In light of the current events Triple B BBQ is proud to announce that we now deliver within North Port city limits.

While we are being extremely careful, safe and vigilant, the show must go on. We will be delivering our delicious BBQ directly to your door, hot and fresh, just like on the truck. Avoiding contact altogether? Leave payment under the mat and we'll leave the food; easy enough.

Thank you for your support, we'll ALL get through these difficult times.

**DELIVERY MENU**

- **Pulled Pork OR Pulled Chicken**
  - $10/lb

- **Ribs (St. Louis Style)**
  - $25/full rack (12 ribs)

- **Brisket**
  - $20/lb

- **Sides:**
  - Sweet & Spicy Coleslaw - Pint $6 - Quart $10
  - Southern Tater Salad - Pint $6 - Quart $10
  - Smoky Baked Beans - Pint $6 - Quart $10

Minimum order for delivery is $50
Available in North Port daily from 11:00 a.m. – 7 p.m.
Delivery times will vary, please be patient.
**Calendar of Events April**

Due to the coronavirus all events and committees have been postponed.

We will be conducting many online trainings.

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Format</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Thursday, April 2</td>
<td>1:00 pm</td>
<td>Virtual</td>
<td>Crisis Leadership Intervention: The 5/25 Series</td>
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<tr>
<td>Friday, April 3</td>
<td>8:00 am</td>
<td>Facebook Live</td>
<td>“Coffee with the Docs - Covid 19”</td>
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<td>Tuesday, April 7</td>
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<tr>
<td>Thursday, April 9</td>
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Like us on Facebook

www.NorthPortAreaChamber.com
Thank You To Our
Chamber Champions 2019 - 2020

PLATINUM

GOLD

SILVER

BRONZE

• A&F Shuttle Transportation With Class LLC
• Allstate Insurance - Steve Matthews Agency
• Carol St. Germain - Re/Max Anchor Realty
• ClikWiz
• Cruiser’s Travel & Tours, LLC
• CUBIC Advisors
• Debbie Snowden - Coldwell Banker Sunstar Realty
• Dream Vacations - Ed & Robin Rinkewich
• Economic Development Corporation of Sarasota County
• epiphany Health
• Evolve Chiropractic
• Gale West - Your Health Consultant
• Gelmtree Advertising
• Great Florida Insurance of North Port - Heather Reichle
• Heron Creek Animal Hospital
• Linda L. Zick, IBC - Mary Kay
• North Port Art Center
• Olde World Restaurant & Sherwood Forest Lounge
• Paul Patterson Handyman Service

COMMUNITY PARTNERS

• Security Alarm Corporation
• SeePort Optometry
• Solaris Healthcare
• State Farm Insurance - Dean McConville Agency
• Stellar Web Production
• Ted & Linda Curran - Coldwell Banker Sunstar Realty
• Valerie LaBoy - Weichert, Realtors Gulf Coast Group
• Wendy Namack, CFP® - Namack Portfolio Investment Professionals, LLC

Bayfront Health

25 Gulf Coast Community Foundation

Renaissance

SARASOTA MEMORIAL

Health Care System

Bayfront Health

A&F Shuttle Transportation With Class LLC

Platinum Partners

Gold Partners

Silver Partners

Bronze Partners

Community Partners
A Message from the Executive Director

Special “One Time Only” Membership Drive
Due to the COVID-19 (coronavirus) crisis, the North port Area Chamber of Commerce realizes the financial hardships our local businesses are experiencing. The Chamber would like for our businesses and organizations to take advantage of the numerous benefits that our Chamber of Commerce has to offer to help their businesses or organizations grow and succeed. To do this, the Chamber is offering a special “One Time Only” Membership Drive from April 1 – 30, 2020. During this Membership Drive, the Chamber will be offering the following benefits so that businesses and organizations will have the financial capability to join the chamber during these difficult times:

• Membership Application Fee Waived
• Quarterly Payment Option
• Special Gift Bag from the North Port Area Chamber of Commerce
• FREE Marketing & Promotional Opportunities

I encourage you if you are a business or organization that is not currently a Member of the North Port Area Chamber of Commerce, to join during this special “One Time Only” Membership Drive and let the Chamber help you make it through this crisis.

Crisis Leadership Intervention Virtual Presentations
The North Port Area Chamber of Commerce is teaming up with Vision Quest Leadership, LLC to conduct a 5/25 Series Crisis Leadership Intervention Virtual Presentations Live in the Chamber’s Facebook Page, thanks to our sponsor “Cowork Hive – North Port”. The 5/25 Series Presentations are five virtual sessions that are 25 minutes each that cover five main topics relating to Crisis Leadership Intervention. Each virtual presentation will begin at 1:00 pm. The five main topics and dates of the virtual presentations are:

• Tuesday, March 31st – Crisis Leadership – Critical Behaviors for Managing the Unexpected
• Thursday, April 2nd - Navigating Unprecedented Change – It’s No Longer Business as Usual
• Tuesday, April 7th – Rapid Impact Leadership – How to Get Moving NOW!
• Tuesday, April 14th – Emotional Intelligence – Don’t Let Panic Rule
• Thursday, April 16th – Out-Of-Office Workdays – Staying Connected While Disconnected

Each of the virtual presentations will be conducted by Joanne Cumiskey, President & CEO of Vision Quest Leadership, LLC. At the end of the virtual presentations, participants will be able to ask questions and provide comments by submitting them in the “Comment Box’ on the Facebook Page. Each of the virtual presentations are open to all Chamber Members and to the public.
“Coffee with the Docs” – COVID-19 Discussion
The North Port Area Chamber of Commerce is hosting a Live Facebook “Coffee with the Docs” with Dr. Lee Gross and Dr. William Crouch of epiphany Health on the Chamber’s Facebook page every Friday at 8:00 am to discuss the latest updates on the COVID-19 (coronavirus) outbreak. Dr. Gross and Dr. Crouch are very knowledgeable on the COVID-19 (coronavirus) and are frequently in contact with the White House and the State Capital. They will provide the latest updates on the status of the COVID-19 (coronavirus) and will share their expertise knowledge on this issue. Chamber Members and the public will have the opportunity to ask Dr. Gross and Dr. Crouch questions during the Live Facebook show by submitting questions in the “Comment Box” on the Chamber’s Facebook page or submitting their questions in advance by e-mailing their questions to info@northportareachamber.com.

Chamber Members Offering “To Go/Pick-Up” and “Virtual” Services
With everyone being asked to stay at home until the COVID-19 (coronavirus) crisis is resolved, the North Port Area Chamber of Commerce has established two special Tabs on the Chamber’s Website Home Page. These Tabs include; “To Go/Pickup/Delivery Service” Tab and a “Virtual Service” Tab. Businesses and organizations offering Online Ordering, To Go/Pick-Up and Delivery services to the community will be listed in the “To Go/Pickup/Delivery” Tab. Businesses and organizations that are providing “Virtual” services to the community will be listed in the “Virtual Services” Tab. Both of these Tabs will be updated on a daily basis. If you have any need for services at your home or place of business, I encourage you to check out the services being provided by our Chamber Members and support your local businesses and organizations during this critical time in our Country. Our local businesses and organizations give back to our community on a daily basis and now is the time for our community to give back to them in their time of need.

Virtual Lunch & Learn Workshop
The North Port Area Chamber of Commerce’s Lunch and Learn Workshops has gone virtual. The Chamber is following the Center for Disease Control and Prevention (CDC) restrictions on the size of gatherings and the recommendations of “social distance”. We also understand it is important that businesses in the area learn business techniques to help them through these challenging times. To accomplish both of these we are taking our Lunch and Learn Workshops virtual. The first Lunch & Learn Workshop will be held online on Thursday, April 9th from 11:00 am until 1:00 pm. The topic of this Lunch & Learn Workshop will be “Create a World Dominating Message and Make More Money”. Participants will be able to access the webinar from their PC, MAC, iPad, iPhone or Android device. Craft your Undisputable Brand Message so you can quickly convey your expertise and compel people to buy from you. Next, hone in on your audience’s true desires to connect them with your perfect product. Because of the challenging times we are experiencing you may find it necessary to adjust your Brand Message to create a “now” message that addresses your customers immediate needs. Finally, we’ll practice together to ensure you’ve nailed this powerful method and make more money. This will be an interactive webinar so you will be able to ask questions and comment to the presenter and the group.
RUKE, our presenter, is a creative Entrepreneur and Artist. He has been in business for over 22 years. He has worked with the intellectual property of Disney, Marvel and Chico’s. Located in Orlando, he still has every Star Wars Toy since childhood. His tag line is “Let’s Play”. The Lunch & Learn Workshop is free and open to all Chamber Members and to the public thanks to our sponsor, the City of North Port.

2020 North Port Maps Advertising
The North Port Area Chamber of Commerce is offering the opportunity for Chamber businesses and non-Chamber businesses to order and purchase advertising opportunities in the 2020 North Port Maps. These maps are very popular and the Chamber will have 4,000 maps printed and distributed locally, statewide and nationally beginning in July 2020. Businesses interested in purchasing an ad in the 2020 North Port Map must order and make payment no later than Friday, May 29, 2020. The cost and size of ads are listed below:

- Map-side business card size ad - $175.00 (3-3/8” x 2”)
- Back-side business card size ad - $100.00 (Chamber Members) - (3-3/8” x 2”)
- Back-side business card size ad - $175.00 (Non-Chamber businesses) - (3-3/8” x 2”)
- Back panel display ad - $150 (3-1/2” x 4”)
- Back-side panel ad - $400.00 (3-1/2” x 9”)

William J. Gunnin
William J. Gunnin
Executive Director
North Port Area Chamber of Commerce
Honor Roll February

- A&F Shuttle Transportation With Class
- AAA Auto Club Group
- AADisaster Restoration 24/7
- Abbott Air Inc.
- Advanced Asphalt of SWFL, Inc.
- Back Pack Angels
- BrightStar Care of Venice & Port Charlotte
- Busey Bank
- Charlotte State Bank & Trust
- Chiropractic & Massage of North Port
- Charlotte Stone Crabs
- Community Physicians of North Port PA
- Complete Roofing Solutions of Florida
- Cornerstone Integrated Healthcare
- Donna’s Door and Window Company
- Education Foundation of Sarasota County
- Family Pride Roofing
- Fishermen’s Village
- FSBDC at USF
- Gator Water
- Geneva Financial LLC
- Gulfcoast Engraving and Awards
- Hamsher Homes
- Home Instead Senior Care
- iheart
- Imagine School of North Port
- Literay Volunteers of South Sarasota
- Living Waters Lutheran Church
- Mellor & Backo, LLP
- Millennium Physician Group - Walk-In
- Moody Agency
- Namack Portfolio Investment Professionals
- Noah’s Ark Preschool
- North Port Natural Florist
- North Port Sun
- North Port Toastmasters
- Northside Psychiatric Services
- Peace River Botanical & Sculpture Gardens
- Port Charlotte SCORE
- San Pedro Catholic Church
- SendOut Cards
- Shremshock Surveying, Inc.
- St. Nathaniel’s Episcopal Church
- Stenten’s Golf Cart Accessories, Inc.
- Superior Heating & Cooling
- Tax Savers
- The Florida Center for Early Childhood
- Westcoast Electric Services Inc.
April Membership Drive
One Time Offer - This Month Only

Due to the COVID-19 (coronavirus), the North Port Area Chamber of Commerce realizes the financial hardships our local businesses are experiencing. The Chamber would like you to take advantage of the numerous benefits that our Chamber Members have at their fingertips. Let the Chamber help you during this crisis and assist you in making your business or organization grow and succeed.

The North Port Area Chamber of Commerce will be offering the following benefits to businesses who join in April 2020:

- Application Fee Waived ($25.00 value)
- Give you the option of paying quarterly
- Provide you with a gift bag from the Chamber
- FREE marketing/promotional opportunities

The larger our membership, the more powerful our voice and ability to promote and encourage business prosperity and economic development through advocacy, engagement and cooperation.

This membership drive runs from April 1 - April 30, 2020

www.northportareachamber.com | info@northportareachamber.com
941-564-3040
**Veteran Deliveries**

Boca Beacon/Gasparilla Magazine
5 Years

---

**New Member Plaque Packets**

- **Basil Appliance Sales and Service**
- **Ron Smith State Farm Insurance**
- **Riverchase Dermatology and Cosmetic Surgery**
- **Keller Williams Island Life Real Estate - North Port**
- **Restore Medical Partners**
- **Cowork Hive - North Port**
- **Bowersox Air Conditioning & Heating**
- **C&F Movers**
- **Bytestorm LLC**
“And the Winners are: Donna Wilkes, Melissa Lockhart, and Mary Sherman.”

Do to the Coronavirus, the Leadership North Port Classes have been postponed until further notice.
The North Port Area Chamber of Commerce will be hosting a Live Facebook Show on the Chamber’s Facebook Page every Friday through April at 8:00 am, with Dr. Lee Gross & Dr. William Crouch of epiphany Health to discuss and inform Chamber Members and the public about COVID-19 (coronavirus).

Dr. Gross & Dr. Crouch will also answer questions from Chamber Members and the public during the Live Facebook Show. You may submit your questions in advance by e-mailing your questions to info@northportareachamber.com or ask them directly through facebook during the show.
CRISIS LEADERSHIP INTERVENTION

The 5/25 Series
5 Virtual Sessions*
25 Minutes Each
5 Main Topics

Mark your Calendars!
Tuesday, March 31st - Thursday, April 2nd
Tuesday, April 7th
Tuesday, April 14th - Thursday, April 16th
from 1:00-1:25pm
*Live from THE HIVE. Go to NPACC’s Facebook page to view and participate.

About Your Presenter:
Joanne Cumiskey is the President & CEO of VQL. She's tapping into her experience to share expertise about leading and overcoming adversity in times of crisis. From the overnight closure of her corporate employer, to overcoming the economic impact of 9/11 and the 2008 financial crisis as a business owner, Joanne has valuable insight to share.

Fast tips, quick actions, every session a different topic
1. CRISIS LEADERSHIP - Critical Behaviors for Managing the Unexpected
2. NAVIGATING UNPRECEDENTED CHANGE - It’s No Longer Business as Usual
3. RAPID IMPACT LEADERSHIP - How to Get Moving NOW!
4. EMOTIONAL INTELLIGENCE - Don’t Let Panic Rule
5. OUT-OF-OFFICE WORK DAYS - Staying Connected WhileDisconnected

These brief, energized sessions deliver!
Just-in-time tips, ideas, and actions in five key areas that will help you lead in these challenging times.

Layered learning is the key! Each session delivers another sequence of tips and insight to inspire action.

Don’t be overwhelmed! You won’t feel bogged down with too much content crammed into one long session. Attend one or all five 25-minute sessions.

Positively impact your future reality. The targeted actions you execute today will minimize the damaging impact of our global crisis and maximize unimagined opportunities for you and your business.

Sponsored by:

Hive Cowork
Wednesday, March 11: Creating Effective Facebook Ads
Facebook has the biggest reach of all the social media platforms and the most powerful targeting capabilities. As a result, Facebook advertising can play a significant role in helping you: Increase your reach to current and future fans, Build engagement with fans and visitors to your Facebook business page, Prospect for new customers/clients.

Thursday, April 9; Create a World Dominating Message and Make More Money -Virtual
Craft your Undisputable Brand Message so you can quickly convey your expertise and compel people to buy from you. Next, hone in on your audience’s true desires to connect them with your perfect product. Finally, we’ll practice together to ensure you’ve nailed this powerful method and make more money.

Thursday, May 14; Tools and Resources to Help Your Business -Virtual
A business is made up of many parts and a business owner can easily be overwhelmed. It is important to find tools and resources that can help you run your business smoothly and effectively and recognize which will help your business to grow. Discover the tools and resources available in our area and determine which of them can help you.

Thursday, June 11; Reach Customers Online with Google
Learn how customers find your business online and how to promote your online presence. Use your free business listing, SEO techniques and online advertising to improve your website’s visibility on all devices. Learn how to find and use Google Analytics and Google Trends.

Thursday, July 9; Leadership Training
What is your leadership style? What are the characteristics of a good leader? At this workshop you will have the opportunity to identify your leadership style and learn how it relates to your environment. Be prepared to share your thoughts about leadership and participate in an interactive project that demonstrates leadership skills.

Thursday, August 13; Promoting Your Business
You promote your business by getting the word out, and you have to do this consciously. You should spend at least an hour a day promoting or planning how to promote your business. While promotion is a budgeted activity it doesn’t have to be expensive. Learn inexpensive ways to promote your business.

Thursday, September 10; Technology for Small Businesses
Running a successful small business comes down to how you use your resources. Technology allows small business owners to use limited resources in smarter, more efficient ways. Explore technology that could ease or eliminate the daily struggles of operating and growing your small business.

Thursday, October 1; Building Good Communication Skills
Good communication skills allow us to give and receive information effectively and efficiently. It is important to have good verbal, non-verbal and written communication skills to share information with customers, clients, employees, suppliers, other business owners and many more. Learn here by doing.

Thursday, November 12; Attracting and Maintaining Customers
Most small business owners are very good at what they do, but that is only part of creating a successful business. Creating sales by attracting new customers and retaining existing customers is necessary for the business to grow and succeed. Learn how to use your USP and a little humor to attract attention and stay “Top of Mind”.

The 2020 North Port Small Business Lunch and Learn program is a series of monthly workshops to assist business owners with improving their business and staying competitive. Workshops will be held virtually until further notice. The workshops are offered at no cost thanks to the generosity of our workshop sponsors. Workshops begin at 11:30 AM and conclude by 1:00 PM. Please register online to receive information on how to access the virtual workshops at www.northportareachamber.com
2020 North Port Map Advertising Contract/Insertion Order
Distribution: 4,000 Full Color Glossy Maps!

North Port Maps are Free to the Community

☐ Business Card Outside 3 3/8" w x 2"h - $100 (12-9 available)
☐ Non-Chamber Member - $175.00
☐ Business Card Map Side 3 3/8" w x 2"h - $175 (20-15 available)
☐ Front Panel Display Ad 3 1/2" w x 4" h - $300 (0-0 available) **SOLD OUT**
☐ Back Panel Display Ad 3 1/2" w x 4" h - $150 (4-0 available)
☐ Panel Ads 3 1/2" w x 9" h - $400 (4-2 available)
☐ Back Cover Panel Ad 3 1/2" w x 9" h - $800 (0-0 available) **SOLD**

Business Name: ____________________________________________
Contact Person: ____________________________________________
Address: ________________________________ City: ______________ Zip: __________
Phone: __________________ Fax: ______________ E Mail: ________________
Total Cost: $______ Signature: __________________________ Date: ______________

Make payments to North Port Area Chamber of Commerce
LIMITED SPACE AVAILABLE ~ FIRST COME, FIRST SERVED

**Deadlines:**
Contract & Payment: May 29, 2020
Artwork for Ads: May 29, 2020
Publication Target Date: July 1, 2020

E Mail ads to: craigmap@gmail.com

North Port Area Chamber of Commerce
Phone: (941) 564-3040
Fax: (941) 200-5713
E-Mail: wgunnin@northportareachamber.com

House of Maps: (941) 924-8998

It is preferred that all ads be submitted with computer generated electronic files. The map is produced using Adobe InDesign on a Mac platform. Advertisers may submit: Photoshop files, TIFF, EPS, JPEG, and PDF files. Files must have fonts embedded and colors set to CMYK. Illustrator files should have fonts set to outline.

Digital images should be submitted at 100% of their printed size (please see above for ad dimensions), 300 dpi in CMYK. Microsoft.PUB files are not acceptable and must be “saved as” to one of the above requested formats.

For any ad to be built by the publisher from “scratch”, the advertiser must submit high resolution CMYK logos and/or photos accompanied by a sketch, at size, of what is requested for final ad design. In most instances, there will be no additional fees incurred for ad composition by the publisher. For production questions, advertisers are welcome to contact the House of Maps directly at 941-924-8998. E-Mail: craigmap@gmail.com

If you, the Advertiser, have been sent a proof, you will have 48 hours after receipt of the proof to either approve or send corrections. Failure to respond to the proof will deem the non-response as approval and the ad will run as is.
Virtual Services

The North Port Area Chamber of Commerce has added a “Virtual Services” tab on our Website Home Page that will showcase Chamber and Non-Chamber businesses that are providing “Virtual Services” to the Community (e.g. – Healthcare, Instructional, Seminars, Education, etc.).

If you wish to advertise any “Virtual Services” that you are providing on this Tab on our Chamber's Website, please e-mail us on what service you are providing in one sentence, along with your logo and a link to either your Website page or Facebook Post to info@northportareachamber.com.

If you have any questions, please call the Chamber office at (941) 564-3040 or e-mail to info@northportareachamber.com.

The North Port Area Chamber of Commerce has added a "To Go/Pickup/Delivery" tab on our Website Home Page that will showcase Chamber and Non-Chamber businesses that are providing Online Ordering, Delivery, To Go or Pick-Up Services to the Community (e.g. - Restaurants, Retail Stores, Pharmacies, etc.). This information will also be shared on the City of North Port’s website.

If you wish to advertise any Delivery/Pickup Services that you are providing on this Tab on our Chamber’s Website, please e-mail us on what service you are providing in one sentence, along with your logo and a link to either your Website page or Facebook Post to info@northportareachamber.com.

If you have any questions, please call the Chamber office at (941) 564-3040 or e-mail to info@northportareachamber.com.
Ribbon Cutting
Business After Hours
BUSINESS & COMMUNITY GROWING TOGETHER

The Communicator is a monthly publication of the North Port Area Chamber of Commerce:

1337 N. Sumter Boulevard
North Port, FL 33986
Phone: 941-564-3040
Fax: 941-200-5713

Email: info@northportareachamber.com
Web: www.northportareachamber.com

CHAMBER STATISTICS

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Your Chamber Working For You

2019-2020 Executive Committee:

President: Matt Dill (Stellar Web Production)
Immediate Past President: Bill Werdell (Achivea Credit Union)
Incoming President: David Roth (Rothco Signs & Design)
Treasurer: Jackie Normand (Busey Bank)
Secretary: Gale West (Your Health Consultant)

Directors:
Frank Gailer (A&F Shuttle Transportation With Class LLC)
Tony Gustitus (Keller Williams Peace River Partners, Rhonda Gustitus Team)
Mike Juaire (Security Alarm Corporation)
Valerie LaBoy (Weichert, Realtors Gulf Coast Group)
Kelly Louke (Charlotte State Bank & Trust)
Jamie Lovern (Lolablue)
Sharon Matthews (Allstate Insurance - Steve Matthews Agency)
Ed Rinkewich (Dream Vactaions)
Amy Schuldt (Kyle Kurtis Salon & Spa)
Ray Witkowski (Key Agency, Inc.)
Linda Zick, IBC (Mary Kay)

The mission of the North Port Area Chamber of Commerce is to promote and encourage business prosperity and to enhance economic development through advocacy, engagement and cooperation.

Staff:

William Gunnin
Executive Director

Denise V. Berg
Office Administrator

AARP Volunteers: Debbie Nichols and Terry Baker