation: ___________________________

Payment Method: Credit Card _________ Check _________ Cash _________
Credit Card Number: ______________________________________
Exp. Date: _________ Security Code: ________ Zip Code: ___________

North Port Area Chamber of Commerce • 1337 N. Sumter Boulevard • North Port • Florida • 34286
Phone: (941) 564-3040 • Fax: (941) 200-5713

*** Registration Deadline: Tuesday September 17, 2019 ***
The 2019 North Port Small Business Lunch and Learn program is a series of monthly workshops to assist business owners with improving their business and staying competitive. All workshops are held at the Second Floor Community Room at Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road in North Port. The lunches and workshops are offered at no cost thanks to the generosity of our workshop sponsors. Workshops begin at 11:30 AM and conclude by 1:00 PM. Please register at www.northportareachamber.com.

March 14 Promoting Your Business
Promotion is how you and your business communicate with the market. You promote your business by getting the word out and you have to do this consistently. It is a budgeted activity but it doesn’t have to be expensive. Social Media is not the only way. Learn several different ways to promote your business.

April 4 Budgeting to Sustain and Grow Your Business
A budget is a guide to assist you in operating your business. It will create a focus for the business and set targets to help your business grow. A budget will help you make continuous improvements, anticipate problems and provide financial information for making sound business decisions. Learn about some tools that will get you started.

May 9 Creating Content People Will Read
What you say and the way you say it is how you will attract and engage your audiences. Sharing valuable content helps by improving SEO. Learn tips on how to create content for your blog, your newsletters and Facebook. Receive the structure and tools to make creating your own content fast, easy and effective.

June 6 Using Data To Drive Growth
Reliable data can keep your business growing. Learn about tools that collect and interpret information about how your customers interact with your business online. This information allows you to make informed decisions about online marketing strategy. Find out who your most valuable website visitors are and how to reach them.

July 11 Website Design and Maintenance
Your website serves as an online storefront for your business. Learn how to create a clean, professional looking site that encourages visitors to stay and see what your business has to offer. Once your site is complete it will need to be updated with new information and photos from time to time.

August 8 Communication Skills
Good communication skills allow us to give and receive information effectively and efficiently. It is important to have good verbal, non-verbal and written communication skills to share information with customers, clients, employees, suppliers, other business owners and many more. Learn techniques to develop and improve these skills.

September 12 Resources for Helping Your Business
Operating a business is no easy task. Sometimes a business owner or manager can feel overwhelmed by a problem. You don’t have to go it alone. There are a number of resources in our area to help you and your business with marketing and management tasks.

October 3 Elements of a Marketing Plan
Knowing and using the key elements of marketing will help you prepare marketing campaigns for the holiday season and beyond. Learn how to examine your business, your products, your competition, your target market and the business environment to create promotions that will sell your products.

Nov. 14 Networking to Grow Your Business
Networking is not about making a sale it’s about developing relationships. Learn how to network to create new contacts and gain referrals, stay current on business trends, solve problems and share knowledge and experience. Ultimately the purpose of networking is to increase revenues.
Join North Port Area Chamber of Commerce
In a Ribbon Cutting for new member

Uncommon Integrity
Business Contracting Services

Friday, September 20, 2-3 pm

North Port Chamber of Commerce Office
1337 N. Sumter Blvd., North Port

Cookies, pastries & coffee will be available.
Women in Business
Challenges and Opportunities

Tuesday, September 24, 2019
8:00 AM - 2:30 PM
Registration $25
Includes; Continental Breakfast, Lunch, Snacks, Networking, Information to help grow your business, a Goodie Bag with local business offers and a special gift.

Featuring Keynote Speaker
Allison Imre, Owner/President
Grapevine Communications
Sarasota, FL

Presented By
SCORE Port Charlotte

And Our Partners

achieva

Key Associates, Inc.
Helping Leaders and Organizations Grow

Women Entrepreneurship
Dr. Sandra Kauanui, Director, Institute for Entrepreneurship
Florida Gulf Coast University

Bank on Your Success
Growing Your Business
Merchants

Personal Banking
Merchant Services
Cash Flow
Borrowing
Insurance
Employees

Government Contracts for Women Owned Businesses
Althea Harris, Assistant District Director for Marketing & Outreach
SBA, Miami, FL

Location:
SUNCOAST Technical College
4445 Career Lane
I-75, Exit 179
North Port, FL 34289

Seating is Limited; Register Now at northportareachamber.com
The North Port Area Chamber of Commerce will be hosting a Chamber Orientation and Web Training for prospective, new or current Chamber members who wish to learn more about the Chamber of Commerce and how to use the tools the Chamber offers to help make their business be successful.

The Orientation will take place at the Sarasota Memorial Hospital ER - Community Room, located at 2345 Bobcat Village Center Rd., 2nd Floor, North Port, Wednesday, May 29; July 31; and September 25, 2019 from 8:30 am—9:30 am.

Followed by a Web Training from 9:45—10:45 am. Please bring your laptop or tablet to follow along.

Attend one or both! There is no cost to attend the Orientation and donuts, coffee & water will be provided.

To reserve a spot for the Orientation and or Web Training, please register online, call the Chamber Office at (941) 564-3040, or e-mail info@northportareachamber.com
JOB & CAREER FAIR TABLE REGISTRATION FORM

<table>
<thead>
<tr>
<th>Vendor Table $25 (Chamber Member)</th>
<th>Vendor Table $50 (Non Chamber Member)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Includes table &amp; 2 chairs (need plastic tablecloth)</td>
<td>Includes table &amp; 2 chairs (need plastic tablecloth)</td>
</tr>
</tbody>
</table>

Name: ________________________________________________
Business: ________________________________________________
Address: ________________________________________________
Telephone: ________________________________________________
Email: ________________________________________________

Method of Payment:
☐ Check Enclosed - Check #: __________  ☐ Invoice (Chamber Members Only)
☐ Credit Card #: __________________________

Exp. Date: ___________  CVV (3 numbers on back of card): _______  Zip: ________

Signature: ________________________________________________

Registration and payment must be received by September 20, 2019.

Online Registration & Payments Accepted.
Please return by email (info@northportareachamber.com), fax or mail to:
North Port Area Chamber of Commerce | 1337 N. Sumter Boulevard, North Port, FL 34286
www.NorthPortAreachamber.com | Fax 941.200.5713 | Phone 941.564.3040
JOB & CAREER FAIR

George Mullen Activity Center
1602 Kramer Way, North Port, FL 34286

Friday
September 27
2019
9:00 am - 12:00 pm

Participating Businesses

AAA Auto Club Group
AARP Foundation
CBJ Builders Group
Center for Sight
Charlotte County Board of County Commissioners
Charlotte County Sheriffs Office
Circle K
City of North Port - HR & Public Works
Coastal Property Group of Florida Inc.
Encompass Health Rehab Hospital
envyTV
Everglades University
G4S Secure Solutions
H.H. Staffing Services
Home Instead Senior Care
Lightspeed Voice
Mary Kay - Linda Zick, IBC
Mike Douglass Plumbing
Namack Portfolio Investments Professionals
Port Charlotte SCORE
RGIS LLC
Sarasota County Government
Sarasota County Sheriffs Office
Superior Pools of Southwest FL
The Springs at South Biscayne
The Venice Golf & Country Club
U.S. Census Bureau
WENG

RESUME REVIEWS

• Bring Resume
• Dress for Success
• Network with a Purpose
• Full and Part time Employment Opportunities
• Be Prepared to Complete Applications
• Meet with Potential Employers
FOR YOUR EYES ONLY

33rd Annual Board of Directors Installation Banquet
Saturday September 28, 2019

Presented By The
North Port Area Chamber of Commerce

At
Heron Creek Golf & Country Club
5301 Heron Creek Blvd
North Port, FL 34287

Social: 5:00 - 6:00 pm
Dinner/Program: 6:00 - 8:00 pm
Trivia/Social: 8:00 - 9:00 pm

Prizes will be awarded for Trivia and finding “Double Agents”!

FOR YOUR EYES ONLY

Featuring music, trivia, games, food, & fun from James Bond Movies.

Dress as your favorite James Bond character or come as you are.

Please Reserve: ___ Seat(s) @ $65 each or ___ Couple Tickets @ $120 set
___ 1/2 Table Sponsor @ $300 (table of 4-includes table sign, logo in program, recognition at event)
___ Table Sponsor @ $600 (table of 8-includes table sign, logo in program, recognition at event)

007 Seated Dinner to consist of: Stuffed Mushroom Caps, Coconut Shrimp, Salad, Rolls, Potato and Vegetables, Choice of Entree & Turtle Cheesecake

Please Choose Entree: ___ Top Sirloin ___ Stuffed Trout ___ Chicken Breast

Name: ___________________________________________________________
Business: _________________________________________________________
Full Address: ______________________________________________________
Phone / Email: ____________________________________________________

Method of Payment: Credit Cards accepted online at www.NorthPortAreaChamber.com - Event page
Check Enclosed ____  Cash ____  Invoice to above address ____

North Port Area Chamber of Commerce | 1337 N. Sumter Boulevard | North Port, FL 34286
www.NorthPortAreaChamber.com | Phone: 941.564.3040 | FAX: 941.200.5713
The North Port Area Chamber of Commerce is offering Chamber members an opportunity to register for the 2019-2020 Chamber Champion Program and sign-up for the payment plan now available. The 2019-2020 Chamber Champion Program will run from October 1, 2019 - September 30, 2020.

Chamber members can select which sponsorship level they would like to sign-up for and make payments according to the following schedule:

- First Payment - 50% down by September 30, 2019
- Second Payment - 25% by December 31, 2019
- Final Payment - 25% by March 31, 2020

Chamber Champion Sponsorship Levels:

- Platinum $5,000
- Gold $2,500
- Silver $1,500
- Bronze $500

Chamber members participating in the payment program must complete and sign a 2019-2020 Chamber Champion payment contract and make first payment by September 30, 2019.

Don't miss out on this opportunity to gain additional exposure for your business and to take advantage of the additional benefits offered through the various sponsorship levels.

For more information, call the Chamber Office at (941) 564-3040 or e-mail at info@northportareachamber.com
# North Port Area Chamber of Commerce
## 2019-2020 Chamber Champion Benefits Chart

<table>
<thead>
<tr>
<th>Month</th>
<th>Events and Functions</th>
<th>Benefit</th>
<th>Community Partner</th>
</tr>
</thead>
<tbody>
<tr>
<td>October</td>
<td>Golf Tournament</td>
<td>Player Foursomes &lt;br&gt; Display Table and Hole Sign &lt;br&gt; Goodie Bags Insert</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td><strong>Ongoing Recognition and Media Inclusions</strong></td>
<td><strong>Recognition at all Chamber Events and Functions, Business Listing and Links in monthly Communicator, weekly e-Newsletter, Social Media sites and Email signatures.</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Community Guide</td>
<td>Special Recognition Premium Page &lt;br&gt; Bold Listing in Directory &lt;br&gt; Business Listing</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>Chamber Champion Banner</td>
<td>Home Page Banner Ad &lt;br&gt; Business Category Banner Ad &lt;br&gt; Business Category Enhanced Business Listing &lt;br&gt; Business Category Priority Listing</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>Chamber's Website</td>
<td>Breakfast Club Networking &lt;br&gt; A Chance to Present a 5 minute Spotlight on your Business</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>Chamber Office</td>
<td>Additional Literature Posting &lt;br&gt; Sponsor $5,000 &lt;br&gt; Gold Sponsor $2,500 &lt;br&gt; Sponsor $1,500 &lt;br&gt; Sponsor $500</td>
<td>✓</td>
</tr>
</tbody>
</table>

Complete and return this form along with payment in full to the Chamber no later than September 30, 2019. Indicate the level at which you would like to participate. This program will run for the Chamber's fiscal year: October 1, 2019 through September 30, 2020.

Chamber Champions paid by September 20, 2019, will be recognized at our Annual Installation Banquet on September 28, 2019.

## I Want To Invest in the Chamber

<table>
<thead>
<tr>
<th><strong>Business &amp; Community Coming Together</strong></th>
<th>Sponsor $5,000</th>
<th>Gold Sponsor $2,500</th>
<th>Sponsor $1,500</th>
<th>Sponsor $500</th>
<th>Community Partner</th>
</tr>
</thead>
</table>

Please Check Sponsorship Level

Business Name:

Contact Name:

Address 1:

Address 2:

Phone Number:

Fax Number:

E-Mail Address:
2020 COMMUNITY GUIDE

ADVERTISING SPECS

Select one                  | MEMBERS | NON-MEMBERS |
----------------------------|---------|-------------|
FRONT COVER*                | 8.75” x 11.25” | $3,000** | $3,500** |
BACK COVER*                 | 8.75” x 11.25” | $2,000 | $2,500 |
INSIDE COVER*               | 8.75” x 11.25” | $1,500 | $2,000 |
TWO FACING PAGES*          | 8.75” x 11.25” | $1,350 | $1,850 |
FULL PAGE PRIME*           | 8.75” x 11.25” | $995 | $1,495 |
FULL PAGE*                 | 8.75” x 11.25” | $899 | $1,149 |
*FULL PAGE WITH BLEEDS     | Request additional info |
HALF PAGE                  | 7.35” x 4.75” | $549 | $745 |
QUARTER PAGE               | 3.575” x 4.75” | $349 | $495 |
EIGHTH PAGE                | 3.575” x 2.275” | $199 | $295 |

(Templates available)

**Upgrade Opportunity - 2020 North Port Map - Logo on Cover & Back Panel Ad + $1,500

___ I will provide camera-ready ad   ___ I would like assistance with ad design

Contact Information:

Full Name: ________________________________
Title: ________________________________
Company: ________________________________
Address: ________________________________
Email: ________________________________
Phone: ________________________________

TOTAL AMOUNT: $__________________________

(25% Non-refundable deposit required to reserve space. Balance due by October 31, 2019. If advertising is not paid in full by October 31, will result in forfeiture of ad space.)

Signature: ________________________________

___ Check Enclosed   ____ Invoice Me   ____ Below Is My Credit Card Information

Credit Card Type: Visa / Master Card / Discover / AMEX
Number: ________________________________
Expiration Date: _______   CVV: _______   Zip Code: _______

Digital Edition Ad Hyperlink (Email to members and more)

Hyperlink $50 Yes No
Video $99 Yes No

Limited Time and Space First Come, First Served, Best Placement!

To reserve your space or for more information, contact: Carole Holden Gelmtree Advertising 352-408-8601

Deadline for all final ad designs and payment is October 31, 2019
When: Saturday, October 12, 2019
Where: Heron Creek Golf & Country Club
3801 S. Sumter Blvd., North Port, FL
Registration 7:00 am, Golf Starts at 8:00 am
Complete form below and return to info@northportareachamber.com

HOLE-IN-ONE SPONSOR: $1,100 / TODAY ONLY $1,000 (limit 1)
- Name on all marketing & promotional material
- Logo on customized sponsor banner and banquet place mats
- Custom sponsorship flag on the four par 3 holes
- Four Birdie Packages: Exclusive hole sponsorship customized 18”x24” coroplast sign at each of the four par 3 holes (sponsor provides table, chairs & canopy at each hole)
- A representative must be present at each of the four holes during the tournament to verify “Hole-In-Ones”
- Showcase your business and engage golfers
- Goodie Bag Inserts (150 items - non-paper)
- Four tickets for Awards Banquet
- Recognition at Awards Banquet
- One Tournament foursome with cart

Albatross Sponsor: Investment: $825 (Limit 5)
- Logo on all marketing & promotional material, banquet place mats, customized sponsor banner
- Birdie Package (customized 18”x24” coroplast hole sign & table display to showcase your business and engage golfers, up to 2 representatives at hole) (sponsor provides table, chair & canopy)
- Goodie Bag Inserts (150 items - non-paper)
- Recognition at Awards Banquet
- 4 Tickets for Awards Banquet
- One Tournament Foursome

ENHANCED! In-The-Hole Putting Sponsor:
Investment: $750 (limit 1)
- Logo on all marketing & promotional material, banquet place mats, customized sponsor banner
- Facebook Live during Putting Contest
- Showcase your business and engage golfers
- Six sponsorship customized 18”x24” coroplast signs at Putting Green
- Table Display (sponsor provides table, chair & canopy)
Registration Sponsor: Investment: $275 (limit 1)

- 6:30 am – 8:00 am
- Display company/organization banner
- Need 6 volunteers at tables.
- Showcase your business and engage golfers
- Sign in Golfers
- Goodie Bag Distribution
- Goodie Bag Inserts (150 items - nonpaper)
- Logo on banquet placemats
- Recognition at awards banquet

Eagle Sponsor: Investment: $330 (Limit 5)

- Name included on all marketing & promotional material
- Logo on customized sponsor banner & banquet place mats
- Birdie Package (customized 18”x24” hole sign & table display to showcase your business and engage golfers, up to 2 representatives at hole) (sponsor provides table, chair & canopy)
- Up to 2 Tickets to Awards Banquet
- Goodie Bag Insert (150 items - non-paper)
- Recognition at Awards Banquet

Birdie Package: Investment: $199

- Customized 18”x24” coroplast Hole Sign with your logo or name placed at a designated hole
- Sponsor set up own tent, table, and chairs
- Up to 2 representatives from your company/organization to showcase your business
- Up to 2 tickets for Awards Banquet
- Each additional representative $35 (must sign in)

Birdie: Investment: $99

- Customized 18”x24” coroplast Hole Sign with your logo or name to be displayed at tee box
## Contact Information:

Full Name: 
Title: 
Company: 
Address: 
Email: 
Phone: 

## Select Your Sponsorship Package

<table>
<thead>
<tr>
<th>Choice</th>
<th>Amount</th>
<th>Name of Sponsorship Package</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,100</td>
<td></td>
<td>Hole-In-One Sponsor with 4 Award Banquet Tickets &amp; foursome</td>
</tr>
<tr>
<td>$825</td>
<td></td>
<td>Albatross Sponsor with 4 Golfers and 4 Award Banquet Tickets</td>
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<tr>
<td>SOLD</td>
<td>$750</td>
<td>In-The-Hole Sponsor with 2 Award Banquet Tickets</td>
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<tr>
<td>$275</td>
<td></td>
<td>Registration Sponsor</td>
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<tr>
<td>$330</td>
<td></td>
<td>Eagle Sponsor with 2 Award Banquet Tickets</td>
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<tr>
<td>$199</td>
<td></td>
<td>Birdie Package with 2 Award Banquet Tickets</td>
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<tr>
<td>$99</td>
<td></td>
<td>Birdie</td>
</tr>
<tr>
<td>$35</td>
<td></td>
<td>Award Banquet Lunch Ticket</td>
</tr>
<tr>
<td>$25</td>
<td></td>
<td>Goodie Bag Insert (150 promotional items for golfers, goodie bags. NO PAPER MARKETING MATERIAL)</td>
</tr>
</tbody>
</table>

TOTAL AMOUNT: $_____ (25% Deposit at time of sign up. Non-refundable.)

Check Endorsed    Invoice Me    Below Is My Credit Card Information

Card Type: Visa / Master Card / Discover / AMEX
Number: ____________________________
Expiration Date: _______ CVV: _______ Zip Code: _______
Signature: ____________________________

Or online a www.NorthPortAreaChamber.com or call the office at 941-564-3040.
For payment by check, please make it payable to North Port Area Chamber of Commerce, 1337 N. Sumter Blvd., North Port FL 34286.

Signature: ____________________________
SATURDAY, OCTOBER 12, 2019
AT HERON CREEK GOLF AND COUNTRY CLUB

The North Port Area Chamber of Commerce invites you to join them at the Annual Swift Plumber Scramblin’ On The Green Golf Tournament. Golfers will have the opportunity to experience Heron Creek Golf & Country Club while networking with business professionals and North Port residents. Teams will play 18-holes in a four person scramble with a Shotgun start. Fees include: golf cart, awards banquet ticket, breakfast, complimentary refreshments and food during play, team photos, awards, goodie bag and unlimited use of the driving range before the scramble. ENTRY FEE $90 per golfer.

4-Person Scramble Entry Fee

$90 per Individual Player  $360 per Foursome Team

REGISTRATION: 7:00AM  SHOTGUN START: 8:00AM
Lunch & Post Tournament Celebration to Follow!

Golfer Name(s):
1) __________________________ 3) __________________________
2) __________________________ 4) __________________________

Company Name: __________________________

Contact Person: __________________________

Address: __________________________

Phone: __________________________ Fax: __________________________

Email Address: __________________________

Method of Payment: ___ Check ___Cash

Credit Card # _______ - _______ - _______ - _______

Exp. Date: _______ CCV Code: _______ ZIP Code _______

Signature __________________________

Remember to bring cash. Many special events require cash including the In-the-Hole putting contest with a $500 prize. Purchase your $20 packet that includes ticket for raffle, 50/50 ticket, and much more!
Breakfast Club Networking
The North Port Area Chamber of Commerce would like to thank our 2018-2019 Chamber Champions.
BUSINESS & COMMUNITY GROWING TOGETHER

The Communicator is a monthly publication of the North Port Area Chamber of Commerce:

1337 N. Sumter Boulevard
North Port, FL 33986
Phone: 941-564-3040
Fax: 941-200-5713

Email: info@northportareachamber.com
Web: www.northportareachamber.com

CHAMBER STATISTICS

<table>
<thead>
<tr>
<th></th>
<th>August 2019</th>
<th>YTD 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phone Calls</td>
<td>513</td>
<td>3,842</td>
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<tr>
<td>Visitors in Office</td>
<td>242</td>
<td>1,213</td>
</tr>
<tr>
<td>Website Visits</td>
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<td>Website Page Views</td>
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<td>Facebook Visits</td>
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<td>Facebook Reach</td>
<td>9,498</td>
<td>59,148</td>
</tr>
</tbody>
</table>

Your Chamber Working For You

2018-2019 Executive Committee:
President: Bill Werdell (Achieva Credit Union)
Immediate Past President: Linda Zick (Mary Kay)
Incoming President: Matt Dill (Stellar Web Production)
Treasurer: Wendy Namack, CFP ® (Namack Portfolio Investment Professionals, LLC)
Secretary: Gale West (Your Health Consultant)

Directors:
Lance Broat (Venice Print Center)
Tony Gustitus (Keller Williams Peace River Partners - Rhonda Gustitus Team)
Valerie LaBoy (Weichert, Realtors Gulf Coast Group)
Kelly Louke (Charlotte State Bank & Trust)
Jamie Lovern (Lolablue, LLC)
Jackie Normand (Busey Bank)
David Roth (Rothco Signs & Design)
Debbie Snowden (Coldwell Banker Sunstar Realty)

Staff:
William Gunnin
Executive Director

Denise V. Berg
Office Administrator

The mission of the North Port Area Chamber of Commerce is to promote and encourage business prosperity through advocacy, engagement and cooperation.