



## Life Sciences Luncheon & Forum

### Lab Space in North Carolina

July 10, 2018  
11:30 a.m. – 1:30 p.m.  
NC Biotechnology Center

- 11:30 a.m. Registration / Check-in
- 11:35 a.m. Welcome - **Sam Taylor**, President, NC BIO
- 11:40 a.m. Lunch
- 12:10 p.m. Panel Session: Lab Space in North Carolina  
*Moderated by **Doug Edgeton**, President and Chief Executive Officer, North Carolina Biotechnology Center*
- **Matthew Cooke**, Principal, Corporate Advisory Services Division, Davis Moore
  - **Justin Parker**, Senior Director, Development, Wexford Science & Technology
  - **Andy Schwab, Ph.D.**, President, First Flight Venture Center
  - **Neill Sherron**, Director of Leasing, Longfellow Real Estate Partners
- 1:25 p.m. Closing - **Sam Taylor**

Thank you to our event sponsors. Speaker bios on reverse side.



Davis Moore is one of the leading boutique corporate real estate advisory firms in North Carolina. Our philosophy as it relates to working with Life Sciences users is to develop and execute a real estate strategy that is cohesive and aligns with each firm's business plan. When engaged early, we create a substantial impact on the real estate process that benefit from thoughtful strategic planning and execution. Our mission is to earn authentic relationships and be accountable for creating value.



Longfellow partners with leading universities, institutions and companies to deliver holistic real estate solutions for life sciences and technology organizations. We invest in and develop real estate assets to create transformational work environments. We also provide leasing, facilities and property management services for our tenant partners.



Wexford Science & Technology is a real estate company exclusively focused on partnering with universities, academic medical centers and research companies to develop vibrant, mixed-use communities. These communities are built on a foundation of discovery, innovation and entrepreneurial activity that creates visible outcomes in the form of substantial economic growth, new and diverse jobs and community transformation.

## Speaker Bios



**Matthew Cooke**, Principal, Corporate Advisory Services Division, Davis Moore

Mr. Cooke began his real estate career when he joined The Staubach Company in 2007, which was acquired by Jones Lang LaSalle (NYSE: JLL) in 2008. Mr. Cooke joined Davis Moore in December 2013 as a Principal and has been tasked with leading and expanding the Corporate Advisory Services Division. Over the course of his ten-year real estate career, he has received regional and national recognition as a top producing broker, and has built an impressive client list of internationally recognized companies as well as local start-ups. He received a B.A. in history at UNC, completed Executive Education at the Harvard Business School and UNC Kenan Flagler Business School, and has completed training at The Leadership Trust.



**Doug Edgeton**, President and Chief Executive Officer, NC Biotechnology Center

Mr. Edgeton brings extensive executive-level experience in health care from major academic medical centers, research park development and business administration. At NCBiotech, he targets state investment and staff expertise to help North Carolina's life science companies grow, create jobs, and bring life-changing technologies to market. Previously, he held senior executive, administrative and financial roles at Wake Forest University's medical school and health system. Mr. Edgeton directed development of the 230-acre PTRP, now Wake Forest Innovation Quarter. He received his B.S. from the University of Alabama in Tuscaloosa, and MPH and MBA degrees from UAB.



**Justin Parker**, Senior Director, Development, Wexford Science & Technology

Mr. Parker serves as the Raleigh-Durham market lead and brings over 12 years of commercial real estate experience in the Triangle. He is chartered with developing and executing projects within the region. Recently, Mr. Parker oversaw the redevelopment of the Chesterfield, a 286,000 square foot historic tobacco warehouse, in downtown Durham. Prior to joining Wexford in 2015, he was with Highwoods Properties for over nine years in a variety of roles including accounting, finance, investments, and corporate strategy where he participated in the successful closing of over \$300M in real estate investments. Mr. Parker received his B.A. from Wingate University and has an MBA from Wake Forest University.



**Andy Schwab, Ph.D.**, President, First Flight Venture Center

Dr. Schwab mentors a wide range of science based startups in strategic planning, technology evaluation and other business issues. He is a high-energy, motivational leader who has mentored and advised over 40 companies throughout his career spanning 30 years in diverse industry sectors including software, financial services, biotechnology and manufacturing. Dr. Schwab is also a founder of RTP Capital, an angel network that invests in seed and early stage companies primarily in North Carolina. He received his B.S. in electrical engineering from Duke University and his M.S. and Ph.D. degrees in electrical engineering from the University of Virginia.



**Neill Sherron**, Director of Leasing, Longfellow Real Estate Partners

Mr. Sherron oversees all leasing brokerage in Longfellow's two million square foot North Carolina portfolio. He specializes in Class-A office, technology office, and life science lease transactions working with some of the largest organizations and universities in the Triangle. Additionally, Mr. Sherron provides support for identifying and underwriting new acquisitions for Longfellow's acquisitions team. He received his Bachelor's degree in business administration from North Carolina State University with a focus in finance. Mr. Sherron is the 2018 recipient of the NAIOP Developing Leader of the Year award and a previous winner of the Triangle Business Journal's Flex Deal of the Year Award.