Spotlight

Dreaming Up the Ideal Retirement Is Your Job. Helping You Get There Is Ours.

To learn more about why Edward Jones makes sense for you, call my office today.

Craig S Olson  
Financial Advisor  
2568 Commerce Parkway Unit A  
North Port, FL 34289  
941-426-4437

edwardjones.com  
Member SIPC

Edward Jones  
MAKING SENSE OF INVESTING
10% Discount from now until October 31st

- Looking for better quality longer lasting countertop other than Formica?
- Looking for a cost saving alternative to Granite/Quartz?
- Wanting to color customize your countertops?
- Looking to change the look/color of your kitchen without breaking the bank?
- Bar/Restaurant owners. Spruce it up while business is slower than usual
Thank You To Our Chamber Champions 2019 - 2020

PLATINUM

GOLD

SILVER

BRONZE

COMMUNITY PARTNERS
The North Port Area Chamber of Commerce is offering Chamber members an opportunity to register for the 2020-2021 Chamber Champion Program and sign-up for the payment plan now available. The 2020-2021 Chamber Champion Program will run from October 1, 2020 - September 30, 2021.

Chamber members can select which sponsorship level they would like to sign-up for and make payments according to the following schedule:

- First Payment - 50% down by September 30, 2020
- Second Payment - 25% by December 31, 2020
- Final Payment - 25% by March 31, 2021

**Chamber Champion Sponsorship Levels:**

- **Platinum** $5,000
- **Gold** $2,500
- **Silver** $1,500
- **Bronze** $500

Chamber members participating in the payment program must complete and sign a 2020-2021 Chamber Champion payment contract and make first payment by September 30, 2020.

Don't miss out on this opportunity to gain additional exposure for your business and to take advantage of the additional benefits offered through the various sponsorship levels.

For more information, call the Chamber Office at (941) 564-3040 or e-mail at info@northportareachamber.com
## North Port Area Chamber of Commerce
### 2020-2021 Chamber Champion Benefits Chart

<table>
<thead>
<tr>
<th>Month</th>
<th>Events and Functions</th>
<th>Benefit</th>
</tr>
</thead>
<tbody>
<tr>
<td>October</td>
<td>Golf Tournament</td>
<td>Player Foursomes 2 1  Display Table and Hole Sign ✓ ✓ ✓ ✓  Goodie Bags Insert ✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>December</td>
<td>Chamber Awards Ceremony Luncheon</td>
<td>Luncheon Tickets Table (6) 1/2 table (3) 2 tickets ✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Luncheon Program Business Listing Logo Logo Logo Logo Name Logo</td>
</tr>
<tr>
<td>January</td>
<td>Annual Meeting &amp; State of the City Address</td>
<td>Luncheon Tickets Table (8) 1/2 table (4) ✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>March</td>
<td>Business &amp; Community Expo</td>
<td>Booth and Table ✓ ✓ ✓  Goodie Bags Insert ✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>May</td>
<td>A Night at the Races</td>
<td>Tickets Table (8) 1/2 table (4) 2 tickets ✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>August</td>
<td>Business-to-Business Expo</td>
<td>Booth and Table ✓ ✓ ✓  Goodie Bags Insert ✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>September</td>
<td>Installation Banquet</td>
<td>Dinner Tickets Table (8) 1/2 table (4) 2 tickets 2 tickets ✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Dinner Program Business Listing Logo Logo Logo Name Logo</td>
</tr>
</tbody>
</table>

### Ongoing Recognition and Media Inclusions
- Recognition at all Chamber Events and Functions, Business Listing and Links in monthly Communicator, weekly e-Newsletter, Social Media sites and Email signatures.
- Chamber's Website
  - Home Page Banner Ad ✓
  - Business Category Banner Ad ✓
  - Business Category Enhanced Business Listing ✓ ✓ ✓ ✓
  - Business Category Priority Listing ✓
- Breakfast Club Networking
  - A Chance to Present a 5 minute Spotlight on your Business ✓ ✓ ✓ ✓ ✓ ✓
- Chamber Office
  - Additional Literature Posting 3 2 1 1 3

Complete and return this form along with payment in full to the Chamber no later than September 30, 2020. Indicate the level at which you would like to participate. This program will run for the Chamber’s fiscal year: October 1, 2020 through September 30, 2021.

Chamber Champions paid by September 11, 2020, will be recognized at our Annual Installation Banquet on September 19, 2020.

### I Want To Invest in the Chamber
#### Business & Community Coming Together

Please Check Sponsorship Level

<table>
<thead>
<tr>
<th>Platinum Sponsor $5,000</th>
<th>Gold Sponsor $2,500</th>
<th>Silver Sponsor $1,500</th>
<th>Bronze Sponsor $500</th>
<th>Community Partner</th>
</tr>
</thead>
</table>

- Business Name:
- Contact Name:
- Address 1:
- Address 2:
- Phone Number:
- Fax Number:
- E-Mail Address:
Due to the coronavirus all events and committees will be following CDC Guidelines. You must register online for all events - no walkups allowed. Schedules and locations may vary, please check our website event page to confirm.

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, September 1</td>
<td>8:30 am</td>
<td>Business &amp; Economic Development Committee Meeting - Virtual</td>
</tr>
<tr>
<td>Tuesday, September 1</td>
<td>4:00 pm</td>
<td>Professional Development Committee Meeting - Virtual</td>
</tr>
<tr>
<td>Wednesday, September 2</td>
<td>7:30 am</td>
<td>Breakfast Club Networking - Plantation Golf &amp; Country Club (500 Rockley Blvd., Venice)</td>
</tr>
<tr>
<td>Friday, September 4</td>
<td>9:30 am</td>
<td>Marketing &amp; Communication Committee Meeting - Virtual</td>
</tr>
<tr>
<td>Friday, September 4</td>
<td>9:30 am</td>
<td>Ribbon Cutting - Peachwave (12157 Mercado Drive, Venice)</td>
</tr>
<tr>
<td>Monday, September 7</td>
<td></td>
<td>Office Closed for Labor Day</td>
</tr>
<tr>
<td>Tuesday, September 8</td>
<td>8:30 am</td>
<td>Member Services Committee Meeting - Virtual &amp; (Olde World Restaurant, 14415 S. Tamiami Trail, North Port)</td>
</tr>
<tr>
<td>Wednesday, September 9</td>
<td>8:30 am</td>
<td>Resource Development Committee Meeting (Olde World Restaurant, 14415 S. Tamiami Trail, North Port)</td>
</tr>
<tr>
<td>Thursday, September 10</td>
<td>11:30 am</td>
<td>Lunch &amp; Learn - Technology for Small Businesses- Register online Olde World Restaurant, 14415 S. Tamiami Trail, North Port)</td>
</tr>
<tr>
<td>Friday, September 11</td>
<td>4:00 pm</td>
<td>Ribbon Cutting - Luxury Closets (14385 Tamiami Trail, Unit B, NP)</td>
</tr>
<tr>
<td>Thursday, September 17</td>
<td>11:30 am</td>
<td>Network@Noon - Buffalo Wings &amp; Rings (1081 W. Price Blvd, North Port) - (Must register and pay in advance)</td>
</tr>
<tr>
<td>Saturday, September 19</td>
<td>5:00 pm</td>
<td>Annual Installation Banquet 34th - Evening in Paradise (The Lighthouse Grill at Stump Pass)</td>
</tr>
<tr>
<td>Monday, September 21</td>
<td>6:00 pm</td>
<td>North Port Commission Candidate Forum - Virtual</td>
</tr>
<tr>
<td>Wednesday, September 23</td>
<td>6:00 pm</td>
<td>Sarasota County Commission Candidate Forum - Virtual</td>
</tr>
<tr>
<td>Wednesday, September 23</td>
<td>9:00 am</td>
<td>Women in Business Conference - Virtual (Must register online)</td>
</tr>
<tr>
<td>Thursday, September 24</td>
<td>8:30 am</td>
<td>Government Relations Committee -Virtual</td>
</tr>
<tr>
<td>Friday, September 25</td>
<td>9:00 am</td>
<td>Virtual Job &amp; Career Fair</td>
</tr>
<tr>
<td>Wednesday, September 30</td>
<td>8:30 am</td>
<td>Chamber Orientation (Olde World Restaurant, 14415 S. Tamiami Trail, North Port)</td>
</tr>
</tbody>
</table>
A Message from the Executive Director

Sarasota County C.A.R.E.S. Act Funding

The Sarasota County Commission has approved a budget amendment to receive the initial 25 percent allocation of $18.9 million in U.S. Treasure Coronavirus Relief Funds. The commission approved the following distribution categories and programs and provided direction on the funding distribution methodology and allocations.

1. Health and Medical
2. Economic Recovery
   o Small Business Assistance Grant Program
3. Food, Water, Shelter
   o Individual Assistance Grant Program
   o Non-profit Service Delivery Grant Program
4. Safety and Security

Businesses and Non-Profit Organizations are eligible to apply for funding through the Economic Recovery category. This category is designed to provide support to local small businesses and nonprofits with certain expenses as they relate to business interruption and operational expenses incurred due to COVID-19. Eligible entities may submit requests for funding assistance on a reimbursement basis only.

Small Business Assistance Grant Program
The Small Business Assistance Grant Program will provide grants up to $20,000 to small businesses and nonprofits for eligible expenditures. Applications will become available in mid-September 2020.

Eligibility Criteria:
• Principal place of business located in Sarasota County; only expenditures within the County are eligible
• Business was in operation as of March 1, 2019
• Active Sarasota County Business License and properly/legally registered to do business in State of Florida
• No current debt owed to County, including but not limited to Code enforcement liens for corrective action, or other liens
• All for-profit non-publicly traded, 501(c)3 and 501(c)6 businesses/organizations
  o Additional guidelines and consideration needed regarding 501(c)3 and 501(c)6 organizations
• No owner has been convicted of a felony involving dishonesty and/or fraud in the last 5 years
• Demonstrated cost of business interruption due to COVID-19 through certification plus demonstration of impacts via Profit or Loss statements or quarterly tax filings from most recent year, bank statements, sales tax statements, etc. – using the businesses’ native records
• “Small” business defined as 100 FTE equivalents or less
• Neither the business nor owner is presently:
  o Suspended or debarred from participation in transactions by any Federal department or agency, or
  o Filed or planning to file for bankruptcy
• All individuals in business are United States citizens or legal residents in the U.S.
• No existing compliance or penalty order from County Code Enforcement Special Magistrate

Eligible types of expenditures incurred due to COVID-19 (if not covered by another federal/state funding source) include:
• Rent/mortgage costs
• Non-county utilities
• Payroll
• PPE and COVID-19 testing
• Marketing related to reopening
• Inventory related to reopening
• Restart costs

The North Port Area Chamber of Commerce is partnering with the Sarasota County Government and Economic Development Corporation of Sarasota County to provide assistance to businesses and organizations in completing and submitting the Small Business Assistance Grant Program applications. A trained Representative will be available, at no cost, at the Chamber office on a scheduled basis to assist businesses and organizations with the application process.

**New North Port Maps Are Here!**
The new 2020 North Port Maps are nowhere and available at the North Port Area Chamber of Commerce office, located at 1337 N. Sumter Boulevard. The maps are free to the public and are made possible due to Chamber members purchasing advertising opportunities in the North Port Maps. The new North Port Maps have the most updated roadway and zip code information in North Port and portions of Charlotte County. The Chamber would like to encourage the public to support and patronize the businesses that are listed as advertisers on the North Port Map.

**2020-2021 Chamber Champion Program**
The North Port Area Chamber of Commerce is unveiling the 2020-2021 Chamber Champion Program. This program allows Chamber Members to invest in the North Port Area Chamber, in addition to their annual membership dues, to provide additional support to the North Port Area Chamber of Commerce and its effort to fulfill its mission and to gain additional exposure for their business. This program provides incentives that will maximize marketing and networking opportunities for a business to promote their business to other Chamber members and to the community. There is a Payment Plan Option for businesses interested in participating in the 2020-2021 Chamber Champion Program. The last day to register as a 2020-2021 Chamber Champion is Wednesday, September 30, 2020.

**34th Annual Board of Directors Installation Banquet**
The North Port Area Chamber of Commerce will host their Annual Board of Directors Installation Banquet on Saturday, September 19, 2020 at the Lighthouse Grill at Stump Pass. This year’s banquet theme will be an “Evening in Paradise” and attendees are encouraged to come dressed in accordance to the theme. A special plated theme dinner will be provided and a cocktail and hors d’ oeuvres reception will occur from 5:00 pm - 6:00 m. The dinner & program will take place from 6:00 pm - 8:00 pm. Every attendee will receive a complimentary souvenir “Lighthouse Hurricane” drink compliments of Rothco Signs & Design. The Chamber will be providing Boat Tours to Stump Pass from 4:00 pm – 5:00 pm for only $10.00 person and a Charter Bus will be provided from and to the Chamber for only $15.00 per person. Both the Boat Tours and Charter Bus Transportation will include complimentary beverages. The Chamber will also be providing complimentary themed 4” x 6” Portrait Photos compliments of Burnt Store Title & Escrow – North Port. The Chamber will recognize members of the Board of Directors for their 2019-2020 tenure and service and install new Board Members and Officers for the 2020-2021 fiscal year. General seating tickets are SOLD OUT for this event,
Executive Director Message continued

however, there are a limited number of sponsorship opportunities that provides great exposure for your business or organization and includes complimentary tickets to the Installation Banquet.

Candidate Forums
The North Port Area Chamber of Commerce will be hosting a Virtual City of North Port Commission Candidate Forum on Monday, September 21st from 6:00 pm – 8:00 pm and a Virtual Sarasota County Commission Candidate Forum on Wednesday, September 23rd from 6:00 pm – 7:30 pm. Candidates will participate in the Candidate Forums through ZOOM and the public will be able to watch it LIVE on the Chamber’s Facebook Page. Each Candidate will answer prepared questions compiled by members of our Government Relations Committee and will have the opportunity to provide an opening and closing statement. The Chamber would like to thank Cowork HIVE of North Port and Bytestorm, LLC for helping make the Virtual Candidate Forum available to the Chamber and to the public. Candidates for both the City of North Port and Sarasota County Commission elections include:

City of North Port:
• District 1:
  o David Iannotti
  o Richard Suggs

• District 2:
  o Barbara Langdon
  o Jacqueline Moore

• District 3:
  o Debbie McDowell
  o Jerry Nicastro

Sarasota County:
• District 3:
  o Nancy Detert
  o Cory Hutchinson

• District 5:
  o Ron Cutsinger
  o Alice White

Women in Business Conference
The North Port Area Chamber of Commerce will be hosting a free Virtual Women in Business Conference on Wednesday, September 23, 2020 from 9:00 am – 12:00 noon. The theme of the Conference is “When Life Gives You Lemons”. While the world of work has changed dramatically this year, women in business are leading the charge to be more productive, have work-life balance and influence corporate culture. This is a first-of-its kind regional event designed to give women at all rungs of the corporate ladder as well as business owners, emerging entrepreneurs and nonprofit leaders practical guidance and inspiration to make lemonade, lemon chiffon, lemon meringue, lemon bars, lemon tart or lemon drops out of any lemons life hands you! Join other like-minded people for a high energy, inspiring, motivational and highly practical three-hour experience that will elevate you and change the way you do business. The program includes dynamic speakers, a panel of angel investors, stories of success and interactive discussions. This unique on-line experience includes materials and training to help you better manage your work life, create sound business strategies and fund your business growth. All this in just three PLUS power-packed hours! Entertainment is even on tap before and after the event, and during the breaks. Enjoy visual and performing
arts sponsored by the North Port Art Center and Toastmasters. The Grand Finale will take place during the final hour of our event. Angel Investors will be participating in a moderated panel discussion to squeeze out even more secrets to success. They will share their life stories, journeys, and lessons to leave you with a wealth of takeaways. What a refreshing way to wrap up your conference experience! Reserve your spot by registering at www.NorthPortAreaChamber.com. The Women in Business Forum is presented by the North Port Area Chamber of Commerce, SCORE Chapter 318, the City of North Port Economic Development Division and Vision Quest Leadership LLC. Promotional opportunities are available for local businesses via sponsorships and an electronic coupon books to be distributed to all attendees. Proceeds from the coupon book will be donated to the Women’s Resource Center. Please contact Joanne Cumiskey at 517-304-7676 or joanne@vqleadership.com for more information.

**Virtual Job & Career Fair**
The North Port Area Chamber of Commerce will be partnering with CareerSource Suncoast to provide a Virtual Job & Career Fair on Friday, September 25th from 9:00 am - 12:00 noon. This event will be held virtually allowing employers to sign up as a Vendor and solicit employment opportunities to job seekers. Job seekers will have the opportunity to submit a resume virtually and search available employers who have signed up as a Vendor. The event is open to Chamber Members and Non-Chamber Members to sign up as a Vendor. Vendor registration for Chamber Members is $50.00 and Non-Chamber Members is $100.00. There is no cost for job seekers to participate. There will be a special Virtual Job & Career Fair presentation provided by CareerSource Suncoast at the Breakfast Club Networking event tomorrow September 2nd at 7:30 am at Plantation Golf & Country Club. The deadline to register as a Vendor is Wednesday, September 23, 2020.

**2021 Community Guide**
The North Port Area Chamber of Commerce is excited to be partnering with Chamber Members Gelmtree Advertising and Buffalo Graffix to produce our 2021 Community Guide. This publication is the member voice of our Chamber and the community. We are designing the book to have a magazine feel that draws in readers, visitors and potential new business to our wonderful community. We will have big pictures, lots of great content and more opportunities to network. Don’t delay securing your placement! Contact Chamber Member, Carole Holden at Gelmtree Advertising to reserve your ad space. You can contact Carole Holden at (352) 408-8601 or e-mail her at Carole@TheMediaFairy.com. The deadline to purchase an Ad in the 2021 Community Guide is October 31, 2020. The Community Guide will feature articles and photos that illustrate the strength of the North Port area and why we are so attractive to visitors and new businesses. The Chamber will be printing 7,500 Community Guides and will reach out to more than 30,000 readers. Advertising opportunities are available to Chamber Members and Non-Chamber Businesses.

William J. Gunnin
William J. Gunnin
Executive Director
North Port Area Chamber of Commerce
Honor Roll July

- Advocate Radiation Oncology
- Allstate – Steve Matthews Agency
- Always Air Services
- Big Summer Golf Holdings
- Bishop West Real Estate LLC
- Christian Brothers of North Port
- Clara’s Clubhouse Inc.
- Coldwell Banker Sunstar Realty – Sherrie Cremen
- Decker Plumbing and Drains
- Earthbalance
- Edgewater United Methodist Church
- Evolve Chiropractic
- Fairfield Inn & Suites
- Gene Matthews Boys & Girls Club
- Goosehead Insurance
- Grande Aire Services
- Gulfcoast Scratching Post
- Gulfside Mortgage Services
- Heaven’s Best Carpet Cleaning
- Hoover Pressure Cleaning
- Keller Williams Realty Gold
- Kiwanis North Port
- Lolablue LLC
- Mattamy Homes Renaissance at West Villages
- North Port Foot & Ankle
- North Port Area Republican Party
- Paw Pals Pet Sitting & Pet Transportation LLC
- Robert’s Insurance Group
- Robinson Gruters & Roberts, CPA
- Rotary Club of NP
- Shore Dental
- Sky Family YMCA
- Society for Performing Arts North Port
- Stellar Web Production (1st Qtr)
- Steve Neher
- Sumter Dental (1st Qtr)
- The Axe Haus
- The Firm Advertising
- Toledo Blade Elementary
- Tom Jones
- Tommy’s Car Wash
- Venice Print Center
- Venwood Awards
- Virgil’s Home Maintenance
- West Villages
- Venice Regional Bayfront Health

Thank You!
Welcome New Members - July

- Storytelling Images LLC
- Daralyn A. Duquette, ABR - Caldwell Banker
- Howard’s Pool World, Inc.
- Realty by Dale Thomas
- Simply Susan’s LLC
- QuoteSlash
- Gulf Breeze Apparel
- Gilley’s Custom Homes
- Luxury Closets LLC
- ShoPros Live Event Services
- Martin Septic Service, Inc.
- Heather Jorge - Keller Williams Realty Gold
- Family Promise of South Sarasota County Inc.
Breakfast Club Networking

Jumpstart your morning
Coffee - Contacts - Connections

Wednesday, September 2, 2020
7:30 am - 9:00 am

$8.00 MUST pre-register
**Breakfast Special**
Choice of: Scrambled Egg & Bacon platter or Broccoli & Cheddar Quiche
Registration Required by August 28, 2020

Those attending should expect the following safety precautions to be in place:
- CDC recommendations for restaurant operations will be followed.
- Masks are encouraged.
- Social distancing seating will be implemented.
- We request that anyone who is not feeling 100% well, please do not attend.
- Each attendee is responsible to acknowledge they have not had close personal contact with another person who is currently positive for COVID.
- Each attendee is responsible to acknowledge they have not recently returned from a trip outside of Florida.
- Each attendee will be subjected to a contactless temporal temperature check. Anyone with a temperature of 100.4 or greater will not be permitted inside.
- Hand sanitizer will be provided at the check-in desk.

You Must Register online at www.NorthPortAreaChamber.com - Events.
North Port Area Chamber of Commerce | 1337 N. Sumter Blvd. | North Port, FL 34286 | 941-564-3040
info@northportareachamber.com
Join North Port Area Chamber of Commerce
In a Ribbon Cutting and Grand Opening for

Peachwave
Self Serve Frozen Yogurt

Come help them celebrate 100 days in business.
Friday, September 4, 1:30 pm
12157 Mercado Dr., Venice
Yogurt Samples

Please register online to attend. Those attending should expect CDC guidelines will be followed.
Thursday, September 10
11:30 am - 1:00 pm
TECHNOLOGY FOR SMALL BUSINESS

The North Port Area Chamber of Commerce Lunch and Learn is returning to live, face to face workshops. Because of the CDC recommendations for “social distancing”, we can only allow 40 folks to attend. Please register early.

Running a successful small business comes down to how you use your resources. Technology allows small business owners to use limited resources in smarter, more efficient ways. Scott Heinis from Bytestorm LLC and Cowork HIVE will demonstrate some of the communication technology that has become popular during the current business crisis. Learn how to use this technology to promote your business, connect with customers and potential customers and create an authority footprint in your industry. Create live examples during the workshop.

The workshop will be held on Thursday, September 10th from 11:30 AM until 1:00 PM at Olde World Restaurant, 14415 Tamiami Trail, North Port, 34287.

North Port Small Business Lunch and Learn workshops are presented by the North Port Area Chamber of Commerce in partnership with the City of North Port and Toastmasters International of North Port.

Lunch will be provided at no charge thanks to our workshop sponsor DK Consultants of Florida.

The next workshop, “Building Good Communication Skills” will be held from 11:30 a.m. to 1 p.m. on Thursday, October 1st.

Please register for the workshop in advance at www.northportareachamber.com.
Join North Port Area Chamber of Commerce
In a Ribbon Cutting and Grand Opening (12 noon to 7pm) for

Luxury Closets

Friday, September 11, 4:00 pm
14385 Tamiami Trail, Unit B, North Port

Wine, beer and finger food provided.

Please register online to attend. Those attending should expect CDC guidelines will be followed.
Thursday, September 17, 2020
11:30 AM - 1:00 PM

1081 W. Price Blvd., North Port

Choice of:  ____ 5 boneless wings or ____ Cheeseburger or _____ Pulled Pork Sandwich
or ____ Classic Chicken Sandwich (above have choice of fries or broccoli)
or ____ Soup and Garden Salad

Chamber Members: $15.00 each | Non-Chamber Members $20.00 each

Please register online at www.NorthPortAreaChamber.com - Events.

In order to follow Phase 2 guidelines by the State of Florida,
all registrations and payments are required in advance.

No Walkups permitted

Those attending should expect the following safety precautions to be in place:
• CDC recommendations for restaurant operations will be followed.
• Masks are encouraged.
• Social distancing seating will be implemented.
• We request that anyone who is not feeling 100% well, please do not attend.
• Each attendee is responsible to acknowledge they have not had close personal contact with another person who is currently positive for COVID.
• Each attendee is responsible to acknowledge they have not recently returned from a trip outside of Florida.
• Each attendee will be subjected to a contactless temporal temperature check. Anyone with a temperature of 100.4 or greater will not be permitted inside.
• Hand sanitizer will be provided at the check-in desk.

Limit 40 people

Please Register by Sept. 15
34th Annual
Board of Directors Installation Banquet
“Evening in Paradise”

Saturday
September 19, 2020
4-8 pm
The Lighthouse Grill
Stump Pass Marina
260 Maryland Ave.

4:00-5:00 pm Boat Tour
5:00-6:00 pm Reception
6:00-8:00 pm Dinner/Program

Deadline to purchase tickets is
Limited Seating - Reserve Early!

Reception Hors d’oeuvres: Grouper Bites, Shrimp Cocktail Shooters, Pretzel Bites, Beef Satay and one Tropical Drink

CDC & Social Distancing guidelines will be followed.

Dave Roth, Incoming Board President

Seating Limited - Reserve Now!

Please Reserve:
_____ Banquet Seat(s) @ $75 each

Please Choose Entree: ___ Grilled Chicken Breast w/Pineapple Salsa ___ Smoked Salmon ___ Grilled Vegetables & Couscous (all include Salad, Rolls, Vegetable and Starch, Dessert-Mini Cupcakes)

Add Ons: Boat Tour: $10 per person # Tickets ____ (Between 4-5 pm, 15-20 minute tours of Stump Pass, includes beverages)
Bus Ride: $15 per person round trip # Tickets ____ (limit 32) (Departs Chamber office 4:00 pm - Returns 9:00 pm, includes beverages)

Name: ______________________________________________________________________________________
Business: ___________________________________________________________________________________
Full Address: _______________________________________________________________________________
Phone/Email: ______________________________________________________________________________

Method of Payment: Credit Cards accepted online at www.NorthPortAreaChamber.com - Event page Check Enclosed ____ Cash ____ Invoice to above address ___

Total Amount: ____________
**SPONSORSHIP PACKAGES FOR 34TH ANNUAL INSTALLATION**

| Photo Sponsor: $1,000 (photos provided at event) |
| Select Your Sponsorship Package |
| TikiHut (Tent) Sponsor: $500/1 Tent or $900/2 Tents |
| Boat Sponsor: $350 (limit 1) |
| Charter Bus Sponsor: $750 (limit 1) |
| Dj Sponsor: $400 (limit 1) |
| Tropical Drink Sponsor: $600 (limit 1) |
| Latrine Sponsor: Men's: $500 (limit 1) Ladies: $500 (limit 1) |
| Dessert Sponsor: $400 (limit 1) |
| Centerpiece Sponsor: $350 (limit 1) |
| Dessert Sponsor: $400 (limit 1) |
| Boat Sponsor: $350 (limit 1) |
| Charter Bus Sponsor: $750 (limit 1) |
| Dj Sponsor: $400 (limit 1) |

- Logo on Portrait Photos
- Logo on Sponsorship Banner
- Logo on Program
- Verbal Recognition at Event
- Table Sign Recognition
- Table for 4 - premier seating

- Exclusive Promotion on Bus
- Company provided Banner Display Opportunity
- Includes Beverages on Bus
- Logo on Sponsorship Banner
- Logo in Program
- Verbal Recognition at Event
- Table Sign Recognition
- Table for 4 - premier seating
- 4 Seats on Bus

- Company provided Banner Display Opportunity
- Includes Beverages on Bus
- Company provided Banner Display Opportunity
- Logo on Program
- Verbal Recognition at Event
- Table Sign Recognition
- Table for 4 - premier seating
- 4 Seats on Bus

- Logo on Complimentary Signature Drink Glass
- Logo on Sponsorship Banner
- Logo in Program
- Verbal Recognition at Event
- Table Sign Recognition
- Table for 4 - premier seating

**TOTAL AMOUNT:** $_______________________

- Check Enclosed  (Make checks payable to North Port Area Chamber of Commerce)
- Invoice Me
- Below Is My Credit Card Information

| Card Type: Visa / Master Card / Discover / AMEX |
| Number: ___________ Expiration Date: ________ CVV: ________ Zip Code: _________ |

Or online at www.NorthPortAreaChamber.com or call the office at 941-564-3040.

For payment by check, please make it payable to North Port Area Chamber of Commerce, 1337 N. Sumter Blvd., North Port FL 34286.

Please email your company/sponsor logo (jpeg or pdf) to info@northportareachamber.com

All sponsorship fees must be received by Wednesday, September 9, 2020. Thank you for your support!
North Port Commission Candidate Forum

Monday, September 21, 2020
6:00-8:00 PM

Live on North Port Area Chamber of Commerce Facebook Page
facebook/npacc

Listen to the candidates answer questions for the three North Port Commission seats.

District 1
• David Iannotti
• Richard Suggs

District 2
• Barbara Langdon
• Jacqueline Moore

District 3
• Debbie McDowell
• Jerry Nicastro

Sponsored by:
NORTH PORT Area Chamber of Commerce

Sponsored by:
2020 WOMEN IN BUSINESS VIRTUAL FORUM

SAVE THE DATE

2020 WOMEN IN BUSINESS
VIRTUAL FORUM

When Life Gives You Lemons...
Talent and Ingenuity on Display

WEDNESDAY MORNING
SEPTEMBER 23, 2020

NORTH PORT AREA

Brought to you by:
City of North Port Economic Development Division - SCORE Port Charlotte Chapter 318 - North Port Area Chamber of Commerce

FOUR WAYS TO PARTICIPATE AS A LOCAL BUSINESS:

1. Register as an attendee – it's FREE, INPACC website/Events/Calendar
2. Sponsor specific aspects of the event, i.e. speakers, entertainment, technology, visual props for virtual settings (call for details)
   - Sponsorship levels range from $60 (max 10) to $250 (only 1)
   ...very reasonable rates to be a part of this amazing event!
3. Reserve your listing asap for our electronic coupon book
   ...ONLY $25! It will be distributed to ALL attendees.
4. Donate a really cool prize for our giveaways – we only need 3, with a value of $100 or more, and geared toward our audience.

RESERVE YOUR PROMOTIONAL OPPORTUNITY!

Sponsorship • Coupon Book • Prize

Contact Joanne Cumiskey
Vision Quest Leadership LLC

Phone: 517-314-7676
Email: joanne@vqlleadership.com

Don't delay! We anticipate these opportunities will be claimed quickly.
WOMEN IN BUSINESS FORUM

When Life Gives You Lemons...

FREE ATTENDANCE

WEDNESDAY, SEPTEMBER 23, 2020
“DOORS” OPEN AT 8:45 A.M. | PROGRAM RUNS 9 A.M. - NOON
Afterglow following the Grand Finale until 12:15 p.m.

Join us for this very special virtual event focused on Women in Business
Electronic event workbook and valuable coupon book to be distributed to every attendee.

PROGRAM:
10 Accomplished speakers
Watch for our featured speaker announcements in social media posts
Fast-paced format
Inspiration • Education • Motivation
The Grand Finale:
Moderated panel of angel investors
Local entertainment before, during and after

WHAT’S IN IT FOR YOU?
Tips, ideas, stories, and lessons learned to help you navigate today’s business climate.
Resiliency, confidence, capability, momentum

There will be amazingly successful women joining the program who are sharing their experiences and expertise.
You’ll discover greater resiliency, be inspired to move forward and expand belief in your own capabilities.
Entertainment is lined up for the breaks and the GRAND FINALE is a rare opportunity to interact with angel investors.

MARK YOUR CALENDARS!
MORE TO COME... SHARE NATION-WIDE WITH FRIENDS, FAMILY, COLLEAGUES AND CO-WORKERS.

PRESENTED BY:
SCORE Chapter 318 District 480
North Port Area Chamber of Commerce
City of North Port Economic Development Division
Vision Quest Leadership LLC

A portion of sponsor contributions and proceeds from the coupon book will benefit the Women’s Resource Center, mywrc.org
For sponsorship information, contact: sguffey@cityofnorthport.com

ADVANCE REGISTRATION REQUIRED: northportareachamber.com/events/calendar
Sarasota County Commission Candidate Forum

Wednesday, September 23, 2020
6:00-7:30 PM

Listen to the candidates answer questions for District 3 and District 5 Sarasota County Commission seats.

District 3
- Nancy Detert
- Cory Hutchinson

District 5
- Alice White
- Ron Cutsinger

Sponsored by:
North Port Area Chamber of Commerce

facebook/npacc

Live on
North Port Area Chamber of Commerce Facebook Page
The North Port Area Chamber of Commerce will be hosting a Chamber Orientation and Web Training for prospective, new or current Chamber members who wish to learn more about the Chamber of Commerce and how to use the tools the Chamber offers to help make their business be successful.

The **Orientation and Web Training** will take place at the **Olde World Restaurant**

14415 S. Tamiami Trail, North Port

**Wednesday, September 30**

from 8:30 am—10:30 am

Breakfast is available at cost off the menu.

Must reserve in advance for the Orientation and/or Web Training, please register online, call the Chamber Office at (941) 564-3040, or e-mail info@northportareachamber.com

Those attending should expect the following safety precautions to be in place:

- CDC recommendations for restaurant operations will be followed.
- Masks are encouraged.
- Social distancing seating will be implemented.
- We request that anyone who is not feeling 100% well, please do not attend.
- Each attendee is responsible to acknowledge they have not had close personal contact with another person who is currently positive for COVID.
- Each attendee is responsible to acknowledge they have not recently returned from a trip outside of Florida.
- Each attendee will be subjected to a contactless temporal temperature check. Anyone with a temperature of 100.4 or greater will not be permitted inside.
- Hand sanitizer will be provided at the check-in desk.
Those attending should expect the following safety precautions to be in place:

- CDC recommendations for restaurant operations will be followed.
- Masks are encouraged.
- Social distancing seating will be implemented.
- We request that anyone who is not feeling 100% well, please do not attend.
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- Each attendee will be subjected to a contactless temporal temperature check. Anyone with a temperature of 100.4 or greater will not be permitted inside.
- Hand sanitizer will be provided at the check-in desk.

You Must Register online at www.NorthPortAreaChamber.com - Events.

North Port Area Chamber of Commerce | 1337 N. Sumter Blvd. | North Port, FL 34286 | 941-564-3040
info@northportareachamber.com
This beautiful, full-color publication is the voice of your chamber, your community, and you, our valued members.

- 84 page publication to be published in January 2021
- 7,500 copies printed
- Chock full of beautiful pictures
- Engaging content
- Valuable resource for newcomers, residents, and businesses
- Showcases North Port
- FREE listing in Business Directory for Chamber Members
- Prominent listing in Directory for NPACC Chamber Champions
- Hard copy placed in local high-traffic locations, City of North Port Welcome Package, Visit Sarasota locations and mailed out
- Posted online at NorthPortAreaChamber.com where it receives thousands of views!

Stand out against the competition by reserving your ad space today!

INVEST NOW!
Contact Carole at Gelmtree Advertising at carole@themediafairy.com or call 352.408.8601 to get more information or to secure your ad space today!
2021 Community Guide Advertising Contract

Below are the rates and sizes for advertising in the 2021 North Port Community Guide. Please select your ad by checking the appropriate box in the table below.

<table>
<thead>
<tr>
<th></th>
<th>Trim Size</th>
<th>Member Rate</th>
<th>Non Member Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>FRONT COVER**</td>
<td>8.75” X 11.25”</td>
<td>$3,000</td>
<td>$3,500</td>
</tr>
<tr>
<td>BACK COVER</td>
<td>8.75” X 11.25”</td>
<td>$2,000</td>
<td>$2,500</td>
</tr>
<tr>
<td>INSIDE COVERS</td>
<td>8.75” X 11.25”</td>
<td>$1,500</td>
<td>$2,000</td>
</tr>
<tr>
<td>TWO PAGE SPREAD</td>
<td>8.75” X 11.25”</td>
<td>$1,350</td>
<td>$1,850</td>
</tr>
<tr>
<td>FULL PAGE PRIME</td>
<td>8.75” X 11.25”</td>
<td>$995</td>
<td>$1,495</td>
</tr>
<tr>
<td>FULL PAGE</td>
<td>8.75” X 11.25”</td>
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<tr>
<td>HALF PAGE</td>
<td>7.35” X 4.75</td>
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<td>$750</td>
</tr>
<tr>
<td>QUARTER PAGE</td>
<td>3.575” X 4.75</td>
<td>$349</td>
<td>$495</td>
</tr>
<tr>
<td>EIGHTH PAGE</td>
<td>3.575” X 2.275”</td>
<td>$199</td>
<td>$295</td>
</tr>
</tbody>
</table>

**Upgrade Opportunity- 2021 North Port Map - Logo on Cover & Back Panel Ad - $1,500**

(25% Non-refundable deposit required to reserve ad space. Balance due by October 30, 2020. If advertising is not paid in full by October 30, will result in forfeiture of ad space.)

- □ Use 2020 ad as is
- □ Use 2020 ad with changes (may incur a fee)
- □ I will submit a camera ready ad
- □ I would like an ad created for me (additional fee)

Cost of Ad $__________
Digital Hyperlink Option $50 $__________
Create/Change fee $__________
25% Deposit (due with contract) $__________
BALANCE DUE (due 10/30/2020) $__________

BILLING AND CONTACT INFORMATION (PLEASE PRINT)

Business/Organization Name _______________________________________________________
Billing Address ___________________________________________________________________
City/State/Zip ____________________________________________________________________
Contact Name _____________________________________________________________________
Phone __________________________ Email _____________________________________________
□ Invoice Me □ Check Enclosed (make payable to NPACC) □ Credit Card
cc# __________________________ exp: ________ Sec# ______ Zip Code: ____________

Name on Card: __________________________ Signature _____________________________

CONTRACT TERMS, CONDITIONS, AND GENERAL POLICIES

- The North Port Area Chamber is not responsible for reproduction quality if less than 300 dpi.
- Camera-ready PDFs are preferred or file types jpg or png.
- We do not accept Microsoft Word or Microsoft Publisher files.
- Upon receipt of an ad that is not camera-ready, the agency or advertiser will be charged for all work done to prepare the ad.
- Advertiser is responsible for proofreading and approving all ads created or changed.
- The Chamber has the right to approve all advertisements for content and quality.
- Contract, ad, and full payment are due no later than October 30, 2020.
- Submit all advertising material to Carole@themediafairy.com

All advertising payments are non-refundable. I have read and accepted the terms of this agreement.

ADVERTISER SIGNATURE_________________________________________ DATE_______________________
ADVERTISE ON THE
CHAMBER VIRTUAL PAGE BACKDROP!

☑️ Ad
Monthly Advertising on Virtual Page Backdrop
First Come, First Served

<table>
<thead>
<tr>
<th>Member Rate</th>
<th># of Months</th>
</tr>
</thead>
<tbody>
<tr>
<td>$100</td>
<td></td>
</tr>
</tbody>
</table>

BILLING AND CONTACT INFORMATION (PLEASE PRINT)

Business/Organization Name__________________________________________________________
Billing Address _____________________________________________________________________
City/State/Zip ______________________________________________________________________
Contact Name _______________________________________________________________________
Phone_____________________________ Email_____________________________________________

☐ Invoice Me ☐ Check Enclosed ☐ Credit Card (complete below)

cc#______________________________________________ exp:__________ Sec# ______ Zip Code:_____

Name on Card: _____________________________________________________ Signature _______________________________

TERMS, CONDITIONS, AND GENERAL POLICIES

• Business/Organization Logo/Name
• The North Port Area Chamber is not responsible for reproduction quality if less than 300 dpi
• File types accepted: Acrobat (PDF) or jpg
• We do not accept Microsoft Word or Microsoft Publisher files.

The North Port Area Chamber is not able to alter artwork.

All advertising payments are non-refundable. I have read and accepted the terms of this agreement.

ADVERTISER SIGNATURE_______________________________________________________________
DATE_________________________
APPLICATION

Name: (last, first, middle) ________________________________________________________________________

Address:______________________________________________________________________________________

Day Telephone #: ________________________________ Cell Phone #: __________________________________

E-mail: _______________________________________________________________________________________

How (or from whom) did you learn about Leadership North Port? ________________________________________

Recommendations:
Please list two people who are knowledgeable about your leadership performance and potential. You may submit the required (one) letter of recommendation from one of the people you list below:

___________________________________________ _____________________________________________

Name        Affiliation

Telephone Number      E-Mail Address

___________________________________________ _____________________________________________

Name        Affiliation

Telephone Number      E-Mail Address

Commitment:
Tuition for Chamber members is $575.00; tuition for non-Chamber members is $675. After you have been selected to participate in the program, payment is due. *(You may opt to pay in full or pay 50% of tuition in October, 25% in November and 25% in December. Payment in full is expected by December 1, 2020.)*

Participants are expected to commit to and attend all sessions and conduct themselves in a professional manner. Attendance is defined as all-day attendance, including lunch, at the appropriate times and locations. Attendance logs will be kept. **Participants who miss more than two (2) sessions will be ineligible to graduate;** however, participants may make up the necessary sessions in the leadership program the following year and will then be awarded their graduate status upon completion of the make-up days. Tuition refunds will not be issued. Participation in the class project is also essential as well as a commitment to assist with at least one session in the next year’s leadership program. **Please initial to indicate that you understand the above requirements:** _______ initials

I understand the goals and commitments of the Leadership North Port Program. If selected, I will devote the time required to successfully complete the program, class project (a project that makes a contribution to the community) and commit to participate in planning a “day” for the successive class. I understand tuition is due upon my affirmation of acceptance. My employer supports my application to the program.

_____________________________________________________ ____________________________________________

Signature        Date

2021 Class Schedule:
All sessions are on Fridays from approximately 8 am to 5 pm, with the following exceptions: Arts & Culture Day and Graduation Ceremonies which will be evening events.

Please mark these dates on your calendar **NOW**.
*(Please be advised that there is always the possibility of unforeseen conflicts that might cause calendar adjustments.)*

December 4, 2020 SIMSOC
Mandatory participation required this day only!

January 8, 2021

February 12, 2021

February 24, 2021 evening

March 12, 2021

April 9, 2021

May 14, 2021

June 11, 2021

July 9, 2021

August 27, 2021 graduation
Leadership North Port
Engaging, Developing, and Inspiring Community Leaders
Confidential Application – Class of 2021

Program Purpose:
Leadership North Port is a series of city-wide programs designed to enhance participant’s awareness of our community and its needs by examining how leadership in the historical, geographical, educational, economic, governmental and cultural segments work together to perpetuate and advance the North Port community and its citizens.

The program is also designed to nurture and engage the leadership skills of potential and current leaders by providing an atmosphere that stimulates and fosters diverse viewpoints, resulting in innovative answers to the critical questions facing our community. The program strives to create awareness and to connect leaders with issues; it is not an academic leadership training program. Further, the program is not political and does not recommend or advocate policy positions on public matters.

Program Objectives:
- To identify and inspire future and current community leaders.
- To develop leadership skills and qualities of participants through in-depth views of the city.
- To stimulate communication among present and future leaders.
- To assist those already in leadership roles to increase their access to additional positions of community leadership in an informed and responsible manner.
- To motivate and encourage participants to assume leadership roles in community affairs.

Program Information:
- Application to Leadership North Port is open to persons who live or work in the North Port area.
- Leadership North Port is committed to having a diverse and dynamic membership.
- Applicants must have the full support of the company or organization by which they are employed.
- Attendance at every session is expected. Those who are absent more than two (2) class days may forfeit their membership in the class without refund of tuition. Sessions are all day (i.e. 8-5) with the exception of Arts & Culture Day, which is an evening event.

Instructions/Selection:
Applications must be submitted on official application form. Secure a paper form in person at the North Port Area Chamber of Commerce, online (www.northportareachamber.com), by e-mail (info@northportareachamber.com), or call the Chamber office at (941) 564-3040.
- Limit answers to the space provided.
- Attach one letter of recommendation.
- Applications must be fully completed (including letter of recommendation) and signed by the applicant.
- All applications are subject to a confidential review process.
- Selected applicants will receive an acceptance letter, after which tuition payment must be made by the appointed date stated in the letter.

Selection Criteria:
The Leadership North Port class shall be selected on the following criteria:
- Individual qualifications and not that of their employer.
- Representation from the greatest breadth of diversity in all socio-economic areas.
- Demonstrated ability to set and achieve personal and professional goals.
- Demonstrated personal commitment to the North Port community and society in general.
- A commitment to the time required by the program.
- A commitment to be a responsible and engaged participant.
- A commitment to participate in assisting with a session for the next year’s Leadership North Port class.
- Applicants that are selected will be notified before October 1, 2020.

Announced candidates for public office may not “campaign” and/or use class time to promote their candidacy in any way. Submission of an application does not guarantee placement.

Applications must be received by 5:00 pm on Friday, September 25, 2020.
Employment:
Present Employer ____________________________________________
Type of Business or Organization ____________________________ Start Date ____________________________
Address ______________________________________________________________________________________
Phone Number ____________________________ E-Mail Address ____________________________________________
What is your current responsibility with the employer and/or organization? ____________________________
______________________________________________________________________________________________

List previous employment from past (5) years (include dates):
Employer ____________________________________________ Dates ____________________________
Employer ____________________________________________ Dates ____________________________
Employer ____________________________________________ Dates ____________________________
Employer ____________________________________________ Dates ____________________________
Employer ____________________________________________ Dates ____________________________

Education: Begin with highest attained degree.
School Location ____________________________________________ Degree Attained ____________________________
School Location ____________________________________________ Degree Attained ____________________________
School Location ____________________________________________ Degree Attained ____________________________
List special awards and/or honors in work or education: ________________________________________________
______________________________________________________________________________________________

What specific skills/knowledge do you hope to gain from your participation in Leadership North Port? ______
                                                                                                         
______________________________________________________________________________________________

What qualities will you bring to the program? __________________________________________________________
                                                                                                         
______________________________________________________________________________________________

Describe one important personal or professional goal you hope to attain within the next five years. ______
                                                                                                         
______________________________________________________________________________________________

Describe how you have demonstrated a leadership role in your personal and/or professional life. ______
                                                                                                         
______________________________________________________________________________________________
Community Activity: (Please limit answers to the space provided)
What has made you the kind of person who cares about our community?

What do you see as the biggest challenges/opportunities facing the North Port area today?

What volunteer organization/activities are you currently involved? If new to the area, in what have you previously been involved?
Organization ___________________________ Position/Office ___________________________
Describe responsibility and/or accomplishments: __________________________________________

Organization ___________________________ Position/Office ___________________________
Describe responsibility and/or accomplishments: __________________________________________

Organization ___________________________ Position/Office ___________________________
Describe responsibility and/or accomplishments: __________________________________________

Organization ___________________________ Position/Office ___________________________
Describe responsibility and/or accomplishments: __________________________________________

What types of volunteer activities would you like to become involved with in the future?

Is your company a current Chamber member?  ___Yes  ___No

Final checklist:
• Application typed or printed with all questions answered in the space provided.
• Application signed and dated.
• One letter of recommendation attached.
• Mail or Deliver to:
  Leadership North Port
c/o: North Port Area Chamber of Commerce
  1337 N. Sumter Boulevard
  North Port, FL 34286
• E-Mail: info@northportareachamber.com

DEADLINE for receipt of completed application to the Chamber:
  Friday, September 25, 2020 by 5:00 pm
When we can’t social distance, my mask protects you and your mask protects me.

MASK UP!
#SRQCounty

We are stronger together.

The Board of Sarasota County Commissioners endorses recommendations from the Florida Surgeon General regarding face coverings in any setting where social distancing is not possible.
HAS A COVID-19 BUSINESS PLAN IN PLACE

- Disinfection and Sanitation plan
- Physical distancing measures
- Protective gear (masks, gloves, barriers)
- Employee Training on COVID plan
- Temperature & Symptom Checks on Employees

MAXIMUM OCCUPANCY: 

We have done our best to minimize the possibility of exposure to Coronavirus, but exposure cannot be completely eliminated. Please enter at your own risk.

**DO YOUR PART, PLEASE:**
- Limit Groups
- Do not enter if you feel sick
- A face mask is strongly recommended
- Maintain a distance of 6-feet between people
- Leave at risk people at home when possible.
Go Team Visits

The Cabinet Store and More

Veteran’s Delivery

BB&T
Summer “Bill”board

Decker Plumbing & Drains

Loveland Center

Stellar Web Production

Family Spine and Pain Care Institute

Keller Williams Life Real Estate

United Way of South Sarasota
Resurrection Pools

Los Dos Cristianos Coffee Shop

941 Apparel.com by Stitching Solutions

Vision Quest Leadership LLC

The Axe Haus

Security Alarm Corporation
Summer “Bill”board

Kaplan Tax & Accounting

Pinch-A-Penny

Gator Wilderness Camp School
Frohlich, Gordon & Beason Lae Firm
Suncoast Technical College
Goosehead Insurance
Compassionate Cannabis Clinic
Spin It Again DJ Servides
Charlotte County Homeless Coalition
Breakfast August
Ribbon Cutting - Keller Williams Island Life Realty
Lunch & Learn - August
Net@Noon August
Leadership 2020 Graduation
Leadership Alumni

Front Row: Debbie Snowden 2017, Patty Cooper 2019, Sondra Guffey (advisor), Denise Berg 2019, Sandrina McCloud 2019, Michelle Collett 2019
Ribbon Cutting - Dixon & Sons Plumbing
Chamber Champion Appreciation Reception
### Your Chamber Working For You

**2019-2020 Executive Committee:**
- **President:** Matt Dill (Stellar Web Production)
- **Immediate Past President:** Bill Werdell (Achieva Credit Union)
- **Incoming President:** David Roth (Rothco Signs & Design)
- **Treasurer:** Jackie Normand (Busey Bank)
- **Secretary:** Gale West (Your Health Consultant)

**Directors:**
- Frank Gailer (A&F Shuttle Transportation With Class LLC)
- Tony Gustitus (Keller Williams Peace River Partners, Rhonda Gustitus Team)
- Mike Juaire (Security Alarm Corporation)
- Valerie LaBoy (Weichert, Realtors Gulf Coast Group)
- Kelly Louke (Charlotte State Bank & Trust)
- Jamie Lovern (LolaBlue)
- Sharon Matthews (Allstate Insurance - Steve Matthews Agency)
- Ed Rinkewich (Dream Vacations)
- Amy Schuldt (Kyle Kurtis Salon & Spa)
- Ray Witkowski (Key Agency, Inc.)
- Linda Zick, IBC (Mary Kay)

**Staff:**

- **William Gunnin**
  - Executive Director
- **Denise V. Berg**
  - Office Administrator
- **Emily Shaw**
  - Membership Coordinator

---

### CHAMBER STATISTICS

<table>
<thead>
<tr>
<th></th>
<th>August 2020</th>
<th>YTD 2020</th>
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<tbody>
<tr>
<td>Phone Calls</td>
<td>515</td>
<td>3,744</td>
</tr>
<tr>
<td>Visitors to Office</td>
<td>340</td>
<td>2,992</td>
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<tr>
<td>Website Visits</td>
<td>3,229</td>
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<tr>
<td>Facebook Reach</td>
<td>13,236</td>
<td>119,536</td>
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The mission of the North Port Area Chamber of Commerce is to promote and encourage business prosperity and to enhance economic development through advocacy, engagement and cooperation.