HABIT FOR HUMANITY SOUTH SARASOTA COUNTY
We build strength, stability and self-reliance through shelter.

Since 1992, Habitat South Sarasota’s goal has been to build or renovate safe, decent, affordable, energy efficient homes for those in need in south Sarasota County, FL. Habitat SSC educates our homeowners so that they may succeed in home-ownership and pass their newly acquired knowledge onto the next generation. When families partner with us, they start down a new path, one with a better, healthier, more financially stable life.

Our vision is to focus on shelter, advocate for affordable housing, promote dignity and hope, and support sustainable and transformational development.

On January 10, 2020 Habitat SSC will host A Night at the Speakeasy. This 1920s themed fundraising event will be held at Plantation Golf and Country Club, feature live music by Tropical Avenue, and include a special performance by the Venice Theater Silver Foxes. Tickets and sponsorship opportunities are available now at www.habitatsouthsarasota.org.
# Calendar of Events November

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>9:00 am</td>
<td>Marketing &amp; Communication Committee (Charlotte State Bank, 4300 Aiden Lane, North Port)</td>
</tr>
<tr>
<td>1st</td>
<td>All Day</td>
<td>Leadership North Port - Community Growth &amp; Transportation</td>
</tr>
<tr>
<td>2nd</td>
<td>10-Noon</td>
<td>Newcomer Day (George Mullen Center, 1602 Kramer Way, North Port)</td>
</tr>
<tr>
<td>5th</td>
<td>8:30 am</td>
<td>Business &amp; Economic Development Committee (Room 244 - North Port City Hall)</td>
</tr>
<tr>
<td>5th</td>
<td>4:00 pm</td>
<td>Professional Development &amp; Education Committee (Goodwill Job &amp; Career Center, 14879 S. Tamiami Trail, North Port)</td>
</tr>
<tr>
<td>6th</td>
<td>7:30 am</td>
<td>Breakfast Club Networking (Perkins Restaurant &amp; Bakery, 6001 S. Salford Blvd., North Port)</td>
</tr>
<tr>
<td>6th</td>
<td>5:00 pm</td>
<td>Ribbon Cutting - Suncoast One Title &amp; Closings (4351 Aidan Lane, North Port)</td>
</tr>
<tr>
<td>9th</td>
<td>4:30 pm</td>
<td>Ribbon Cutting - Vision Quest (1337 N. Sumter Blvd., North Port)</td>
</tr>
<tr>
<td>11th</td>
<td>Closed</td>
<td>Office Closed in Observance of Veterans Day</td>
</tr>
<tr>
<td>12th</td>
<td>8:30 am</td>
<td>Business After Hours (Seeport Optometry, 4381 Aidan Lanel, North Port)</td>
</tr>
<tr>
<td>12th</td>
<td>5:30 pm</td>
<td>Resource Development Committee (Key Agency, 14942 Tamiami Trail)</td>
</tr>
<tr>
<td>13th</td>
<td>Noon</td>
<td>Ribbon Cutting - Sea Ray Home Improvements (1337 N. Sumter Blvd., North Port)</td>
</tr>
<tr>
<td>14th</td>
<td>11:30 am</td>
<td>Lunch &amp; Learn Workshop - Networking to Grow Your Business (Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road, NP)</td>
</tr>
<tr>
<td>18th</td>
<td>5:00 pm</td>
<td>Tri-Chamber Mixer at Brave Stadium (8800 S. West Villages Parkway, Venice)</td>
</tr>
<tr>
<td>19th</td>
<td>Noon</td>
<td>Ribbon Cutting - Gator Wilderness Camp School (1337 N. Sumter Blvd., North Port)</td>
</tr>
<tr>
<td>20th</td>
<td>8:30 am</td>
<td>Chamber Orientation (Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road, North Port)</td>
</tr>
<tr>
<td>21st</td>
<td>11:30 am</td>
<td>Network@Noon (Suncoast Technical College, 4445 Career Lane, North Port)</td>
</tr>
<tr>
<td>28th</td>
<td>Closed</td>
<td>Chamber Office Closed for Thanksgiving Holiday</td>
</tr>
<tr>
<td>29th</td>
<td>Closed</td>
<td>Chamber Office Closed for Thanksgiving Holiday</td>
</tr>
<tr>
<td>Dec 2</td>
<td>5:30 pm</td>
<td>Holiday Social (Plantation Golf &amp; Country Club, 500 Rockley Blvd, Venice)</td>
</tr>
</tbody>
</table>
Thank You To Our Chamber Champions 2019 - 2020

PLATINUM

GOLD

SILVER

BRONZE

COMMUNITY PARTNERS

A&F Shuttle Transportation With Class LLC
Allstate Insurance - Steve Matthews Agency
Carol St. Germain - Re/Max Anchor Realty
ClikWiz
Cruiser’s Travel & Tours, LLC
CUBIC Advisors
Debbie Snowden - Coldwell Banker Sunstar Realty
Dream Vacations - Ed & Robin Rinkewich
Economic Development Corporation of Sarasota County

epiphany Health
Evolve Chiropractic
Gale West - Your Health Consultant
Gelmtree Advertising
Great Florida Insurance of North Port - Heather Reichle
Heron Creek Animal Hospital
Linda L. Zick, IBC - Mary Kay
North Port Art Center
Olde World Restaurant & Sherwood Forest Lounge
Paul Patterson Handyman Service

Security Alarm Corporation
SeePort Optometry
Solaris Healthcare
State Farm Insurance - Dean McConville Agency
Stellar Web Production
Ted & Linda Curran - Coldwell Banker Sunstar Realty
Valerie LaBoy - Weichert, Realtors Gulf Coast Group
Wendy Namack, CFP® - Namack Portfolio Investment Professionals, LLC

Florida Weekly
HARBOR STYLE
HERON CREEK
iHeart Radio
Lightspeed Voice
North Port Magazine
North Port Florida
WKDW - 97.5FM Real Community Radio
A Message from the Executive Director

Chamber Member Purchasing Discount Opportunity
The North Port Area Chamber of Commerce will introduce a Free Chamber Member Exclusive Purchasing Discount opportunity with Office Depot for office supplies, products and services at the Breakfast Club Networking event on Wednesday, November 6, 2019 at 7:30 am at the Perkins Restaurant, located at 6001 S. Salford Boulevard in North Port. Representatives from Office Depot will be present to conduct a presentation on the exclusive Chamber Member purchasing discount opportunity and allow Chamber Members to sign up for this free opportunity at the event. There is no cost to attend this event unless you wish to order a meal off the delicious breakfast menu. It is requested that participants register in advance so that proper arrangements can be made.

Annual Frosty Award
The holidays are just around the corner! North Port will soon be ablaze with holiday lights and decorations! The North Port Area Chamber of Commerce will award its Annual Frosty Award to the storefront Chamber business judged to exhibit the most festive holiday decorations. Start Decorating Soon! Businesses & organizations need to be members of the Chamber to be considered for the Frosty Award. Entrees are due in the Chamber office by Wednesday, November 27, 2019. Judging will take place on December 11, 2019 and the Annual Frosty Award will be presented to the winner on December 19, 2019 at the Chamber’s Annual Awards Luncheon.

Annual Holiday Social
I would like to invite each of you to attend the Chamber’s Annual Holiday Social, held on Monday, December 2, 2019 from 6:00 pm – 8:00 pm at Plantation Golf & Country Club. This is a great opportunity to celebrate the Holiday Season with your fellow Chamber Partners and to help support those less fortunate as we showcase a “Giving Tree” for Chamber Members to select and a support a family that is less fortunate in North Port for the Holiday Season. If you do not plan to conduct a Holiday Social at your place of business this is a great opportunity offer a low-cost benefit to your employees and recognize the hard work that they provide to you and your business. The cost is $25.00 per person includes hors’ devours, non-alcoholic drinks, live DJ and dancing. A cash bar will be available.

Annual Awards Luncheon
You are invited to attend the Annual Awards Banquet to be held on Thursday, December 19, 2019 from 11:30 am – 1:30 pm at Heron Creek Golf & Country Club. The nominees & winners of the 2019 Business-of-the-Year and the Annual Frosty Award will be announced and all Committee Members that volunteered over the past year will be recognized. The cost is $25.00 per person and includes a plated lunch and beverages. Table sponsorships are available for $200.00 (includes seating for
6 people) or 1/2 table sponsorship for $125.00 (includes seating for 3 people). Table sponsors will receive recognition in the Awards Program, verbal recognition, and a special table sponsor sign. Come join us as we recognize the nominated and winning businesses for their accomplishments and success. Space is limited, so register for the luncheon now!!!!

Sincerely,

William J. Gunnin

William J. Gunnin
Executive Director
North Port Area Chamber of Commerce

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**Holiday Social**

**Monday, December 2, 2019**
**5:30 pm - 7:30 pm**

**Plantation Golf & Country Club**
500 Rockley Blvd.
Venice

Spin It Again DJ Services  •  Dancing  •  Holiday Music
Giving Tree

$25.00 per person
(includes appetizers, non-alcoholic beverages and entertainment)

Cash bar will be available!

Drink Special Candy Cane Martini

**Requested attire: Cocktail/Semi-formal**

Name: ______________________________________  Company: ___________________________________
Email: ______________________________________  Phone: ______________________________________

Please reserve ____ ticket(s)  Total Amount $___________________________

___ check enclosed  ____invoice me  ____below is my credit card information

Card type: Visa/MasterCard/Discover/AMEX  Number: ______________________________________
Expiration date: __________  CVV: ________  Zipcode: _________  Signature: ___________________________

Please register online at www.NorthPortAreaChamber.com before Wednesday, November 27, 2019

Questions or for more information please call the office at 941-564-3040
Fax: 941-200-5713 or info@northportareachamber.com
The North Port Chamber of Commerce is pleased to have these partners renew their annual investment in the community:

- Accurate Gas & Plumbing LLC
- Asset Marketing & Property Management
- Casady’s Goodfellas Moving
- Charlotte Heart & Vascular Institute
- Coastal Quality Landscapes
- Coldwell Banker Sunstar - Sherrie Cremen
- Days Inn Port Charlotte
- DNDC Telephone Company
- Don Gasgarth’s Charlotte County Ford
- Eric-John Claessens, DDS PA
- Florida Physical Therapy Specialists
- Florida Weekly
- Goodwill Industries Manasota
- Harbor Cove Resident Owned Community
- House O’ Maps
- Keller Williams Realty - Cynthia Logan
- Korman Relief & Wellness Center
- Kyle Kurtis Salon & Spa - Port Charlotte
- Los Dos Cristianos Coffee Shop
- Lyons Title & Trust
- Millennium Physician Group - Pediatrics/Family
- Millennium Physician Group - Primary Care
- Mr. Bugs Termite and Pest Services
- North Port Art Center
- OldeWorld Restaurant
- Port Charlotte Answering Service
- Pregnancy Solutions
- Re/Max Palm Realty
- Re/Max Palm Realty - John Rawlings
- Roberts Insurance Group
- SeePort Optometry
- Spago Dayspa Salon and Medi Spa
- State Farm Insurance - Dean McConville
- SW Florida Walking Tours
- UFLOORIA
- Your CBD Store North Port

As we prepare for the 2020 Community Guide, please remember to login to the Chamber website to check and update your company information.
Go Team Visits - October

Dr. Kurecki - 30 years
Murdock Stones - 20 years
Lorraine Matthews - 5 years

Veteran’s Deliveries - October

Elite Hurricane
Basil Appliance Sales & Service
Second Chance Home Furnishings

Coldwell Banker 33
Sunstar Realty
Chamber Networking Breakfast

Location: Perkins
Address: 6001 S. Salford Blvd.
North Port

Day/Date/Time: Wednesday
November 6, 2019
7:30 am

Office Depot will present a Chamber Member exclusive purchasing discount opportunity.

**There is no cost to attend unless you wish to order breakfast off their delicious breakfast menu**

Remember to bring a gift for the drawing—promote your business.
Chamber Members: $15.00 each / Non Chamber Members or at door: $20.00 each

Turkey Buffet
Roasted Turkey, Garlic Mashed Potatoes & Homemade Gravy, Cornbread Stuffing, Sweet Potato Casserole, Fresh Green Beans, Cranberry Sauce and Holiday Dessert

Yes! Reserve ________ seat(s) for the Network @ Noon Luncheon for a total payment of $______________

Name(s): ____________________________________________

Business: ____________________________________________

Telephone/Email: _____________________________________

Chamber of Commerce Affiliation: ________________________

Payment Method: Credit Card ________  Check ________  Cash ________

Credit Card Number: ____________________________________

Exp. Date: ________  Security Code: ________  Zip Code: ________
Business After Hours

Tuesday November 12, 2019
Sponsored & Hosted by:

SEEPORT OPTOMETRY
COMPLETE VISION HEALTHCARE

4381 Aidan Lane, North Port
5:30 pm – 7:00 pm
Join North Port Area Chamber of Commerce
In a Ribbon Cutting and Grand Opening for

Suncoast One
TITLE & CLOSINGS, INC.
“We’re Open For Closings”

Wednesday, November 6, 5:00 pm
4351 Aiden Lane, North Port

Wine, beer and appetizers will be available.
(Big Party!)
Join North Port Area Chamber of Commerce for a ribbon cutting ceremony with Vision Quest Leadership LLC. VQL is a new Chamber member celebrating the launch of their Florida-based training organization. Come join the fun! Play Workplace Bingo. Stay ‘til the end for a grand prize drawing. Snacks and refreshments provided!
Join North Port Area Chamber of Commerce in a Ribbon Cutting and Grand Opening for Sea Ray Home Improvements LLC, Remodeling & Handyman.

(941) 200-2121
Free Estimates, Insured

Wednesday, November 13, 12 Noon
1337 N. Sumter Boulevard (NPACC)

Snacks, soda and water will be available.
The 2019 North Port Small Business Lunch and Learn program is a series of monthly workshops to assist business owners with improving their business and staying competitive. All workshops are held at the Second Floor Community Room at Sarasota Memorial Healthcare, 2345 Bobcat Village Center Road in North Port. The lunches and workshops are offered at no cost thanks to the generosity of our workshop sponsors. Workshops begin at 11:30 AM and conclude by 1:00 PM. Please register at www.northportareachamber.com.

**June 6 Using Data To Drive Growth**
Reliable data can keep your business growing. Learn about tools that collect and interpret information about how your customers interact with your business online. This information allows you to make informed decisions about online marketing strategy. Find out who your most valuable website visitors are and how to reach them.

**July 11 Website Design and Maintenance**
Your website serves as an online storefront for your business. Learn how to create a clean, professional looking site that encourages visitors to stay and see what your business has to offer. Once your site is complete it will need to be updated with new information and photos from time to time.

**August 8 Communication Skills**
Good communication skills allow us to give and receive information effectively and efficiently. It is important to have good verbal, non-verbal and written communication skills to share information with customers, clients, employees, suppliers, other business owners and many more. Learn techniques to develop and improve these skills.

**September 12 Resources for Helping Your Business**
Operating a business is no easy task. Sometimes a business owner or manager can feel overwhelmed by a problem. You don’t have to go it alone. There are a number of resources in our area to help you and your business with marketing and management tasks.

**October 3 Elements of a Marketing Plan**
Knowing and using the key elements of marketing will help you prepare marketing campaigns for the holiday season and beyond. Learn how to examine your business, your products, your competition, your target market and the business environment to create promotions that will sell your products.

**November 14 Networking to Grow Your Business**
Networking is not about making a sale it’s about developing relationships. Learn how to network to create new contacts and gain referrals, stay current on business trends, solve problems and share knowledge and experience. Ultimately the purpose of networking is to increase revenues.
The Good Life Deserves a Great Home

Grand Opening

Adams Homes

MODEL HOME

Saturday, November 16

11:00 AM - 4:00 PM

2719 West Price BLVD

North Port, FL 34286

941-426-0973

FOOD/DRINK & FUN!!!

SEE YOU THERE!!!

Adams Homes of Northwest Florida, Inc
Sarasota Division Office
425 Commercial Court, Suite G, Venice, FL 34292
(941) 480-9800 (941) 480-9805
TRI-Chamber Mixer

Monday, November 18
5:00 - 7:00 pm

Atlanta Braves Spring Training Facility
Landshark Landing
18800 S. West Villages Parkway

$ 2 Drafts

$ 4 Wine

Complimentary Appetizers

Bring a canned food for entrance!
NORTH PORT
Area Chamber of Commerce

Ribbon Cutting

Join North Port Area Chamber of Commerce
In a Ribbon Cutting for

Gator Wilderness Camp School

Tuesday, November 19, 12 Noon
1337 N. Sumter Blvd., North Port

Beverages and appetizers will be available.
The North Port Area Chamber of Commerce will be hosting a Chamber Orientation and Web Training for prospective, new or current Chamber members who wish to learn more about the Chamber of Commerce and how to use the tools the Chamber offers to help make their business be successful.

The Orientation will take place at the Sarasota Memorial Hospital ER - Community Room, located at 2345 Bobcat Village Center Rd., 2nd Floor, North Port, Wednesday, November 20; 2020 dates: January 29; March 25, May 27; July 29; and September 30 from 8:30 am—9:30 am.

Followed by a Web Training from 9:45—10:45 am. Please bring your laptop or tablet to follow along.

Attend one or both! There is no cost to attend the Orientation and donuts, coffee & water will be provided.

To reserve a spot for the Orientation and or Web Training, please register online, call the Chamber Office at (941) 564-3040, or e-mail info@northportareachamber.com
Be a Leadership Sponsor!

2020 Leadership North Port is seeking sponsors for Leadership Day Sessions
(maximum of 2 per day)

$250 Donation

Benefits to Donor:

- Thank You in front of Leadership participants
- Opportunity to address the Leadership participants at Day Session
- Provide business cards, flyers or handouts for Leadership participants
- Recognition in Chamber newsletter and at Leadership Graduation
- Opportunity to attend part or all of the Day Session sponsored
- PLUS a ticket to the Leadership Graduation

Purpose of Donation:

Your donation will help defray the cost of transportation required to transport the Leadership participants, as a group, to various locations during their Day Sessions. Leadership North Port is not subsidized by the North Port Area Chamber of Commerce. It is a self-supporting program which educates current and future leaders on a variety of topics designed to create a greater awareness and understanding of the community, its issues and its needs.

Day Sessions .. 8am-5pm

- November 1, 2019 .. Community Growth & Transportation
- December 13, 2019 .. Human Services
- January 10, 2020 .. Government
- January 22, 2020 .. Arts & Culture (evening session at North Port Art Center)
- February 14, 2020 .. Media & Justice
- March 13, 2020 .. Environment & Tourism
- April 10, 2020 .. Manufacturing & Commerce
- May 8, 2020 .. Education
- June 12, 2020 .. Healthcare

Graduation

- June 26, 2020 .. Heron Creek (evening)

Please contact:
North Port Area Chamber of Commerce
1337 N. Sumter Boulevard
North Port, FL 34286
941-564-3040
info@northportareachamber.com
Sue Schultz, NPACC; Mindy Adams-Buckley, Bishop West Real Estate; Chris Porter, North Port Sun; Zoe Schorzmann, Comfortable Care Dental; Trevor Schorzmann, PostNet; Richard Shipp, Christian Brothers Automotive; Lisa Rowe, Pregnancy Solutions; Ken Rappuhn, City of North Port; Nicole Dixon, Buffalo Graffix; Shannon Hoyt, Habitat for Humanity; Ashley Gabor, Bayfront Heath; DeeDee Gozion, North Prot Art Center; Paul Patterson, Paul Patterson Handyman Services; Cyndi Shelton, Solaris; Carole Holden, Gelmtree Advertising
Breakfast Club Networking
Business After Hours
Business After Hours
Business After Hours
Ribbon Cutting -
Ribbon Cutting -
Chamber Networking Breakfast

Put your morning to work.

Location: LONGHORN STEAKHOUSE

Address: 1381 Tamiami Trail
Port Charlotte

Day/Date/Time: Wednesday December 4, 2019 7:30 am - 9:00 am

$8.00 pre-register or $10.00 at door

**Breakfast Buffet**
Bacon, Eggs, French Toast, Sausage, Home fries, Oatmeal, Mixed Fruit, Coffee, Tea, Orange Juice

Registration Required By December 3rd.

www.northportareachamber.com
Or call 941-564-3040
Or email: info@northportareachamber.com
6th Annual
A Night At The Races
PRESENTED BY
Key Agency, Inc.
INSURANCE Since 1952

HORSE RACING - CASINO GAMES - FOOD & BEVERAGES - VALET PARKING
HAT CONTEST - PHOTO BOOTH - 50/50 - LIVE AUCTION - RAFFLE PRIZES

HORSE RACING
Saturday May 16th, 2020
George Mullen Activity Center
5PM - 10PM

$40 Individual Ticket - $75 Couples Ticket
(each ticket includes Food, Beverages & $10 in Play Money!)

ANY WINNINGS WILL BE REDEEMED IN PLAY
MONEY AND CAN BE USED TO BET, PLAY
CASINO GAMES, OR BUY RAFFLE TICKETS
& AUCTION ITEMS. YOU MUST BE 21 TO
ATTEND THIS EVENT.

ALL PROCEEDS TO BENEFIT
North Port
Area Chamber of Commerce

SPONSORSHIPS AVAILABLE CALL 941-564-3040
North Port Area Chamber of Commerce 1337 N. Sumter Boulevard, North Port, FL 34286 - 941. 564.3040
The Communicator is a monthly publication of the North Port Area Chamber of Commerce:

1337 N. Sumter Boulevard
North Port, FL 33986
Phone: 941-564-3040
Fax: 941-200-5713

Email: info@northportareachamber.com

Web: www.northportareachamber.com

### BUSINESS & COMMUNITY GROWING TOGETHER

The mission of the North Port Area Chamber of Commerce is to promote and encourage business prosperity and to enhance economic development through advocacy, engagement and cooperation.

### CHAMBER STATISTICS

<table>
<thead>
<tr>
<th></th>
<th>October 2019</th>
<th>YTD 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phone Calls</td>
<td>624</td>
<td>4,948</td>
</tr>
<tr>
<td>Visitors in Office</td>
<td>119</td>
<td>1,566</td>
</tr>
<tr>
<td>Website Visits</td>
<td>2,592</td>
<td>32,054</td>
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<tr>
<td>Website Page Views</td>
<td>9,111</td>
<td>100,843</td>
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<tr>
<td>Facebook Visits</td>
<td>714</td>
<td>6,005</td>
</tr>
<tr>
<td>Facebook Reach</td>
<td>10,931</td>
<td>79,879</td>
</tr>
</tbody>
</table>

### Staff:

**William Gunnin**
Executive Director

**Denise V. Berg**
Office Administrator

**Sue Schultz**
Membership Coordinator

**2019-2020 Executive Committee:**

**President:** Matt Dill (Stellar Web Production)

**Immediate Past President:** Bill Werdell (Achieva Credit Union)

**Incoming President:** David Roth (Rothco Signs & Design)

**Treasurer:** Jackie Normand (Busey Bank)

**Secretary:** Gale West (Your Health Consultant)

**Directors:**

- Frank Gailer (A&F Shuttle Transportation With Class LLC)
- Tony Gustitus (Keller Williams Peace River Partners, Rhonda Gustitus Team)
- Mike Juaire (Security Alarm Corporation)
- Valerie LaBoy (Weichert, Realtors Gulf Coast Group)
- Kelly Louke (Charlotte State Bank & Trust)
- Jamie Lovern (Lolablue)
- Sharon Matthews (Allstate Insurance - Steve Matthews Agency)
- Ed Rinkewich (Dream Vactionos)
- Amy Schuldt (Kyle Kurtis Salon & Spa)
- Ray Witkowski (Key Agency, Inc.)
- Linda Zick, IBC (Mary Kay)