



Hello CRBRA!

Packing boxes and getting ready for the move into our new headquarters later this month! Rich Rosetti (Rosewood Home Builders) has been very generous to CRBRA as we have been tenants at his office complex in Latham for over ten years! Rich and his staff have spoiled us. Now it is time to move out of the nest into our own building. A million thank you's to Rich and his great staff!

In a couple of weeks, we will finalize the purchase of this beautiful historic church with the attached two story addition - total of approximately 6,000 square feet. CRBRA will occupy about 2,000 square feet including a large function/training room. If you are interested in renting one of the office spaces, please contact me. Space A=760 sq. ft. Space B= 630 sq. ft. and the Church is 1550 sq. ft.

At the Installation Celebration in January, 37 members committed to the All IN Campaign (Listed below). The All IN Campaign will provide funding and in-kind donations of time and material to renovate CRBRA Headquarters. Details below. We are scheduled to start cosmetic work in early March. Please sign up for in-kind donations or financial contribution to our new Headquarters=a lasting contribution and company recognition in the building.

As always, lots of meetings, education, and events are happening at CRBRA. Check the calendar listing to the right and go to our [website](#) for complete details and registration. All your staff is encouraged to attend classes, council meetings, and events.

Pam Krison, CRBRA Executive Officer

Calendar of Events, Education, & Meetings

February 2018

Feb. 8 - Champagne & Chocolate PWB Mixer 5:30-7:30 GNH Lumber, Latham

Feb. 9, 10 & 11- Times Union HOME EXPO-Capital Center, Albany

Feb. 12. New Home Sales Council Planning Meeting 9 am CRBRA, Latham

Feb. 14. Sandler Training Effective UpSelling & Cross Selling 8:30-10:00 CRBRA, Latham

Feb. 20-23- Potential Moving Date to new CRBRA Headquarters

Feb. 28. CRBRA Membership Team Training 8:30-9:30 CRBRA, Clifton Park

Feb. 28 - Green Building Science Group- Energy Code - What's Working? 4:00-5:30 CRBRA, Clifton Park

March

March 6- Parade of Homes Committee Meeting 8:30 CRBRA, Clifton Park

March 6-CRBRA Executive Board Meeting 4:00 CRBRA, Clifton Park

March 8-Parade of Homes Builders Kick-Off Meeting & lunch- Noon- CRBRA, Clifton Park



CRBRA Headquarters

10 Old Plank Road, Clifton Park

All levels of commitment are greatly valued and will make a lasting contribution to the CRBRA Headquarters.

Initial List of Contributing Members

Adirondack Trust
Architex
Abele Builders
Aztech Geothermal
Bellevue Builders Supply
Beliveau Mechanical
Belmonte Builders
Bennett Contracting
Best Tile Capitol Stone
Capitol District Supply
Capital Painting Services
Caruso Home Builders
Classic Wall Finishes
Commercial Coverage
Crawford Door & Window Sales
Curtis Lumber
Form Solutions
Halfmoon Green Building
HIG Construction
Hinman Construction
Legacy Timber Frames
Mainframe Photography
Marini Homes
Michaels Group Homes
Margie & Bob Miller
Pipino Builders
Otterbeck Builders
Quality PM
Roarke Custom Builders
SD Atelier Architect
Security Plumbing & Heating Supply
Signature Homes Realty Group
Teakwood Builders
Teal Becker & Chiamonte CPA's
VanAlystne Rousseau Team
VanVeghten Real Estate Group
Verdant Architecture
Witt Construction

All IN Campaign Levels:

Friend \$360

Supporter \$750

Advocate \$1500

Partner \$3000

ALL IN TOP Level \$5000

March 9- Golf Committee
Planning Meeting 2:00-3:00
CRBRA, Clifton Park

March 9 - Government Affairs-
Legislative & Regulatory State
and Local Issues Meeting -
2:00-3:00 CRBRA, Clifton
Park

March 15- PWB "Small
Business Panel" Noon-1:30
CRBRA, Clifton Park. Lunch
included.

March 20 & 21- Certified Aging
in Place I, II - Class 9-5
CRBRA. Registration below

March 22- Green Building
Science Group "Indoor Air
Quality & Ventilation Options"
Noon-1:00. CRBRA. Lunch
included

March 27- Certified Aging in
Place III- Class- Registration
below

March 28-Sandler Training
"Selling at a Premium" 3:30-
5:00 CRBBRA, Clifton Park

[CRBRA Calendar Details &
Registration LINK](#)

2018 CRBRA Officers

**President-Michele Brown,
Belmonte Builders**
**Vice President-Ken
Sherman, HIG Construction**
**Associate Vice President-
Greg Galla, Teal Becker &
Chiamonte**
**Secretary-Andrew Gutman,
Bennett Contracting**
**Treasurer-Sтивен Stiansen,
Crawford Door & Window
Sales**
**Immediate Past President-
Paul Pipino, Pipino Builders**

2018 Board of Directors

**Maureen Abele, Abele
Builders**
Gregg Biche, Quality PM
**John Covacco, Aztech
Geothermal**
**Billy DeOrazio, Bellevue
Builders Supply**
**Andy Ellis, Halfmoon
Construction**
Jason Hover, Esq.-Hover &

Contribution Level can equal in-kind donation of materials and labor or monetary contribution.

Download the Form below and email to pam@crbra.com

All In Contribution Commitment Form



Builder Entries to Date:

Abele Builders
Amedore Homes
Bella Home Builders
Belmonte Builders
Bonacio Construction
EMK Construction
Heritage Custom Home Builders
Marini Homes
Michaels Group Homes
North Ridge Builders

5 more homes pending final entry

Deadline: February 20

Contact Parade of Homes Director: Mia Barbera
paradeofhomes@crbra.com 518-690-0766

Title Sponsor: Trustco Bank

Platinum Sponsors:
Bellevue Builders Supply
Curtis Lumber
84 Lumber
Earl B. Feiden Appliance
Royal Building Products

Click [HERE](#) for
Parade of Homes Sponsorship Levels

Lots of great and long lasting exposure for your business!

Mackowski
Rich Keating, Curtis Lumber
Brandon Marini, Marini Homes
Luke Michaels, Michaels Group Homes
Annemarie Mitchell, Legacy Timber Frames
Ken Mortensen, Security Plumbing & Heating Supply
Dot Peyron, Amedore Homes
Joel Sasko, Teakwood Builders
Adam Zima, Capitol District Supply

Certified Aging in Place (CAPS)

Classes in March at CRBRA

CAPS I-Marketing and Communications Strategies for Aging and Accessibility
March 20

CAPS II-Design/Build Solutions for Aging and Accessibility
March 21

CAPS III-Details and Solutions for Livable Home and Aging in Place
March 27

For Registration & Details go to CRBRA website calendar page to date of classes.

Or call CRBRA 518-690-0766

This valuable 3-course Training will only be held one time in 2018. Classes must be taken in sequence.

CAPS III is new in 2018. If you have taken CAPS I & II previously, you can registered for CAPS III only.



Date: February 28- 4:00-5:30

New Location: 10 Old Plank Road, Clifton Park

Topic:

Energy Raters' Scorecard for the 2015 Energy Code

The 2015 Energy Code represented a big jump in requirements for residential builders when it was put into effect about a year ago. This presentation will be from two of the top energy rating firms in the Capital Region giving us an anonymized report on how it's been going. The program addresses questions like:

- How are code officials responding to the new Energy Code? What are they strict about and what areas have broader interpretation?
- Generally, how are local builders doing with specific measurable tests, like the Blower Door or Duct Leakage?
- How are builders ensuring compliance with new ventilation requirements?
- What are the best practices being used to meet the Energy Code?
- What methods are builders using to meet the Energy Code? Which software tools are proving most effective?
- What resources are available to help builders meet the new Energy Code?

Our presenters are Matt Evans of Newport Ventures and Art Pakatar from Stonehenge Associates. Both have extensive, first-hand experience with this topic.

RSVP deedee@crbra.com or [online calendar](#)

**2018 Education Series for
CRBRA Members**

Effective Up-Selling & Cross
Selling- February 14- 8:30-
10:00 am.

Selling at a Premium- March
28 3:30-5:00

Finding & Retaining
Employees - April 24 8:30-10

Streamlining the Decision
Making Process-October 10-
3:30-5:00

Elevate Your Team's
Performance- November 13 -
8:30-10:00.

- Only \$20 per person per class.



**National Association
of Home Builders**

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CRBRA | 518-690-0766 | pam@crbra.com | <http://www.crbra.com>
36 British American Boulevard, Suite 110
Latham, NY 12110

Explore the Resources, Benefits & Savings for all CRBRA Members:



New CRBRA video=Value of Membership. click the logo to view

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