

ACEC/PAC Value Proposition

"My contribution is an investment that delivers bottom-line results!"

	Item	Savings & Benefits for Member Firms
☑	Secured long-term transportation bill.	Provides five years of stability for state and local transportation agency clients; increases investment levels for highway, transit and rail projects; preserves QBS and promotes contracting out for engineering and design services.
☑	Protecting cash accounting.	Ensuring that firms currently using the cash method of accounting are not forced to make the expensive switch to accrual accounting.
☑	Defeated proposed tax increase on S corps.	Protects S Corp firm owners from the 2.9% Medicare tax on distributions.
☑	Secured in law FAR-based procurement rules for state DOTs to prohibit arbitrary overhead caps, require recognition of single audit, expand reach of QBS.	Protects firms from state DOT efforts to cap overhead, saving millions of dollars, prevents bidding of engineering services on federal aid projects.
☑	Passage of new Corps water legislation (WRRDA) that expands QBS.	Authorizes over \$12 billion in new Corps of Engineers projects, a new financing mechanism for water/wastewater needs, and expands federal QBS requirements to local water projects that receive State Revolving Fund (SRF) financing.
☑	Killed expanded 1099 filing mandate.	Eliminates 1099 filings for each purchase of services or goods valued at more than \$600, saving thousands of dollars; e.g., a firm that currently files 30 1099s a year, would have had to file 2,500 1099s at a cost of \$70,000.
☑	Repealed 3% withholding.	Saves members millions of dollars, e.g., a firm with \$10 million in government contracts preserves \$300,000 in cash flow.
☑	Secured 9% tax deduction for A/E firms.	Saves members millions of dollars, e.g., a firm with \$10 million in taxable income decreased its tax liability by \$238,000.
☑	Enforcing the use of QBS and the FAR in federal contracts.	Intervening with federal agencies on contracts that violate QBS or other federal procurement rules, ensuring proper reimbursement for member firms.
☑	Helped several states, including Maine, Connecticut, and Kansas, defeat proposed professional services taxes	Saves firms money in taxes and compliance costs.
☑	Removed mandatory 10% retainage on fixed price federal A/E contracts.	Improves firm cash flow, e.g., a firm with \$10 million in government contracts preserves up to \$1 million in cash flow.
☑	Secured federal contracting reforms in DOD programs.	Expands opportunities for small firms, and makes it easier for large firms to meet subcontracting goals.
☑	Exempted A/E services from mandated Project Labor Agreements on federal projects.	Protects the independence of engineering firms and limits union interference.
☑	Secured contracting out language to promote utilization by State DOTs, address competition from the Corps of Engineers and Bureau of Reclamation.	Creates more business opportunities for industry by highlighting value of private sector partnerships and restricting public sector competition.
☑	Limit use of single-step design-build by the Corps of Engineers; that will also aid medium and large design firms.	Reinforces qualifications in D/B submissions.
☑	Secured FAR changes on the number of finalists in two-phase design-build in military and civilian contracts.	Reinforces qualifications and fair competition in D/B process
	Supports "all of the above" energy legislation and regulatory policies that promote all forms of domestically-produced energy and alternative/renewable energy sources.	Create new business opportunities for engineering firms by promoting a wide range of energy options for the country, while and further boosting economic growth domestically and worldwide.