



**Kris Williams**  
**American Builders Supply**  
**Director of Sales – Central Florida**  
**Candidate for Associate Director**

I came to the Orlando market after graduating from Florida State University in 2002. Employed by what was then American Door and Window Company, I started in the construction industry learning every facet possible to the supply chain side of the business. Fast forward to 2018, as the Director of Sales for American Builders Supply, I oversee the largest branch of revenue for the company state wide. Our target market are the top 30 builders, and 75% of our total sales come from this segment.

American Builders Supply has been members of the Greater Orlando Builders Association (GOBA) since 2011. When asked to serve on the GOBA leadership Board in 2018 as an Associate Director, I immediately accepted the opportunity. I believe in the strong government initiatives of the association and the enhanced networking and educational offerings of the organization. It is my ultimate goal to continue to drive GOBA's mission as the authority, educator and promoter of the building industry to the builders that I come in contact with on a day to day basis and hope to be the champion of a possible Future Builders of America Chapter, addressing the labor shortage.

In my off time, I am kept busy coaching travel baseball or attending my son's travel soccer games- a true passion of mine.