Randy Welker - Coldwell Banker Sunstar Realty

Originally from Illinois, and working for several cities in Ohio and Florida with their business and economic development organizations, Randy and his wife Paula, a Special Education teacher at the high school, settled in Florida working for the fast-growing city of North Port. Here he assisted in the coordination, management, and negotiation involved in bringing large scale development projects to the City. After helping the City cultivate a healthy business environment, he decided to pursue a career in real estate.

Randy knows North Port and its surrounding areas very well and can answer any questions you may have. His customers are his top priority and he makes sure he is always available to them. His unique blend of skills and exceptional customer service, will ensure your real estate needs are promptly attended with honesty and integrity. Whether you are selling your property or purchasing a new property, he will provide you with the attentive service you deserve. If you are looking for a skilled, honest and caring agent, call Randy for your real estate needs. He would be happy to work with you.

The referral of your friends and family is the greatest compliment that you can give me. Thank you for all your trust!
Calendar of Events December

4th 4:00 pm  Professional Development & Education Committee (Goodwill Job & Career Center, 14879 Tamiami Trail)

5th 7:30 am  Breakfast Club Networking (Perkins, 6001 S. Salford Blvd, North Port)

7th 9:00 am  Marketing & Communication Committee (Charlotte State Bank, 4300 Aiden Lane)

11th 8:30 am  Member Services Committee (Perkins, 6001 S. Salford Boulevard, North Port)

11th 5:30 pm  Annual Holiday Social (Charlotte Harbor National Golf Club @ Bobcat Trail, 1350 Bobcat Trail, North Port)

12th 8:30 am  Resource Development Committee (Key Agency, 14942 Tamiami Trail)

13th 11:30 am  2018 Annual Awards Luncheon (Heron Creek Golf & Country Club, 5301 Heron Creek Blvd., North Port)

14th all day  Leadership North Port

14th 4:00 pm  Ribbon Cutting - A&F Shuttle & Transportation With Class (North Port Area Chamber Office, 1337 N. Sumter Blvd, North Port)

24th & 25th  Office is CLOSED for Christmas Holiday

31st 1:00 pm  Office will CLOSE at 1:00 pm for New Year’s Eve

January 1st all day  Office is CLOSED for New Year’s Day
Thank You To Our Chamber Champions 2018 - 2019

PLATINUM

GOLD

SILVER

COMMUNITY PARTNERS

BRONZE

• AADisaster Restoration 24/7
• Allstate Insurance - Steve Matthews Agency
• Always Air Heating & Cooling
• Amy Sauer - Anytime Realty
• BB&T
• ClikWiz
• Coastal Quality Landscapes
• Cruiser’s Travel & Tours, LLC
• Debbie Snowden - Coldwell Banker Sunstar Realty
• Dick & Denise Woodhull - Sun Realty
• Do-Well Painting

• Dream Vacations - Ed & Robin Rinkewich
• Economic Development Corporation of Sarasota County
• Epiphany Health
• Gale West - Your Health Consultant
• GreatFlorida Insurance - Heather Reiche
• Heartland Payment System
• Linda & Ted Curran - Coldwell Banker Sunstar Realty
• Linda L. Zick, IBC - Mary Kay
• Lowe & Levy, CPA’s, LLC
• Mills-Roy Luxury Travel

• Olde World Restaurant
• Paul Patterson Handyman Service
• Security Alarm Corporation
• SeePort Optometry
• State Farm Insurance - Dean McConville
• Stellar Web Productions
• The Power & Light Co., LLC
• The Springs at South Biscayne
• Valerie LaBoy - Weichert, Realtors Gulf Coast Group
• Wendy Namack, CFP® - Namack Portfolio Investment Professionals, LLC

COMMUNITY PARTNERS

• Florida Weekly
• Harbor Style
• iHeartRadio
• NorthPort Magzine
• North Port Style
• NorthPort Sun
• NorthPort Voice
It is hard to believe, but the Holiday Season is here. This year sure has gone fast.

The North Port Area Chamber of Commerce is conducting a “Year End” Membership Drive. The concept of this Membership Drive is to encourage businesses that are not currently a member of the North Port Area Chamber of Commerce, to expand their efforts and make a commitment to help their business grow and be more successful. The Chamber wants to help by offering non-Chamber businesses an opportunity to join the Chamber and receive benefits that will help their business be more successful and grow. Any business that joins the North Port Area Chamber of Commerce by December 31, 2018, will receive 3 days advertising in the North Port Sun newspaper ($192 value), will be entered a raffle to win a 55” Smart Television ($420.00 value donated by Walmart Supercenter) and the Chamber will waive the $25.00 administrative fee. This is also the last chance that a business can join the North Port Area Chamber of Commerce and claim the membership dues on their 2018 business tax return. Any current and active Chamber Member that solicits and secures a new Chamber Member during the “Membership Drive” will receive a $50.00 credit to their Chamber account (for each new Chamber Member secured) and be entered a raffle to win the “Business Spotlight” in the February 2019 Communicator Newsletter.

I would like to invite each of you to attend the Chamber’s Annual Holiday Social which will be held on Tuesday, December 11, 2018 from 5:30 pm – 7:30 pm at the Charlotte Harbor National Golf Club (formerly Bobcat Trail Golf Club) in North Port. This is a great opportunity to celebrate the Holiday Season with your fellow Chamber Partners and to help support those less fortunate as we collect new, unwrapped toys for the Marine Corp League Detachment 948 Toys for Tots Program. If you do not plan to conduct a Holiday Social at your place of business this is a great opportunity to offer a low-cost benefit to your employees and recognize the hard work that they provide to you and your business. The cost is $20.00 per person or $35.00 per couple and includes heavy hors d’oeuvres, non-alcoholic drinks and entertainment (Karaoke). A cash bar will be available. Word has it that there will be a special appearance by “Santa Claus”.

You are invited to attend the Annual Awards Banquet to be held on Thursday, December 13, 2018 from 11:30 am – 1:30 pm at Heron Creek Golf & Country Club. All nominees & winners of the 2018 Business-of-the-Year and the Annual Frosty Award will be announced and all Committee Members that volunteered over the past year will be recognized. The cost is $25.00 per person and includes a plated ham or turkey lunch and drinks. Table sponsorships are available for $250.00 (includes: seating for eight (8) people) and ½ table sponsorships for $150.00 (includes seating for four (4) people) and includes: recognition in the Program, verbal recognition, and a special table sponsor sign. Come join us as we recognize the nominated and winning businesses for their accomplishments and success. Space is limited, so register for the luncheon now!!!!

The Chamber is an official drop-off location for the Holiday Shoe Box for Seniors Program. This is a program in which you can fill a wrapped shoe box with gifts that will be delivered to needy seniors of our community. The senior community is a segment of our population that too often gets overlooked or forgotten. For many of our seniors, they have invested their life savings to live and retire in North Port. Many of them live on a fixed income and struggle daily with the ever-increasing cost of living. I would like to ask you to support
this worthwhile program and our senior community and donate today. The deadline for donations is Friday, December 14, 2018.

The North Port Area Chamber of Commerce is an official drop-off location for the Holiday Toys for Tots Program. This program is being sponsored by the Marine Corps League, Detachment 948. The Chamber would like to encourage the community to donate a new, unwrapped toy at the Chamber office so that these toys can be distributed to those less fortunate than us. A special request is made for donation of batteries that can be used with the toys. Please help the Chamber bring the joy of the Holiday Season to deserving children. All donations are requested to be delivered to the Chamber office by Friday, December 14, 2018.

I would like to wish you and all your loved ones a Safe and Happy Holiday Season and hope that you enjoy all the festivities that the Season has to offer you.

Sincerely,

William J. Gunnin

William J. Gunnin
Executive Director
North Port Area Chamber of Commerce

Tree Donated by Lowe's of North Port
Thank you!
The North Port Chamber of Commerce is pleased to have these partners renew their annual investment in the community:

<table>
<thead>
<tr>
<th>Business</th>
<th>On The Roll For</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bayfront Health Port Charlotte-Punta Gorda</td>
<td>32 Years</td>
</tr>
<tr>
<td>Big Brothers Big Sisters of Suncoast, Inc.</td>
<td>25 Years</td>
</tr>
<tr>
<td>Atanas Kobryn</td>
<td>20 Years</td>
</tr>
<tr>
<td>North Port community United Church of Christ</td>
<td>17 Years</td>
</tr>
<tr>
<td>Economic Development Corporation of Sarasota County</td>
<td>14 Years</td>
</tr>
<tr>
<td>Habitat for Humanity South Sarasota County</td>
<td>14 Years</td>
</tr>
<tr>
<td>Sarasota County Tax Collector</td>
<td>12 Years</td>
</tr>
<tr>
<td>MonarchDIRECT</td>
<td>11 Years</td>
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<tr>
<td>Mr. Bugs Termite and Pest Services</td>
<td>9 Years</td>
</tr>
<tr>
<td>SeePort Optometry</td>
<td>9 Years</td>
</tr>
<tr>
<td>Charlotte County Homeless Coalition</td>
<td>7 Years</td>
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<tr>
<td>Kapper Contracting</td>
<td>6 Years</td>
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<tr>
<td>Re/Max Palm Realty</td>
<td>6 Years</td>
</tr>
<tr>
<td>Edward Jones - Jim Fendrick</td>
<td>5 Years</td>
</tr>
<tr>
<td>Cynthia Logan - Keller Williams Realty</td>
<td>5 Years</td>
</tr>
<tr>
<td>Rob &amp; Kathy Fetterolf - Re/Max Palm Realty</td>
<td>5 Years</td>
</tr>
<tr>
<td>Rothco Signs &amp; Design, Inc.</td>
<td>5 Years</td>
</tr>
<tr>
<td>The Power and Light Company</td>
<td>5 Years</td>
</tr>
<tr>
<td>A Cut Above the Rest Lawn Maintenance</td>
<td>4 Years</td>
</tr>
<tr>
<td>Boca Beacon/Gasperilla Magazine</td>
<td>4 Years</td>
</tr>
<tr>
<td>West Villages Improvement District</td>
<td>3 Years</td>
</tr>
</tbody>
</table>
Anthony & Karen Buccitelli - Coldwell Banker Sunstar Realty
2 Years
Edgewater United Methodist Church
2 Years
Finance of America Mortgage, LLC
2 Years
Golden Rule Computers & Support
2 Years
K2 Insurance, PLLC
2 Years
MedExpress Urgent Care
2 Years
Peace River Botanical & Sculpture Gardens
2 Years
A Cut Above the Best, Inc.
1 Year
DexYP
1 Year

Merry Christmas &
Happy New Year!
Welcome, Newest Members!

The North Port Area Chamber of Commerce is happy to announce the following as partners in our mission. We suggest you support local business. Always buy Chamber!!
YEAR-END MEMBERSHIP DRIVE
DECEMBER 1 - 31, 2018
Join the North Port Area Chamber of Commerce
“The Chamber of Choice”
and help your business/organization grow!
Stand out from your Competition.

The North Port Area Chamber of Commerce is offering businesses:
- Application Fee Waived ($25 value)
- 3-day advertising in the North Port Sun Newspaper ($192 value)
- Chance to WIN a 55” Hisense Roku 4K UHD Smart TV (donated by Walmart #3387) ($420 value)
- Can claim membership dues on your 2018 tax return if paid by 12:00 Noon December 31, 2018!

For more information, contact the North Port Area Chamber of Commerce at 941-564-3040 or signup online at www.NorthPortAreaChamber.com.
Chamber Networking Breakfast

Location: Perkins
Address: 6001 S. Salford Blvd.
North Port

Day/Date/Time: Wednesday December 5, 2018 7:30 am

**There is no cost to attend unless you wish to order breakfast off their delicious breakfast menu**

Remember to bring a gift for the drawing—promote your business.
Leadership North Port
Class of 2019

Community Growth & Transportation Day
Holiday Social

Tuesday, December 11, 2018
5:30 pm - 7:30 pm
Charlotte Harbor National Golf Club
@ Bobcat Trail

$20.00 per person/$35.00 per couple
(includes food, non alcoholic beverages and entertainment)

Cash bar will be available!

Donations of new toys will be collected and donated to the Marine Corp “Toys For Tots”. We are in special need of batteries to be used with donations.

Name: ______________________________________  Company: ______________________________________

Email: ______________________________________  Phone: ______________________________________

Please reserve ____ ticket(s)    Total Amount $___________________________

____ check enclosed   ____invoice me   ____below is my credit card information

Card type: Visa/MasterCard/Discover/AMEX   Number: ______________________________________________

Expiration date: ________   CVV: ________   Zipcode: _________   Signature: ___________________________

Please register online at www.NorthPortAreaChamber.com before Friday, December 7, 2018.

Questions or for more information please call the office at 941-564-3040
Fax: 941-200-5713 or info@northportareachamber.com
You are Invited to Attend the

2018 ANNUAL AWARDS LUNCHEON
Thursday, December 13, 2018
11:30 am - 1:30 pm
Heron Creek Golf & Country Club
5301 Heron Creek Blvd.

The winners of the
2018 Business of the Year Awards
&
Annual Frosty Award
will be announced and recognized

Cost: Individual $25.00 per person
Full Table (seats 8) $250 (includes premiere seating table sign, name listed in program and recognition at luncheon)
1/2 Table (seats 4) $150 (includes premiere seating table sign, name listed in program and recognition at luncheon)

Meal: Plated Turkey or Ham with stuffing, mashed potatoes & gravy, vegetable, rolls & butter, and beverages

Name: ____________________________ Company: ____________________________
Email: ____________________________ Phone: ____________________________
Please reserve ____ ticket(s) or ____ table at $_____________
The following people will be attending:

1. ____________________________ Turkey or Ham  2. ____________________________ Turkey or Ham
3. ____________________________ Turkey or Ham  4. ____________________________ Turkey or Ham
5. ____________________________ Turkey or Ham  6. ____________________________ Turkey or Ham
7. ____________________________ Turkey or Ham  8. ____________________________ Turkey or Ham

___ check enclosed      ____invoice me    ____below is my credit card information

Card type: Visa/MasterCard/Discover/AMEX   Number: ____________________________
Expiration date: ________   CVV: ________  Zipcode: _________  Signature: ____________________________

*** Seating is Limited. Deadline to Register is Friday, December 7, 2018.****
Ph: 941-564-3040 * Fax: 941-200-5713 * info@NorthPortAreaChamber.com * www.NorthPortAreaChamber.com
Ribbon Cutting
Business After Hours
Weichert
REALTORS®
Gulf Coast Group
Ribbon Cutting
Ribbon Cutting
Thank you Walmart #3387 for the wonderful donation of the 55” Smart TV for the Year-End Membership Drive.
Chamber Networking Breakfast

Put your morning to work.

Location: LONGHORN STEAKHOUSE
Address: 1381 Tamami Trail
Port Charlotte
Day/Date/Time: Wednesday
January 2, 2019
7:30 am - 9:00 am

$6.00

**Breakfast Buffet **
Bacon, Eggs, French Toast, Sausage, Home fries,
Oatmeal, Mixed Fruit, Coffee, Tea, Orange Juice
Registration Required
www.northportareachamber.com
NORTH PORT
Area Chamber of Commerce

Business
After Hours

Tuesday January 8, 2019
Sponsored & Hosted by:

THE SPRINGS
AT SOUTH BISCAYNE

6235 Hoffman Street, North Port
5:30 pm – 7:00 pm
Cordially invites you to attend our
32nd Annual Meeting & State of the City Address
Luncheon
Thursday, January 17, 2019
11:30 am - 1:30 pm
Heron Creek Golf & Country Club
531 Heron Creek Blvd.

Join us at the Chamber’s Annual Meeting
to hear City Manager Peter Lear give the Annual State of the City Address
and share in the presentation of the 2018 Business Advocate Award to:

Ed Davis

Save the Date
Thursday, January 17, 2019
11:30 am - 1:30 pm
Heron Creek Golf & Country Club
### BUSINESS & COMMUNITY
#### GROWING TOGETHER

The Communicator is a monthly publication of the North Port Area Chamber of Commerce:

1337 N. Sumter Boulevard  
North Port, FL 33986  
Phone: 941-564-3040  
Fax: 941-200-5713

Email: info@northportareachamber.com  
Web: www.northportareachamber.com

| Phone Calls   | 417 | 1,414 |
| Visitors in Office | 96 | 326 |
| Website Visits | 2,655 | 8,324 |
| Website Page Views | 7,246 | 24,888 |
| Facebook Visits | 425 | 2,068 |
| Facebook Reach | 3,684 | 25,919 |

### 2018-2019 Executive Committee:

**President:** Bill Werdell (Achieva Credit Union)  
**Immediate Past President:** Linda Zick (Mary Kay)  
**Incoming President:** Matt Dill (Stellar Web Productions)  
**Treasurer:** Wendy Namack, CFP ® (Namack Portfolio Investment Professionals, LLC)  
**Secretary:** Gale West (Your Health Consultant)

### Directors:

Deeana Atkinson (Coldwell Banker Sunstar Realty)  
Lance Broat (Venice Print Center)  
Sondra Guffey (West Villages)  
Tony Gustitus (Keller Williams Peace River Partners - Rhonda Gustitus Team)  
Valerie LaBoy (Weichert, Realtors Gulf Coast Group)  
Kelly Louke (Charlotte State Bank & Trust)  
Jamie Lovern (Lolablue, LLC)  
Jackie Normand (Busey Bank)  
David Roth (Rothco Signs & Design)  
Debbie Snowden (Coldwell Banker Sunstar Realty)

### Staff:

**William Gunnin**  
Executive Director

**Karol Bent**  
Administrative Assistant

**Denise V. Berg**  
Office Administrator

*The mission of the North Port Area Chamber of Commerce is to promote and encourage business prosperity through advocacy, engagement and cooperation.*