

Professional Profile

Business professional with over 20 years of diversified experience:

- Implementing MAP and C-MAP
- Shipping and Receiving
- Inventory Control
- Union Steward
- Lobbyist
- Arbitration
- Design Plan-O-Grams
- Resets and Remodels
- Grant Writing
- Contract Negotiations
- Cross Functional Teams
- Project Management

Professional Experience

Macy's Logistics, Minooka, IL
April 2010 - Present

Material Handler

Achievements:

- Union Steward since 2012
- Loss Prevention Monthly Award
- Completed 2 union contract negotiations

Responsibilities:

- Load and unload trucks
- Pick orders, returns to vendors
- Allocate resources for standards
- Union compliance, grievances and personnel management with HR

Universal Sales, Kalamazoo, MI
January 2009 – May 2013

National Account Sales

Achievements:

- Top sales for region
- Increased all store margins for region
- Reduced overhead cost in all stores for region

Responsibilities:

- Set integrity for Meijer stores
 - Inventory control
 - Resets and remodels
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Sales Link, Ready Set Services & Alexandria Inc.
January 2002 – December 2008

Sales Specialist

Achievements:

- Integrate new product while maintaining cross-merchandising
- Designed Plan-O-Gram
- Implementing MAP and C-MAP

Responsibilities:

- Service existing stores directed by Home Depot
- Special orders for plumbing faucets, fixtures, molding and decorative trim
- Enter weekly orders and store credits
- Train Home Depot employees on Delta faucets, tankless water heaters, Glenronics, Dimplex, Corona and Bonide products.

City of Braidwood, Braidwood, IL
April 1999 – April 2003

Commissioner of Public Buildings and Property

Achievements:

- Illinois Municipal League Legislative Committee
- Will County Governmental League
- I-55 Corridor Task Force Planning Committee
- LEADS: Leadership Enhancement and Development
- Obtained \$50,000 infrastructure grant
- Negotiated Union contracts for Police and Public Works Departments

Responsibilities:

- Elected position to manage city water and waste water systems
- Ensure compliance with EPA and OSHA
- Hired and managed 8 full time and 1 part time employee
- NARS: Nuclear Accident Recovery System

Education

Olivet Nazarene University, Bourbonnais, IL
B.S. Business Administration, Marketing and Management
May 1998

Volunteer Work

Mosquito Abatement, Epilepsy Foundation, Alumni Foundation

References

References are available upon request.
