



# Sustainability Education 4 Nonprofits

## FINANCIAL HEALTH ASSESSMENT AND IMPLEMENTATION FRAMEWORK

### Step One: Financial Health Assessment

Financial Health Assessing the Balance Sheet	Vulnerability of Funding Sources Revenue and Support	Demand Volatility Pressure Increased / (Decreased) Services, Events, Programs Expenses
<b>List Strengths:</b>  1. _____ 2. _____ 3. _____ 4. _____	<b>Rock Solid: (80% to 100% Retention)</b>  _____ (%) decrease _____ (%) decrease _____ (%) decrease _____ (%) decrease	<b>List Services, Events, Programs (that will or should change)</b>  1. _____ 2. _____ 3. _____ 4. _____ 5. _____
<b>List Weaknesses:</b>  1. _____ 2. _____ 3. _____ 4. _____	<b>Vulnerable: (50% to 80% Retention)</b>  _____ (%) decrease _____ (%) decrease _____ (%) decrease _____ (%) decrease _____ (%) decrease	<b>Controllable (Can ramp Up or Down)</b>  _____ (\$) decrease _____ (\$) decrease _____ (\$) decrease _____ \$ increase _____ \$ increase _____ \$ increase <b>Total</b> _____ \$
<b>Operating Reserves: (current)</b>  Goal - # of Mos Budget _____  Actual - # of Mos Budget _____  Available for Use # of Mos _____	<b>Shaky: (0% to 50% Retention)</b>  _____ (%) decrease _____ (%) decrease _____ (%) decrease _____ (%) decrease _____ (%) decrease	<b>Uncontrollable (Will ramp Up or Down)</b>  _____ (\$) decrease _____ (\$) decrease _____ (\$) decrease _____ \$ increase _____ \$ increase _____ \$ increase <b>Total</b> _____ \$

### Step Two: Operating Reserve Position (reference and adjust to your operating reserve policy)

Weak [ ] Less Than 3 Months	Neutral [ ] 3 Months to 6 Months	Strong [ ] Over 6 Months
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### Step Three: Financial Health Driven Actions

Actions:	Super-Short-Term (now)	Short-Term (30 to 60 days)
1) _____	[ ]	[ ]
2) _____	[ ]	[ ]
3) _____	[ ]	[ ]
4) _____	[ ]	[ ]