



## NEW Member Benefit



### Through BIO Business Solutions®

NCBIO is now offering its members a cost-savings program through [American Laboratory Trading](#) (ALT) for premium refurbished lab equipment and asset management services. This savings program, through [BIO Business Solutions®](#), is the result of collaboration between NCBIO and the Biotechnology Innovation Organization (BIO), the world's largest biotechnology trade association.

NCBIO member companies can realize the following benefits of the ALT program:

#### Equipment Purchase:

- Free one-year equipment warranty
- 15% no-hassle discount on list price\*
- 10% additional discount on sale items\*
- 5% discount on all Agilent Certified Pre-owned products, up to a maximum of \$1,500
- 2% store credit toward future equipment purchases from ALT

\* *Agilent factory-refurbished equipment excluded*

#### Asset Management Services:

- 20% discount on asset management services
- 10% bonus on standard consignment split

- 5% bonus on seller's premium in auctions
- 2% store credit for cash offers on equipment ALT purchases
- Free subscription to LabDesk asset management software (Lite version)
- 10% discount on all other subscriptions

For information [click](#), email [Anggie Becorest](mailto:Anggie.Becorest) or call directly at (858) 275-2426.

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