The Stewart Approach

Stewart Title understands the unique needs of each customer and the specifics of every transaction. That’s why we approach working with you differently.

The real estate industry is one of the primary engines of our economy. However, there’s more to real estate transactions than dollar signs and numbers on a chart. There’s the dream of a new home, the business goals of a real estate agent working to support his or her family, and the new base of a small business owner working to make an idea into a reality.

Stewart Title provides policy support and title expertise through a nationwide network of direct operations and independent agency partners providing a personalized experience for agencies, lender partners and borrowers on a local level.

Just like there’s more to your transaction than what’s on paper, there’s more to Stewart Title than the label of a title company. Our vision is to be the most admired real estate services company.

In the true spirit of partnership, we’re here for you every step of the way to make the transaction process easier, so you can get your deal done. This means you have our commitment to provide:

- quick answers and individualized solutions to meet your needs;
- valuable guidance to make an otherwise complicated process as simple as possible;
- in-depth knowledge of this market and the regulations affecting real estate transactions locally and nationally; and
- unrivaled expertise in resolving title issues with more than 125 years of experience.

At Stewart, we believe in building strong relationships – and these partnerships are the cornerstone of every closing, every transaction, and every deal.

More information can be found at stewart.com, subscribe to the Stewart blog at http://blog.stewart.com or follow Stewart on Twitter® @stewarttitleco.
Hi! My name is Emily Rivera-Jackson! I am a top producing real estate broker with over 20 years of real estate expertise. My passion is to work with amazing buyers and sellers located in and around Southwest Florida including Englewood, Port Charlotte, Venice, Punta Gorda, Rotonda West, Nokomis & North Port, FL.

Let me use my knowledge, expertise & resources to assist you - call me today!

Emily Rivera-Jackson
REALTOR® Broker Associate
941.525.4319 Cell
EmilyRiveraJackson.com
EmilyRiveraJackson@gmail.com
Hablamos Español!
### Calendar of Events August

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>2nd</td>
<td>9:00 am</td>
<td>Marketing &amp; Communication Committee (Charlotte State Bank, 4300 Aiden Lane)</td>
<td>Perkins, 6001 S. Salford Boulevard, North Port</td>
</tr>
<tr>
<td>2nd</td>
<td>4:00 pm</td>
<td>Ribbon Cutting - envyTV (Common Grounds Meeting Hall, WKDW 97.5 Radio, 12737 Tamiami Trail, North Port)</td>
<td>Business &amp; Economic Development Committee (Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road, North Port)</td>
</tr>
<tr>
<td>6th</td>
<td>8:30 am</td>
<td>Business &amp; Economic Development Committee (Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road, North Port)</td>
<td>Professional Development &amp; Education Committee (Goodwill Job &amp; Career Center, 14879 S. Tamiami Trail, North Port)</td>
</tr>
<tr>
<td>6th</td>
<td>4:00 pm</td>
<td>Lunch &amp; Learn Workshop - Communication Skills (Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road, North Port)</td>
<td>Ribbon Cutting - Nick’s Pool Maintenance (North Port Area Chamber, 1337 N. Sumter Boulevard, North Port)</td>
</tr>
<tr>
<td>7th</td>
<td>7:30 am</td>
<td>Breakfast Club Networking (Perkins, 6001 S. Salford Boulevard, North Port)</td>
<td>Member Services Committee (Perkins, 6001 S. Salford Boulevard, North Port)</td>
</tr>
<tr>
<td>8th</td>
<td>11:30 am</td>
<td>Lunch &amp; Learn Workshop - Communication Skills (Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road, North Port)</td>
<td>Resource Development Committee (Key Agency, 14942 Tamiami Trail)</td>
</tr>
<tr>
<td>9th</td>
<td>4:00 pm</td>
<td>Ribbon Cutting - Nick’s Pool Maintenance (North Port Area Chamber, 1337 N. Sumter Boulevard, North Port)</td>
<td>Network@Noon (Gene Matthews Boys &amp; Girls Club, 6851 S. Biscayne Dr. North Port)</td>
</tr>
<tr>
<td>13th</td>
<td>8:30 am</td>
<td>Member Services Committee (Perkins, 6001 S. Salford Boulevard, North Port)</td>
<td>Business to Business Expo George Mullen Event Center, 1602 Kramer Way, North Port</td>
</tr>
<tr>
<td>13th</td>
<td>5:30 pm</td>
<td>Business to Business Expo George Mullen Event Center, 1602 Kramer Way, North Port</td>
<td>Chamber Champion Appreciation Reception (Heron Creek Golf &amp; Country Club, 5301 Heron Creek Blvd.)</td>
</tr>
<tr>
<td>14th</td>
<td>8:30 am</td>
<td>Resource Development Committee (Key Agency, 14942 Tamiami Trail)</td>
<td>Government Relations Committee (Sarasota Memorial Health Care System ER, 2345 Bobcat Village Center Road, North Port)</td>
</tr>
<tr>
<td>15th</td>
<td>11:30 am</td>
<td>Network@Noon (Gene Matthews Boys &amp; Girls Club, 6851 S. Biscayne Dr. North Port)</td>
<td>Ribbon Cutting - Holiday Builders (1881 West Price Street, North Port)</td>
</tr>
<tr>
<td>20th</td>
<td>Noon</td>
<td>Ribbon Cutting Diamond Dog Pressure Cleaning (North Port Area Chamber Office)</td>
<td>North Port Young Professionals, location TBD</td>
</tr>
</tbody>
</table>

**As we prepare for the 2020 Community Guide, please remember to login to the Chamber website to check and update your company information**

www.NorthPortAreaChamber.com
Thank You To Our
Chamber Champions 2018 - 2019

PLATINUM

GOLD

SILVER

COMMUNITY PARTNERS

• AADisaster Restoration 24/7
• Allstate Insurance - Steve Matthews Agency
• Always Air Heating & Cooling
• Amy Sauer - Anytime Realty
• BB&T
• ClikWiz
• Coastal Quality Landscapes
• Cruiser’s Travel & Tours, LLC
• Debbie Snowden - Coldwell Banker
• Dick & Denise Woodhull - Sun Realty
• Do-Well Painting
• Dream Vacations - Ed & Robin Rinkewich
• Economic Development Corporation of Sarasota County
• Epiphany Health
• Gale West - Your Health Consultant
• GreatFlorida Insurance - Heather Reichle
• Heartland Payment System
• Linda & Ted Curran - Coldwell Banker
• Sunstar Realty
• Linda L. Zick, IBC - Mary Kay
• Lowe & Levy, CPA’s, LLC
• Mills-Roy Luxury Travel
• Olde World Restaurant
• Paul Patterson Handyman Service
• Security Alarm Corporation
• SeePort Optometry
• State Farm Insurance - Dean McConville
• Stellar Web Production
• The Power & Light Co., LLC
• The Springs at South Biscayne
• Valerie LaBoy - Weichert, Realtors Gulf Coast Group
• Wendy Namack, CFP® - Namack Portfolio Investment Professionals, LLC

Florida Weekly
in the know in the news

Harbor Style
North Port Magazine

North Port Sun

iHeartRadio

North Port Florida

Lightspeed Voice

Heron Creek Golf & Country Club

Harbor Style

North Port Sun

WKDW - 97.5FM
Read Community Radio
A Message from the Executive Director

2019-2020 Chamber Champion Program
The North Port Area Chamber of Commerce is unveiling the 2019-2020 Chamber Champion Program. This program allows Chamber Members to invest in the North Port Area Chamber, in addition to their annual membership dues, to provide additional support to the North Port Area Chamber of Commerce and its effort to fulfill its mission and to gain additional exposure for their business. This program provides incentives that will maximize marketing and networking opportunities for a business to promote their business to other Chamber members and to the community. There is a Payment Plan Option for businesses interested in participating in the 2019-2020 Chamber Champion Program. The last day to register as a 2019-2020 Chamber Champion is Friday, September 27, 2019. Please review the Registration Form inside the Communicator E-Newsletter that reflects the various sponsorship levels and the incentives associated with each sponsorship level.

Chamber “Hot Summer Nights” Membership Drive
The North Port Area Chamber of Commerce will be conducting a “Hot Summer Nights” Membership Drive from August 13-27, 2019. Businesses that are not members of the Chamber are encouraged to join during the Membership Drive and let the Chamber help their business or organization grow and succeed. The Chamber is offering additional incentives to businesses to join the Chamber during the Membership Drive. These incentives include:

NEW MEMBER INCENTIVES
• Administrative Fee Waived ($25 value)
• 3-day advertising in the North Port Sun Newspaper ($184 value)
• New Member recognition:
  o Chamber Facebook page
  o Chamber website
  o Communicator electronic newsletter
  o North Port Sun Chamber column
• Invitation and recognition at your first Network @ Noon Luncheon ($15 value)
  (Total incentive value $423)

CURRENT MEMBER INCENTIVES
The Chamber realizes that are current Chamber Members are the best Ambassadors for the Chamber are offering incentives to our current Chamber Members that solicit and secure new Chamber Members during the Membership Drive. These incentives include:
• 1 New Member - $25 credit Plus a priority listing on NPACC website directory ($99 value)
• 2 New Members - $50 credit Plus an enhanced listing on the NPACC website ($245 value)
• 3 New Members - $75 credit Plus a Banner Ad on the NPACC website category page ($599 value)
• 4 New Members or more - $25 credit for each new member, Plus a banner ad on the NPACC website category page, plus a chance to win a Bronze Chamber Championship ($500 value)
for the 2018-19 fiscal year. If the current member is already a Chamber Champion, a $500 credit will be applied to an upper level sponsorship of choice. In case of a tie, the current member that brings in the most in investment dollars will be the winner.

"Hot Summer Nights VIII" Business-to-Business Expo
The North Port Area Chamber of Commerce will be hosting the upcoming "Hot Summer Nights VIII" Business-to-Business Expo on Tuesday, August 13, 2019 from 5:30 pm - 7:30 pm at the George Mullen Activity Center, located at 1602 Kramer Way in North Port. The Business-to-Business Expo is designed to bring the business community together and to provide networking opportunities and a chance to promote your business and establish worthwhile business relationships. The event is open to all Chamber and non-Chamber businesses and the cost is $5.00 per person or FREE admission if you provide a business card at the entrance. Vendor booths will be decorated in accordance to the "Hot Summer Nights VIII" theme and the vendor booth that is voted best decorated in accordance to the theme will win a free vendor booth at the 2020 Business-to-Business Expo. Representatives from the Sarasota Supervisors of Elections will be present to offer voter's registration for the upcoming elections. Food, drinks and entertainment will be provided. Participants that provide business cards will have the opportunity to win complimentary door prizes provided by Vendors. All of the Vendor Booths have been sold for the Expo, however, there are a limited number of Food Vendor Sponsorships available and will be sold on a first-come/first-serve basis.

Leadership North Port
The North Port Area Chamber of Commerce is now accepting applications for their 2019-2020 Leadership North Port Program. Leadership North Port is a series of city-wide programs designed to enhance participants' awareness of our community and its needs by examining how leadership in the historical, geographical, educational, economic, governmental and cultural segments work together to perpetuate and advance the North Port community and its citizens. The program is also designed to nurture and engage the leadership skills of potential and current leaders by providing an atmosphere that stimulates and fosters diverse viewpoints, resulting in innovative answers to the critical questions facing our community. The program strives to create awareness and to connect leaders with issues; it is not an academic leadership training program. Further, the program is not political and does not recommend or advocate policy positions on public matters.

For more information and an application, please visit the Chamber website at www.NorthPortAreaChamber.com or Leadership North Port website at www.leadershipnorthport.com.

The 2019-2020 Leadership North Port Program begins on October 11, 2019 and the deadline date for completed applications is Monday, August 23, 2019. Applications will be reviewed and a selection committee will select the participants from all the applications received. The 2019-2020 Leadership North Port Class will be announced and introduced on October 8, 2019.
“Scramblin’ on the Green” Golf Tournament
The North Port Area Chamber of Commerce Annual Swift Plumbers “Scramblin’ on the Green” Golf Tournament will be held on Saturday, October 12, 2019 at Heron Creek Golf & Country Club. The registration rate is $90.00 per player or $360 per team. Various Sponsorship opportunities are available that provide great exposure for your business. Don’t miss out on the opportunity to be a part of the most marketed & promoted Chamber event of the year. Registration includes: Green fees, golf cart, continental breakfast, lunch buffet, range balls, contests, raffle prizes and goodie bags. The golf tournament will host a hole-in-one contest at each of the par 3 holes, putting contest, longest drive contest, closest to the pin contest, most accurate drive contest, in the circle contest and “hit it on the green” contest.

North Port Maps
The new North Port Maps are available at the North Port Area Chamber of Commerce office, located at 1337 N. Sumter Boulevard. The maps are free to the public and are made possible due to Chamber members purchasing advertising opportunities in the North Port Maps. The new North Port Maps have the most updated roadway and zip code information in North Port and portions of Charlotte County. The Chamber would like to encourage the public to support and patronize the businesses that are listed as advertisers on the North Port Map.

Community Guide 2020
The North Port Area Chamber of Commerce is excited to be partnering with Gelmtree Advertising and Buffalo Graffix to produce our 2020 community Guide. This publication is the member voice of our Chamber and the community. We are designing the book to have a magazine feel that draws in readers, visitors and potential new businesses to our wonderful community. We will have big pictures, lots of great content and more opportunities to network. Don’t delay securing your placement! Contact Chamber Member Carole Holden of Gelmtree Advertising at 352-408-8601 to reserve your ad space. Space deadline is October 31, 2019. The Community Guide will feature articles and photos that illustrate the strength of the North Port area and why we are so attractive to visitors and new businesses. More than 30,000 readers will touch and feel our new publication. Advertising opportunities are available to Chamber and non-Chamber businesses.

Sincerely,

William J. Gunnin

William J. Gunnin
Executive Director
North Port Area Chamber of Commerce
The North Port Chamber of Commerce is pleased to have these partners renew their annual investment in the community:

**Businesses**

- Ball Law Firm
- BB&T
- Bowersox Plumbing
- Christian Brothers of North Port
- Coldwell Banker Sunstar Realty – Randy Welker
- Connect Hearing
- Ed Davis
- Englewood Community Hospital
- Fawcett Memorial Hospital
- Gene Matthews Boys & Girls Club
- Just Counters & Other Stuff
- Kays-Ponger & Uselton Funeral Homes
- Lolablue, LLC
- Moe’s Southwest Grill
- North Port Foot & Ankle
- North Port Primary Care
- Re/Max Anchor Realty – Patty Gillespie
- Society of the North Port Performing Arts
- Stellar Web Productions
- Steve Nehr
- Tom Jones
- USF Sarasota/Manatee
- Virgil’s Home Maintenance
Welcome, Newest Members!

The North Port Area Chamber of Commerce is happy to announce the following as partners in our mission. We suggest you support local business.

Always buy Chamber!!

Office Depot - Venice
Sellstate Waves Realty
Adams Homes of NW FL - Sarasota

The Axe Haus
CLOSED Title Southwest FL

Member Visit
Jermemy Lipford, Manager
Office Depot - Port Charlotte

Veterans Deliveries
Ed Davis and Nil Weibull
Port Charlotte SCORE
10 Years

Rick Schuldt
Save Haven Home Inspections
5 Years
Interested in becoming a Chamber Ambassador?

**Ambassadors**

Mentor New Members for a period of two months to:

- Introduce them to current members at networking events
- Educate and encourage them to take advantage of new member benefits
- Be available to them to answer questions and concerns regarding the Chamber

Interested in becoming a Chamber Greeter?

**Greeters**

Welcome all guests and members at monthly networking events:

- Agree to be assigned to at least one of three monthly networking events
- Agree to be available to all guests and members needing assistance with introductions
- Agree to arrive 15 minutes before any event to which assigned

The North Port Area Chamber of Commerce is looking to grow our Ambassador and Greeter Programs!

If you are an active and current Chamber member and interested in participating in either or both programs, please email Linda Zick, Coordinator, at llzick1376@gmail.com
Chamber Networking Breakfast

Location:  Perkins
Address:  6001 S. Salford Blvd.
          North Port
Day/Date/Time:  Wednesday
               August 7, 2019
               7:30 am

**There is no cost to attend unless you wish to order breakfast off their delicious breakfast menu**

Remember to bring a gift for the drawing—promote your business.
Hosted by: Valerie Bourdier and Tristan Bourdier

AUGUST 2nd, 2019 FRIDAY 4:00 PM

Food, Beverages (including adult) 50-50 Raffle, Giveaways...

Event will take place at COMMON GROUNDS (WKDW) 12737 Tamiami Trail North Port, Florida

Special Guest Speaker

MR. EDDIE FREEMAN

Millionaire, Entrepreneur, Success Coach and Co-Owner of ENVYTV

The Streaming Company that Pays You!

envy

We Are The Env of The Streaming Universe™

For those interested in ENVY Streaming Services and/or Opportunities, there will be a short presentation after the Ribbon Cutting.

For info call: Valerie (941) 275-4218
# 2019 North Port Small Business Lunch & Learn

The 2019 North Port Small Business Lunch and Learn program is a series of monthly workshops to assist business owners with improving their business and staying competitive. All workshops are held at the Second Floor Community Room at Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road in North Port. The lunches and workshops are offered at no cost thanks to the generosity of our workshop sponsors. Workshops begin at 11:30 AM and conclude by 1:00 PM. Please register at www.northportareachamber.com.

## March 14  Promoting Your Business
Promotion is how you and your business communicate with the market. You promote your business by getting the word out and you have to do this consistently. It is a budgeted activity but it doesn’t have to be expensive. Social Media is not the only way. Learn several different ways to promote your business.

## April 4  Budgeting to Sustain and Grow Your Business
A budget is a guide to assist you in operating your business. It will create a focus for the business and set targets to help your business grow. A budget will help you make continuous improvements, anticipate problems and provide financial information for making sound business decisions. Learn about some tools that will get you started.

## May 9  Creating Content People Will Read
What you say and the way you say it is how you will attract and engage your audiences. Sharing valuable content helps by improving SEO. Learn tips on how to create content for your blog, your newsletters and Facebook. Receive the structure and tools to make creating your own content fast, easy and effective.

## June 6  Using Data To Drive Growth
Reliable data can keep your business growing. Learn about tools that collect and interpret information about how your customers interact with your business online. This information allows you to make informed decisions about online marketing strategy. Find out who your most valuable website visitors are and how to reach them.

## July 11  Website Design and Maintenance
Your website serves as an online storefront for your business. Learn how to create a clean, professional looking site that encourages visitors to stay and see what your business has to offer. Once your site is complete it will need to be updated with new information and photos from time to time.

## August 8  Communication Skills
Good communication skills allow us to give and receive information effectively and efficiently. It is important to have good verbal, non-verbal and written communication skills to share information with customers, clients, employees, suppliers, other business owners and many more. Learn techniques to develop and improve these skills.

## September 12  Resources for Helping Your Business
Operating a business is no easy task. Sometimes a business owner or manager can feel overwhelmed by a problem. You don’t have to go it alone. There are a number of resources in our area to help you and your business with marketing and management tasks.

## October 3  Elements of a Marketing Plan
Knowing and using the key elements of marketing will help you prepare marketing campaigns for the holiday season and beyond. Learn how to examine your business, your products, your competition, your target market and the business environment to create promotions that will sell your products.

## Nov. 14  Networking to Grow Your Business
Networking is not about making a sale it’s about developing relationships. Learn how to network to create new contacts and gain referrals, stay current on business trends, solve problems and share knowledge and experience. Ultimately the purpose of networking is to increase revenues.
Join North Port Area Chamber of Commerce
In a Ribbon Cutting for

**NICK’S POOL MAINTENANCE**

Friday, August 9, 4:00 pm

1337 N. Sumter Blvd., North Port

Pizza, snacks and drinks will be available.
Business to Business Expo

Hot Summer Nights VIII

Complimentary
Food & Beverages
Vendor Door Prizes

Tuesday, August 13, 2019

5:30 pm – 7:30 pm

George Mullen Activity Center,
1602 Kramer Way, North Port

Admission: FREE with business card
$5 per person without business card

Vendor Reception: 5:00-5:30 pm
Expo Networking: 5:30-7:30 pm

For more information contact North Port Area Chamber at 941-564-3040 or visit www.NorthPortAreaChamber.com
Join the North Port Area Chamber of Commerce today to start promoting your products and services.

For more information contact North Port Area Chamber at 941-564-3040 or visit www.NorthPortAreaChamber.com or talk to a Chamber Member!
HOT SUMMER NIGHTS MEMBERSHIP DRIVE

JOIN

Goal of Drive
The larger our membership, the more powerful our voice and ability to promote and encourage business prosperity through advocacy, engagement and cooperation.

NEW MEMBER INCENTIVES
• Administrative Fee Waived ($25 value)
• 3-day advertising in the North Port Sun Newspaper ($184 value)
• New Member recognition
  • Chamber Facebook page
  • Chamber website
  • Communicator electronic newsletter
  • North Port Sun Chamber column
• Guaranteed to be listed in 2020 Community Guide
• Invitation and recognition at your first Network@Noon luncheon ($15 value)
(Total incentive value $423)

CURRENT MEMBER INCENTIVES
• 1 New Member - $25 credit Plus a priority listing on NPACC website directory ($99 value)
• 2 New Members - $50 credit Plus an enhanced listing on the NPACC website ($245 value)
• 3 New Members - $75 credit Plus a Banner Ad on the NPACC website category page ($599 value)
• 4 New Members or more - $25 credit for each new member, Plus a banner ad on the NPACC website category page, plus a chance to win a Bronze Chamber Championship ($500 value) for the 2019-20 fiscal year. If the current member is already a Chamber Champion, a $500 credit will be applied to an upper level sponsorship of choice. In case of a tie, the current member that brings in the most in investment dollars will be the winner.
Luncheon

Growing your business network.

BOYS & GIRLS CLUBS
OF SARASOTA COUNTY
GENE MATTHEWS CLUB

Thursday, August 15, 2019
11:30 am—1:00 pm

6851 S. Biscayne Dr., North Port

Chamber Members: $15.00 each / Non Chamber Members $20.00 each

Choice of: Parmesan Crusted Chicken or Renegade Sirloin
Includes: Fresh Steamed Broccoli, Seasoned Rice Pilaf & House Salad

Yes! Reserve ________ seat(s) for the Network @ Noon Luncheon for a total payment of $______________

Name(s): __________________________________________________________

Business: __________________________________________________________

Telephone/Email: ___________________________________________________

Payment Method: Credit Card _______ Check _______ Cash _______

Credit Card Number: _______________________________________________

Exp. Date: ________ Security Code: _______ Zip Code: ________________
Appreciation Reception
Wednesday, August 21, 2019
5 pm—7 pm
5301 Heron Creek Blvd.
RSVP by
Friday, August 16, 2019

Join the North Port Area Chamber of Commerce as we express our appreciation and gratitude to the North Port Area Chamber of Commerce 2018-2019 Chamber Champions.
FREE heavy hors d'oeuvres, beer, wine, and non-alcoholic beverages will be provided.

Please RSVP your attendance so that proper arrangements can be made.

Name: ___________________________________________________________
Business___________________________________________________________
Address:___________________________________________________________
Telephone/Email:___________________________________________________

(Registration limited to 100 people)
Join North Port Area Chamber of Commerce
In a Ribbon Cutting for new member

Diamond Dog
Pressure Cleaning

Tuesday, August 20, Noon

North Port Chamber of Commerce Office
1337 N. Sumter Blvd., North Port
Join North Port Area Chamber of Commerce
In a Ribbon Cutting for

HOLIDAY BUILDERS

Thursday, August 22, 4:00 pm
1881 West Price Street, North Port
Snacks, drinks and adult beverages will be available.
The North Port Area Chamber of Commerce is offering Chamber members an opportunity to register for the 2019-2020 Chamber Champion Program and sign-up for the payment plan now available. The 2019-2020 Chamber Champion Program will run from October 1, 2019 - September 30, 2020.

Chamber members can select which sponsorship level they would like to sign-up for and make payments according to the following schedule:

- First Payment - 50% down by September 30, 2019
- Second Payment - 25% by December 31, 2019
- Final Payment - 25% by March 31, 2020

**Chamber Champion Sponsorship Levels:**

- Platinum $5,000
- Gold $2,500
- Silver $1,500
- Bronze $500

Chamber members participating in the payment program must complete and sign a 2019-2020 Chamber Champion payment contract and make first payment by September 30, 2019.

Don't miss out on this opportunity to gain additional exposure for your business and to take advantage of the additional benefits offered through the various sponsorship levels.

For more information, call the Chamber Office at (941) 564-3040 or e-mail at info@northportareachamber.com
<table>
<thead>
<tr>
<th>Month</th>
<th>Events and Functions</th>
<th>Benefit</th>
<th>Community Partner</th>
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<tbody>
<tr>
<td>October</td>
<td>Golf Tournament</td>
<td>Player Foursomes</td>
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<tr>
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<td>Display Table and Hole Sign</td>
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<tr>
<td>December</td>
<td>Chamber Awards Ceremony Luncheon</td>
<td>Luncheon Tickets</td>
<td>Table (6)</td>
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<td></td>
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</tr>
<tr>
<td></td>
<td></td>
<td>Luncheon Program Business Listing</td>
<td>Logo</td>
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<tr>
<td></td>
<td>Holiday Social</td>
<td>Tickets</td>
<td>4 tickets</td>
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<tr>
<td>January</td>
<td>Annual Meeting &amp; State of the City Address</td>
<td>Luncheon Tickets</td>
<td>Table (6)</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>March</td>
<td>Business &amp; Community Expo</td>
<td>Booth and Table</td>
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<tr>
<td>April</td>
<td>A Night at the Races</td>
<td>Tickets</td>
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<tr>
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<tr>
<td>August</td>
<td>Business-to-Business Expo</td>
<td>Booth and Table</td>
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<td>Goodie Bags Insert</td>
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<tr>
<td>September</td>
<td>Installation Banquet</td>
<td>Dinner Tickets</td>
<td>Table (8)</td>
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<tr>
<td></td>
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</tbody>
</table>

**Ongoing Recognition and Media Inclusions**

- Recognition at all Chamber Events and Functions, Business Listing and Links in monthly Communicator, weekly e-Newsletter, Social Media sites and Email signatures.
- Community Guide
  - Special Recognition Premium Page
  - Bold Listing in Directory
- Chamber Champion Banner
  - Business Listing
- Chamber's Website
  - Home Page Banner Ad
  - Business Category Banner Ad
  - Business Category Enhanced Business Listing
  - Business Category Priority Listing
- Breakfast Club Networking
  - A Chance to Present a 5 minute Spotlight on your Business
- Chamber Office
  - Additional Literature Posting

Complete and return this form along with payment in full to the Chamber no later than September 30, 2019. Indicate the level at which you would like to participate. This program will run for the Chamber's fiscal year: October 1, 2019 through September 30, 2020.

Chamber Champions paid by September 20, 2019, will be recognized at our Annual Installation Banquet on September 28, 2019.

<table>
<thead>
<tr>
<th>I Want To Invest in the Chamber</th>
<th>Business &amp; Community Coming Together</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Sponsor $5,000</td>
</tr>
<tr>
<td></td>
<td>Gold Sponsor $2,500</td>
</tr>
<tr>
<td></td>
<td>Sponsor $1,500</td>
</tr>
<tr>
<td></td>
<td>Sponsor $500</td>
</tr>
<tr>
<td></td>
<td>Community Partner</td>
</tr>
</tbody>
</table>

Please Check Sponsorship Level

Business Name:

Contact Name:

Address 1:

Address 2:

Phone Number:

Fax Number:

E-Mail Address:
2020 COMMUNITY GUIDE

UPGRADE OPPORTUNITY -
2020 NORTH PORT MAP - LOGO ON COVER & BACK PANEL AD + $1,500

COMMUNITY GUIDE FRONT COVER AD INCLUDES
2 FACING PAGES INSIDE THE COMMUNITY GUIDE AND FREE HYPERLINKS ON COVER AND INSIDE AD!

ADVERTISING SPECS

<table>
<thead>
<tr>
<th>Select one</th>
<th>MEMBERS</th>
<th>NON-MEMBERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>FRONT COVER*</td>
<td>8.75” X 11.25”</td>
<td>$3,000** $3,500**</td>
</tr>
<tr>
<td>BACK COVER*</td>
<td>8.75” X 11.25”</td>
<td>$2,000 $2,500</td>
</tr>
<tr>
<td>INSIDE COVER*</td>
<td>8.75” X 11.25”</td>
<td>$1,500 $2,000</td>
</tr>
<tr>
<td>TWO FACING PAGES*</td>
<td>8.75” X 11.25”</td>
<td>$1,350 $1,850</td>
</tr>
<tr>
<td>FULL PAGE PRIME*</td>
<td>8.75” X 11.25”</td>
<td>$995 $1,495</td>
</tr>
<tr>
<td>FULL PAGE*</td>
<td>8.75” X 11.25”</td>
<td>$899 $1,149</td>
</tr>
<tr>
<td>*FULL PAGE WITH BLEEDS</td>
<td>Request additional info</td>
<td></td>
</tr>
<tr>
<td>HALF PAGE</td>
<td>7.35” X 4.75”</td>
<td>$549 $745</td>
</tr>
<tr>
<td>QUARTER PAGE</td>
<td>3.575” X 4.75”</td>
<td>$349 $495</td>
</tr>
<tr>
<td>EIGHTH PAGE</td>
<td>3.575” X 2.275”</td>
<td>$199 $295</td>
</tr>
</tbody>
</table>

(Templates available)

**UPGRADE OPPORTUNITY - 2020 NORTH PORT MAP - LOGO ON COVER & BACK PANEL AD + $1,500

___ I will provide camera-ready ad  ___ I would like assistance with ad design

DIGITAL EDITION AD HYPERLINK (EMAIL TO MEMBERS AND MORE)

HYPERLINK  $50  Yes  No
VIDEO  $99  Yes  No

LIMITED TIME AND SPACE FIRST COME, FIRST SERVED, BEST PLACEMENT!

TO RESERVE YOUR SPACE OR FOR MORE INFORMATION, CONTACT: CAROLE HOLDEN GELMTREE ADVERTISING 352-408-8601

DEADLINE FOR ALL FINAL AD DESIGNS AND PAYMENT IS OCTOBER 31, 2019

Contact Information:

Full Name:

Title

Company:

Address:

Email:

Phone:

TOTAL AMOUNT: $_______________________

(25% Non-refundable deposit required to reserve space. Balance due by October 31, 2019. If advertising is not paid in full by October 31, will result in forfeiture of ad space.)

Signature: ________________________________

___ Check Enclosed  ____Invoice Me  ____Below Is My Credit Card Information
Card Type: Visa / Master Card / Discover /AMEX
Number: ________________
Expiration Date: __________  CVV: _________  Zip Code: __________
JOB & CAREER FAIR TABLE REGISTRATION FORM

☐ Vendor Table $25 (Chamber Member)  ☐ Vendor Table $50 (Non Chamber Member)
   Includes table & 2 chairs (need plastic tablecloth)  Includes table & 2 chairs (need plastic tablecloth)

Name: ____________________________________________________________________

Business: ___________________________________________________________________________

Address: __________________________________________________________________________

Telephone: _________________________________________________________________________

Email: ____________________________________________________________________________

Method of Payment:
☐ Check Enclosed - Check #: ___________  ☐ Invoice (Chamber Members Only)
☐ Credit Card #: _______________________________________________________________________
   Exp. Date: ___________  CVV (3 numbers on back of card): _______  Zip: __________

Signature: ____________________________________________________________________________

Registration and payment must be received by September 20, 2019.

Online Registration & Payments Accepted.
Please return by email (info@northportareachamber.com), fax or mail to:
North Port Area Chamber of Commerce | 1337 N. Sumter Boulevard, North Port, FL 34286
www.NorthPortAreachamber.com | Fax 941.200.5713 | Phone 941.564.3040
JOB & CAREER FAIR

George Mullen Activity Center
1602 Kramer Way, North Port, FL 34286

Friday
September 27
2019
9:00 am - 12:00 pm

Participating Businesses

AAA Auto Club Group
Charlotte County Board of County Commissioners
City of North Port- HR & Public Works
Coastal Property Group of Florida Inc.
Encompass Health Rehab Hospital
Everglades University
H.H. Staffing Services
Home Instead Senior Care
Mary Kay - Linda Zick, IBC
Mike Douglass Plumbing
Port Charlotte SCORE
RGIS LLC
Sarasota County Government
Sarasota County Sheriffs Office
The Springs at South Biscayne
U.S. Census Bureau

RESUME REVIEWS

- Bring Resume
- Dress for Success
- Network with a Purpose
- Full and Part time Employment Opportunities
- Be Prepared to Complete Applications
- Meet with Potential Employers
Saturday, October 12, 2019
Heron Creek Golf & Country Club
941-564-3040 | info@NorthPortAreaChamber.com
www.NorthPortAreaChamber.com

$90 per Individual Player
$360 per Foursome Team

Proceeds Benefit North Port Area Chamber of Commerce
**Contact Information:**

- Full Name: 
- Title: 
- Company: 
- Address: 
- Email: 
- Phone: 

**Select Your Sponsorship Package**

<table>
<thead>
<tr>
<th>Choice</th>
<th>Amount</th>
<th>Name of Sponsorship Package</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOLD</td>
<td>$1,100</td>
<td>Beverage Cart Sponsor with 4 Award Banquet Tickets</td>
</tr>
<tr>
<td>SOLD</td>
<td>$825</td>
<td>Albatross Sponsor with 4 Golfers and 4 Award Banquet Tickets</td>
</tr>
<tr>
<td></td>
<td>$750</td>
<td>In-The-Hole Sponsor with 2 Award Banquet Tickets</td>
</tr>
<tr>
<td></td>
<td>$275</td>
<td>Registration Sponsor</td>
</tr>
<tr>
<td></td>
<td>$330</td>
<td>Eagle Sponsor with 2 Award Banquet Tickets</td>
</tr>
<tr>
<td></td>
<td>$199</td>
<td>Birdie Package with 2 Award Banquet Tickets</td>
</tr>
<tr>
<td></td>
<td>$99</td>
<td>Birdie</td>
</tr>
<tr>
<td></td>
<td>$35</td>
<td>Award Banquet Lunch Ticket</td>
</tr>
<tr>
<td></td>
<td>$25</td>
<td>Goodie Bag Insert (150 promotional items for golfers, goodie bags. NO PAPER MARKETING MATERIAL)</td>
</tr>
</tbody>
</table>

**TOTAL AMOUNT:** $_________ (25% Deposit at time of sign up. Non-refundable.)

---

Check Enclosed  Invoice Me  Below Is My Credit Card Information

Card Type: Visa / Master Card / Discover / AMEX

Number: ____________________
Expiration Date: ________   CVV: ________   Zip Code: ________
Signature: ____________________

Or online at www.NorthPortAreaChamber.com or call the office at 941-564-3040.
For payment by check, please make it payable to North Port Area Chamber of Commerce, 1337 N. Sumter Blvd., North Port FL 34286.

Signature: ____________________
SATURDAY, OCTOBER 12, 2019
AT HERON CREEK GOLF AND COUNTRY CLUB

The North Port Area Chamber of Commerce invites you to join them at the Annual Swift Plumber Scramblin’ On The Green Golf Tournament. Golfers will have the opportunity to experience Heron Creek Golf & Country Club while networking with business professionals and North Port residents. Teams will play 18-holes in a four person scramble with a Shotgun start. Fees include: golf cart, awards banquet ticket, breakfast, complimentary refreshments and food during play, team photos, awards, goodie bag and unlimited use of the driving range before the scramble. ENTRY FEE $90 per golfer.

4-Person Scramble Entry Fee

$90 per Individual Player    $360 per Foursome Team

REGISTRATION: 7:00AM    SHOTGUN START: 8:00AM

_________________________    __________________________
Lunch & Post Journey Celebration to Follow!

Golfer Name(s):

1) ___________________________  3) ___________________________

2) ___________________________  4) ___________________________

Company Name: ____________________________________________

Contact Person: __________________________________________________________________

Address: ____________________________________________________________________

Phone: ____________________ Fax: ____________________

Email Address: __________________________________________

Method of Payment: ___ Check ___Cash

Credit Card # __________-________-________-________

Exp. Date: _______  CCV Code: _____  ZIP Code ________

Signature ______________________________________________________________________

Remember to bring cash. Many special events require cash including the In-the-Hole putting contest with a $500 prize. Purchase your $20 packet that includes ticket for raffle, 50/50 ticket, and much more!
Breakfast Club Networking
Ribbon Cutting
Chamber Networking Breakfast

Put your morning to work.

Location: LongHorn Steakhouse
Address: 1381 Tamiami Trail
Port Charlotte
Day/Date/Time: Wednesday, September 4, 2019
7:30 am - 9:00 am

In conjunction with Charlotte County Chamber of Commerce

$6.00

**Breakfast Buffet**
Bacon, Eggs, French Toast, Sausage, Home fries, Oatmeal, Mixed Fruit, Coffee, Tea, Orange Juice

Registration Required
www.northportareachamber.com
BUSINESS & COMMUNITY GROWING TOGETHER

Your Chamber Working For You

2018-2019 Executive Committee:
President: Bill Werdell (Achieva Credit Union)
Immediate Past President: Linda Zick (Mary Kay)
Incoming President: Matt Dill (Stellar Web Production)
Treasurer: Wendy Namack, CFP ® (Namack Portfolio Investment Professionals, LLC)
Secretary: Gale West (Your Health Consultant)

Directors:
Lance Broat (Venice Print Center)
Tony Gustitus (Keller Williams Peace River Partners - Rhonda Gustitus Team)
Valerie LaBoy (Weichert, Realtors Gulf Coast Group)
Kelly Louke (Charlotte State Bank & Trust)
Jamie Lovern (Lolablue, LLC)
Jackie Normand (Busey Bank)
David Roth (Rothco Signs & Design)
Debbie Snowden (Coldwell Banker Sunstar Realty)

CHAMBER STATISTICS

<table>
<thead>
<tr>
<th></th>
<th>July 2019</th>
<th>YTD 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phone Calls</td>
<td>415</td>
<td>3,329</td>
</tr>
<tr>
<td>Visitors in Office</td>
<td>136</td>
<td>971</td>
</tr>
<tr>
<td>Website Visits</td>
<td>3,145</td>
<td>24,172</td>
</tr>
<tr>
<td>Website Page Views</td>
<td>11,944</td>
<td>73,256</td>
</tr>
<tr>
<td>Facebook Visits</td>
<td>593</td>
<td>3,859</td>
</tr>
<tr>
<td>Facebook Reach</td>
<td>9,562</td>
<td>49,650</td>
</tr>
</tbody>
</table>

The mission of the North Port Area Chamber of Commerce is to promote and encourage business prosperity through advocacy, engagement and cooperation.