Thank You To Our 2016 -2017 Chamber Champions

PLATINUM

Bayfront Health

GOLD

Harbor Style

SILVER

North Port Sun

BB&T

SUNSTAR REALTY

BRONZE

Venice Regional Medical Center

Venice Regional Medical Center

February 2017

1st 7:30am Breakfast Club Networking (Olde World 14415 Tamiami Trail)

3rd 9:00am Marketing & Communication Committee (Key Agency, 14942 Tamiami Trail).

3rd 4:30pm Escape Rooms Unlocked - Ribbon Cutting (14969 Tamiami Trail)

4th 10:00am North Port Newcomer Day (George Mullen Activity Center, 1602 Kramer Way)

7th 3:30pm Professional Development & Education Committee (Panera, 17899 Tamiami Trail)

8th 8:00am Capacity Building Committee (Key Agency, 14942 Tamiami Trail)

14th 8:30am Membership Development Committee (Panera Bread, 17899 Tamiami Trail).

15th 8:30am Member Retention Committee Meeting (Key Agency, 14942 Tamiami Trail).

15th 5:30pm Business After Hours - Acuity Group Management (Olde World Restaurant, 14415 Tamiami Trail). NEW DATE

16th 11:30am Network at Noon (Boca Lupo, 4301 Aidan Ln.)

16th 5:30pm NPYP Mixers (Buffalo Wings & Rings, 1081 W. Price Blvd.)

21st 12:00pm NPYP - Exe Board/public welcome (Buffalo Wings & Rings, 1081 W. Price Blvd.)

23rd 8:30am Government Relations Committee (SMH ER 2345 Bobcat Village Center Rd., 2nd floor)

28th 8:30am Business & Economic Development Committee (SMH ER 2345 Bobcat Village Center Rd., 2nd Floor)

Visit us at www.northportareachamber.com

Inserts: Golf Tournament Sponsor Luncheon, Annual Meeting & State of the City Address Luncheon, Ball Law Center, City of North Port, Scramblin on the Green Golf Tournament Sponsorship, Scramblin on the Green Golf Tournament Registration, Business After Hours, Chamber Orientation, North Port Map Advertising, Marketing Plus Program, Advertise in The Communicator, Shop North Port.
The North Port Area Chamber of Commerce will be conducting a "Do The Hustle" Membership Drive from March 4 - 10, 2017. The Chamber has established four friendly competitive teams that will be competing to solicit and secure the most new businesses to join the Membership Drive. Current Chamber members have the opportunity to participate in the Membership Drive, either on a team or individually, and have the opportunity to win fabulous incentives and prizes in the following categories: individual, team and overall winner.

**Individual Incentives**
1. For each new member, current Chamber Members receive a $25.00 credit to their Chamber account.
2. Each Current Chamber Member that secures at least one new Chamber member will receive a $15 gift certificate at Kyle Kurtis Salon & Spa. *(donated by Kyle Kurtis Salon & Spa)*
3. Each Current Chamber Member that secures at least one new Chamber member will receive one complimentary flyer insert in the Chamber's monthly electronic newsletter ($50.00 value)

**Total Value** - $90.00

**Team Incentives**
4. Each Team Member that brings in at least one (1) new Chamber Member on the winning team will receive the following:
   - $50.00 credit towards their Chamber account to be used as needed.
   - Complimentary Priority Listing for one year on their Category Page on the Chamber's Website ($99.00 value)
   - Each winning Team Member that secures at least one new Chamber member will receive a $30 gift certificate at Kyle Kurtis Salon & Spa. *(donated by Kyle Kurtis Salon & Spa)*
   - Two (2) Tickets to a Charlotte Stone Crabs Baseball Game ($20.00 value) *(donated by Charlotte Stone Crabs)*
   - Complimentary two (2) week subscription to the North Port Sun Newspaper ($21.00 value) *(Donated by North Port Sun)*
   - FREE lunch at the March 16, 2017 Net @ Noon "Wrap-Up Celebration” Luncheon ($15.00 value)

**Total Value** - $235.00

**Overall Winner Incentives**
The top current Chamber Member that secures the most new businesses to join the Chamber will receive the following:
   - Complimentary Banner Ad for one year on their Category Page on the Chamber’s Website ($599.00 value)
   - $100 credit toward their Chamber account
   - Complimentary 12 person Suite to a Charlotte Stone Crabs Baseball Game ($240.00 value) *(donated by Charlotte Stone Crabs)*
   - $100 gift certificate towards any product or service at Buffalo Graffix *(donated by Buffalo Graffix)*
   - $50.00 gift card to Panera Bread *(donated by Buffalo Graffix)*
   - Two (2) complimentary meals at a Heron Creek Golf & Country Club Sunday Brunch ($46.00 value) *(donated by Heron Creek Golf & Country Club)*
   - $25.00 gift certificate to Buffalo Wild Wings *(donated by Buffalo Wild Wings)*
   - $25.00 gift certificate to Christian Brothers Automotive *(donated by Christian Brothers Automotive)*
   - One FREE 30 minute music lesson ($30.00 value) *(donated by Rock Box Music School & Stage)*

**Total Value** - $1,215.00

Sincerely,

**William J. Gunnin**
William J. Gunnin
Executive Director
Membership Drive
March 4-10, 2017

Membership Drive Begins at the Business & Community Expo!
Saturday, March 4th
George Mullen Activity Center
Quality Health Care Center presents the North Port Area Chamber of Commerce 31st Annual Business & Community Expo.

Saturday, March 4th
9AM - 3PM
@ George Mullen Activity Center in North Port

Sponsor & Event Information
(941) 564-3040
2017 Business & Community Expo
Saturday, March 4, 2017
9:00 am — 3:00 pm
George Mullen Activity Center
1602 Kramer Way

- Vendor Sponsor - Includes: $1,000
  - Premium expo booth location
  - Logo on marketing & promotional material
  - Logo on sponsorship banner
  - Exclusive Personalized Vendor Promotion
  - Recognition at Expo
  - Insert in giveaway totes

- Fun Zone Sponsor - Includes: $1,000
  - Premium expo booth location
  - Logo on marketing & promotional material
  - Logo on sponsorship banner
  - Display table inside Fun Zone Room
  - Company Banner Display in Fun Zone Room
  - Recognition at Expo & Insert in giveaway totes

- Event Sponsor - Includes:
  - Premium expo booth location
  - Name on marketing & promotional material
  - Name on sponsorship banner
  - Recognition at Expo
  - Insert in giveaway totes

- Promotional Sponsor - Includes:
  - Name on all marketing & promotional material
  - Name on sponsorship banner
  - Recognition at Expo

- Single Booth - Includes:
  - 8’ Table / 2 Chairs / Plastic table cover

- Insert Giveaway Totes -
  - 300 promotional items/marketing materials to be placed in totes by Wednesday 3/1/17

Name: ________________________________
Business: ________________________________
Address: ________________________________
Phone/E-mail: ____________________________

Method of Payment:
Card type: Visa/MasterCard/Discover  Number: ____________________________
Expiration Date: ________  CVV: ________
Check enclosed: #______________________  Cash: ____________  Invoice: ____________

Chamber Members: $250 from 1/12/17—1/20/17
Non-Chamber Members: $350 from 1/21/17-1/31/17

Chamber Members: Discount 1/12/17-1/20/17: $150
  Chamber Members 1/21/17—1/31/17: $200
  Non-Chamber Members 1/21/17—1/31/17: $300

Chamber Members: $150 from 1/12/17—1/20/17
  $200 beginning 1/21/17
Non-Chamber Members: $250 beginning 1/21/17

Chamber Members: $25
Non-Chamber Members: $50
The North Port Area Chamber of Commerce is happy to announce the following as partners in our mission. We suggest you support local business. Always buy Chamber!!

Welcome Newest Members!

- **Centennial Bank**
  - **Kris Bilodeau**

- **Bank United**
  - **Denise Courtney**

- **Southern Sand Realty, Inc.**
  - **Crystal Troyer**

- **J & J Processors**
  - **Jerry Nicastro**

- **Englewood Incubation Center, Inc.**
  - **Don Musilli**

- **iHeart Radio**
  - **Robin Craig**
The North Port Area Chamber of Commerce is pleased to have these partners renew their annual investment in the community.

<table>
<thead>
<tr>
<th>Business</th>
<th>Partner Since</th>
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<tbody>
<tr>
<td>Anytime Fitness</td>
<td>2014</td>
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<tr>
<td>Back Pack Angels</td>
<td>2016</td>
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<tr>
<td>Center for Sight</td>
<td>1986</td>
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<tr>
<td>Charles McCollum</td>
<td>2015</td>
</tr>
<tr>
<td>Comprehensive Women’s Health Care</td>
<td>2013</td>
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<tr>
<td>Farley Funeral Home</td>
<td>1986</td>
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<tr>
<td>Far Law Firm</td>
<td>2016</td>
</tr>
<tr>
<td>Jim Blucher</td>
<td>2006</td>
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<tr>
<td>LaCasa Resident Owned Park</td>
<td>1999</td>
</tr>
<tr>
<td>Lolablue, LLC</td>
<td>2011</td>
</tr>
<tr>
<td>Mosaic Fertilizer</td>
<td>2010</td>
</tr>
<tr>
<td>See Port Optometry</td>
<td>2009</td>
</tr>
<tr>
<td>Strawberry Moon</td>
<td>2015</td>
</tr>
<tr>
<td>Sunny State Roofing</td>
<td>2012</td>
</tr>
<tr>
<td>Tenbusch Construction</td>
<td>1989</td>
</tr>
<tr>
<td>Total Martial Arts &amp; Fitness</td>
<td>2005</td>
</tr>
</tbody>
</table>
North Port Newcomer Day

10 a.m. to Noon
George Mullen Activity Center,
1602 Kramer Way

Saturday, February 4, 2017
Saturday, May 6, 2017
Saturday, November 4, 2017

Learn more about this up-and-coming community. More than 50 nonprofit organizations, government agencies, and business host information tables at this “expo-like” event. Join us!

Discover North Port
Come see how you can Achieve Anything.

Call (941) 429-7000
Visit CityofNorthPort.com for a calendar of events & activities.
Chamber Networking Breakfast

Location: The Olde World Restaurant
Address: 14415 Tamiami Trail

Day/Date/Time: Wednesday February 1, 2017 7:30am

**There is no cost to attend unless you wish to order breakfast off their delicious breakfast menu**
Business After Hours

Change of Date!

Wednesday February 15, 2017

Sponsored & Hosted by:

Acuity Group Management

Peter Bartolotta
941.626.1772
www.acuitygroup.biz

Olde World Restaurant
14415 Tamiami Trail

5:30 pm – 7:00 pm
Network @ Noon

Luncheon

BOCCA LUPO
COAL FIRED PIZZA

Thursday, February 16, 2017
4301 Aiden Lane
11:30 am—1:00pm

Chamber Members: $15.00 each / Non Chamber Members $20.00 each
Buffet—Variety of Pizzas, Pasta, garlic knots, wings, salad & a beverage.

Yes! Reserve ______ seat(s) for the Network @ Noon Luncheon for a total payment of $___________
Name(s): ____________________________________________
Business: ____________________________________________
Telephone/Email: ______________________________________
Chamber of Commerce Affiliation: __________________________
Payment Method: Credit Card _______ Check _______ Cash ________
Credit Card Number: ______________________________________
Exp. Date: _______ Security Code: _______ Zip Code: ____________

North Port Area Chamber of Commerce • 15141 Tamiami Trail • North Port • Florida • 34287
Phone: (941) 564-3040 • Fax: (941) 423-5042

*** Registration Deadline: Tuesday February 14, 2017***
S.C.O.R.E. Mentoring Program

Beginning June 10, 2016 & on the 2nd Friday of each Month, Port Charlotte S.C.O.R.E. (Service Corps of Retired Executives), in partnership with the North Port Area Chamber of Commerce, will offer Mentoring Sessions at the Common Grounds Meeting Hall, located at 12737 Tamiami Trail South in North Port.

One hour appointments at no cost or fee are available from 9:00 am to 12:00 pm and 1:00 pm to 3:00 pm for interested individuals and companies who want to start or expand a business.

Reserve your appointment time by contacting the North Port Area Chamber of Commerce Office at (941) 564-3040. kclark@northportareachamber.com

Mentoring sessions are reserved on a first-come/first-served basis. If further help is needed or indicated after the initial hour session, a future Client Mentoring Plan will be organized.
Advertise in our monthly Electronic Newsletter, **The Communicator!** (replacing the mail out version)

Advertising is the best way to communicate the existence of a product in the market to its prospective customers. A good advertisement generates demand and it will in turn increase the sale of the product. Does your customer know you’re there? If not, they may turn to your competitor. Don’t let that happen!

Advertising in **The Communicator** is an affordable and proven way to generate business!

**The Communicator** reaches over 1200 recipients.

Your next customer could be one of them!

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**Monthly Cost (1 sided) in The Communicator is NOW ONLY $50**

Complete the form below and fax to (941) 423-5042 to get on the schedule! Reserve Your Spot Now! Limited space available each month! **First Come, First Served!**

Call today or fax this flyer back to us with your reservation! Please supply us with a JPEG or Word document of the flyer you wish to have inserted.

☑ Yes! Sign me up for the month(s) of: ________________________________

Business Name & Contact Name ________________________________

Email & Phone: ________________________________

North Port Area Chamber of Commerce
15141 Tamiami Trail, North Port, FL 34287
Phone: (941) 564-3040 · Fax: (941) 423-5042
info@northportareachamber.com · www.northportareachamber.com
Marketing Plus Promotion Package

1) Banner Ad in Category Page - $599.00 per year:
   - Limited rotating 468px x 60px Banner Ad

2) Enhance Listing - $249.00 per year:
   - Priority placement over basic members on category page.
   - Logo, web link and 200 character description.
   - Expanded Listing which includes:
     - Additional web-links
     - Up to 8 photos/images
     - 20 Key words
     - 1600 Character description
     - 5 Bullet points

3) Priority Listing - $99.00 per year:
   - Priority placement on category page

Name: ____________________________
Business: __________________________
Address: __________________________
Telephone/Email ____________________

Package Selection: 1 ( )  2 ( )  3 ( )

Method of Payment:
Credit card (Visa/MasterCard)#: __________________________
Exp Date: _______ CVV (3 #’s on Back of Card): _________

Check enclosed: Check #____________________ Cash: ___________ Invoice: ___________

Online payments accepted.
North Port Area Chamber of Commerce, 15141 Tamiami Trail, North Port 34287
www.NorthPortAreaChamber.com  •  Fax: 941.423.5042  •  Phone: 941.564.3040
State of the City Address Luncheon—Fred Tower III Business Advocate
Thursday, January 19, 2017
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Thursday, January 19, 2017
Do the Hustle Membership Drive KICKOFF PARTY!! | Monday, January 30th
Do the Hustle Membership Drive KICKOFF PARTY!! | Monday, January 30th
Veterans Program Deliveries

Friends of the Library
North Port
30 YEARS

Kiwanis Early Birds
25 YEARS

North Port Animal Hospital
30 YEARS

North Port Community
United Church of Christ
15 YEARS
Veterans Program Deliveries

Kinetico Water Systems of SWFL
10 YEARS

Charlotte County Homeless Coalition
5 YEARS

Hair Cuttery Coca Plumb
5 YEARS

New Hope Community Church of North Port East Campus
5 YEARS

Sleep Inn & Suites Port Charlotte
5 YEARS
Your Chamber Working For You

The Communicator is a monthly publication of the North Port Area Chamber of Commerce

15141 Tamiami Trail
North Port FL 33987
Phone: 941-564-3040
Fax: 941-423-5042

Email:
info@northportareachamber.com

Website:
www.northportareachamber.com

Executive Committee:
President: Mike Williams (ClickWiz)
Immediate Past President: Lance Broat (Venice Print Center)
Incoming President: Linda Zick (Mary Kay Cosmetics)
Treasurer: Ray Witkowski (Key Agency, Inc.)
Secretary: Gale West (Your Health Consultant)

Directors:
Matt Dill (Steller Web Productions)
Lori King (Quality Health Care Center)
Kelly Louke (Charlotte State Bank & Trust)
Jamie Lovern (Lolablue, LLC)
Steve Matthews (Allstate Insurance Agency)
Kim Quigley (BB&T Bank)
Amy Schuldt (Kyle Kurtis Salon & Spa)
Debbie Snowden (Coldwell Banker Sunstar Realty)
Bill Werdell (Achieva Credit Union)

Staff:
William Gunnin, Executive Director
Kim Clark, Office Coordinator
Karol Bent, Administrative Assistant

The mission of the North Port Area Chamber of Commerce is to promote and encourage business prosperity through advocacy, engagement and cooperation