



THE BEST LAB DEAL IN THE BUSINESS JUST GOT BETTER!

BIO is excited to announce that we have negotiated major cost savings enhancements with VWR that took effect for all VWR program customers on June 1, 2016. As a current program participant, your contract was automatically updated – you don't need to lift a finger to realize the new benefits.

- **Millions of dollars in additional savings on commonly ordered items**
- **No shipping charges for products shipped from any of VWR's distribution centers**
- **No fuel surcharge**
- **No hazardous material handling fees**
- **Generous rebates sent directly back to you on annual contract spend growth**
- **Sophisticated VWR inventory and planning software at no charge**
- **Additional after-hours support from the dedicated BIO-VWR hotline**
- **Long-term agreement stability from a proven partner**

IN THE DISTRIBUTION GAME, BIGGER IS BETTER.

For more than 18 years, VWR has been committed to program participants – the BIO-VWR contract is the nation's leading and largest laboratory supplies contract within the industry, saving more than 1,800 life sciences companies \$200+ million in 2015.

UNBIASED CHOICES – ACCEPT NO SUBSTITUTE

Program participants will continue to receive unbiased product choice and best-in-class support through VWR's extensive network of industry professionals, dedicated specialists, e-commerce capabilities, and supply-chain management services.

The BIO-VWR contract is the proven leader in the life sciences industry, combining best-in-class brands, superior pricing, excellent service, and unbiased product choice. Accept no substitute.

SAVINGS & CONVENIENCE

You won't need to change a thing – or do anything – to start saving. You'll continue to have the same account representative, account numbers, and ordering process.

FOR MORE INFORMATION, CONTACT:

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