



U.S. Department of Commerce
Complying with U.S. Export Controls

Virtual seminar, hosted by the World Trade Center Kentucky
 September 9-10, 2020

Day 1 Agenda		
8:30 a.m.	Welcome Overview of the Export Administration Regulations <ul style="list-style-type: none"> ○ BIS Export Jurisdiction ○ Scope of the Export Administration Regulations ○ Important Terms & Principles 	<i>Exercises for Unit 1</i>
	Classification of Items on the Commerce Control List <ul style="list-style-type: none"> ○ Structure of the Commerce Control List ○ Export Control Classification Number ○ EAR99 ○ Classify Your Item – Order of Review and “Specially Designed” ○ Technology and Software Controls 	<i>Exercises for Unit 2</i>
10:00 a.m.	Break	
	Classification of Items on the Commerce Control List Exercises	<i>Exercises for Unit 2</i>
12:00 p.m.	Lunch	
	Exercises (continued)	
	Determining Licensing Requirements based on the ECCN and Destination <ul style="list-style-type: none"> ○ General Prohibitions 1-3 ○ Reasons for Control ○ Commerce Country Chart ○ NLR – No License Required 	<i>Exercises for Unit 3</i>
	Determining other Licensing Requirements <ul style="list-style-type: none"> ○ General Prohibitions 4-10 ○ End-user/End-use Controls ○ Parties to the Transaction ○ U.S. Person Activities ○ Embargoed & Special Destinations 	<i>Exercises for Unit 4</i>
2:45 p.m.	Break	
	License Exceptions	<i>Exercises for Unit 5</i>
	Questions	
5:00 p.m.	Day 1 Adjourns	



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Day 2 Agenda		
8:30 a.m.	Review Session	
	How to Submit an Application <ul style="list-style-type: none"> ○ SNAP-R ○ Who can apply for a license ○ Support Documents 	<i>Exercises for Unit 6</i>
10:30 a.m.	Break	
	How the U.S. Government Processes Your Export License Application	<i>Exercises for Unit 7</i>
	Office of Foreign Assets Control (OFAC)	
12:15 p.m.	Lunch	
	Export Clearances: Bureau of Industry & Security <ul style="list-style-type: none"> ○ Exporter Responsibilities ○ Conformity of Documents ○ Destination Control Statement 	
	Export Clearances: Bureau of the Census <ul style="list-style-type: none"> ○ Electronic Export Information ○ Automated Export System 	<i>Exercises for Unit 8</i>
2:45 p.m.	Break	
	Export Enforcement <ul style="list-style-type: none"> ○ Overview of the Export Enforcement Program ○ Identifying Illegal Exports ○ Case Examples ○ Anti-boycott Compliance 	
	Summary/Questions	
5:00 p.m.	Program Adjourns	